

Bush vetoes anti-club tax measure

President Bush in early November vetoed tax legislation that included a provision repealing the business deduction for club dues.



Gerald Hurley

The club industry was pleased with the news. Among those lobbying against the provision, which Congress incorporated in every major piece of tax legislation since March, were the National Club Association, PGA of America, Club Man-

agers Association of America, state golf associations and industry suppliers and manufacturers.

"The battle isn't over yet," warned NCA Executive Vice President Gerald F. Hurley. "Legislation such as this will likely be introduced next year as Congress continues to seek additional revenue sources.

"We now must ensure that any future legislation does not incorporate a repeal of the dues deduction. Clubs must remain on guard to protect their interests and mobilize for the next assault."

Mass. town premature in trying to name new manager

TAUNTON, Mass. — City officials jumped the starter's gun last September when they initiated plans to select new course management at John F. Parker Municipal Golf Course.

Superior Court Judge William H. Carey affirmed that B & B Ltd., golf course managers at Parker since 1986, have the first option to renew their contract with the city.

B & B brought suit when Mayor Robert G. Nunes and other city officials proposed creation of an enterprise system whereby the city would take in all profits generated by the course and pay a fee to a management company to run the course.

Course managers would have kept 90 percent of the profits from concession sales and the driving range. Profits would have been channeled into daily operations and capital improvements at the facility.

Course managers now keep all profits and pay the city an annual fee of \$25,000.

Shiloh Falls comes under Marriott banner

WASHINGTON, D.C. — Marriott Golf Management Services has added The Golf Club at Shiloh Falls to its portfolio of managed championship facilities. It is the 17th facility in Marriott's golf management portfolio.

Located 90 minutes east of Memphis along Pickwick Lake, The Golf Club at Shiloh Falls is owned by the Shiloh Investment Group, a Memphis-based real estate development company.

The 18-hole championship course was designed by Fred Couples and Jerry Pate. Its first nine holes open for play this autumn and the final nine will open in the Spring of 1993. When completed, the entire facility will be available for membership and reciprocal play.

NGCOA meeting set for early February

The National Golf Course Owners Association will hold its 11th Annual Conference at the Disney Yacht & Beach Club in Orlando, Fla., Feb. 1-5.

Attendees will learn how Disney's successful management and customer relations can work for golf course owners and operators in sessions on Disney management techniques.

The future of the golf industry will be the subject of panel discussions with representatives from the NGCOA, U.S. Golf Association, PGA of America, Golf Course Superintendents Association of America, National Golf Foundation and PGA Tour.

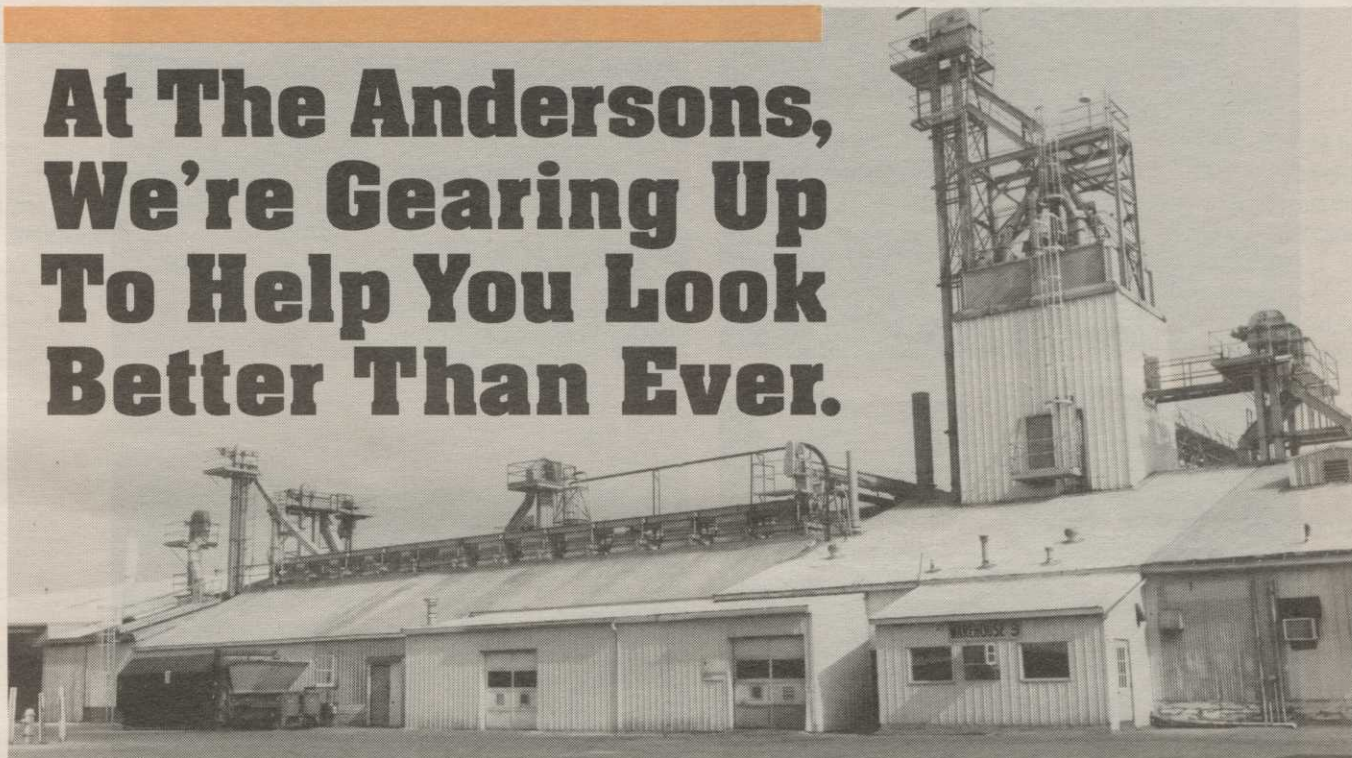
Additional presentations will cover regional

marketing, legal liabilities, group purchasing, environmental success stories and technologies, and the ever-popular Idea(r) Night — an exposition of the best golf course management ideas from around the country.

The conference coincides with the PGA Merchandise Show in Orlando Jan 30-Feb. 1. NGCOA members will be admitted free to the PGA Show by presenting their membership cards.

For more information on the conference contact the NGCOA at 800-933-4262 or write NGCOA, P.O. Box 1061, 14 Exchange Street, Charleston, S.C. 29402.

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