

# Golf Course Marketplace

To reserve space in this section, call Simone Marstiller, 813-576-7077

## ADVERTISING INFORMATION

### 1993 RATES

	2X	6X	12X
Per col. inch:	\$60.00	\$55.00	\$40.00
Add-on per 1/4":	\$15.00	\$13.75	\$10.00
Logo incl. in ad:	\$30.00	\$30.00	\$30.00

- Rates are per insertion.
- Minimum 2-time insertion.
- Prepayment is required.

Send prepayment & ad copy to:  
**GOLF COURSE NEWS**  
7901 4th St. N., #311  
St. Petersburg, FL 33702  
(813) 576-7077  
Fax (813) 579-9788

## EMPLOYMENT

### CONSTRUCTION SUPERINTENDENTS

Shapers; operators; golf course constr. personnel needed at all levels. Willing to travel. Fax resumé & information to:  
(616) 547-7009

## REAL ESTATE

### GOLF COURSES WANTED

Southwest Golf is interested in purchasing or leasing golf courses.

Call Dick Campbell at  
(505) 898-0960

### TEXAS GOLF COURSES

9 & 18 holes — Statewide.  
Some with extra land, dev. lots.  
Descriptive list available.

**TEXAS GOLF PROPERTIES**  
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(908) 741-4888  
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Confidential real estate services.  
List — Sell — Develop

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By owner, 18 hole championship golf course located in Orlando, Florida. 50,000+ annual golf rounds with completely modern facilities. Asking \$4.8 million with terms to qualified buyer. Call Warren at (407) 263-4289 or Fax (407) 695-0121. Principals only please.

### FOR SALE

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### CLOSED-LOOP RECYCLING OF EQUIPMENT WASHWATER

Off-property discharges of untreated washwater are prohibited! For information and bid, call:

1-800-444-7193  
**Nichols Environmental Designs**  
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### PIPE LOCATOR

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## BUSINESS SERVICES



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## BUSINESS OPPORTUNITIES

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## LASER MEASURING

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"NOBODY DOES IT BETTER"

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- We also sell Markers separately.
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We do it all. Laser measure & installation (same day) of custom metal yardage markers for all types of sprinkler heads. Warranty included. Also tee to green measurements, granite fairway markers. Sprinkler yardage markers may be purchased separately. Contact Nick for samples & references. Fairway Designs of Florida, 800-36-TAGIT.

## GOLF COURSE ACCESSORIES

### CUSTOMIZED YARDAGE MARKERS

- ✓ Highest quality bronze markers for tees, 100, 150 & 200; & cart paths
  - ✓ Sprinkler head yardage tags to fit all automatic systems
  - ✓ Yardage books — 1 & 4 color
  - ✓ Laser measure per USGA standards
- For more information, references or samples, contact:

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- Laser Measuring
- Tee Signs (wood or granite)

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August

3-5 — *Turfgrass Field Diagnostic Course for Golf Course Managers in Ithaca, N.Y.* Contact Joann Gruttadaurio at 607-255-1792.

4-6 — *Cornell Municipal Compost Management Short Course in Ithaca, N.Y.* Contact Lauri Wellin at 607-255-1187.

5 — *National Turfgrass Evaluation Program Turfgrass Research Field Day at Beltsville, Md.* Contact 301-504-5125.

11 — *Grassland Annual Field Day and Equipment Show in Latham, N.Y.* Contact 518-785-5841.

17 — *Wisconsin Turfgrass Field Day Madison.* Contact Dr. Frank Rossi at 608-262-1490.

17 — *Golf Course Design/Construction and Golf Day in Delhi, N.Y.* Contact New York State Turfgrass Ass'n at 800-873-TURF.

18-19 — *Pennsylvania Landscape and Nursery Trade Show and Conference in Monroeville, Pa.* Contact 717-238-1673.

19 — *Michigan Turfgrass Field Day in East Lansing.* Contact Kay Patrick at 517-321-1660.

19-22 — *Business Women's Golf Conference in Point Clear, Ala.* Contact 212-599-0071.

25 — *TurfTalk '93 Turfgrass Seminar in Chandler, Ariz.* Contact Garden West Distributors at 800-477-0098.

September

9 — *GCSAA seminar on Irrigation Efficiency in Phoenix.\**

12-15 — *Golf Inc. Expo in Nashville, Tenn.* Contact 800-366-2406.

21-23 — *Virginia Tech Turf and Landscape Field Days in Blacksburg, Va.* Contact J.R. Hall III at 703-231-9736.

23 — *Landscape Expo in Burtonville, Md.* Contact 301-948-0810.

23 — *GCSAA seminar on Turfgrass Stress Management in Sacramento, Calif.\**

23 — *GCSAA seminar on Maximizing Job Satisfaction in Littleton, Colo.\**

26-29 — *Florida Turfgrass Association's 41st Annual Conference & Show in Tampa.* Contact 800-882-6721.

30-Oct. 3 — *Business Women's Golf Conference at Marco Island, Fla.* Contact 212-599-0071.

October

4-Dec. 10 — *Rutgers Professional Golf Turf Management School in New Brunswick, N.J.* Contact Cook College at 908-932-9271.

14 — *GCSAA seminar on The Microbiology of Turfgrass Soils in East Lansing, Mich.\**

18-19 — *GCSAA seminar on Golf Course Restoration, Renovation and Construction Projects in Guelph, Ontario, Canada.\**

19 — *Metropolitan GCSA Field Day in Rye, N.Y.* Contact 203-656-0600.

21-22 — *GCSAA seminar on Business Communication and Assertiveness Techniques in Melville, N.Y.\**

25 — *GCSAA seminar on Turfgrass Stress Management in Little Rock, Ark.\**

26 — *GCSAA seminar on Irrigation Scheduling Techniques in Little Rock, Ark.\**

26-28 — *48th Annual Okla. Turfgrass Conference & Trade Show in Tulsa.* Contact Tonya Murray at 918-251-4868.

31-Nov. 3 — *International Irrigation Exposition and Technical Conference in San Diego, Calif.* Contact 703-524-1200.

31-Nov. 3 — *National Institute on Park & Grounds Management Inc.'s 23rd Annual Education Conference in Denver.* Contact 414-733-2301.

November

1-2 — *GCSAA seminar on Environmen-*  
Continued on next page

# Golf Course Marketplace

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## Technical Sales Representative

The Milwaukee Metropolitan Sewerage District is seeking an experienced sales representative to manage a portion of the nationwide network of Milorganite distributors, both institutional & retail. Responsibilities include identifying & coordinating technical & marketing activities required to sell existing & new products; developing, training, & supporting distributors; providing technical information & guidance to distributors & other customers regarding the use of products; monitor agronomic research & demonstration projects & integrate findings with sales efforts; participate in conferences, trade shows, & related events to represent the District; provide technical assistance & guidance to manufacturing regarding product quality; and perform related duties as required. Milorganite fertilizer products have been used by golf courses, industrial/commercial, & residential customers for more than 60 years. Position requires significant technical knowledge in the turf grass field relating to fertilizers, herbicides, fungicides & soil management to serve as an effective sales consultant to distributors and their customers. Up to 75% travel required within the southeastern U.S. B.S. in Agronomy, Horticulture or Soil Sciences & three years of successful experience selling fertilizers &/or related chemicals to golf courses, nurseries, parks, or lawn & garden centers is required. Masters degree in Agronomy, Horticulture, or Soil Sciences is preferred. Residency within the Milwaukee Metropolitan Sewerage District is required within one year of appointment. Applications will be accepted through Friday, September 17, 1993.

For additional information call: (414) 225-2114 (voice), (414) 225-2080 (TTD) or send resumé to: Employment Office, Milwaukee Metropolitan Sewerage District, 260 West Seeboth Street, Milwaukee, WI 53204

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• Bright colors • Fasteners included  
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## Keep Your Divot Seed Mixture Where It Is Used ...



... in Divot Seed & Soil tee buckets next to the tee markers. Available in Cedar or Redwood slats and with companion Trash'M debris buckets.



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Master of the Links

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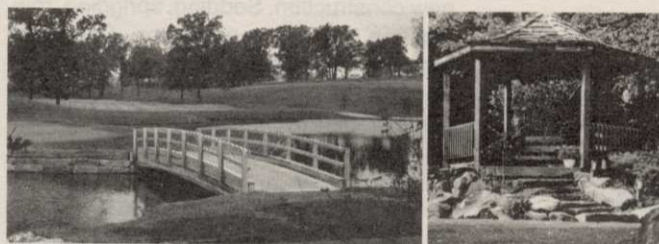
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FAX 919/469-2536

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NEW!

LIFETIME WARRANTY ON BARS WITH DURA-COAT™



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Our LIGHTWEIGHT and RIGID aluminum bars are now treated with DURA-COAT. DURA-COAT wears better than tool steel and enables us to offer this unique LIFETIME WARRANTY. In addition, all replacement bars are treated with DURA-COAT, and have a LIFETIME WARRANTY.

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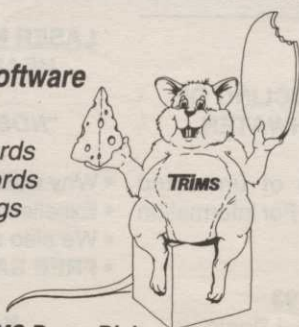
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CIRCLE #155

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Grounds Management Software Supports GCSAA S&R

- Personnel & Labor Records
- Equipment Service Records
- Chemical Application Logs
- Spare Parts Inventory
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- And more!



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CIRCLE #157



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✓ New Construction

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✓ Field Drainage Systems

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CIRCLE #156

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Contact Your Local Distributor or Call Us  
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CIRCLE #158



# Golf Course Marketplace

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(swivels optional)  
**\$39.95 & \$44.95**

**Don't wait for dry areas to appear!**

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Developed & Licensed to Precision Small Engine Co. by Thomas R. Wait

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Tried-N-True Modular Golf Course Marking System

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## Kool Shot Injection System

"Eliminates Hot Spots"

The Kool Shot Injection System allows you to completely explode & saturate hydro-phobic or localized dry areas 8" below the putting surface or fairway using the 15 high-pressure horizontal jets with water, wetting agents, insecticides or air.

**Hundreds Sold Since 1991!** **\$259.00**

**Precision 1-800-345-1960**

Developed & Licensed to Precision Small Engine Co. by Thomas R. Wait

**CIRCLE #162**

## Formost Construction Co.

Serving the nation for over 30 years.

IRRIGATION SPECIALISTS  
"Doing One Thing Well"

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FAX (909) 698-6170

STATE LIC. #267960

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Avail. G6918 for setting groomers



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**STEEL - NOT ALUMINUM**

## PRECISION

Introduces **ACCURATE GAUGE** for setting height of cut on all greens and fairway mowers within 0.001 of required accuracy.


- Made of the highest quality **tool steel**
- No Flex or wear guaranteed
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**CIRCLE #166**



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## "The Choice of Today's Grounds Managers"

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**CIRCLE #168**

## CALENDAR

Continued from previous page

tal Considerations in Golf Course Management in Bellevue, Wash.\*

5 — GCSAA seminar on Maximizing Turfgrass Disease Control in Rhinelander, Wis.\*

8-9 — GCSAA seminar on Golf Course Construction Techniques and Management in Fargo, N.D.\*

9 — GCSAA seminar on Irrigation Efficiency in Rochester, N.Y.\*

9-12 — Turf & Grounds Exposition in Rochester, N.Y. Contact New York State Turfgrass Ass'n at 800-873-TURF.

10 — GCSAA seminar on Personnel Functions of the Golf Course Superintendent in West Palm Beach, Fla.\*

\* — For more information on GCSAA seminars, contact the Education Office at 1-800-472-7878 or 913-841-2240.