### Past GCSAA Award Winners

**President's Award for Environmental Leadership:** 1993 — Audubon Society of NY 1990 — Cape Cod Study test courses: Falmouth CC, Hyannisport Club, Eastward Ho, Bass River GC Past winners of the GCSAA's Old Tom Morris Award 199 199

1989 — James W. Brandt

1988 - Dr. Jack Butler

1987 - Dr. James R. Love

William B. Davis

Dr. Kenyon Payne

Dr. C. Richard Skogley

Eberhard Steiniger, CGCS

David S. Gourlay Sr.

IOM MC	orris Awara:	
	Dinah Shore	1
1992 -	Tom Watson	
1991 -	William Campbell	
1990 -	Sherwood Moore	1
1989	Chi Chi Rodriguez	
1988 -	Gene Sarazen	
1987 —	Robert Trent Jones Sr.	
1986 —	Patty Berg Gerald Ford	1
1985 -	Gerald Ford	
1984 -	Bob Hope	
1983 -	Arnold Palmer	1
Former L	eo Feser Award winners:	1
1992 —		1
1991 -	Ken Flisek	
1990 -	Gary Schinderle	
1989 —	Ted Horton, Mary Medonis	
	Sherwood Moore	
1987 -	David E. Hassel	
1986 -	David C Harmon	1
1985 —	Theodore W. Woerhle	
1984 —	Jerry W. Redden	
	Gordon C. Witteveen	1
1982 -	Louis E. Miller Paul N. Voykin	
1981 -	Paul N. Voykin	
1980 -	Donald J. Pakkala	1
1979 -	Oliver Miles	
1978 -	Dan Jones	
1977 -	James M. Hildebrand	
1956 -	- Tom Dawson Jr.	
	ners of the GCSAA's	
	uished Service Award:	
1993 -	- Dr. James B. Beard	
	Dr. Victor Gibeault	
1992 -	- George Kozelnicky	
	C.E. Tate	
1991 -	- Dr. Noel Jackson	
	W. Bruce Matthews	
	Dr. Eliot Roberts	
1990 -	- William Bengeyfield	
	Dr. Thomas Watschke	

1986 -	Andrew Bertoni
	John B. Steel
	Howard Kaerwer
	Chester Mendenhall
1985 -	James L. Blackledge
	William C. Campbell
	Clifford A. Wagoner
1984 -	Warren A. Bidwell
1104	Keith Nisbet
1983 -	James B. Moncrief
1700	Dr. Joseph Troll
	Dr. James R. Watson
1982 -	Milton J. Bauman
1702 -	Sherwood A. Moore
	Alexander M. Radko
1001	Ben O. Warren Jr.
1981 —	Geoffrey S. Cornish
	Dr. Ralph Engel
1000	Hans C. Schmiesser
1980 -	Manuel L. Francis
	Dr. John Madison
	Dr. C. Reed Funk
19/8 -	Dr. Roy L. Goss
	Dr. John C. Harper II
	Arthur A. Snyder
1977 -	Harold W. Stodola
	Paul E. Weiss Sr.
	Robert M. Williams
1976 -	Dr. Joseph M. Duich
	Leo J. Feser
	Thomas C. Mascaro
1975 -	- Dr. William H. Daniel
	Raymond H. Gerber
	Dr. Fred Grau
1973 -	- Walter R. Boysen
	Theodore W. Woehrle
1961 -	- Dr. Jesse H. DeFrance
	Eugene Marzalf
	James Smith
1960 -	- Joseph C. Dey Jr.
	Helen F. Lengfield
	Oyvind J. Noer
1959 -	- Dr. John Monteith
	Oyvind J. Noer
	Richard S. Tufts
1958 -	- Dr. Glenn Burton
	Professor L.F. Dickinson
	Malcolm R. McLaren
	Prof. H. Burton Musser
	Joseph Valentine
1957 -	- Thomas Dawson Jr.
	Herbert Graffis
1954 -	- Dr. Fred V. Grau
	- Oyvind J. Noer
1941 -	- Frank W. Ermer
	William H. Johnson
1940 -	- Colonel John Morley
	- John MacGregor
1032	- Colonel John Morley
1102 -	Coloner John Money

Past presidents of GCSAA: 1992 — William Roberts 1991 — Stephen Cadenelli 1990 — Gerald Faubel 1989 — Dennis Lyon 1988 — John A. Segui 1987 — Donald Hearn 1986 — Riley L. Stottern 1985 — Eugene D. Baston 1984 — James W. Timmerman 1983 — Robert W. Osterman 1982 - James A. Wyllie 1981 - Michael R. Bavier 1980 — Melvin B. Lucas Jr. 1979 — Charles H. Tadge 1978 - George W. Cleaver 1977 — Theodore W. Woehrle 1976 — Richard W. Malpass 1975 — Palmer Maples Jr 1974 - Charles G. Baskin 1973 — Clifford A. Wagoner 1972 - Robert V. Mitchell 1971 - Richard C. Blake 1970 — Norman W. Kramer 1969 — John J. Spodnik 1968 — James W. Brandt 1967 — Walter R. Boysen 1966 — Edward Roberts Jr. 1965 — L.R. Shields 1964 - David S. Moote 1963 - Roy W. Nelson 1962 - Sherwood A. Moore 1961 — L.E. Lambert 1960 — James E. Thomas 1959 — Elmer G. Border 1958 — Robert M. Williams 1957 — Paul E. Weiss Sr. 1956 - A. Ward Cornwell 1955 — William Beresford 1954 — Norman C. Johnson 1953 — Leonard J. Strong 1952 — Malcolm E. McLaren 1951 — William H. Johnson 1950 — Ray H. Gerber 1949 — Carl A. Bretzlaff 1948 — Chester Mendenhall 1946-47 - Marshall E. Farnham 1941-45 - Harold W. Stodola 1940 — John Gray 1939 — Frank W. Ermer 1938 — Joseph Ryan 1937 — John Quaill 1936 — John Anderson 1935 - Fred A. Burkhardt 1934 — W.J. Sansom 1933 — John MacGregor 1926-32 - Colonel John Morley (Note: Randy Nichols is running unopposed for the 1993 post.)

# Gibeault and Show Interest of Univer-

James B. Beard, who retired last year from Texas A&M University, will receive the 1993 Distinguished Service Awards from the Golf Course Superintendents Association of America.

The awards will be presented at the Golf **Course** Conference and Show in Anaheim, Calif.

Gibeault, an Extension environmental horticulturalist at UCal-Riverside, said word of the award "was a sur-

prise. It's always an honor when you get any honor. But that particular award - for university people who work with turf and golf course superintendents — is a very noted award and one that certainly I feel very honored in getting."

Among several areas of research at UCal-Riverside the last 20 years that have affected turf in general, and golf specifically, Gibeault said, are turfgrass breeding and water use.

Gibeault has worked with the late Dr. Vic Younger and others in developing species of turfgrasses for the California market, notably hybrid Bermudagrass and Younger's El Toro zoysiagrass.

"We've taken El Toro as a parent, evaluated offspring and developed two new grasses," Gibeault said - DeAnza and Victoria zoysiagrass. Plant material and improvement has been a cornerstone of our work.'

Much work has involved water requirements of turf, the ability of plants matrials to survive in less

## Dr. Victor Gibeault

not be reached for comment, has been a leading turfgrass researcher for many years and has been honored with the USGA Green Section Award and International Turfgrass Society's Distinguished Service Award, among

those purposes.

Gibeault has

served on the U.S. Golf

Association's Turfgrass

Research Committee since

1985, working to assist in funding

water-focused studies

from plant breeding

through cultural stud-

ies. He also develops

and implements educa-

tional and applied re-

search projects in

turfgrass management.

Beard, who could

others. He has been a consultant and conference speaker while also teaching and researching for four years at Purdue, 14 years at Michigan State, and the past 17 years at Texas A&M.

#### Anaheim the site of spec bid meeting

By PETER BLAIS

ANAHEIM, Calif. - Representatives from the national builders and architects associations will meet during the GCSAA show to start the process of standardizing bid schedules and specifications for course construction.

It's hoped the unofficial get together will lead to a formal proposal on bid schedules during the architects' annual spring meeting. Specifications will take longer.

Experts say standardizing these administrative tools should make it easier for builders to determine what an architect wants and develop more accurate bids; architects to interpret bids from various builders; and developers to get the best quality product at the best possible price and know they are comparing, as the saying goes, apples to apples.

"We want to standardize as much of each job as possible, while leaving architects the artistic freedom to do what they feel should be done at a particular site," said Hartland, Mich., builder Paul Clute, a member of a Golf Course **Builders Association of America** committee working on these issues with the American Society of Golf Course Architects.

"Right now, a developer gets six to eight bids and he can't compare them. Standardizing as much as possible will make it easier to compare apples to apples when evaluating bids," added fellow committee member John MacDonald, a builder from Continued on page 51

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### Building specifications

Jessup, Md., located just outside Washington, D.C.

"It would be a big help if we could all get on the same page with regard to bid schedules and specifications," said Spencer Holt, a staff architect in ASGCA President Art Hills' office.

Getting builders and architects to agree on bid schedules should be easier than specifications, according to GCBAA Executive Director Phil Arnold.

Bid schedules list general areas of construction. They generally run three to four pages, acting as a sort of table of contents for the 30, 40 or more pages of specifica-

#### Public Golf '92

**Continued from previous page** and improve them, like giving a 30-percent discount from the rate on the green fee and cart combination."

Reid Pryor, golf administrator for the city of Indianapolis' 12 courses, said: "We have the staff involved in a very detailed customer service plan. Then, when it's in place, people come through the course as customers and give us feedback as to how we're performing according to our plan.

"Get the politicians involved. We show them our customer service plan, the benefits of quality golf, the impact on the city, our expenses, *et cetera*. They are now our greatest supporters."

"Use computers as cash registers. This helps keep account of who your customers are and how you can better sell," Potts said.

Kemper/Lesnik's vice president of marketing, Doug Schmidt, said: "The club pros are a marketing arm of our organization. They have a sense of ownership."

Schmidt suggested a course's exposure and image can be improved through the local media, charities and PGA affiliates, and added: "Go home and invite your local sports editor to play."

"We treat visitors like private clubs treat members," said Emerald Dunes owner Raymon Finch. "Don't be apologetic about a price. A price attracts a certain element."

Among Finch's suggestions: operate beverage carts on the course; price creatively; use volume cards; get name recognition using a billboard; use a marker at the tee to show pin placement; and start a beginners' league by converting the course into a beginner's layout on slow days.

Alfonso, co-owner of The Rail in Springfield, Ill., said: "Golfis an entertainment medium and should be fun. My concept with my staff is that people coming to The Rail have made a conscious choice (and maybe even created the finances) to spend money at our course. Show you care, by caring for the flowers, edging the grass, taking pride in the appearance of the entryway."

Alfonso is on radio daily, television weekly, and visibly supports the ballet, sports teams to charities in the Rail name. Good advice — all. tions that follow.

While they may have different names, bid schedules include headings such as mobilization of manpower and equipment to the job site, layout and staking, erosion control, clearing, earth moving, shaping, drainage, irrigation, features (greens, tees, bunkers) construction, bridging, bulkheading, water features (ponds) development, cart paths, finish shaping, seed bed preparation, and grassing.

The builders committee submitted a first draft of a proposed bid schedule to Hills with suggested headings and items that would be included under each, MacDonald said.

One of the things all the committee members agreed on was the need for unit pricing instead of a lump sum charge for a single bid schedule item, MacDonald said. "Unit pricing allows a builder to accurately adjust his bid if changes are made. If an architect decides to lower a fairway two feet, you can show him how much that will cost," MacDonald said.

Another reason to concentrate on bid schedules before specs is the potential cost of omissions, Clute said. Changing specifications from one kind of sand to another, for instance, can be expensive. But it's a minor cost compared to suddenly discovering the whole features construction line has been left out of a bid schedule.

Builders are keenly aware standardizing specifications will be a more difficult task. Some areas will be impossible since sites vary widely and architects need room to be creative. "You can't expect all bunkers to be three feet deep, for example," Clute said. Added MacDonald: "We're not telling architects what they can and can't do by trying to standardize specifications. We're simply offering information regarding things we know have worked in the past."

Still, there is tremendous room for standardizing certain items. Holt agreed. The architect estimated 70 percent of golf course construction is fairly consistent from job to job, leaving 30 percent to the whim of Nature, architect and developer.

"It's good builders realize we can deviate from the specifications if we come across unique circumstances where we can't use a standard practice. We don't want to be put in a box," Holt said.

# What do you get when more than 4,400 turf managers switch to Scotts. Poly-S. Technology?