

Golf Course Marketplace

To reserve space in this section, call Simone Lewis, 813-576-7077

ADVERTISING INFO.

	2X	6X	12X
Per col. inch:	\$45.00	\$40.00	\$35.00
Add-on per 1/4":	\$11.25	\$10.00	\$8.75
Logo incl. in ad:	\$20.00	\$20.00	\$20.00

- Minimum 2-time insertion.
- Prepayment is required.

Send prepayment and ad copy to:

Golf Course News
7901 4th St. N., Ste. 311
St. Petersburg, FL 33702
813-576-7077 • Fax 813-579-9788

EMPLOYMENT

GOLF COURSE CONSTRUCTION SPECIALISTS required for championship projects in Thailand. Experienced Supervisors and Shapers. Fax resume to New Asia Golf Int'l at (604) 421-2448.

POSITIONS WANTED

POSITION WANTED

Golf Course Architect (designer, project manager), 10 years experience in all areas of golf course architecture.

(404) 498-8878

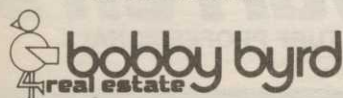
REAL ESTATE

GOLF COURSES FOR SALE

Pasco County, FL
18-Hole, Par 59 Course
With 30+ Acres of
Surrounding Development Land

Jacksonville, FL
18-Hole, Par 72 Course
Situated on the St. John's River
Close In Location

Others Available.



Call Richard M. Farrell, Broker
1-800-876-BYRD or 813-447-8181

TEXAS GOLF COURSES

9 & 18 holes — Statewide.
Some with extra land, dev. lots.
Descriptive list available.

TEXAS GOLF PROPERTIES

1603 Lightsey — Austin, TX 78704
512/442-7105 • Fax 512/442-1812

DID YOU KNOW?

CB Commercial, formerly Coldwell Banker Commercial, the nation's largest commercial real estate brokerage has a GOLF PROPERTIES MARKETING GROUP that works ONLY with buyers and sellers of golf properties. We specialize in golf properties and do not work in other areas of commercial real estate. For information call:



Roger Garrett 602/262-5511
Tom Harris 602/262-5521

FOR SALE

FOR SALE

1985 KOMATSU 450 LOADER with 5 cy bucket and 90" Big John Tree Spade (re-built in 1990). Unit is in excellent condition. Asking \$105,000.00. Call Bud or Ralph at...

(313) 335-3850

POND LINERS

Buy direct from fabricator 20 & 30 mil. P.V.C. Made to order. Under 20 cents per sq. ft. Installation or supervision available. Call...

COLORADO LINING COMPANY
(303) 841-2022

QUALITY TURF GRASSES

Sod or sprigs. Meyer Z-52, Tifgreen II, Tifdwarf, Tifway. Sprig planting available.
Quail Valley Farm, Inc.
1-800-666-0007

GOLF COURSE SHAPING

GOLF TRACTOR, INC.
Golf Course Shaping Expertise
Richard LaConte, Jr.
owner/operator
D5 CAT
Stuart, FL
(407) 283-9437

GOLF COURSE ACCESSORIES

WHY HASSLE WITH SEVERAL VENDORS?

- Scorecards
- Sprinkler Tagging
- Yardage Books
- Fairway Markers
- Laser Measuring
- Tee Signs (wood or granite)

Call **BETTER GOLF, INC.**
1-800-468-8672

SAVE ON PERSONALIZED FLAGS

Buy factory direct & save 40% or more on personalized flags. Flagpoles, tee markers, etc. also available. Fast personalized service guaranteed. Call toll free.



FOUR SEASONS GOLF COMPANY

P.O. Box 78011
Greensboro, NC 27427
1-800-476-7005

CUSTOMIZED YARDAGE MARKERS

- ✓ Sprinkler head yardage tags to fit all automatic systems
 - ✓ Highest quality bronze markers for tees, 100, 150 & 200; & cart paths
 - ✓ Yardage books — 1 & 4 color
 - ✓ Laser measure per USGA standards
- For more information, references or samples, contact:

From Tee to Green, Inc.
1707 Brandywine Trail
Ft. Wayne, IN 46845
(800) 932-5223

LASER MEASURING

LASER MEASURING and SPRINKLER YARDAGE MARKERS

We do it all. Laser measure & installation (same day) of **custom metal yardage markers** for all types of sprinkler heads. Warranty included. Also tee to green measurements, granite fairway markers. Sprinkler yardage markers may be purchased separately. Contact Nick for samples & references. **Fairway Designs of Florida, 800-36-TAGIT.**

October

2-3 - 31st Annual Southern Calif. Turfgrass Expo in Costa Mesa. Contact Chuck Wilson at 714-951-8547.

3 — GCSA of New England Research Tournament at The Country Club in Brookline, Mass. Contact Paul Miller at 508-369-5704.

7 — Allied Association Meeting at St. Ives CC and Bend CC. Contact Georgia GCSA at 404-769-4076.

7-8 — National Golf Course Owners Association seminar on 'Building a successful and profitable golf operation' in Orlando, Fla. Contact Wendy at 800-933-4262.

7-9 — Golf Course Europe in Wiesbaden, Germany. Contact Ellen McGillavry at (03465) 73777.

8 — 5th Annual West Texas Turfgrass Conference Golf Tournament and Sponsors Bar-B-Que at Western Texas College. Contact George Fugitt at 806-792-7442.

8-10 — Kentucky Turfgrass Conference and Field Day in Louisville. Contact Dwight Barkley at 606-622-2228.

9-10 — GCSAA Seminar on Protection of Water Resources in Toronto.*

12 — Pennsylvania Golf Course Owners statewide dinner meeting at State College.

13 — Keystone Public Golf Assn. annual meeting in State College, Pa. Contact 800-762-3577.

13-16 - Fla. Turfgrass Annual Conference & Show in Jacksonville. Contact 407-898-6721.

14-16 — Cornell Greenhouse Conference, "Systems that minimize environmental impact" at Ithaca, N.Y. Contact 607-255-2166.

14-17 — American Seed Trade Assn. Management Academy in West Lafayette, Ind. Contact 317-494-4247.

19-24 — American Society of Landscape Architects in Kansas City. Contact Steven Bauer at 816-472-1201.

21-22 — GCSAA Seminar on Disease Identification & Control in Little Rock, Ark.*

21-24 — Constructed Wetlands for Water Quality Improvement symposium in Pensacola, Fla. Contact 904-474-3722.

24-26 — Summit 91 Women in Golf in Daytona Beach, Fla. Contact LPGA at 904-0254-8800.

28-29 — GCSAA Seminar on Golf Course Restoration, Renovation & Construction Projects in South Yarmouth, Mass.*

31-Nov. 2 — GCSAA Seminar on Basic Turfgrass Botany & Physiology in Aurora, Colo.*

November

2-5 — American Seed Trade Assn. Lawn & Farm Seed Conference in Kansas City. Contact 202-223-4080.

3-5 — Georgia GCSA Annual Meeting at Jekyll Island Club Resort. Contact Georgia GCSA at 404-769-4076.

4-5 — GCSAA Seminar on Environmental Considerations in Golf Course Management in St. Louis.*

4-5 — National Golf Foundation Forum on Public/Private Joint Ventures in San Diego. Contact Roger Yaffe at 407-744-6006.

5 — GCSAA Seminar on Personnel Functions of the Golf Course Superintendent in Rochester, N.Y.*

5-8 — Indiana State Lawn Care Association Conference and Show in Indianapolis. Contact ISLCA at 317-575-9010.

5-8 — New York State Turfgrass Association Turf and Grounds Exposition in Rochester, N.Y. Contact NYSTA at 800-873-TURF.

7 — GCSAA Seminar on Maximizing Job Satisfaction in East Lansing, Mich.

7-10 - Golfworld 91 in Dusseldorf, Germany. Contact Monika Waraczynski at (0211) 45600-543.

Continued from page 43

8 — GCSAA Seminar on Negotiating in Orlando, Fla.*

10-12 — Canadian Seed Trade Assn. semi-annual convention in Ottawa, Ontario.

10-13 — International Irrigation Exposition in San Antonio, Texas. Contact The Irrigation Association at 703-524-1200.

12-13 — GCSAA Seminar on Golf Course Construction Techniques & Management in St. George, Utah.*

14-15 — GCSAA Seminar on Golf Course Design Principles in Renton, Wash.*

14-16 — Landscape Maintenance Association Meeting and Demo at a site to be announced. Contact LMA at 813-584-2312.

17-19 — Southern Turfgrass Assoc. annual conference in Memphis, Tenn. Contact Carl Case at 615-794-6689.

17-19 — Ohio Seed Dealers Assn. winter meeting in Columbus. Contact Richard Moore at 614-459-1018.

17-21 — Green Industry Expo in Tampa, Fla. Contact PLCAA at 404-977-5222.

18-20 — GCSAA Seminar on Developing & Maintaining Effective Management/Employee Relationships in Lawrence, Kan.*

19-20 — 4th Annual Southern Grounds & Turf Maintenance Exhibition and Conference in Myrtle Beach, S.C. Contact S.C. State Board for Technical & Comprehensive Education at 803-737-9355.

19-21 — Inland Northwest Turf and Landscape Conference and Trade Show in Spokane, Wash. Contact show producers at 800-729-5904.

21 — Pennsylvania Golf Course Owners general membership meeting in Monroeville.

21-22 — GCSAA Seminar on Introduction to Integrated Pest Management in Walnut Creek, Calif.*

25 — Water efficient landscape symposium in Palm Desert, Calif. Contact John Wuhlmutth at 619-346-0611.

December

2 — 6th Your Home Turf at Michigan State University in East Lansing. Contact Dr. Frank Rossi at 517-353-0860.

2-5 — Ohio Turfgrass Foundation Annual Show in Cincinnati. Contact 614-292-2601.

3 — New Hampshire GCSA Annual Meeting in Concord, N.H.

3-4 — Pacific Coast Turf & Landscape Conference & Trade Show in Seattle. Contact Scott White at 800-275-9198.

3-4 — GCSAA Seminar on Golf Course Construction Techniques & Management in Omaha, Neb.*

3-4 — Southern Grounds and Turf Maintenance Expo in Myrtle Beach, S.C. Contact show producers at 800-553-7702.

3-5 — Rocky Mountain Turf Conference in Denver. Contact 303-688-3440.

6-7 — GCSAA Seminar on Introduction to Integrated Pest Management in Fort Worth, Texas.

8-11 — CGSA's 43rd Annual Canadian Turfgrass Conference and Trade Show and 25th Annual Meeting in Toronto. Contact Canadian Golf Superintendents Association at 800-387-1056.

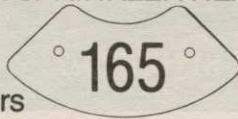
9-11 — 22nd Annual Georgia Turfgrass Conference & Trade Show in Atlanta. Contact Extension Conference Office at 912-681-5189.

* — For more information or to register, contact Betsy Evans, education coordinator, Golf Course Superintendents Association of America, at 800-472-7878 or 913-841-2240. The seminars are dependent upon the availability of the instructors, and are therefore subject to change. One-day seminars cost \$100 for GCSAA members and \$120 for non-members; two-day seminars cost \$180 for members and \$210 for non-members.

Golf Course Marketplace

To reserve space in this section, call Simone Lewis, 813-576-7077

ENGRAVED YARDAGE LABELS FOR SPRINKLER HEADS



- Bright colors
- Fasteners included
- Orders quickly shipped UPS

Call for Free Sample Kit

1-800-284-YARD

THE YARD EDGE GOLF CO.

P.O. Box 13159

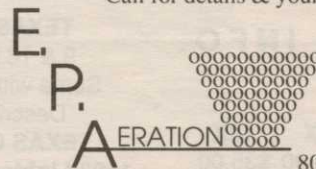
Wichita, KS 67213

CIRCLE #154

WATER TREATMENT SYSTEMS FOR ANY ENVIRONMENT

Worrying about wetland & ground water damage due to chemical migration? Using aerators that are expensive to run & still require repeated applications of chemicals to your water system? We have a safe & effective alternative to chemical treatment. Our systems meet the challenging demands of irrigation water storage, including effluent.

Call for details & your local distributor.



946 Griffin Street
Grover City, CA 93433

805-489-4218; Fax 805-489-3235

CIRCLE #155



PAVELEC BROTHERS GOLF COURSE CONSTRUCTION CO., INC.

- ✓ New Construction
- ✓ Renovation
- ✓ Field Drainage Systems

TONY PAVELEC
(201) 667-1643
EMIL PAVELEC
(201) 939-6182

98 Evergreen Ave.
Nutley, NJ 07110

CIRCLE #156

GOLF COURSE RADIOS



POCKET SIZE 12 OZ.



2 WAY RADIO
PORTABLE FM
POCKET SIZE
GOLF COURSE
ORGANIZATION

\$235.00

Radius Mail Order Pricing...

for details call
Jim Martin

(800) 523-0625

2 YR. WARRANTY FREE DEMO

WAREHOUSE RADIO

3038 State, Columbus, IN 47201

CIRCLE #157

Tulip Colorblends... Nature's Fireworks® Orchestrates Your Spring.

SCHIPPER & CO.

Wholesale Bulbgrowers and Exporters
1616ZG Hoogkarspel, Holland



USA Address: P.O. Box 236, Haddonfield, NJ 08033
Toll Free: 1 800-TTP-TOES or 1 800-877-8637

"Our Roots Are Bulbs"

CIRCLE #158

Keep That Edge



Contact Your Local Distributor or Call Us
Toll Free 1 (800) 422-4748

CIRCLE #160



PIPE LOCATOR THE LOCAT™ INEXPENSIVE

Locates, traces underground pipes, including drain pipes, made of PVC, ABS, steel and cement. Finds sprinklers, valves and clogs.

Used by Hundreds of Golf Courses

Satisfaction Guaranteed

Bloch & Company
Box 18058, Cleveland, OH 44118
(216) 371-0979

CIRCLE #162



YARDAGE MARKERS

ANY NUMBER - ANY COLORS

Mow-over 5 inch numbers for fairways or tees.

High Density Polyethylene with U.V. Inhibitors to Preserve Color and Prevent Deterioration.

Free Sample Upon Request.

Using a Touch Tone Phone Call:

1-800-788-2958

GOLF 2000 CORPORATION

9842 HIBERT STREET, SAN DIEGO, CALIFORNIA 92131

CIRCLE #159



EXCEL

BRIDGE MANUFACTURING CO.

Golf Course Bridges are our specialty! We fabricate easy-to-install, pre-engineered spans and deliver them anywhere in the U.S.A. Call today for a free consultation.

800/548-0054

12001 SHOEMAKER AVENUE, SANTA FE SPRINGS, CALIFORNIA
213/944-0701 FAX 213/944-4025

CIRCLE #161

We sell tournament-quality fairways, aprons, collars and lawns... by the roll or by the bag.



Warren's TURF PROFESSIONALS

Call us for premium turfgrass sod or seed

Northern California (800) 828-8882 FAX (707) 428-3932
Southern California (800) 426-4816 FAX (714) 926-9217
New York (800) 422-6079 FAX (914) 355-2022
Maryland (800) 247-2010 FAX (301) 634-2234
Indiana (317) 378-0256 FAX (317) 378-7937
Texas (800) 252-3648 FAX (512) 466-5148

CIRCLE #163

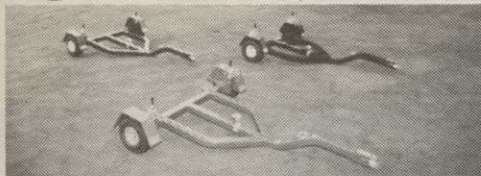
Golf Course Marketplace

To reserve space in this section, call Simone Lewis, 813-576-7077

ON THE GREEN

Continued from page 46

MOWER MATE®



U.S. & Foreign Patents Pending. Canadian Pat. #66639
Protect your greensmower from damage due to transport from green to green. Our exclusive 3-point clamping system suspends your reel, bed-knife, verticutter & differential. Call or write for details.

BELL TURF EQUIPMENT

316 Blossom Hill Rd.
San Jose, CA 95123
(408) 972-5061

CIRCLE #164



Nationwide delivery • Install in less than two hours

Golf Course Bridges!

1-800-328-2047

CONTINENTAL BRIDGE

Route 5, Box 178, Alexandria, MN 56308 • (612) 852-7500

Thousands in use.
Built to last.
Sponsor Member



B-DA-CL

CIRCLE #165

Keep Your Divot Seed Mixture Where It Is Used ...

... in Divot Seed & Soil tee buckets next to the tee markers. Available in Cedar or Redwood slats and with companion TrashM debris buckets.

Ask Your Golf Course Distributor for
INNOVATIVE MAINTENANCE PRODUCTS

From *Master of the Links*

2807 Lockport Rd., Lockport, IL 60441
(815)723-4444 • Fax (815)723-4485

CIRCLE #167

FIX YOUR DRY SPOTS



This Handi Airifier™ has seven 1/2" tines and attaches to your old cup cutter.

800-456-4351

Milona Turf Products

P.O. BOX 164 • MILONA, MINNESOTA 56354

CIRCLE #168

TERRA TOPPER

21' topdressing width



Apply wet or dry sand with ease, no clogging, at the rate of 100 pounds per acre to 2 cubic yards per green. Material can be thrown to the left, right or full pattern. Spinners can be tilted for more direct application. Adjustable spinner speed. Material flow metered by adjustable feed drum speed. SIMPLE!! Requires only 1 remote switch to start and stop material flow. Hopper has 1800-pound capacity.

TERRACARE PRODUCTS CO. INC.

P.O. Box 248
Pardeeville, WI 53954
Phone: 608-429-3402
FAX: 608-429-2889

CIRCLE #170

ACCU-GAGE™

Accu-gage™ is a precision measuring instrument for making highly accurate height-of-cut adjustments on greensmowers or other precision mowers.

GROOMER-GAGE™

Groomer-gage™ is a precision measuring instrument for accurately setting the desired grooming depth of groomer or verticutter units.

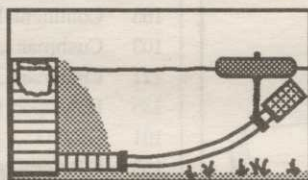
For more information on this and other precision tools call Toll Free:
1-800-253-2112 or 313-429-9571 FAX: 313-429-3985

PRECISION TOOL PRODUCTS CO. 7836 Bethel Church Rd. • Saline, MI 48176

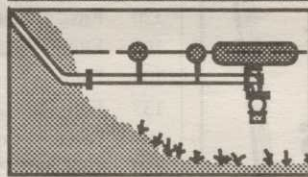
CIRCLE #169

FLOAT-N- PRODUCTS™

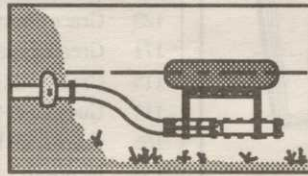
Extend the life of your pump equipment and alleviate silt build-up throughout your entire irrigation system - from intake to greens!



Float -N- Screen™
(Patented)



Float -N- Foot Valve™



Float -N- Pump™

manufactured by:
Greenscape Pump Services, Inc.
556 Coppell Road
Coppell, Texas 75019

Phone: (214) 393-0346

Fax: (214) 393-2337

CIRCLE #171

"I'm no longer crowning tees because every time I crown a tee, from year to year I see half of it being used and half of it not being used. The part that would put the ball below the player's feet is not being used."

Connor said the laser is also effective because "I don't have to jockey dirt back and forth."

"In the old days, when a tee area was short of dirt, I'd have to shut the tractor down and bring in dirt if I wanted to hold the grade. What I do now is just hit a button, raise the mast another one-tenth of a foot and it drops the grade. So I can use what dirt I've got to achieve the perfect surface. And if the hole tee ends up being a couple tenths lower or higher, it is of little consequence."

DRAMATIC EFFECTS

Connor fondly recalls the day a year ago that he happened upon the laser device, which he said he "plagiarized" for use on golf courses.

He was renovating Palma Ceia golf course in Tampa, and was driving onto the site one day when he went by the 17th tee, which was at eye height.

"I did a double-take of this tee. It was the most beautiful thing I'd ever seen. I could look at it at eye height and it looked like it was sliced with a diamond cutter. It was perfect. I said, 'Wow! What did that?' I had been around golf course construction all my life and never seen a tee look that good."

He checked with the course builder, Sunbelt Services of South Florida, "found out where that machine was and a week later I owned one."

Connor said one reason the city of Nashville was persuaded to re-do the tees was "This was where they were going to spend only 20 percent of their money but they'd get 80 percent of the praise."

He told officials: "People see a tremendous improvement in the look of the course and that's what's going to make it politically palatable for you to spend the money and take the courses out of play for a season. When golfers come back they will dramatically see a difference, whereas if you are just doing greens, the greens only looked stressed here a couple of months a year and the improvement in turf environment is not obvious until several seasons have elapsed."

He said: "The greens have always been the artist's tapestry. It's hard to look at a green and say there's a mistake unless it's really blatant. But you could always look at a tee and notice a flaw immediately."

Connor looks to a future of designing and renovating golf courses using the computer models, laser equipment, and whatever other marvels modern high-technology brings.

"The thing I've had going for me and the reason I've managed to get jobs is that by combining these technologies, we have made significant inroads in preserving famous old golf courses like Pebble Beach and Seminole. The combination is hard to beat," he said.

"It took me about six months to put the lasers and computer together. I thought it would be a lot more popular than it is, but maybe it's more difficult than I gave myself credit for. It's expensive and time-consuming. But in the long run I think it's really going to be a boon."

He said that until 1987 when he renovated Pinehurst No. 2 in North Carolina, a preservation-oriented philosophy was impractical. The technology was too expensive and too slow.

"That is no longer the case. Computer models of course features become more valuable with each passing year, as subtle changes occur in greens and bunkering due to topdressing, wind, rain and settlement," he said.

"The great success of the computer modeling concept is due to recognition by astute management of golf facilities like Pinehurst, Seminole and Pebble Beach as to the long-term benefits of accurate records and importance of preserving old golf courses' features."