

## O.M. Scott & Sandoz Agro pool resources

Continued from page 45

"We chose to enter into this exclusive agreement with Sandoz because the new technology provides customers with superior, cost-effective brown patch and snow mold control," said Richard Stahl, vice president and general manager of Scotts' Professional Business Group. "Rizolex is viewed as both a stand alone active as well as an excellent component in a fungicide premix."

"The introduction of Rizolex through Scotts," explained Dr. Bryan Delp, manager of Fungicide Business Development for Sandoz, "is a sign of our continuing dedication to effectively delivering innovative products to the turf industry in a timely and cost-effective manner."

Rizolex, whose registration is anticipated in 1994, is designed to be effective in both cool and warm season turf applications. It is seen as the active or as a component in up to six products within Scotts' current and future fungicide line.

Commercialization of products featuring the new fungicide active could begin as early as 1995.

Rizolex is a registered trademark of the Sumitomo Chemical Company.

## Jacobsen names Cutler new vice president of manufacturing

RACINE, Wis. — Jacobsen Textron officials have named James J. Cutler as the company's new vice president of manufacturing.

In his new position, Cutler is responsible for managing multi-plant manufacturing activities including quality assurance, materials management, manufacturing engineering and technical services. Cutler previously served as vice president of operations for Qualitrol Corp. of Fairport, N.Y. He has also held positions with



New corporate faces at Jacobsen Textron: James J. Cutler (above); Steven M. Ramig (top right); and Richard Mowry (right).

General Motors Corp. and Stone & Webster Engineering Corp.

He replaces Earl Klepel, who retired at the close of 1992 after 25 years with Jacobsen.

•••

In other Jacobsen news, Steven M. Ramig was named the company's new director of materials. Ramig's duties include responsibilities for the Purchasing, Production Control, Production Stores, Master Scheduling and Material Control departments.

Ramig previously served as

manager of distribution and marketing services at Jacobsen. He has been with the company since 1977 and has held management positions in sales, marketing, M.I.S. and finance.

•••

Richard S. Mowry was recently named Jacobsen's new manager of distribution and marketing services. In addition to market research, Mowry's duties include directing Jacobsen's computerized order entry system and customer satisfaction survey.

# LEAN MEAN PUMPING MACHINE

## Pump merger

Continued from page 45

The scope of services offered includes systems design and engineering, deep well pump service and restoration, repairs and retrofit upgrades, and station installations.

The combined national service organization will be headquartered at Commercial Pump's Swanton location, while all station-systems sales and marketing will be directed from Watertronics' Hartland offices.

Lee Dunbar of Commercial Pump Service and Richard Reinders of Watertronics are the principals. Their combined experience in the well, pump and irrigation industries spans more than 70 years. Robert Emmerich of Watertronics will direct the sales and marketing program.

"Customer service and satisfaction have always been key elements of both organizations," said Dunbar. "Now we feel we are able to make an even stronger commitment."

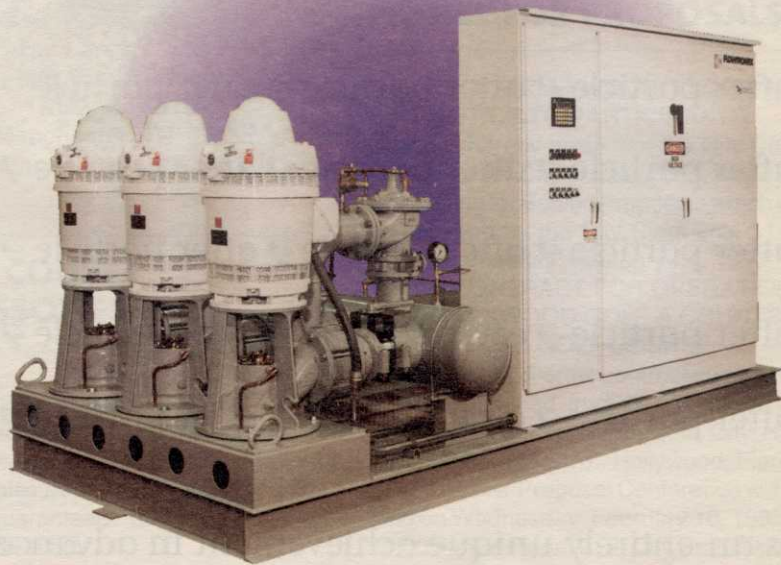
Added Reinders: "Individually, each company has been successful in its market area. Working together, our potential is unlimited."

**Over 90% of variable speed pumping system purchasers who visit both a Flowtronex and a competitor's operating VFD pump station purchase Flowtronex.**

**There is a difference in VFD pump stations.**

**A BIG DIFFERENCE!** But you don't have to take our word for it. Come see for yourself. You'll be glad you did...

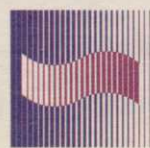
And so will we!



**I-800-PUMP STATION**

1-800-786-7782

Now for a limited time, visit an operating Flowtronex VFD station for a demonstration, and we'll credit you with \$500.00 on your Flowtronex VFD pump station purchase. Call for details!



# FLOWTRONEX™

*International*