

THE NEWSPAPER FOR THE GOLF COURSE INDUSTRY

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New findings highlight a special report on the progress

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Even Ross Perot's son will play a role in the high-stakes



GREEN MOUNTAIN GOLF

Rees Jones' latest renovation project — The Gleneagles Golf Course, a venerable Walter Travis design in Manchester, Vt. - has opened for play. Q&A with Jones, page 25.

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Michael Hughes of the NGCOA

New tax laws, economy drive trend toward for-profit clubs

By MARK LESLIE

Changing tax laws and difficult economic conditions are causing a massive move of not-for-profit golf courses into the for-profit realm.

That change of status is "a major trend right now," said Kathi Driggs, vice president of Club Managers Association of America (CMAA) in Alexandria, Va. "A lot of our clubs - clubs that have been traditionally not-for-profit - are realizing now it is more feasible for them to be for-profit."

"There's no question it's going on," said Michael Hughes, executive director of the National Golf Course Owners Association in Charleston, S.C. "With the economic difficulties we've experienced in the last two or three years, the private clubs have lost members. Ones that had long waiting lists, have no waiting lists." Driggs said a change to

tue might cost

somerimes you can't wait on a grow-in. page 46 New life for Arizona projects

By MARK LESLIE

SCOTTSDALE, Ariz. - The Arizona golf course construction industry has a pulse again.

One of the country's largest water development systems is on-line and golf course projects - on hold for years because of lack of water - are lining up to buy into the new supply. As many as 14 new courses could be built now that nonpotable water has started flowing from the Central Arizona Project (CAP) canal north along Pima Road to the northern reaches of Scottsdale. That is prime golf

course territory featuring the likes of Desert Mountain Properties, The Boulders, Troon North, Desert Highlands and the Tournament Players Club of Scottsdale.

The \$14 million Reclaimed Water Distribution System (RWDS) is the newest phase of the master plan, begun in the 1950s, to irrigate the West. Next up will be the 1995 start-up of an effluent plant that will treat water from the major development area in north Scottsdale. That water will be reinserted into the pipeline, Continued on page 32



IS IT REAL?

Or is it Intergraph? It's the latter, a computer design system used by Nicklaus Design architect Carl Mistretta to render this VDT image of no. 17 at the TPC Kaupulehu in Hawaii. See page 25.



One-stop shop comes to Asia

HAL PHILLIPS

GAPORE — After months of posturing on both the Golf Course Superintendents Association of ica (GCSAA) and Connex Private Ltd. appear to joined forces, thereby creating a single megashow serving the entire Asia-Pacific region. part of a written statement, GCSAA indicated the

event will be "two events under one roof," not a single show. Each show will retain its own staffs , resources and, presumably, autonomy. These simultaneous events will be held March 24-27, at the International Merchandise Mart in Singapore.

However, further details on the two-show, one-roof arrangement - including proprietary issues - remained sketchy as Golf Course News went to press in Continued on page 41

Karsten Lab to address desert issues

By MARK LESLIE

TUCSON, Ariz. - Golf courses in desert regions can expect to reap benefits from major research that will be conducted at the University of Arizona's new Desert Turfgrass Research Facility and Karsten Laboratory for Turf Science here.

"We have four or five different, specific problems we have in the desert that need to be addressed," said Dr. David Kopec, Extension specialist for turf in Arizona. Major targets will be developing irrigation schedules and water-use programs, breeding new turfgrasses, dealing with effluent, and perfecting techniques for weed control and overseeding.