

AMIAD PROMOTES SPRINGER

Amiad U.S.A. Inc. has appointed Steve Springer vice president of sales and market-

Springer will be responsible for all marketing and sales activities throughout North America.

Springer was previously associated with Luma Lighting as director of sales and marketing. He also has more than 15 years irrigation experience with Rainbird and Garden America.

He received a bachelors degree from Northern Colorado and masters in business from Claremont University. His office will be at Amiad headquarters in Reseda Calif.

Amiad distributes irrigation, filtration and fertigation products to more than 40 countries.

HUNTER OFFERS HOTLINE

A new Design and Technical Assistance (DATA) phone line has been initiated by irrigation equipment manufacturer Hunter Industries.

DATA is available to irrigation consultants, landscape architects, distributors, installers and end users. The number is 619-591-7034

The line was set up under the direction of Jay Inglis, recently appointed company technical information manager.

Inglis has worked with Hunter Industries for more than five years, most recently as district manager in Australia and New Zealand.

SMITH APPOINTED PRESIDENT

FAIRVIEW HEIGHTS, Ill. - John R. Smith has been appointed president of the specialty products division of Vigoro Industries, Inc.

Agraduate of the University of Notre Dame, Smith will be based in Winter Haven, Fla. Irv Stacy will remain as division vice president.

The division markets proprietary fertilizer products under brand names Par Ex and Woodace. This line of environmentally oriented products features exclusive IBDU and Escote slow-release nitrogen sources for the professional turf and ornamental industry.

SEARS NAMED IA MEMBERSHIP VP

R.C. "Bob" Sears, the Irrigation Association's executive vice president, has accepted the newly created position of vice president of membership and technical services.

Bob Emmerich, Irrigation Association president, said:

"This move will put our industry and the association in a much better position strategi-

"The cutbacks in water deliveries in California and the measures the state is taking to conserve water will serve as models for the

"It's imperative that we become more active players."

Pedaling to par in the Northwest

Inventors adapt mountain bike technology to golf cars to provide exercise and fun

By Bob Spiwak

Mike Valentine of Everett, Wash., was golfing in Palm Springs, Calif., last year. The course was crowded, play was slow, and he waited at each hole, sitting in an electric golf car and stewing.

Then the 32-year-old Boeing Co. employee, a lead mechanic on 767 airplanes, had an idea: a pedal-powered golf car.

So-called "mountain bikes" with gear combinations allowing as many as 23 speeds have been the rage for several years. Valentine considered this technology for a golf car. It would provide exercise, speed up play and be environmentally sound. Golfers of all ages could propel the four-wheeled machine.

Valentine, who has several inventions under his belt, all the property of Boeing, got together with his younger brother in Everett and came up with the Tot - Transportation to tomorrow.

The prototype vehicle is about five feet long and 30 inches wide. With chrome alloy tubing for the frame, it weighs 40 pounds. It has drum brakes on the front wheels and conventional brakes at the rear, with 1-1/2-inch tires.

While the prototype lacks them, production plans call for independent front suspension and adjustable seat stays.

"It has convenient access to the seat so the vehicle can be mounted and dismounted quickly and easily," said David Valentine, who is in charge of marketing.

The brothers, both golfers, acknowledge the machine has limitations. It is probably best suited to flat, dry courses. In the Puget Sound region, where they live, the turf might be too wet. But, east of the Cascade Mountains and across America, thousands of courses are less liberally watered by Mother Nature.

Ash Court, owner of Bear Creek Golf Club in Winthrop, Wash., expressed interest. "My only concern would be what effect it would have on the wetter areas of the course," he said. "Otherwise, it might

Said Tom Kimbrell, a 2-handicapper, mountain climber and owner of an outdoor equipment store (which also sells and rents mountain bikes): "It sounds terrific. If the tires didn't tear up the course, it seems like a great idea."

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Pedaling golf car designed by Washington inventor Mike Valentine.

T2t specifications

40 pounds with conventional chrome-alloy tubing. With steel Weight:

tubing unknown.

Length: 62 inches.

Width: 29.5 inches.

Height: 39.75 inches ground to handlebars, 33 inches ground to highest

seat position.

9 speeds with 3-ring crankshaft and 3-speed rear hub. Speeds:

Two front drum brakes, rear brakes. Brakes:

Patent pending drawings include independent front suspension Other.

and adjustable seat stays to accommodate persons of every

size. Also has removable rack. Contact: Valentine & Valentine

T₂t 4615 West View Drive

Everett, Wash. 98203

Telephone: 206-259-6782 or 206-339-8097

Aeration Industries to appeal federal court ruling

MINNEAPOLIS — Aeration Industries International Inc. of Chaska, Minn., will appeal February's federal court ruling that its pond aeration device patent is unenforceable, according to company President and Chief Executive Officer Daniel J. Durda.

"We believe the court made a grievous mistake and will definitely appeal," said Durda of United States District Court Judge Donald D. Alsop's ruling that Aeration Industries'

"Method For Treating Water" patent is not enforceable. Aeration Industries manufactures the Aire-O2 horizontal aerator for, among others, The Toro Co.

Alsop's decision involved Aeration Industries' patent infringement suit against Aeromix System Inc. of Minneapolis filed in November, 1989. Aeromix filed several countersuits. Alsop's ruling allows Aeromix to seek recovery of legal fees from Aeration and press

ahead with other suits that could total millions of dollars in damages.

Despite the ruling, Aeration Industries' patent remains valid, states a company news release. Judge Alsop did not invalidate the patent, nor did he make any findings on the issue of whether or not the patent had been infringed, it reads.

J. Randall Benham of Oppenheimer, Wolff & Donnelly of Minneapolis is Aeration Industries' legal counsel.



Aquatrols President Robert Moore (center) was presented a caricature of his retirement activities during a February cocktail party at the GCSAA Trade Show and Conference in Las Vegas. Moore announced his October retirement during the party for Aquatrols customers and distributors. Also pictured, from left, are Tracy Moore (Aquatrols next president), Cecil Kerr, Frank Lamphier, Tuck Tate, David Moote and Roberta

Protection certificates issued for turfgrasses

The U.S. Department of Agriculture recently issued certificates of protection to developers of new varieties of red fescue, tall fescue, annual ryegrass and perennial ryegrass.

Issued certificates were:

- · Thoroughbred variety of tall fescue developed by Pickseed West, Inc. of Tangent, Ore.
- · Rustmaster variety of annual ryegrass developed by Daehnfeld, Inc. of Albany, Ore.
- · Pinnacle variety of perennial ryegrass developed by Normarc, Inc. of Tangent.
- · Surprise perennial ryegrass developed by Cebeco Zaden, B.V. The Netherlands.
- · Barrage variety of perennial ryegrass developed by Barenbrug Holland, B.V. The Nether-
- Stallion and Aquarius varieties of perennial ryegrass developed by KWS-AG, West Ger-Certificates for Surprise and Barrage are be-

ing issued to be sold by variety name only as a class of certified seed and to conform to the number of generations specified by the owner.

Sandoz to provide bilingual labeling on major products

nia, the training program for our

applicators is extensive," said David

Patterson of Western Farm in San

Marcos. "Since we use a lot of

Mavrik, the new bilingual label is a

big plus. It adds credibility to the

product and shows sensitivity and

respect for the user. Our applicators

feel more comfortable with the

Mavrik is a non-restricted insec-

ticide, Pentac a broad-spectrum

miticide and Enstar an insect-

product and do a better job."

growth regulator.

Sandoz Crop Protection is providing bilingual labels on three of its major specialty products: MavrikR, PentacR and EnstarR.

"In many parts of the country, the primary language of applicators in the greenhouse, nursery and landscape maintenance industries is Spanish," said Ron Fister, director of specialty sales. "So we took the innovative approach of not only meeting the needs of our customers but also the needs of their employees."

This approach is especially welcome in California where, since January 1991, all applicators are required to be certified. With bilingual labels, Sandoz customers will not only save time and money in the transition process, but also avoid potential mistakes that occur through misinterpretation.

"As one of the larger growers of ornamentals in Southern Califor-

Pedaling

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Kimbrell had some question about the machine's suitability on hilly courses.

But the Valentine brothers maintain the T₂t's primary function is as a flatland vehicle. Actually, with an athletic enough person at the controls, they say the rig would do well on hills. But that was not their intent.

The car can be easily transported in the bed of a pick-up truck or even on a small trailer, the way most people transport conventional golf cars. And it would be easy to load and unload.

With the national emphasis on health and exercise, the Valentine brothers feel they have a winner. They've taken the machine to several bicycle manufacturers and found that, in all instances, "the tech people wanted to do it right now."

Management has been a bit more cautious, said Mike, citing the recession and tooling costs. But nobody has yet slammed the door.

"They are interested, but are holding off on any commitments until they see what happens with the economy," he concluded.

While the original inspiration was golf-oriented, both brothers cite the T₀t's adaptability. It is suitable for ofderchildren as well as the elderly. With a quick change of mountings over the rear axle, the car can carry anything from surfboards to groceries. No gasoline, no battery charges with the tradeoff being a healthier body.

They also see potential as rentals, less expensive than conventional cars, yet an income producer for the course.

Another golfer thought the creation was a wonderful idea. "My only concern," he said, "is where do you carry the beer."

Bob Spiwak is a contributing editor based in Winthrop, Wash.

Anderson named director of Toro commercial sales

Michael Anderson has been named The Toro Co.'s director of sales for commercial products.

Anderson will direct domestic sales activities for Toro's commercial products business including mowing, debris management and aeration equipment for golf, landscape/contractor and municipal products. These products account for 25 percent of the

company's total annual sales.

From 1988 until joining Toro, Anderson, 43, was vice president of sales for Waterous Co., a business group of American Cast Iron Co., suppliers of hydrants and valves to municipalities.

Anderson spent most of the previous 18 years with American Hoist & Derrick where he held many posts including vice president and general manager of sales and marketing. In 1978, he left American Hoist & Derrick to become sales manager for Equipment Sales Co. of Phoenix, Ariz. before returned to American Hoist in 1981

Anative of Minneapolis, Anderson, his wife, Margaret, and their three children live in Woodbury, Minn.

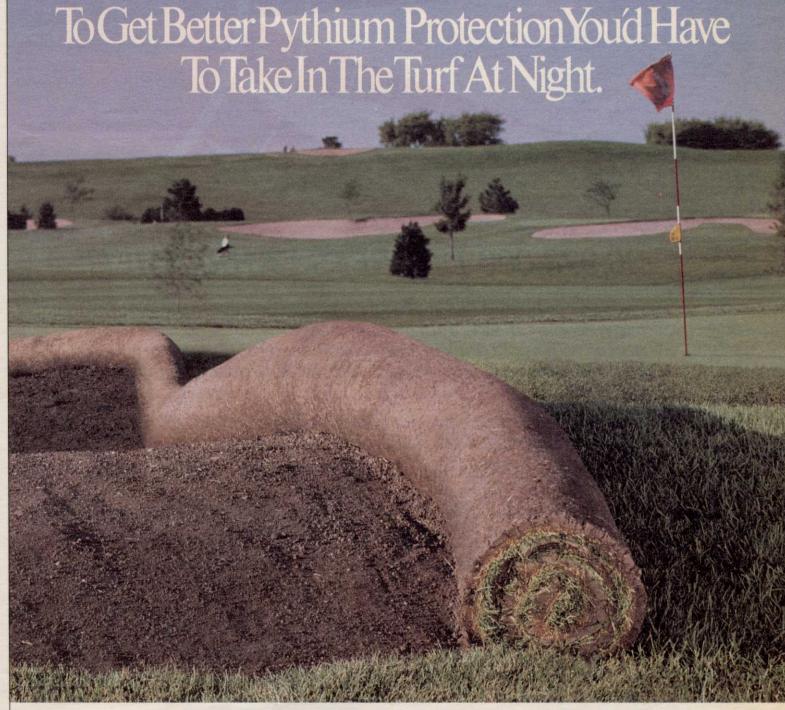
Mobay buys production rights for granular DYLOX

KANSAS CITY, Mo. — Mobay Specialty Products Group has bought the federal registrations that pertain to the production and sale of

trichlorifon from Kaw Valley, Inc., Leavenworth, Kan.

Prior to the acquisition, Mobay offered an 80-percent soluble powder,

DYLOX. Mobay now can offer to the turfcare professional under the Mobay label both the 80-percent soluble powder and DYLOX 6.2 granular.



When Pythium conditions are right, you can either take in the turf or take out the best Pythium control money can buy: CHIPCO® ALIETTE® brand

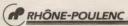
fungicide. CHIPCO® ALIETTE® brand is unlike any other Pythium-prevention fungicide. Its true systemic action spreads protection throughout every blade of turfgrass, including the roots. Protection that lasts up to 21 days from a single application.

Plus, the unique chemistry of CHIPCO® ALIETTE® brand actually stimulates turf's natural ability to fight off infection.

So you get two-way protection that can't be beat. Now add to that the fact that a foliar application of CHIPCO® ALIETTE® brand prevents

Phytophthora and Pythium on a wide variety of ornamental and landscape plantings, and you've also got the most versatile fungicide on the market today. So when conditions are right for Pythium, don't roll up the turf, lay down CHIPCO® ALIETTE® brand fungicide.

Chipco® Aliette®



Aliette

Rhone-Poulenc Ag Company, 2 T.W. Alexander Drive, Research Triangle Park, NC 27709. For additional product information, please call: 1-800-334-9745.

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