SUPPLIER BUSINESS

BRIEFS



EMMONS JOINS JACKLIN

Matthew Emmons has joined Jacklin Seed Company International Marketing Department at company headquarters in Post Falls, Idaho. Emmons made the move from Washington, D.C., where he was a senior legislative assistant to Congressman John Miller. At Jacklin, Emmons will work with the international market, specializing in export to EEC, Scandinavia and Eastern Europe.

BANNIGAN NAMED VP AT HYUNDAI

Edward V. Bannigan has been appointed vice president and division manager of Hyundai Golf Cars, U.S.A. The announcement

was made by B.M. Ahn, president of Hyundai Steel Industries, Inc. Bannigan has been in the golf car business for 20 years. Most recently he served as vice president for EZ-



GO, a division of Textron, Inc., in its western region.

HARDING JOINS GREENSCAPE

COPPELL, Texas — Greenscape Pump Services, Inc. announced that Allan Harding has joined the firm as director of service operations for the company's home office in Coppell. Hopkins is now responsible for directing all functions of the service department, including coordination of field service, customer service and technical sales.

MYERS NEW GM AT MEDALIST

ALBANY, Ore. — Medalist America Turfgrass recently announced three new additions to its staff. Rick Myers, a

former turf/vegetable seed product manager for Agway, Inc., has been named general manager. B r a n d o n Matthews, a former technical representative for



representative for *Rick Myers* Scott's Pro Turf Di-

vision, has joined Medalist America's national sales force. And Barry Larson has joined Medalist as a turf specialist.

SUTCH HIRED ON AT TD&D

Turf Diagnostics & Design of Olathe, Kan., recently announced the hire of Jennifer Sutch, a soil scientist who will manage the Technical Operations laboratory. Prior to accepting her new post, Sutch served for eight years as research agronomist for the Okeelanta Sugar Corp., a producer of raw and refined sugar cane and molasses. GOLF COURSE NEWS

Golf Asia '93 certified by U.S. Dept. of Commerce

WASHINGTON, D.C. — The United States Department of Commerce has granted Trade Fair Certification to Interport, Ltd. for a U.S. Pavilion at Golf Asia '93, to be held in Singapore, March 25-28, 1993.

Golf Course News is the official publication of Golf Asia '93.

In certifying this event, the Department of Commerce recognizes the capability and exhibition experience of the organizer and the potential of this market for U.S. industry exports. Commercial staff from the U.S. Department of Commerce in Singapore will be available to assist U.S. exhibitors during the event.

Product categories at Golf Asia '93 include golf course design and architecture, golf course maintenance equipment and supplies, golf equipment, accessories, apparel and fashion. U.S. firms seeking exhibit and event information should contact event organizer Charles D. Joy at Interport Ltd., 510 31st St., Suite G, Newport Beach, Calif., 92663; or call 714-673-3596.

Golf Asia '93 follows the highly successful Golf Asia '92 show, which attracted more than 220 key golf exhibitors from 20 countries. These firms have done or will do an estimated \$180 million in sales.

Next year's show offers even more opportunities for participating U.S. firms. The golf market in the Association of Southeast Asia Nations (ASEAN) region has reached \$7 billion. The ASEAN countries include Singapore, Malaysia, Indonesia, the Philippines and Thailand.

The growth trends in golf and resort development in the ASEAN region lead to a commensurate demand in golf equipment and accessories. The projected growth rate in the number of golfers in the ASEAN market will range from 20 to 30 percent annually. Golf Asia '93 was conceived to offer U.S. firms an opportunity to **Continued on next page**

Asia Pacific Golf Conference to be held at Golf Asia

SINGAPORE — The third annual Asia Pacific Golf Conference will be held at Golf Asia '93. This conference provides a platform for a broad spectrum of senior industry decisionmakers who have a major roles in the development of golf throughout the Asia/Pacific region.

Those who wish to submit papers for consideration are encouraged to do so by Oct. 31, 1992. Papers should be sent to Connex Private Limited, International Exhibition Division, 7500A Beach Road #7-308/9, The Plaza, Singapore, 0719; or call 65-296-6961.



MARKETPLACE — FOCUS ON IRRIGATION

This pump station is manufactured by Ionics, Inc. of Watertown, Mass. For details, see our special section on irrigation (pages 21-24). For more irrigation-related new products, see page 33.

Lofts agrees to pay \$61,000 civil penalty

By HAL PHILLIPS

ALBANY, Ore. — The Oregon Department of Agriculture has imposed a \$61,000 civil penalty against Great Western Seed Co. of Albany — a wholly-owned subsidiary of Lofts Seed, Inc. — for misrepresenting the type of grass seed it sells.

The fine, part of a joint enforcement action with Oregon State University, is the largest in the history of Oregon's Agriculture Department. The company waived its right to a hearing on the fine and has agreed to pay the civil penalty, according to Dave Turner, assistant administrator for the Department of Agriculture commodity inspection division.

Turner explained the investigation of Great Western began in April, after a sod grower filed a complaint with the OSU Seed Certification Program about the quality of some seed he purchased from Great Western. According to Turner, the company had been tagging seed bags as statecertified when, in fact, they were not certified. The amount of uncertified seed sold in the marketplace is unknown, he said.

Lofts has moved quickly to remedy the Continued on page 32



The new public relations brochure unveiled at the Annual Meeting.

RISE meeting draws 150-plus

By HAL PHILLIPS

McLEAN, Va. — More than 150 representatives of the chemical industry gathered just outside the nation's capital in September for the second Annual Meeting of Responsible Industry for a Sound Environment (RISE).

The 155 attendees marked a 50percent increase over last year, when RISE held its first annual meeting. This year's strong turnout indicates the trade association's growing commitment and clout, according to RISE Executive Director Allen James.

"Last year, being our first meeting, attendees were curious about what RISE could do and whether we'd be around very long," said James. "This year, it's clear we're going to be around and attendees showed a keen interest in where the organization is going."

Under the direction of RISE Chairman William Culpepper of DowElanco, the meeting program Continued on next page

Illinois Turfgrass show Nov. 30 to Dec. 2

ST. CHARLES, Ill. — The Illinois Turfgrass Foundation (ITF) will hold this year's North Central Turfgrass Exposition Nov. 30 through Dec. 2, at the Pheasant Run Resort here in St. Charles.

This year's conference and trade show sponsors include the Central Illinois Golf Course Superintendents Association, the Chicagoland Golf Course Mechanics Association, the Illinois Landscape Contractors Association, the Midwest Association of Golf Course Superintendents, the Northwest Illinois Golf Course Superintendents Association, the Sod Growers Association of Mid-America, the Sports Turf Managers Association (Midwest Chapter), and the USGA Green Section.

Educational sessions will be offered by each co-sponsor organization geared to each group's particular needs and issues.

To learn more about exhibiting or attending the North Central Turfgrass Exposition or ITF membership and activities, write 111 E. Wacker Dr., Suite 200, Chicago, Ill., 60601; or call 312-616-0800.

Seed Trade Association announces

WASHINGTON, D.C. - The American Seed Trade Association recently announced its new stable of officers for 1992-93.

President Art Armbrust is employed at Sharp Brothers Seed Co. in Healy, Kan. He has served as chairman of the ASTA Conservation Committee of the Farm Seed Division and is past president of the Kansas Seed Dealers.

First Vice President Dietrich Schmidt has been president of Petoseed since 1977. He's been involved with FIS and has served as vice chairman of the Vegetable Seed Section since 1985. He also served as chairman of the ASTA International and Phytosanitary committees.

Second Vice President Noble Koepp is president and general manager of Triumph Seed Co., a company he purchased in 1978. He also served on the ASTA's International and Phytosanitary committees, as well as the Intellectual Property Rights Committee.

The ASTA regional vice presidents include: Frank Welch, general manager for Beachley-Hardy Seed Co., in the Northeast region; Steve Byrum, presi-

dent of Byrum Seed Co., in the Southeast region; Nathan Boardman, president of Crosbyton Seed Co., in the southern region; Tom Strachota, executive vice president of Dairyland Seed Co., in the central region; Dave Shoultz, director of production for the North American Seed Division, in the north central region; Mel Aoki, vice president for American Takii, Inc., in the West region; and Ron Kowalski, partner and vice president of marketing and sales at Brett-Young Seeds Ltd., in Canada.

1992-93 officers

Members elect Holmes Sod Producers Assoc. president

CHICAGO - The American Sod Producers Association (ASPA) elected Mike Holmes, executive vice president of Warren's Turf Nursery in Crystal Lake, Ill., president at the organization's 25th anniversarv

Joining Holmes as officers are Vice President Richard Schiedel, owner of The Greenhorizon Group of Farms in Cambridge, Ontario, and Secretary-Treasurer Louis Brooking, owner of Brookmeade Sod Farms in Doswell, Va. Schiedel will automatically assume the ASPA presidency next July. New faces joining the ASPA board as three-year trustees will be Linda Tucker,

RISE meeting

draws a crowd

cant issues took center stage.

included in-depth seminars on

biopesticide advances, container man-

agement, EPA regulations and con-

sumer protection. However, two signifi-

First, James reported on the

progress of federal pre-emption leg-

islation that would establish federal

Continued from previous page

owner of Sodco, Inc. in Slocum, R.I. and Eddie Zuckerman, owner of Delta Bluegrass Co. in Stockton, Calif.

Continuing to assist in leading the 900plus member organization with representatives in 24 countries will be Past President Darwin Mckay of Turfco in Meridian, Idaho; and Trustees Doug Barberry of Aldino Sod Farms in Churchville, Md.; Dr. Tim Bowyer of Southern Turf Nurseries in Norcross, Ga.; David Doguet of Crenshaw & Doguet Turfgrass in Austin, Texas; William Huber of Huber Ranch Sod Nursery in Schneider, Ind.; and Wayne Thorson of Todd Valley Farms in Mead, Neb.

regulations as the ultimate authorities

on issues of chemical safety. Specific language on pre-emption - supplied

by RISE - is now part of the proposed

amendment to the Federal Insecticide,

Fungicide and Rodenticide Act (FIFRA). No further movement on this

Second, the RISE Communications Com-

mittee unveiled a 16-page brochure en-

titled, "Pesticides in the Environment." The

brochure's main theme, "The other side of

the story," details the positive effects of

chemicals in society. Committee members

amendment is expected until 1993.

Dr. Thomas Watschke and Robert W. Garey became the 12th and 13th honorary members of the ASPA during induction ceremonies conducted by President Darwin McKay. Watschke, professor of turfgrass science at Pennsylvania State University, was recognized for his years of research and contributions to the turfgrass sod production industry as a speaker, author and spokesperson.

Garey, formerly the owner of Garey Management Organization in Hastings, Neb., was selected as a result of his accomplishments as the ASPA executive director from 1973 to 1983.

encouraged RISE attendees to distribute the brochures wherever possible (for information on obtaining the brochures, call 202-872-3860).

The second RISE Annual Meeting was held at the Ritz-Carlton Tysons Corner in McLean, Va., just outside Washington, D.C.

"We had planned to hold the 1993 Annual Meeting somewhere away from the D.C. area," James explained. "But the feedback on the hotel and the location was so positive, we might just stay here next year."

CORPORATE PROMOTIONS

(404)487-8095

Munich plays host to Golf Course Info-Days '93

MUNICH, Germany - Golf Course Info-Days '93 will take place Feb. 27 and 28, at the Sheraton Hotel Munch-Bogenhausen in Munich,

The fourth annual conference will be an opportunity for golf course planners, developers, managers, architects and builders to gather with their German counterparts - without cost or obligation - to discuss the growing golf industry in German-speaking countries.

Info-Days '93 will also include expert panel discussions and trade exhibits from golf course planners, builders, maintainers and managers.

For more information on the conference and trade show, contact Helen Hain at Golf-Info-Service, D-8730 Bad Kissingen, Dr. George Heim Str. 45; or call 49-971-3024.

For room reservations, call the Sheraton at 49-89-92640.

Golf Asia conference receives certification

Continued from previous page

establish or augment their export potential in this rapidly expanding market.

Golf course development is a booming market, as well. In the ASEAN region, there are 157 courses under way or in the pipeline to be completed by the year. Within the next four years, the potential market in golf course development is estimated to be \$8 billion.

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