## AgriDyne signs marketing pact with Turplex

SALT LAKE CITY — AgriDyne Technologies Inc. has announced it has has signed its first marketing and development agreement for its Turplex bioinsecticide since receiving Environmental Protection Agency registration earlier this year.

The five-year agreement is with the Professional Business Group of O.M. Scott & Sons Company. As a result of the agreement, Scotts has received exclusive rights to market Turplex to the U.S. golf course and professional turfmarkets. AgriDyne retains the rights to market Turplex internationally and to a select group of national lawn service companies. Scotts initiated Turplex field trials over the summer, cooperating with a number of geographically dispersed golf courses.

The active ingredient in Turplex -which will be launched commercially in early 1993—is azadirachtin, acompound extracted from the seed of the tropical neem tree, long recognized for its natural insecticidal properties. A potent insect growth regulator, azadirachtin controls insects in the larval stages and has exhibited no evidence of insect resistance.

AgriDyne also announced that Dr. Will D. Carpenter, 62, has been appointed chairman of the board, replacing Dr. Anthony B. Evnin.

## School's open at Yamaha

NEWNAN, Ga. - Yamaha Golf Cars has introduced its factory school for current and prospective customers. The three-day school will focus on golf course management issues, including golf car fleet control and maintenance procedures, and will include a tour of the \$60 million, 340,000-square-foot Yamaha facility. Both gas and electric car schools will be offered and conducted separately.

"We initiated the school at the request of our customers," said Joe Stahl, vice president of Yamaha's Golf Car Division. "Our class session will appeal to golf professionals, course owners and superintendents, and will offer a unique and in-depth education on general fleet management principles and Yamaha's products."

The first class is scheduled for October, with five more planned for the upcoming fall and winter seasons. Members of Yamaha's Golf Car Field Service Department will conduct the training. PGA members and apprentice members can receive up to 20 hours credit for continuing education. Class size will be limited to assure personalized attention.

For more information on the school or to receive an application for enrollment, contact a local Yamaha USA golf car dealer or call 800-843-3354 ext. 400 for the nearest dealer.

GOLF COURSE NEWS

Evnin, a principal at Venrock Associates, served as AgriDyne's chairman since 1989, and he will remain on the board. Carpenter joined the AgriDyne board following the company's successful IPO in February. His tenure as AgriDyne chairman took effect

Carpenter recently retired from Monsanto Agricultural Company in St. Louis, where his most recent position was vice president and general manager of the New Products Division. In that capacity, he was responsible for worldwide research on herbicides and fungicides, product development, licensing and new product introductions. In his 34 years with Monsanto, Carpenter was a major contributor to Monsanto's efforts to bring glyphosate technology to multiple markets and the world. He is also past president of the Weed Science Society of America, and served as chairman of the Environmental Management Committee of the Chemical Manufacturer's Association.

## biosys teams up with ADM

PALO ALTO, Calif. biosys, a manufacturer of biological pesticide products, and the Bioproducts Division at Archer Daniel Midland (ADM) have announced a joint partnership agreement designed to broaden an existing longterm manufacturing agreement between the two compa-

The agreement provides biosys access to significant

additional large-scale fermentation capacity for production of products beyond its core nematode-based biopesticides. These products can either be biosys-developed or those that biosys scales up and manages for third parties.

Under terms of the agreements - new and existing biosys technical personnel will work in conjunction with ADM

Continued on next page

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