# **Golf Course Marketplace**

To reserve space in this section, call Simone Marstiller, 813-576-7077

#### EMPLOYMENT

#### **POSITIONS AVAILABLE**

Superintendents, Shapers, Foremen, Golf Construction personnel needed at all levels. Must be willing to travel. Fax resume & info. to 904-646-1873.

#### WANTED

Experienced golf course construction supervisor. Must be willing to move. Also wanted — experienced equipment operators. Fax resume.

(313) 693-6006

#### **GOLF COURSE CONSTRUCTION**

We have many high-profile projects in the U.S. with a variety of leading designers. We are assembling a team of golf course construction specialists including shapers, project managers, drainage & irrigation technicians, greens construction specialists & grow-in superintendents. If you would like to be considered for employment, please mail your resume to:

**Carol Howard KEC Golf** 

200 South Los Robles, Suite 400 Pasadena, CA 91101-2431

All replies will be held in strict confidence.

#### SUPERVISORS/SHAPERS

EXPERIENCED GOLF COURSE CON-STRUCTION SUPERVISORS, SHAPERS & OTHER EQUIPMENT OPERATORS NEEDED. Excellent compensation. Domestic & foreign projects. Fax info. to (904) 268-2877.

#### POSITIONS WANTED

#### **POSITION WANTED**

Young, aggressive college graduate. (B.A. Landscape Architecture) seeks entry-level position in golf course design firm. Interested in design management & consulting. Willing to relocate.

(203) 434-8141

#### **POSITION WANTED**

Golf Course Construction Supervisor/ Project Manager. B.S. in Agronomy, minor in Irrigation Engineering. Will travel - all locations.

(813) 924-8963

#### REAL ESTATE

#### SCOTTSDALE, ARIZONA

Private equity country club lot. Magnificent views! Low Down - Assumable. Refer to Troon Village, lot 81. Ask for Carla Whitten. (800) 442-7474

#### **GOLF COURSE FOR SALE**

One of Virginia's finest 18-hole w/paved cart paths, located on the Blue Ridge Pkwy. Homesite & comm. lots. No mtg. owed. Confidential reply to P.O. Box 212, Ocala, FL 32678.

#### DID YOU KNOW?

CB Commercial, the nation's largest commercial real estate brokerage, has a GOLF PROPERTIES MARKETING GROUP that works ONLY with buyers & sellers of golf properties. We specialize in golf properties & have information on golf courses in: • 2-hour loop version: \$49.95

- 1) Peoria, Illinois
- 2) Wichita, Kansas



**Roger Garrett Tom Harris** 

(602) 262-5511 (602) 262-5521

#### **TEXAS GOLF COURSES**

9 & 18 holes - Statewide. Some with extra land, dev. lots. Descriptive list available.

**TEXAS GOLF PROPERTIES** 1603 Lightsey — Austin, TX 78704 512/442-7105 • Fax 512/442-1812

#### 261 ACRES FOR SALE ST. LOUIS, MISSOURI

Golf Course Feasible. 1 mile from Circumferential Hwy. 270. Carl J. Bossert, Owner/Broker, 641 Hickory Ln., St. Louis, MO 63131.

(314) 965-3456

#### APPROVED GOLF COURSE SITE FOR SALE!

Seymour, Connecticut Designed by Desmond Muirhead 151 Acres/Including 23 Single-Family Lots

Call Owner: 203-268-8611

#### **GOLF COURSES FOR SALE**

Pasco County, FL 18-Hole, Par 59 Course With 30+ Acres of Surrounding Development Land

Jacksonville, FL 18-Hole, Par 72 Course Situated on the St. John's River Close In Location

Others Available. Richard M. Farrell, Lic. R. E. Broker Golf Properties Real Estate, Inc. 710 Grand Central Street Clearwater, FL 34616 (813) 447-4653

#### S

STEEL BUILDINGS Save up to 50% on Arch Style Buildings. Factory Clearance. 25x30; 40x40; 50x100 & others. Factory Direct. UNIVERSAL STEEL 1-800-548-6871

#### **POND LINERS**

Buy direct from fabricator 20 & 30 mil. P.V.C. Made to order. Under 20 cents per sq. ft. Installation or supervision available.

COLORADO LINING COMPANY (303) 841-2022

#### **NEW VIDEOS**

"UNWRITTEN RULES OF GOLF" Designed to speed up play. It covers etiquette & cart usage. For use in Pro Shops, Locker Rooms or Grills.

- 12-minute sampler: \$19.95
- "INTRODUCTION TO GOLF COURSE MAINTENANCE

Spanish or English. It covers green cutting, cup changing, cart maintenance & sand trap raking. \$49.95 + \$4.00 shipping & handling. Now being used in 26 states!

> MACH IV PRODUCTIONS P.O. Box 543 Wauconda, IL 60084

#### TULIP COLORBLENDS -**NATURE'S FIREWORKS**

Tulips for Fall planting. New ideas and Competitive Prices. GCSAA members have pre-approved credit. Customer Service & Follow-up Assistance, call Toll Free 1-800-877-8637.

SCHIPPER & CO.

PO Box 7584, Greenwich, CT, 06836-7584

"Our Roots Are Bulbs"

#### **QUALITY TURF GRASSES**

Sod or sprigs shipped anywhere, desoiled if necessary. Meyer Z-52, Tifdwarf, Tifway, Tifway II, Tifgreen II & Fescue. Planting avail. for golf courses, athletic fields, etc.

> JAIL VALLEY FARM, INC. (800) 666-0007 FAX (501) 221-1243

#### PENNSYLVANIA GROWN SOD

Soil-Free Penncross Bentgrass (Very adaptable to any medium) Bluegrass Blend, Bluegrass/Ryegrass blend shipped via our trucks, forklift unloaded.

> VICNOR FARMS, INC. Connoquenessing, PA 16027 (800) 842-0461

#### U C ATION

GRAYSON COLLEGE, Dennison, TX. 2year technical program in golf course & turf grass management. 18-hole golf course on campus. Dormitories, placement assistance, financial aid & scholarships available. Contact: GCC, 6101 Grayson Dr., Dennison, TX 75020. (903) 463-8653.

#### **BUSINESS SERVICES**

#### **Technical Aerial Photography**

Comprehensive aerial services include: tileline location & mapping; drainage & compaction analysis; soil- & ground-water location; turf & foliage health studies. Call for details. AERO SCAN, (216) 371-2822 or (800) JET-FOTO.

# Mid Tenn Turf, Inc.

Golf course, athletic field renovations & new construction. Sodding, sprigging, row planting, fairway renovations. Complete turn key operations. Products include: Vamont Bermuda; Tif & Tif II Bermudas; Meyer Z-52 Zoysia; Blended Fescue.

Mid Tenn Turf, Inc. Rt. 3, Box 3199 Manchester, TN 37355 Phone (615) 728-0583

#### ACCESSORIES

#### WHY HASSLE WITH SEVERAL **VENDORS?**

- Scorecards
- Sprinkler Tagging
- Yardage Books
- Fairway Markers
- Laser Measuring
- · Tee Signs (wood or granite)

Call BETTER GOLF, INC. 1-800-468-8672

#### SAVE ON PERSONALIZED FLAGS

Buy factory direct & save 40% or more on personalized flags. Flagpoles, tee markers, etc. also available. Fast personalized service guaranteed. Call toll free.



P.O. Box 78011 Greensboro, NC 27427 1-800-476-7005

#### **CUSTOMIZED YARDAGE MARKERS**

- Highest quality bronze markers for tees, 100, 150 & 200; & cart paths
- Sprinkler head yardage tags to fit all automatic systems
- Yardage books 1 & 4 color
- Laser measure per USGA standards For more information, references or samples, contact:

From Tee to Green, Inc. 1707 Brandywine Trail Ft. Wayne, IN 46845 (800) 932-5223

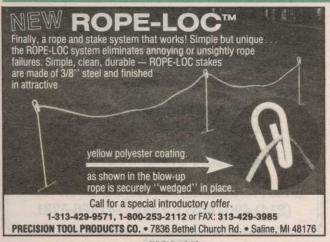
#### LASER MEASURING

#### LASER MEASURING and SPRINKLER YARDAGE MARKERS

we do it all. Laser measure & installation (same day) of custom metal yardage markers for all types of sprinkler heads. Warranty included. Also tee to green measurements, granite fairway markers. Sprinkler yardage markers may be purchased separately. Contact Nick for samples & references. Fairway Designs of Florida, 800-36-TAGIT.

# **Golf Course Marketplace**

To reserve space in this section, call Simone Marstiller, 813-576-7077



CIRCLE #160



#### ACCU-GAGE®

Accu-gage® is a precision measuring instrument for making highly accurate height-of-cut adjustments on greensmowers or other precision mowers.

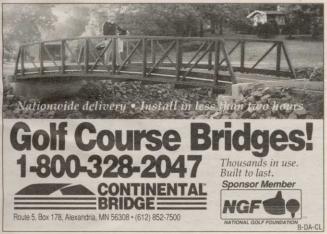
#### **GROOMER-GAGE®**

Groomer-gage® is a precision measuring instrument for accurately setting the desired grooming depth of groomer or verticutter units.

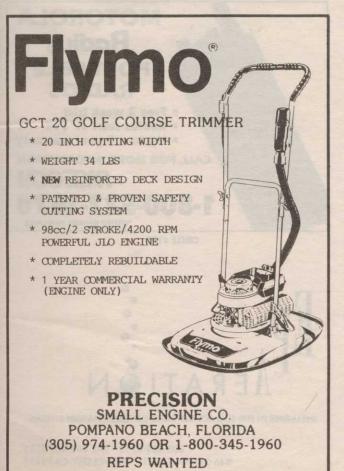
or more information on this and other precision tools call Toll Free: 1-800-253-2112 or 313-429-9571 FAX: 313-429-3985

PRECISION TOOL PRODUCTS CO. 7836 Bethel Church Rd. • Saline, MI 48176

CIRCLE #162



CIRCLE #164





CIRCLE #161

# FOR SALE

**APPROVED** 

## **GOLF COURSE SITE**

SEYMOUR, CONNECTICUT
DESIGNED BY DESMOND MUIRHEAD
151 ACRES: INCLUDING 23 SINGLE-FAMILY LOTS

BY OWNER: CALL 203/268-8611

CIRCLE #163



CIRCLE #165



CIRCLE #167

# USGA research book highlights environment

Continued from page 1

than emotional analysis of the environmental effects of golf courses and should prove invaluable to those debating golf course development.

"It's a balanced account of the available information out there," said Green Section National Director Jim Snow.

The 950-page book is based on Duluth, Minn.-based Spectrum Research's review of pertinent scientific literature (not including articles from general interest magazines) that was reported to the USGA's Turfgrass Research Committee two years ago.

That report, entitled "Environmental Issues Related to Golf Course Construction and Management: A Literature Search and Review," simply listed available information.

It also suggested areas needing more research. The research committee has used the report to decide what studies the USGA should fund.

The new, easier-to-read book is divided into chapters — such as wildlife, water use and pesticide applications — and includes an extensive reference section at the end of each chapter.

The authors also updated the textbook to include important findings, like the Cape Cod and Pennsylvania State University ground water studies, that were not available in 1990, Snow said.

"The book should be very popular with anyone interested in the environment and golf courses," said Snow, adding that it will be distributed to libraries at colleges and universities with turf management programs, as well as state and federal environmental agencies

"Every golf course superintendent should have a copy. Like any textbook, it contains more information than you'd ever need. But it's a great source when you need a reference to back up your argument."

The book includes some agricultural pesticide-fate studies, since turfgrasses and golf courses have not been studied as extensively, Snow said.

While the agricultural test results may cause concern, they actually represent a worst-case scenario since golf courses are blessed with a permanent cover crop (turf) that helps buffer leaching and runoff losses, he added.

Snow said the golf industry will gain credibility by including potentially negative, as well as positive, information.

He points to the original report, which was sent to many environmental groups, including the Sierra Club and Audubon Society.

"It hasn't backfired on us at all," Snow said.
"We've received nothing but compliments about the original report."

The book's release, less than a month before the U.S. Open Championship, is convenient, said Brian Lewis of Lewis Publishers Inc., the environmental publishing house printing the book.

It will be on display at the USGA's environmental tent during the championship, scheduled for June 18-21 at Pebble Beach (Calif.) Golf Links, Lewis said.

The USGA (telephone 908-234-2300) and Lewis Publishers (800-272-7737) are also taking orders. The book costs \$65.

#### April

5-7 — National Golf Foundation seminar on Golf Course Operations in the '90s-Issues Affecting the Future of Successful Operations in Newport Beach, Calif. Contact Roger Yaffe at 407-744-6006.

6-7 - Golf Course Superintendents Association of America Seminar on Landscape Design & Plant Materials in Bolton, Mass.\*

9 - Water conservation and quality seminar in Sanford, Fla. Contact Seminole County Extension Service at 407-323-2500 ext. 5559.

9 — Florida Golf Course Superintendents Association Everglades Chapter Spring Seminar at Bonita Bay. Contact David Fry at 813-624-6204.

13-14 - Southeastern Turfgrass Conference at Tifton, Ga. Contact 404-769-4076.

22-23 — Club Industry West at Long Beach, Calif. Contact Karen Reynolds-Feld at 800-541-7706.

28-30 — Agri-business computer conference in Sanford, Fla. Contact Seminole County Extension Service at 407-323-2500 ext. 5559.

#### May

2-6 — American Society of Golf Course Architects annual meeting on Long Island, N.Y. Contact 312-372-7090.

3-5 - NGF seminar on Public/Private Joint Ventures in Golf Course Development in Irving, Texas. Contact Roger Yaffe at 407-744-6006.

4 - West Texas Golf Course Superintendents Association meeting in Midland. Contact Pam Deeds at 806-354-

6-9 - National Club Association Leadership Conference in Colorado Springs, Colo. Contact 202-625-2080.

11-13 - Crittenden Golf Development Expo in Palm Springs, Calif. Contact 800-443-8318.

19 — Diseases of ornamental plants seminar in Sanford, Fla. Contact Seminole County Extension Service at 407-323-2500

28-29 - Pacific Rim Resort & Golf Executive Conference in Honolulu. Contact 415-453-1184.

#### June

4-6 — Club Industry East at New York. Contact Karen Reynolds-Feld at 800-541-

7-9 — NGF seminar on Alternative Golf Facilities — The Development and Operation of Ranges and Non-regulation Golf Courses in Falls Church, Va. Contact 407-744-6006.

23 - West Texas Golf Course Superintendents Association meeting in Lubbock. Contact Pam Deeds at 806-354-8447.

28-July 2 - American Seed Trade Association Annual Convention in Washington, D.C. Contact 202-638-3128.

#### July

1 — Cornell Turfgrass Field Day at Pine Island, N.Y. Contact 914-343-1105.

23-25 - American Sod Producers Association Summer Convention & Field Days in Chicago. Contact 708-705-8347.

26-28 — International Lawn, Garden and Power Equipment Expo '92 in Louisville, Ky. Contact 800-558-8767.

Continued on page 61

# Golf Course Marketplace



## PIPE LOCATOR THE LOCAT™ **INEXPENSIVE**

Locates, traces underground pipes, including drain pipes, made of PVC, ABS, steel and cement. Finds sprinklers, valves and clogs.

Used by Hundreds of Golf Courses

Satisfaction Guaranteed

**Bloch & Company** 

Box 18058, Cleveland, OH 44118 (216) 371-0979

CIRCLE #168

# Birds or Animals a PROBLEM??

Scare them away with

# SHELLCRACKERS®

a Pest Control Device

that safely disrupts eating & nesting habits.

For more information call or write:

#### JPF Distributors

9 Union Square, Suite 184 N Southbury, Connecticut 06488

800-582-8843

203-262-1463

CIRCLE #170

# MacCurrach

Construction Inc. Renovation Specialist

FROM SELECT RENOVATION TO COMPLETE RECONSTRUCTION. "Call Us With Your Committee Wish List"

Contact: Allan MacCurrach, III 904-646-1581

11231 Portside Dr. Jacksonville, Fla. 32225

CIRCLE #172

# RANSE The LITE Range Picker SGD P.O. BOX 8410

AKRON, OHIO 44320

inge Boss" line of LITE Pickers. From the sky tubular steel frames to the reinforced cker discs. The Range Boss" is tough yet except the strength of the Range Boss is tough yet except and shiple gang for hard to reach and light fific areas, the three gang for medium traffic niges, the five gang picker or seven gang cker for high customer count ranges. Choose a correct size then order Range Boss.

Write or call Toll Free for your personal catalogue today.

TOLL FREE: 800-321-3411 (216)239-2828 FAX: (216)239-266

CIRCLE #174

#### **PAVELEC BROTHERS** GOLF COURSE CONSTRUCTION CO., INC.

√ New Construction

√ Renovation

√ Field Drainage Systems

**TONY PAVELEC** (201) 667-1643 **EMIL PAVELEC** (201) 939-6182

98 Evergreen Ave. Nutley, NJ 07110

CIRCLE #176

#### DON **ANUARY** GROUP

Designers of "User Friendly" Golf Courses

- GOLF COURSE DESIGN
- LANDPLANNING
- ENGINEERING
- LANDSCAPE ARCHITECTURE

15150 Preston Road, Ste. 300, Dallas, TX 75248 (214) 490-0626 • Fax (214) 386-5731

CIRCLE #169

The NOVATEE is a combination of specially manufactured synthetic grass of commercial quality. Its patented design, featuring top dressing imbedded between the fibers, allows golfers to tee up just like on natural grass.



The NOVATEE is the state-of-the-art synthetic tee surface for all courses & driving ranges

Dealer inquiries requested.

PO/CP 533 CSL Montreal, PQ., Can. H4V 2Z1 514/486-1696 Inc. Fax 514/486-9927

CIRCLE #171





## Glued-Laminated Order Direct From The Leading Manufacturer in US

Complete Prefabricated Packages
 Direct Distribution Throughout the U.S.

UNIT STRUCTURES, INC. P.O. BOX A MORRISVILLE, N.C. 27560

1-800-777-UNIT

CIRCLE #173



# MOTOROLA Radius RADIOS

Free 2 week trial Radios start at\*\$99

Up to a 5 year warranty

OTHER BRANDS AVAILABLE

CIRCLE #175



THE LEADER IN SUB-SURFACE ACTIVATED OXYGEN AERATION SYSTEMS

805-489-4218 · FAX 805-489-3235 946 GRIFFIN STREET · GROVER CITY, CA 93433

CIRCLE #177

# Golf Course Marketplace To reserve space in this section call Simone Marstiller 813-576-7077

### ENGRAVED YARDAGE LABELS

FOR SPRINKLER HEADS



Call for Free Sample Kit

Fasteners included

Orders quickly shipped UPS

## 1-800-284-YARD

THE YARD EDGE GOLF CO.

P.O. Box 13159

Wichita, KS 67213

CIRCLE #178



CIRCLE #180

#### GREAT PRODUCT, GREAT PRICE. THE AFFORDABLE AUTOMATIC

FERTILIZER INJECTION SYSTEM!
Used on golf courses and turf areas across the USA.

Automatic Operation

Proportional Control

Sizes from 1/2 to over 100 acres of irrigated area.



Turf Feeding Systems, Inc.

Model 1800 - 14 gph

1183 Brittmore #400 • Houston, Texas 77043 • (713) 465-1800 • Fax (713) 465-1866

CIRCLE #182

## PUBLIC GOLF COURSES

Golf West Companies
provides total
golf course development
from preliminary
market analysis to the
first tee-off. Our turn-key
development program
delivers first-class 18-hole,
par 72 golf course
facilities ready for
operation.

COORDINATION AND DEVELOPMENT...
A FULL-SERVICE, TURN-KEY PROGRAM
WITH EMPHASIS ON PUBLIC FINANCING.

PRELIMINARY
MARKET ANALYSIS
FINANCING ARRANGEMENTS
DEVELOPMENT AND
CONSTRUCTION MANAGEMENT
OPERATOR
RECOMMENDATIONS



7108 N. Fresno St., Suite 190 • Fresno, CA 93720 • 209 / 432-1346

CIRCLE #184



**Sod Stripper**™ cuts a strip of sod for your small turf repairs.

Call for Brochure **800-456-4351** 

Miltona

Alaska wild

TURF PRODUCTS P. O. Box 164-M • Miltona, MN 56354

CIRCLE #186

## **EXCEL**

BRIDGE MANUFACTURING CO.

Golf Course Bridges are our specialty! We fabricate easy-to-install, preengineered spans and deliver them anywhere in the U.S.A.
Call today for a free consultation.

#### 800/548-0054

12001 SHOEMAKER AVENUE, SANTA FE SPRINGS, CALIFORNIA 213/944-0701 FAX 213/944-4025

CIRCLE #179

# TRIMS

THE WORLD LEADER IN
GROUNDS MANAGEMENT SOFTWARE
System Features:

• PERSONNEL & LABOR RECORDS • CHEMICAL APPLICATION LOGS • EQUIPMENT SERVICE RECORDS • SPARE PARTS INVENTORY • BUDGET & EXPENSES • AND MORE

Call or write today LABB SYSTEMS/SOFTWARE for your FREE Demo Disk 6018 EAST OSBORN ROAD and Literature to see what SCOTTSDALE, AZ 85251 TRIMS can do for you! (800) 733-9710

CIRCLE #181



SPECIALISTS in the field of

Bird and Animal Pest Control ... and have been for over 30 YEARS

If You have a Problem ... Give us a Call!

800-647-5554

80x 894 GREENVILLE, MISSISSIPPI 38702

CIRCLE #183

## Keep Your Divot Seed Mixture Where It Is Used ...



... in Divot Seed & Soil tee buckets next to the tee markers. Available in Cedar or Redwood slats and with companion Trash'M debris buckets.

Ask Your Golf Course Distributor for INNOVATIVE MAINTENANCE PRODUCTS

From

Master of the Links

2835 S. State St., Lockport, IL 60441 (815)723-4444 • Fax (815)723-4485

CIRCLE #185

## SYNTHO-GLASS

PIPE REPAIR KIT



For more information call:

(800) 328-0090

NEPTUNE RESEARCH, INC.

FAX: 1-407-683-8366

\* Stops Leaks!

\* Water Activate

\* Water Activated!

\* Sets in 30 Minutes!

\* No Mixing & Measuring!

\* Easy to Apply!

\* Use Directly from Package!

CIRCLE #187

#### Continued from page 60

#### August

2-4 — Georgia Golf Course Superintendents Association summer conference at Pine Mountain. Contact 404-769-4076.

3 — West Texas Golf Courses Superintendents Association meeting in Canyon. Contact Pam Deeds at 806-354-8447.

9-12 — 47th Annual Soil & Water Conservation Society Meeting in Baltimore. Contact 515-289-2331.

17-19 — Golf East Expo in Orlando, Fla. Contact 800-443-8318.

22 — Profesional Golfers Association of America's National Golf Day. Contact Julius Mason at 407-624-8444.

#### September

20-22 — National Golf Foundation seminar on Public-Private Joint Ventures in Golf Course Development in Newton, Mass. Contact Roger Yaffe at 407-744-6006.

20-23 — Florida Turfgrass Association annual conference and trade show in Jacksonville. Contact 800-882-6712.

#### October

3-6 — Golf '92 International Golf Trade Fair in Dusseldorf, Germany. Contact 312-781-5180.

15-19—Congress for Recreation and Parks in Cincinnati. Contact Pat Phillips at 703-820-4940.

21-23 — National Golf Foundation Golf Summit in Orlando, Fla. Contact NGF at 407-744-6006.

#### November

1-3 — Georgia Golf Course Superintendents Association annual meeting on St. Simons Island. Contact 404-769-4076.

10-13 — New York State Turfgrass Association Annual Turf and Grounds Exposition in Rochester. Contact 800-873-TURF.

29-Dec. 2 — Canadian Turf Grass Convention and Trade Show in Halifax, Nova Scotia. Contact Chuck Desveaux at 416-602-8873.

#### December

2-3 — Pacific Coast Turf & Landscape Conference & Trade Show in Seattle. Contact Scott White at 800-275-9198.

15-17 — Missouri Lawn & Turf Conference & Trade Show in Columbia. Contact 314-882-1953.

\* — For more information or to register, contact Betsy Evans, education coordinator, Golf Course Superintendents Association of America, at 800-472-7878 or 913-841-2240. The seminars are dependent upon the availability of the instructors, and are therefore subject to change.

One-day seminars cost \$100 for GCSAA members and \$120 for non-members; two-day seminars cost \$180 for members and \$210 for non-members