THE NEWSPAPER FOR THE GOLF COURSE INDUSTRY

A UNITED PUBLICATION VOLUME 5, NUMBER 8 AUGUST 1993

### INSIDE

### **Jones Trail Shuffle**

Ownership of the Robert Trent Jones Trail in Alabama has been transferred to the state pension system, which provided the project's \$100 million funding ......4

### Just Fine, Thank You



STILL GOING...

Geoffrey Cornish — seen here (left) conferring with Fred Licht, wetlands expert at a Cornish project in Bath, Maine — is still cranking out golf courses and literature. For a Q&A with one of architecture's grand old men, see page 25.

#### COURSE MAINTENANCE

rocus on Tom Alex of Grand Cypress	. 14
The Savvy Super: Pumphouses & pow wows	. 15
This month's Tour of Duty	.18

### COURSE DEVELOPMENT

Musial, Herzog head who's whom at AnnBriar	25
Harbottle makes personal debut in Nevada	25
Multiple tees: Their time has come	26

### COURSE MANAGEMENT

Back by popular demand, I ubile Gon 93
Marketing Idea: Membership test drives32
KSL resuscitates ailing Fairways Group35

#### SUPPLIER BUSINESS

Rick Robbins on doing business in Asia37
Lebanon Chemical acquires two seed firms 40
What's new in the marketplace41

# Mississippi flooding leaves cruel legacy

Slow, arduous recovery foreseen

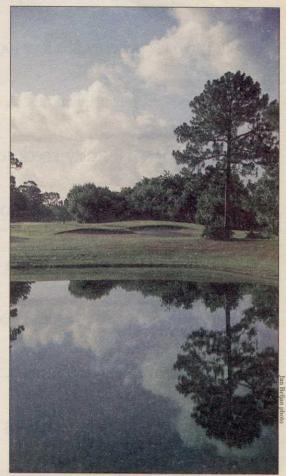
By HAL PHILLIPS

DAVENPORT, Iowa — Long after the rains have stopped and the flood waters subsided, superintendents in the upper Mississippi River basin will be dealing with the lingering effects of the heaviest summer rains since 1965.

"We get one day of sunshine and three days of rain, and that's the way it's been for three weeks," explained Tim Westland, superintendent of Thunder Hills Country Club in Peosta, Iowa. "I've been in this business for 22 years and I've never seen anything like it." Hardest hit were riverside golf courses in the Quad Cities area of Iowa and Illinois. As thunderstorms swelled tributaries in Wisconsin and Minnesota, levies were pushed to their limits further downstream. As flood walls gave way and creeks swelled over their banks, fairways sat beneath several inches of muddy water which, after it receded, left thick layers of silt.

Though the river peaked somewhere around July 11, many superintendents in the region are now faced

Continued on page 16



**EXECUTIVE REFLECTIONS** 

Once hailed as golfs hot, new design trend, executive courses—like Tom Fazio's River Bend Golf Club in Tequesta, Fla. (above)—seem to have lost their appeal. Why? Experts agree that much of the problem has been poor perception and even worse marketing. For a special report on executive courses, and how they might be saved, turn to page 31.

## Turf experts: 'Advances on all fronts!'

By MARK LESLIE

WEST PALM BEACH, Fla. — Major progress has been made on many research fronts but additional, more thorough studies are needed in such areas as biorational insecticides and integrated control of turfgrass diseases, according to scientists gathered here from around the world.

While research studies gave golf courses high grades for environmental soundness, farms and homelawns didn't fare as well, according to the 11 keynote addresses, 15 symposia and 121 papers presented at the 7th International Turfgrass Research Conference held in late July.

Continued on page 30



Auctioneer Don Kennedy recognizes an early bidder during the proceedings on Carmel Valley Ranch.

### Newcomer KSL Recreation the big winner at Landmark auction

By HAL PHILLIPS

DALLAS — The long-awaited Landmark auction proved a coming out party for the year-old KSL Recreation Group Ltd., a Colorado-based management firm that snapped up the two most expensive properties up for bid here at the Fairmont Hotel.

In purchasing PGA West for \$140 million and La Quinta for \$136.4 million, KSL — backed by the Wall Street firm of Kolhberg, Kravis, Roberts & Company (KKR) — made an impressive debut in golfindustry circles. KSL further enhanced its standing less than a week before the July 14 auction when it purchased the troubled Fairway Group, the nation's fourth largest operator of golf facilities (see story page 35).

In other sales, Club Corp. of America paid \$35.6 million for Mission Hills Country Club in Rancho

Continued on page 34

### Budget squeeze takes toll on hardware sales

By MARK LESLIE

Whittled-down capital budgets, the sluggish economy and increasingly specialized, expensive new equipment are causing golf course superintendents to hold onto their hardware longer and rush for parts to keep it tuned.

"Alot of superintendents are under budget constraints. They are holding onto equipment a little longer than they'd like," said Steve Nelson, Jacobsen Textron's manager of parts and accessories and supply. "And that's good for parts sales."

Most experts agree the recession has caused clubs to postpone capital purchases and to buy parts instead. While Jacobsen, Toro and other major manufacturers report positive sales in new equipment and parts sales, golf course superintendents say they're keeping used gear longer simply because their budgets are smaller.

"There's no question people are buying fewer

Continued on page 42

### Great advances noted at international conclave

Continued from page 1

For instance, the potential for fertilizer nitrogen and pesticides leading into drinking water supplies is real, but golf courses are not the culprits, said Cornell University's A.M. Petrovic.

"The leaching of nitrates from fertilization of turfgrasses appears not to threaten ground-water quality. Lawn fertilization was found to have only a minor impact on nitrate levels

in ground water, where other land uses like corn production and suburban activity (septic tank) resulted in nitrate levels in ground water in excess of drinking water standards," said Petrovic, of the Department of Floriculture and Ornamental Horticulture at Cornell University on Leaching: Current Status of Research:

Petrovic noted that scientists at

fate of 16 pesticides in the turfgrass environment.

Speaking on "Pesticides and Nutrients in Turfgrass Runoff," Penn State University pesticide education coordinator Scott A. Harrison said: "Both empirical evidence and documented studies indicate that runoff volumes from well-managed turfgrass stands are minimal..."

Low runoff volumes and effective attenuation of chemicals "suggest that runoff is probably not a major pathway for applied chemicals to migrate from their intended site," Harrison said.

scientists to draw from and correlate their research with that of others.

"Future research efforts and scientists working on these environmental issues will have to be much more aware of the total picture and the role turfgrass plays in the holistic scheme of human culture," declared Mike Kenna and G.L. Horst of the United States Golf Association Green Section in their presentation on "Turfgrass Water Conservation and Quality."

And L.L. Burpee of the University of Georgia declared that "researchers are not immune" to the human philosophy of rewarding innovation and invention but

ignoring adaptation and integration.

"Researchers tend to be engrossed in the search for the ultimate solution to problems through invention, rather than take what has been invented previously and make it work better," Burpee said in his talk on "Integrated Control of Turfgrass Diseases: Research and Reality." He added that in turfgrass pathology, this is exemplified by composts, biological controls and disease-resistant

Integrated control (IC) is the use of multiple pest- or disease-control strategies where one strateguy has a detectable effect on another. Methods of disease control include chemical, biological, genetic, nutritional and physiological, environmental, and pathogen detection and disease forecasting.

"IC is a system that functions on commitment, education and longterm planning...," Burpee said. "Unfortunately, pathologists are not conducting the five- to seven-year research projects required to demonstrate possible interaction between the long-term effects of cultural practices and shorter-term factors such as fungicide efficacy.

"If teachers cannot provide concrete examples of the benefits of IC, the process will remain a concept that receives extended discussion but little action."

Daniel A. Potter of the University of Kentucky's Department of Entomology said the integrated control stressed by Burpee for diseases is gaining ground in insect management.

"The U.S. turfgrass industry is confronted with issues and challenges that will force fundamental changes in the way insects and other pests are managed," Potter said. "Concerns about potential health risks and environmental side-effects of pesticides are mandating that turfgrass managers reduce their reliance on conventinoal insecticides and make greater use of alternative tactics.

Despite limited resources and personnel devoted to integrated pest management (IPM) research, Potter said: "There has been significant progress in developing particular components of IPM for turfgrass. University and industry research on entomopathogenic nematodes, microbial insecticides. insect growth regulators and host plant resistance may soon provide effective alternatives to conventional insecticides for some pests.

"Progress has been slower in other key areas such as sampling and risk assessment, biological and cultural control, consumer and industry education, and privatization of IPM.'

Dr. James Watson, president of the international conference, termed it "very successful."

He said that new technology in genes, genetic transfer, tissue culture and other several areas show "great potential."

The first fruits of this work, he said, have been "the tremendous number of new [turfgrass] cultivars released in the last five or six years."



### Our Reputation Is In The Bag...



And so is yours! That's why neither of us can take a chance on quality. Think of it as a partnership where our reputations grow together. We'll sell you the finest quality seed in America, backed with all our experience and expertise—you grow a beautiful turf—and everybody wins. For information on our varieties and blends, just contact us for the nearest distributor from our nationwide distributor network.

1-800-277-1412

GOLF COURSE NEWS