

# Golf Course Marketplace

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Superintendents may receive a copy by contacting their local Chipco distributor or Chipco sales representative, who will analyze their specific pest problems and complete the guide's one-page customer profile sheet.

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## NGF offers four new golf publications

The National Golf Foundation has released several new publications.

*Lessons Learned from New Municipal Golf Course Development* will assist public officials, golf course operators and prospective developers to better understand the variety of approaches to land acquisition, financing, construction and management of municipal golf courses.

*Golf Courses in the United States — 1992 Edition* is an annual baseline study describing the number, types and locations of facilities and many more details particularly significant for companies providing products and services for golf courses.

*Golf Participation in the United States — 1992 Edition* offers comprehensive information on the American golfer. Demographics include age, gender, income and occupation broken down by core, occasional, female and junior golfers, with rounds played.

*Golf Courses and Country Clubs: A Guide to Appraisal, Market Analysis, Development and Financing* offers the developer or appraiser an expert's view of how to conduct appraisals on golf clubs and facilities. Such topics as highest and best-use analysis, cost approach, income approach and sales comparison approach are reviewed and examples given.

To order any NGF publication call 800-733-6006.



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CIRCLE #160



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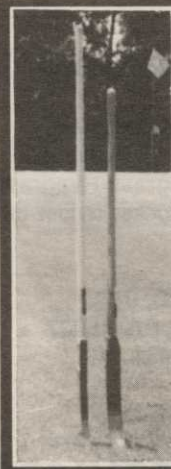
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CIRCLE #162

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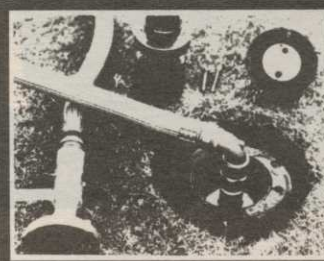
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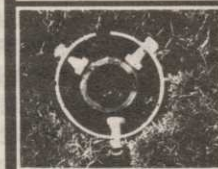
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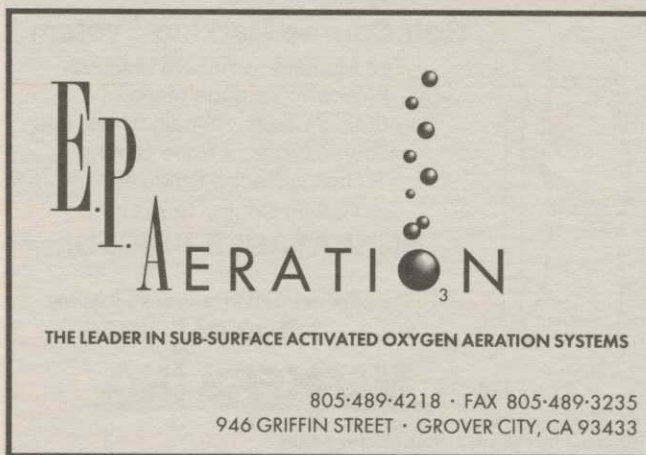
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CIRCLE #175

NEWS

## Homestead approval

Continued from page 1

according to course architect Bob Walker. But Kuras and Walker are confident the course will eventually be built.

"This project has met every standard of law. It has earned the support of the community. And, we look forward to proceeding," Kuras said.

Michigan is the only state that issues federal wetlands permits because its laws are stricter than federal regulations. Other states



Bob Walker

rely on the U.S. Army Corps of Engineers.

Opponents argue the EPA caved in to lobbying by Gov. Engler, who headed President Bush's 1988 Michigan campaign. They also believe the federal agency acted illegally in

approving the project and that authority to issue the permit now rests with the Army Corps.

The controversy has left some wondering whether Michigan can responsibly continue to administer those laws.

"Now there will be speculation whether developers can just run wild," said Jack Berry, golf writer with The Detroit News. "None of the other courses in Michigan have riled things up to this extent."

But the national EPA office was satisfied.

"The record establishes that the state has fully considered the relevant information and has determined that this project will not degrade water quality or aquatic resources," EPA Assistant Administrator Lajuanna Wilshire said.

A top architect said state and federal regulators have turned a colder shoulder toward Michigan golf development since the Homestead debate began.

"Restrictions have been getting tighter because they are more guarded than they used to be," said Lansing-based architect Jerry Matthews, vice president of the American Society of Golf Course Architects. "They fear the Homestead project might take wetlands regulation out of the state's hands...The DNR is talking about tightening up on golf courses."

"Incidents like this are likely to happen again. It has made developers more aware of the time and effort they are likely to put in on a project," added Jeff Rivard, executive director of the Golf Association of Michigan, representing 200 courses and 50,000 members.

Walker conceded some antagonism may remain and could make it tougher for a few architects and developers to get projects approved.

"But it will help many other people who have found it difficult to get good projects going," he said. "It will make it easier because this project was approved from a scientific standpoint. It shows there is no environmental damage from golf courses."

Walkersaid slight modifications moving holes away from more sensitive areas of the Crystal River were made during the design phase. Just 3 1/2 of the 87 acres of wetland will require filling, he said. Opponents claim the project will affect closer to two dozen wetland acres.

"It was no longer an environmental issue. It was a political issue. The 10,000 cubic yards it will take to fill the wetlands is a very minute amount," Walker said.

The need for teamwork among developer, architect and regulatory agencies was the main lesson Walker said he took away from the Homestead experience.

"In retrospect, there isn't a single thing we could have done differently," Walker said. "Bob (Kuras) has been through the ringer with this. But he never gave up. Someone has to pave the way and he did it."

Matthews agreed.

"If it hadn't been Bob Kuras, it would have been someone else," he said.



## June

- 46—*Club Industry East at New York*. Contact Karen Reynolds-Feld at 800-541-7706.
- 7-9—*NGF seminar on Alternative Golf Facilities — The Development and Operation of Ranges and Non-regulation Golf Courses in Falls Church, Va.* Contact 407-744-6006.
- 10—*Lofts 16th Annual Field Day in Martinsville, N.J.* Contact 800-526-3890.
- 17-18—*Midwest Grounds Management Conference in Oxford, Ohio.* Contact Professional Grounds Management Society at 301-667-1833.
- 23—*West Texas GCSA meeting in Lubbock.* Contact Pam Deeds at 806-354-8447.
- 27-July 2—*American Seed Trade Assoc. 109th Annual Convention in Washington, D.C.* Contact 202-223-4080.
- 26-July 2—*American Seed Trade Association Annual Convention in Washington, D.C.* Contact 202-638-3128.

## July

- 1—*Cornell Turfgrass Field Day at Pine Island, N.Y.* Contact 914-343-1105.
- 7—*Focus on Wetland Plants seminar in Seattle.* Contact 206-685-8033.
- 23-25—*American Sod Producers Association Summer Convention & Field Days in Chicago.* Contact 708-705-8347.
- 23-27—*American Association of Nurserymen Annual Convention and Nursery Industry Trade Show in Columbus, Ohio.*
- 26-28—*International Lawn, Garden and Power Equipment Expo '92 in Louisville, Ky.* Contact 800-558-8767.
- 30—*Turfgrass Management for Athletic Fields, Golf Courses and Landscapes seminar in Stillwater, N.Y.* Contact 518-783-1229.

## August

- 24—*Georgia Golf Course Superintendents Association summer conference at Pine Mountain.* Contact 404-769-4076.
- 3—*West Texas GCSA meeting in Canyon.* Contact Pam Deeds at 806-354-8447.
- 46—*Turfgrass Field Diagnostic Course for Golf Course Managers at Cornell University in Ithaca, N.Y.* Contact Joann Gruttadaurio at 607-255-1792.
- 9-12—*47th Annual Soil & Water Conservation Society Meeting in Baltimore.* Contact 515-289-2331.
- 17-19—*Golf East Expo in Orlando, Fla.* Contact 800-443-8318.
- 22—*PGA of America's National Golf Day.* Contact Julius Mason at 407-624-8444.

## September

- 10-13—*Asian Golf Course '92—Asian Golf Course Conference & Exhibition in Kuala Lumpur, Malaysia.* Contact in Singapore 65 4473680.
- 20-22—*NGF seminar on Public-Private Joint Ventures in Golf Course Development in Newton, Mass.* Contact Roger Yaffe at 407-744-6006.
- 20-23—*Florida Turfgrass Association annual conference and trade show in Jacksonville.* Contact 800-882-6712.
- 23—*Oklahoma State University Turfgrass Field Day in Stillwater, Okla.* Contact Dennis Martin at 405-744-5419.

## October

- 36—*Golf '92 International Golf Trade Fair in Dusseldorf, Germany.* Contact 312-781-5180.
- 46—*Marketing to Golf Facilities Seminar in Oak Brook, Ill.* Contact Rebecca Quinlan, Golf Course News at 207-846-0600.
- 15-19—*Congress for Recreation and Parks in Cincinnati.* Contact Pat Phillips at 703-820-4940.
- 21-23—*National Golf Foundation Golf Summit in Orlando, Fla.* Contact NGF at 407-744-6006.

Continued on page 45

# Golf Course Marketplace

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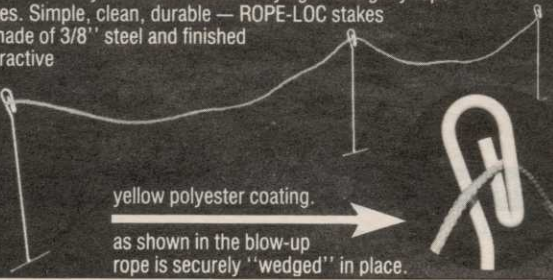
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CIRCLE #185



Continued from page 44

# November

1-3 — *Public Golf '92 for Public Golf Facility Managers in Oak Brook, Ill.* Contact Rebecca Quinlan, Golf Course News at 207-846-0600.

1-3 — *Georgia Golf Course Superintendents Association annual meeting on St. Simons Island.* Contact 404-769-4076.

\* — For more information or to register, contact Betsy Evans, education coordinator, Golf Course Superintendents Association of America, at 800-472-7878 or 913-841-2240. The seminars are dependent upon the availability of the instructors, and are therefore subject to change. One-day seminars cost \$100 for GCSAA members and \$120 for non-members; two-day seminars cost \$180 for members and \$210 for non-members.

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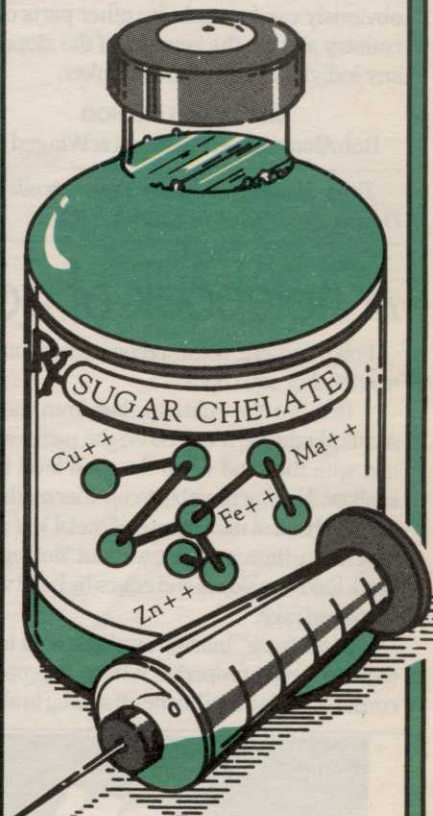


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