

EMPLOYMENT

**SUPERVISORS/SHAPERS**  
EXPERIENCED GOLF COURSE CONSTRUCTION SUPERVISORS, SHAPERS & OTHER EQUIPMENT OPERATORS NEEDED. Excellent compensation. Domestic & foreign projects. Fax info. to (817) 387-4943.

**NATIONAL TECHNICAL REPRESENTATIVE**  
For aggressive, fast-growing turfgrass seed company. Sound university education plus experience as a golf course superintendent required. Must relocate to Oregon. Excellent company benefit package. Send resume with salary requirements to **M. Robinson, Seed Research of Oregon, P.O. Box 1416, Corvallis, OR 97339.**

**GOLF RESOURCES, INC.**  
Young, aggressive Dallas-based golf course design firm is seeking qualified individuals for the following position:  
**On-Site Construction Coordinator**  
International opportunity (Japan) for a qualified individual with 3-5 years actual construction & design experience. Minimum 2-year commitment. Compensation based on experience & project location.

For consideration, send resume with salary requirements in confidence to:  
**Pam Marshall**  
Golf Resources, Inc.  
1503 LBJ Frwy., Suite 256  
Dallas, TX 75234

Visit our booth (#2975) at the 1992 International Golf Course Conference & Show in New Orleans.

POSITIONS WANTED

**PROJECT MANAGER/SUPERVISOR**  
Seeks position with golf course developer and/or construction company. 20 years in the golf course industry as coordinator & supervisor of construction. BS in agronomy, and well-versed in irrigation engineering.  
(813) 924-8963  
FAX (813) 993-0940

REAL ESTATE

**NEAR ORLANDO, FLORIDA**  
30 minutes from downtown. 727 acres with lakes on US 27. \$3,000,000. Other similar listings, larger & smaller.

**MAYFIELD REALTY**  
(904) 753-7877

GOLF COURSE FOR SALE

LIFETIME OPPTY. Beautiful rural southern OH setting. Championship 18, 6100 yds., 173 ac, 1600 s.f. clubhouse w/bar & grill. No equip. or other bldgs. Asking \$595K, \$50K dep. Bal. 8.5%. Don't waste my time if you're not experienced & qualified financially to make an immediate major commitment. Owner (614) 679-2082.

**TEXAS GOLF COURSES**  
9 & 18 holes — Statewide.  
Some with extra land, dev. lots.  
Descriptive list available.  
**TEXAS GOLF PROPERTIES**  
1603 Lightsey — Austin, TX 78704  
512/442-7105 • Fax 512/442-1812

**GOLF COURSE READY TO BUILD**  
250 ac. beautiful, rolling, overlooks Lake Michigan; zoning, permits, 22 prof. greens plans, bldg. plans for 7,100 sf clubhouse. Liquor license, well & basement completed, one 2 ac. lake partially dug, permits to dig more. Property is enroute to state park with 150,000 yearly attendance. Partner or buy outright. \$300,000. Call 906-644-2672.

EDUCATIONAL OPPORTUNITIES

**GRAYSON COLLEGE**, Dennison, TX. 2-year technical program in golf course & turf grass management. 18-hole golf course on campus. Dormitories, placement assistance, financial aid & scholarships available. Contact: **GCC, 6101 Grayson Dr., Dennison, TX 75020. (903) 463-8653.**

FOR SALE

**STEEL BUILDINGS**  
Save up to 50% on Arch Style Buildings. Factory Clearance. 25x30; 40x40; 50x100 & others. Factory Direct.  
**UNIVERSAL STEEL**  
1-800-548-6871

**POND LINERS**  
Buy direct from fabricator 20 & 30 mil. P.V.C. Made to order. Under 20 cents per sq. ft. Installation or supervision available. Call...  
**COLORADO LINING COMPANY**  
(303) 841-2022

**TULIP COLORBLENDS — NATURE'S FIREWORKS**  
Tulips for Fall planting. New ideas and Competitive Prices. GCSAA members have pre-approved credit. Customer Service & Follow-up Assistance, call Toll Free 1-800-877-8637.

  
**SCHIPPER & CO.**  
PO Box 7584, Greenwich, CT, 06836-7584  
"Our Roots Are Bulbs"

**QUALITY TURF GRASSES**  
Sod or sprigs shipped anywhere, desoiled if necessary. Meyer Z-52, Tifdwarf, Tifway, Tifway II, Tifgreen II & Fescue. Planting avail. for golf courses, athletic fields, etc.

  
**QUAIL VALLEY FARM, INC.**  
(800) 666-0007  
FAX (501) 221-1243

BUSINESS SERVICES

  
**Mid Tenn Turf, Inc.**

Golf course, athletic field renovations & new construction. Sodding, sprigging, row planting, fairway renovations. Complete turn key operations. Products include: Vamont Bermuda; Tif & Tif II Bermudas; Meyer Z-52 Zoysia; Blended Fescue.

**Mid Tenn Turf, Inc.**  
Rt. 3, Box 3199  
Manchester, TN 37355  
Phone (615) 728-0583

GOLF COURSE ACCESSORIES

WHY HASSLE WITH SEVERAL VENDORS?

- Scorecards
- Sprinkler Tagging
- Yardage Books
- Fairway Markers
- Laser Measuring
- Tee Signs (wood or granite)

Call **BETTER GOLF, INC.**  
1-800-468-8672

**SAVE ON PERSONALIZED FLAGS**  
Buy factory direct & save 40% or more on personalized flags. Flagpoles, tee markers, etc. also available. Fast personalized service guaranteed. Call toll free.

  
**FOUR SEASONS GOLF COMPANY**  
P.O. Box 78011  
Greensboro, NC 27427  
1-800-476-7005

LASER MEASURING

ELECTRONIC YARDAGE MEASURING SPECIALIST

Tee to Green  
Sprinkler Heads to Green  
100-150-200 Fairway Yardage

**"THE BEAM TEAM"**  
(813) 646-3351  
1939 Hallam Dr., Lakeland, FL 33813

LASER MEASURING and SPRINKLER YARDAGE MARKERS

We do it all. Laser measure & installation (same day) of **custom metal yardage markers** for all types of sprinkler heads. Warranty included. Also tee to green measurements, granite fairway markers. Sprinkler yardage markers may be purchased separately. Contact Nick for samples & references. **Fairway Designs of Florida, 800-36-TAGIT.**

St. Paul manual helps address fed'l standards

St. Paul Fire and Marine Insurance Co. has introduced a new Hazard Communications Manual designed to assist golf and country club policyholders in complying with the Occupational Safety and Health Administration Hazard Communication Standard and Environmental Protection Agency standards.

The *St. Paul's General Manager's Guide: Hazard Communications Manual for Country Clubs* provides step-by-step instructions for conforming to the requirements of the EPA and OSHA Right-to-Know rules and managing exposure to hazardous substances.

Recently, noncompliance with Right-to-Know regulations has become the most cited infraction in OSHA complaints. Fines attached to such citations can range from \$10,000 to more than \$100,000.

The manual is being published at a time when club managers are facing increasing pressures regarding the effective management of complex right-to-know rules and regulations. In addition, many states now require written safety programs on hazard communication issues.

A complete hazard communications program helps country clubs educate their employees and meet their responsibilities to state and community emergency service authorities in regard to the handling of hazardous materials (such as pesticides) at clubs. A program also should detail how to respond if an accident occurs.

The manual features how-to guidance for developing comprehensive written hazard communication and employee training programs. The manual also includes a hazardous materials list, material safety data sheets and explanations, labeling explanations checklists, chemical and physical agent fact sheets, respiratory protection information, community right-to-know guidelines and visual aids from The St. Paul.

The manual is available to all policyholders of The St. Paul's Eagle 3 insurance program, which focuses on property and liability needs of country clubs and premier golf facilities.

The Eagle 3 program includes enhanced coverages such as directors' and officers' liability, liquor liability and coverage for damage to tees, fairways and greens.

St. Paul Fire and Marine Insurance Co. is a member of The St. Paul Companies, selling insurance and insurance-related products and services through independent insurance agents in the United States and Canada.

For more information telephone 407-660-2700.

Wikco releases 1992 equipment catalog

Wikco Industries recently released its 1992 catalog of grounds maintenance equipment.

The catalog includes a complete line of commercial equipment including mowers, aerators, sprayers, 2-way radios, tire changers, sweepers, trenchers, irrigation machines, brushes, chippers and small backhoes.

All products are backed by Wikco Industries 2-year Parts Plus discount program. Receive a 15- to 25-percent discount on all parts purchased for two years.

For a free copy contact Wikco Industries at Route 2 Box 154, Broken Bow, Neb. 68822.

**February**

3-5 — *Mid-America Green Industry Convention in Kansas City, Mo.* For more information contact Olivia Golden at 816-765-7616.

5-6 — *Massachusetts Landscape Conference in Boxborough.* Contact 617-964-0452.

5-7 — *American Sod Producers Association Midwinter Conference in Las Vegas, Nev.* Contact Thomas Ford at 708-705-9898.

10-17 — *Golf Course Superintendents Association of America Annual Conference & Show in New Orleans.* Contact 913-841-2240.

12 — *GCSAA Seminar on Wildlife Management and Habitat Conservation in New Orleans.\**

24-25 — *Professional Lawn Care Association of America Legislative Day on the Hill in Washington, D.C.* Contact 404-977-5222.

24-27 — *American Seed Trade Assn. Management Academy in West Lafayette, Ind.* For more information contact 317-494-4247.

26-27 — *Canadian Golf Forum in Toronto.* Contact 416-849-9700.

**March**

3 — *GCSAA Seminar on spray technicians in West Palm Beach, Fla.\**

3-4 — *GCSAA Seminar on Golf Course Design Principles in Cincinnati.\**

3-5 — *Massachusetts Turfgrass Conference and Industrial Trade Show in Springfield.* For more information contact 413-549-5295.

5-7 — *NGF seminar on Golf Course Operations in the '90s, Obstacles Overcome by Successful Golf Course Operators in Ponte Vedra Beach, Fla.* Contact Roger Yaffe at 407-744-6006.

9-10 — *GCSAA Seminar on Landscape Design & Plant Materials in Bloomington, Ill.\**

9-11 — *GCSAA Seminar on developing and maintaining effective management employee relationship in Tarrytown, N.Y.\**

10 — *GCSAA Seminar on spray technicians in Mamaroneck, N.Y.\**

10 — *GCSAA Seminar on Turfgrass Stress Management in West Chester, Pa.\**

16-17 — *GCSAA Seminar on Environmental Considerations in Golf Course Management in Minneapolis.\**

18-19 — *Financing Golf Course Developments seminar in San Diego.* Contact 800-285-2332.

22-25 — *National Club Association Club Leadership Conference in Pinehurst, N.C.* For more information contact 202-625-2080.

24 — *US Golf Association Regional Conference in Wakefield, Mass.* Contact 908-234-2300.

24-25 — *Maine Turfgrass Conference & Show in Portland.* Contact Chuck Ravis at 207-395-4298.

26-29 — *Golf Asia '92 in Singapore.* For more information telephone 65 2966961.

**April**

5-7 — *National Golf Foundation seminar on Golf Course Operations in the '90s - Issues Affecting the Future of Successful Operations in Newport Beach, Calif.* Contact Roger

Continued on page 85

# Golf Course Marketplace

To reserve space in this section, call Simone Marsteller at 813-576-7077

**GREAT PRODUCT,  
GREAT PRICE.**

**\$4,618**

Model 1800 - 14 gph

**THE AFFORDABLE AUTOMATIC  
FERTILIZER INJECTION SYSTEM!**

Used on golf courses and turf areas across the USA.

- Automatic Operation
  - Proportional Control
- Sizes from 1/2 to over 100 acres of irrigated area.



**Turf Feeding Systems, Inc.**

1183 Brittmore #400 • Houston, Texas 77043 • (713) 465-1800 • Fax (713) 465-1866

CIRCLE #182/GCSAA BOOTH #1256



**PIPE LOCATOR  
THE LOCAT™  
INEXPENSIVE**

Locates, traces underground pipes, including drain pipes, made of PVC, ABS, steel and cement. Finds sprinklers, valves and clogs.

Used by Hundreds of Golf Courses  
Satisfaction Guaranteed

**Bloch & Company**  
Box 18058, Cleveland, OH 44118  
(216) 371-0979

CIRCLE #184

**Birds or Animals a PROBLEM??**

Scare them away with

**SHELLCRACKERS®**  
*a Pest Control Device*

that safely disrupts eating & nesting habits.

For more information call or write:

**JPF Distributors**  
9 Union Square, Suite 184 N  
Southbury, Connecticut 06488  
203-262-1463

CIRCLE #186

**THE DON  
JANUARY GROUP**

*Designers of "User Friendly" Golf Courses*

- GOLF COURSE DESIGN
- LANDPLANNING
- ENGINEERING
- LANDSCAPE ARCHITECTURE

15150 Preston Road, Ste. 300, Dallas, TX 75248  
(214) 490-0626 • Fax (214) 386-5731

CIRCLE #188



**PAVELEC BROTHERS  
GOLF COURSE CONSTRUCTION CO., INC.**

- ✓ New Construction
- ✓ Renovation
- ✓ Field Drainage Systems

**TONY PAVELEC**  
(201) 667-1643  
**EMIL PAVELEC**  
(201) 939-6182

98 Evergreen Ave.  
Nutley, NJ 07110

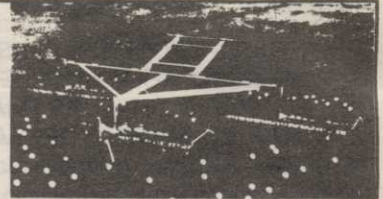
CIRCLE #190

**RANGE  
BOSS™**



**The LITE  
Range Picker**

SGD P.O. BOX 8410  
AKRON, OHIO 44320



Now SGD Company is pleased to offer the Range Boss™ line of LITE Pickers. From the husky tubular steel frames to the reinforced picker discs. The Range Boss™ is tough yet lite weight. Whether you need an EZ hand push single gang for hard to reach and light traffic areas, the three gang for medium traffic ranges, the five gang picker or seven gang picker for high customer count ranges. Choose the correct size then order Range Boss.

Write or call Toll Free for your personal catalogue today.

TOLL FREE: 800-321-3411 (216)239-2828  
FAX: (216)239-2668

CIRCLE #183/GCSAA BOOTH #1214-1216

**SHORT SPAN BRIDGES**



- FREE freight
- limited time only \*
- Spans from 10' to 40'
- Prices start at \$1,300
- See us at booth 3320 for further details\*

**1-800-328-2047**



Route 5, Box 178 • Alexandria, MN 56308

CIRCLE #185/GCSAA BOOTH #3320

**FIX YOUR DRY SPOTS**



This Handi Airifier™ has seven 1/2" tines and attaches to your old cup cutter.

**800-456-4351**

**Miltona Turf Products**

P.O. BOX 164 • MILTONA, MINNESOTA 56354

CIRCLE #187/GCSAA BOOTH #3423-3427

**WATER TREATMENT SYSTEMS  
FOR ANY ENVIRONMENT**

Worrying about wetland & ground water damage due to chemical migration? Using aerators that are expensive to run & still require repeated applications of chemicals to your water system? We have a safe & effective alternative to chemical treatment. Our systems meet the challenging demands of irrigation water storage, including effluent.

Call for details & your local distributor.

E.P.  
AERATION



946 Griffin Street  
Grover City, CA 93433

805-489-4218; Fax 805-489-3235

CIRCLE #189/GCSAA BOOTH #3936-3938

**MOTOROLA  
RadiuY  
PORTABLE  
RADIOS**

- Free 2 week trial
- Radios start at \$99
- Up to a 5 year warranty

CALL FOR MORE INFORMATION

**PAGE.COM**

**1-800-527-1670**

\*OTHER BRANDS AVAILABLE



CIRCLE #191/GCSAA BOOTH #1557-1559

# Golf Course Marketplace

To reserve space in this section, call Simone Marstiller at 813-576-7077

## ENGRAVED YARDAGE LABELS FOR SPRINKLER HEADS

165

Call  
for Free  
Sample Kit

- Bright colors
- Fasteners included
- Orders quickly shipped UPS

**1-800-284-YARD**

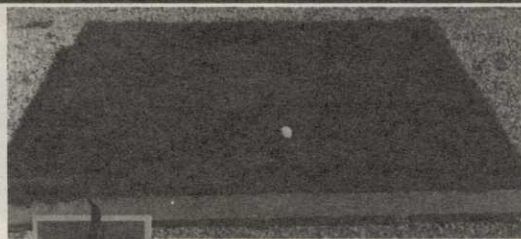
**THE YARD EDGE GOLF CO.**

P.O. Box 13159

Wichita, KS 67213

CIRCLE #192

## Porta Turf, the Intelligent, Natural Turf Solution to Run-down Tee Boxes.



**PORTA  
TURF**

**1-800-837-1744**

CIRCLE #193/GCSAA BOOTH #1123

## Colorado Lining Company

**Lining Products and Service**  
Custom Fabrication and Installation

- Reservoirs • Decorative Ponds • Tank Liners
- Tailing Dams • Landfill Liners • Irrigation Ponds
- Golf Course Ponds

20, 30, 40 Mil P.V.C.      20 -- 100 Mil H.D.P.E.  
30 -- 80 Mil V.L.D.P.E.

**1062 Singing Hills Rd., Parker CO 80134**

**CALL (303) 841-2022**

CIRCLE #195/GCSAA BOOTH #3173

## EXCEL

BRIDGE MANUFACTURING CO.

Golf Course Bridges are our specialty! We fabricate easy-to-install, pre-engineered spans and deliver them anywhere in the U.S.A. Call today for a free consultation.

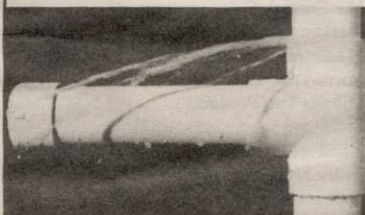


**800/548-0054**

12001 SHOEMAKER AVENUE, SANTA FE SPRINGS, CALIFORNIA  
213/944-0701 FAX 213/944-4025

CIRCLE #194/GCSAA BOOTH #3512

## SYNTHO-GLASS PIPE REPAIR KIT



- \* Stops Leaks!
- \* Water Activated!
- \* Sets in 30 Minutes!
- \* No Mixing & Measuring!
- \* Easy to Apply!
- \* Use Directly from Package!

For more information call:  
**(800) 328-0090**

**NEPTUNE RESEARCH, INC.**  
FAX: 1-407-683-8366

CIRCLE #196/GCSAA BOOTH #745

## MacCurrach GOLF

Construction Inc.

**Renovation Specialist**

FROM SELECT RENOVATION  
TO COMPLETE RECONSTRUCTION.

"Call Us With Your Committee Wish List"

Contact:  
Heath J. Cundey  
904-646-1581

11231 Portside Dr.  
Jacksonville, Fla. 32225

CIRCLE #198



We are  
**SPECIALISTS**  
in the field of  
Bird and Animal  
Pest Control  
... and have been  
for over 30 YEARS

If You have a Problem  
... Give us a Call!

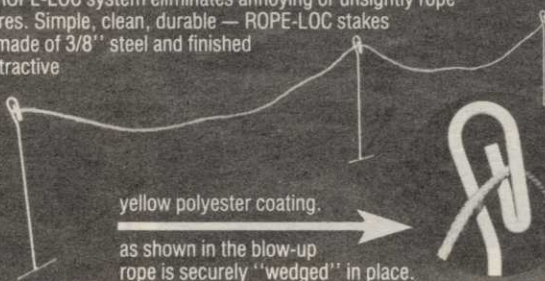
**800-647-5554**

Box 894 GREENVILLE, MISSISSIPPI 38702

CIRCLE #200

## NEW ROPE-LOC™

Finally, a rope and stake system that works! Simple but unique the ROPE-LOC system eliminates annoying or unsightly rope failures. Simple, clean, durable — ROPE-LOC stakes are made of 3/8" steel and finished in attractive



yellow polyester coating.

as shown in the blow-up rope is securely "wedged" in place.

Call for a special introductory offer.

1-313-429-9571, 1-800-253-2112 or FAX: 313-429-3985

**PRECISION TOOL PRODUCTS CO.** • 7836 Bethel Church Rd. • Saline, MI 48176

CIRCLE #199



## ACCU-GAGE™

Accu-gage® is a precision measuring instrument for making highly accurate height-of-cut adjustments on greensmowers or other precision mowers.

## GROOMER-GAGE™

Groomer-gage® is a precision measuring instrument for accurately setting the desired grooming depth of groomer or verticutter units.

For more information on this and other precision tools call Toll Free:  
1-800-253-2112 or 313-429-9571 FAX: 313-429-3985

**PRECISION TOOL PRODUCTS CO.** 7836 Bethel Church Rd. • Saline, MI 48176

CIRCLE #201

## CALENDAR

Continued from page 84

Yaffe at 407-744-6006.

6-7 — *Golf Course Superintendents Association of America Seminar on Landscape Design & Plant Materials in Bolton, Mass.\**

9 — *Water conservation and quality seminar in Sanford, Fla.* Contact Seminole County Extension Service at 407-323-2500 ext. 5559.

28-30 — *Agri-business computer conference in Sanford, Fla.* Contact Seminole County Extension Service at 407-323-2500 ext. 5559.

## May

3-5 — *National Golf Foundation seminar on Public/Private Joint Ventures in Golf Course Development in Irving, Texas.* For more information contact Roger Yaffe at 407-744-6006.

11-13 — *Crittenden Golf Development Expo in Palm Springs, Calif.* Contact 800-443-8318.

19 — *Diseases of ornamental plants seminar in Sanford, Fla.* Contact Seminole County Extension Service at 407-323-2500 ext. 5559.

## June

7-9 — *National Golf Foundation seminar on Alternative Golf Facilities — The Development and Operation of Ranges and Non-regulation Golf Courses in Falls Church, Va.* For more information contact 407-744-6006.

27-July 2 — *American Seed Trade Association's 109th Annual Convention in Washington, D.C.* For more information contact 202-223-4080.

## August

9-12 — *47th Annual Soil & Water Conservation Society Meeting in Baltimore.* For more information contact 515-289-2331.

## September

20-22 — *National Golf Foundation seminar on Public-Private Joint Ventures in Golf Course Development in Newton, Mass.* For more information contact Roger Yaffe at 407-744-6006.

## October

21-23 — *National Golf Foundation Golf Summit in Orlando, Fla.* For more information contact National Golf foundation at 407-744-6006.

\* — For more information or to register, contact Betsy Evans, education coordinator, Golf Course Superintendents Association of America, at 800-472-7878 or 913-841-2240. The seminars are dependent upon the availability of the instructors, and are therefore subject to change. One-day seminars cost \$100 for GCSAA members and \$120 for non-members; two-day seminars cost \$180 for members and \$210 for non-members.