



# E-Z-GO HELPS 60 OF THE TOP 100 GOLF COURSES TURN A PROFIT.

The E-Z-GO Gas and Electric Marathons have an efficient, low maintenance design that keeps rental time up. Operating costs down. And shop maintenance to a minimum. When you consider their total purchase price and trade-in value, they make even more sense for your golf course.

E-Z-GO offers the largest sales and service network with over 55 offices around the country. And they offer a full line of turf, industrial,



commercial and individual vehicles as well. You can call, toll free, 1-800-241-5855 for more information.

60 of the top 100 golf courses, as defined by Golf Digest, did. Maybe that helped them become 60 of the top 100 golf courses.

## E-Z-GO

### THE NAME OF THE GAME

Location courtesy of the Pebble Beach Company™ © 1990, E-Z-GO Division of Textron, Inc.

**AN  
ADVERTISING  
CLAIM THAT'S  
CONTRARY TO  
EVERYTHING  
YOU'VE EVER  
HEARD:**



**WE HOPE YOU'LL USE LESS OF OUR**



**PRODUCT THAN SOMEBODY ELSE'S.**

Pests, or pesticide. It's a difficult equation to balance. As a manufacturer, our objective is to develop products which meet two qualitative requirements: Maximum results. And minimum environmental impact.

The result is you simply don't need to use as much chemical. Compared to most products on the market, our effective rates are lower, and the number of applications less frequent.

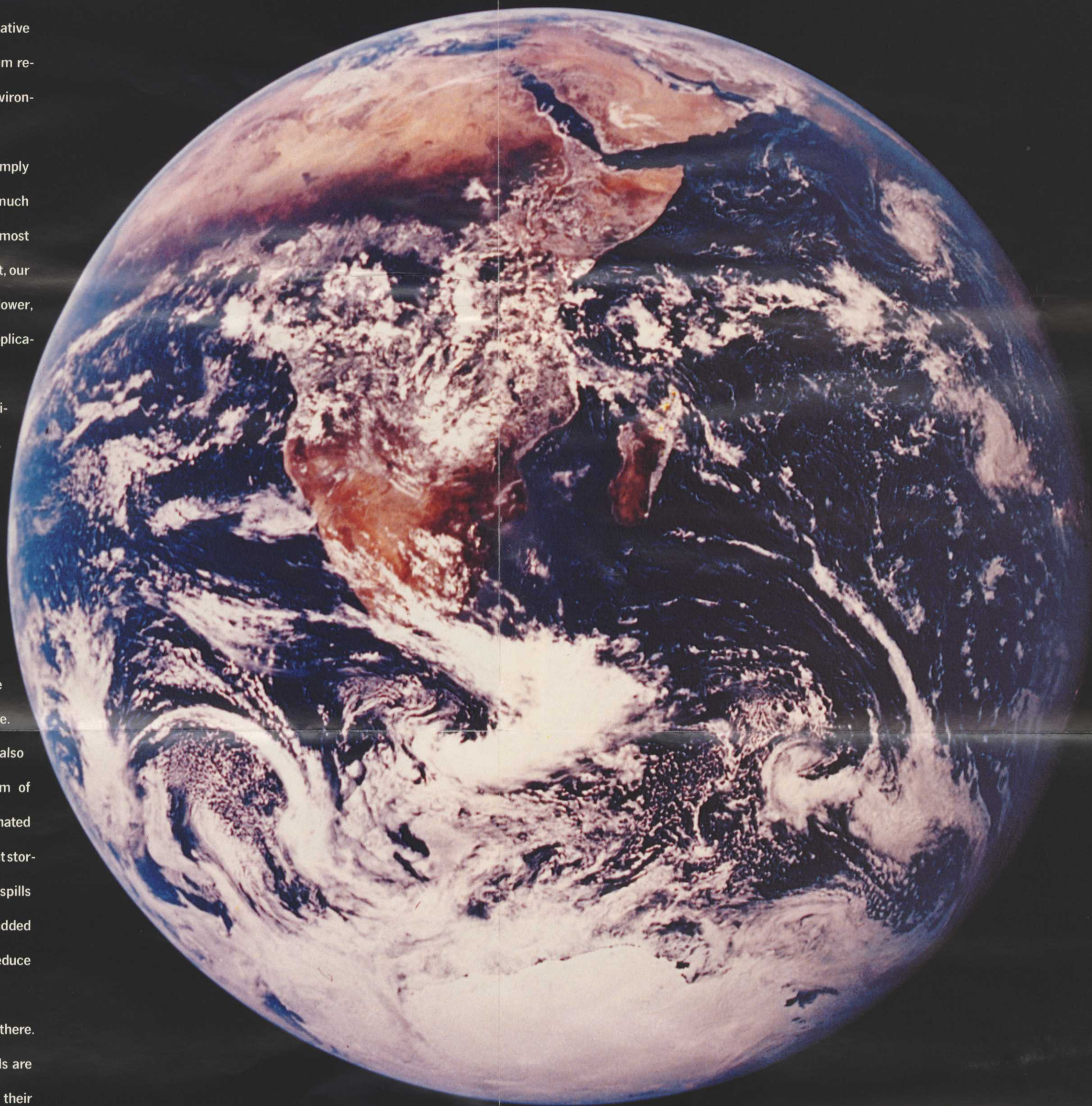
To reduce the likelihood of misapplication, we're especially dedicated to technical support, training, and continued education.

We've introduced water-soluble packets which reduce employee handling and exposure.

This unique packaging also eliminates the problem of disposal and contaminated containers. We looked at storage and the risks of spills and leakage. We've added smaller containers to reduce stockpiles.

But it doesn't end there. Where cultural controls are warranted, we stress their importance and advocate their use. In research and development, we're exploring the use of biological agents. In some cases, replacing pesticides altogether.

At Ciba-Geigy, we'll continue to do what is needed to protect the environment. It's our concern as a company. And our responsibility as inhabitants.





CIBA-GEIGY

*Turf and Ornamental Products,  
Box 18300,*

*Greensboro, NC 27419.*

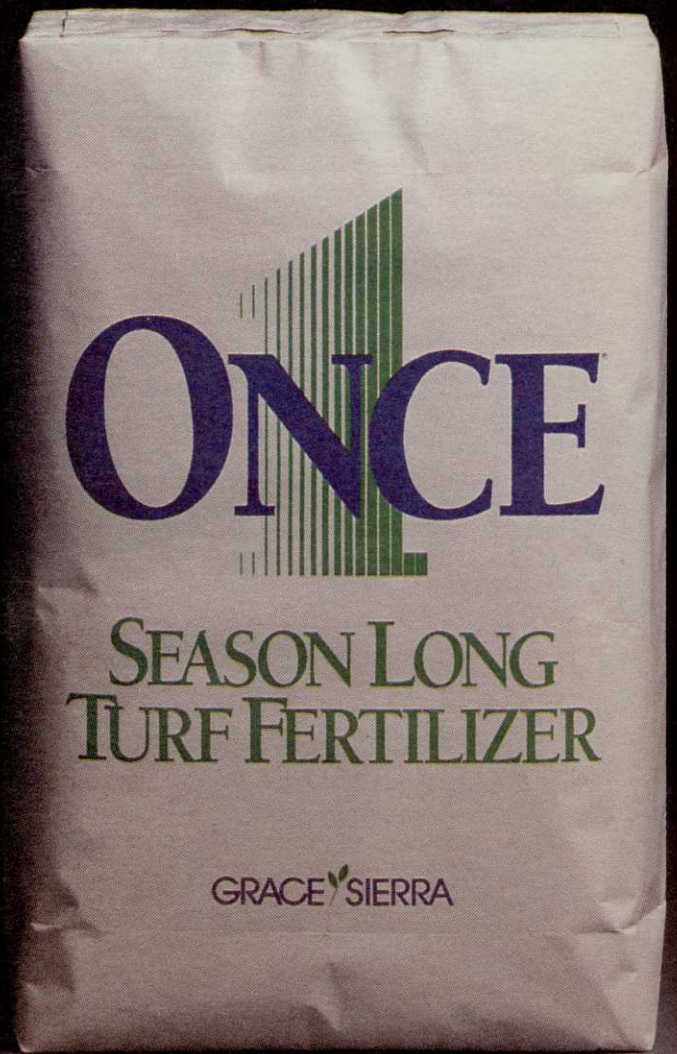
*Always read and  
follow label directions.*

*Triumph is a  
restricted use pesticide.*

*Pace, Triumph,  
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Corporation.*

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# For Best Results All Season Long Apply Just



*Prills Shown Actual Size*

Introducing ONCE™—  
A line of controlled re-  
lease turf and landscape fertilizers  
that require *only one application*  
per season.

ONCE was de-  
veloped using Grace-  
Sierra's Osmocote®  
resin-coated nutrient  
technology, the lead-  
ing controlled release  
fertilizer worldwide.

ONCE is engineered for pro-  
fessionals who install or maintain

high visibility landscapes. Whether  
on golf courses, sports fields,  
private residences, or around City  
Hall, ONCE insures optimum

turf and ornamental performance  
month-to-month.

ONCE is available now in a  
variety of analyses and 5-6 or 8-9  
month longevities.

Call us at 800-492-8255 for  
the name of the  
Grace-Sierra Land-  
scape Distributor in  
your area.

ONCE, the first  
true season long  
fertilizer whose time  
has come!

#### ONCE Delivers Performance:

- *Produces Even Turf Growth—Uniform results month-to-month.*
- *Delivers Consistent Color—Eliminates the "feast or famine" color changes typical of conventional fertilizers.*
- *Insures Nutrient Availability—Delivers nutrients daily in the amounts needed for optimum growth.*

#### ONCE Saves You Money:

- *Lowers Labor Costs—Fewer applications needed per year.*
- *Increases Efficiency—Maintenance is easier to predict.*
- *Reduces Errors—Chance of over or under feeding with multiple applications is eliminated.*

**GRACE SIERRA**

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**1. My primary title is:**

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> a. Golf Course Superintendent | <input type="checkbox"/> d. Club President    | <input type="checkbox"/> h. Architect/Engineer     |
| <input type="checkbox"/> k. Assistant Superintendent   | <input type="checkbox"/> e. General Manager   | <input type="checkbox"/> i. Research Professional  |
| <input type="checkbox"/> b. Green Chairman             | <input type="checkbox"/> f. Owner/CEO         | <input type="checkbox"/> j. Others allied to field |
| <input type="checkbox"/> c. Director of Golf/Head Pro  | <input type="checkbox"/> g. Builder/Developer |  |

**2. My primary business is:**

- 1. Public Golf Course
- 2. Private Golf Course
- 3. Municipal/County/State Course
- 4. Hotel/Resort Course
- 5. Golf Course Architect
- 6. Golf Course Developer
- 7. Golf Course Builder
- 8. Other, please specify \_\_\_\_\_

**3. Number of holes:**

- |                                      |   |
|--------------------------------------|---|
| <input type="checkbox"/> a. 9 holes  | <input type="checkbox"/> d. 36 holes                    |
| <input type="checkbox"/> b. 18 holes | <input type="checkbox"/> e. Other, please specify _____ |
| <input type="checkbox"/> c. 27 holes |   |

**4. My total annual maintenance budget is:**

- |   |   |
|---|---|
| <input type="checkbox"/> 1. Under \$50,000      | <input type="checkbox"/> 5. \$500,000-\$749,999   |
| <input type="checkbox"/> 2. \$51,000-\$99,999   | <input type="checkbox"/> 6. \$750,000-\$1,000,000 |
| <input type="checkbox"/> 3. \$100,000-\$249,999 | <input type="checkbox"/> 7. Over \$1,000,000      |
| <input type="checkbox"/> 4. \$250,000-\$499,999 |   |

**5. My 1990 capital expenditure is:**

- a. Under \$100,000
- b. \$100,000 - \$249,999
- c. \$250,000 - \$499,999
- d. Over \$500,000

**6. My purchasing involvement is:**

- 1. Recommend equipment for purchase
- 2. Specify equipment for purchase
- 3. Approve equipment for purchase

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# On a golf course the green should be only for putting.



When water quality isn't up to par, algae and sludge can quickly turn your golf course waterway into a greenish, foul-smelling eyesore.

What's more, when water is not managed properly in irrigation ponds, algae can actually travel through irrigation pipes and start growing on the course itself.



The TRITON Otterbine subsurface floating aerator gives nature a boost, simulating natural water cleanup processes to keep your waterways clear of foul odors, aquatic weeds, and algae.

The TRITON, designed to work in architectural and conservative settings where no enhanced water features are desired, is virtually undetectable as it creates a

strong current to produce oxygen that cleans and purifies your water.

This high performance subsurface aerator is extremely efficient, compact and self-contained. It requires no external pump or other costly fixtures, and, like all Otterbine Aerators, is safety tested and approved by the Electrical Testing Laboratory.

Call or write, today, to find out how the TRITON can help you to keep the green out of the water and on the course where it belongs.



## Water works with Otterbine.

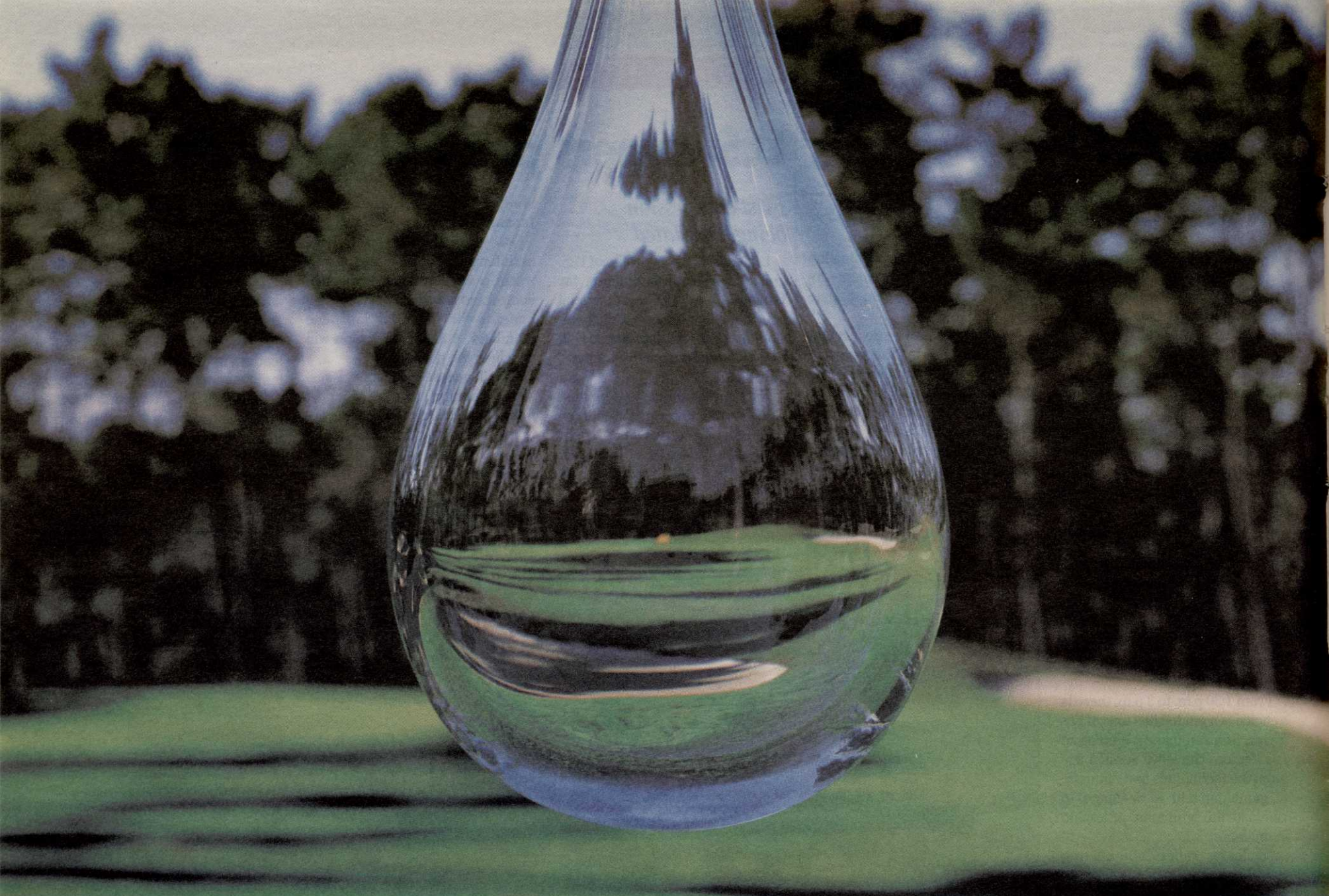
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# GOLF COURSE NEWS



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THE SHOW

*see details inside...*



# Peters® Technology Packs Pure Performance In Every Drop.

Now, Peters brings cutting edge technology to turf and landscape managers.

Peters® Water Soluble Fertilizers are engineered with purer, higher quality ingredients to rigorous standards. This guarantees safer, more effective performance — from bag to bag, application after application. And Peters is 100% soluble, with no residuals to clog or damage equipment.

Regardless of the formulation you choose, each application of Peters provides the exact ratio of all necessary nutrients. So you can quickly and safely make your best looking greens and tees look even better. And, turn problem areas into lush, green expanses.

For more than 40 years, Peters technicians have perfected the development of high quality

soluble fertilizers. Now, Peters is the standard of excellence for turf and landscape managers, too.

Contact your Grace-Sierra distributor or call us toll-free at 1-800-492-8255.

And get the edge of Peters technology working for you.

**PETERS®**  
WATER SOLUBLE FERTILIZERS



# Mitsubishi Mighty Mits. One Size Fits All.

It may be small. But it delivers big. Mitsubishi Mighty Mits. When your work takes you off-road, it picks up, delivers, hauls and moves out. In 2WD or 4WD. Over flat or varied terrain. And handling? Easy. At the airport, beach, golf course, park. Or just about any place in between.

Mitsubishi Mighty Mits. Built strong. With extra headroom. And the power to perform.

So right for whatever you do, you'll think we built it just for you.



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 k. Assistant Superintendent  e. General Manager  i. Research Professional  
 b. Green Chairman  f. Owner/CEO  j. Others allied to field  
 c. Director of Golf/Head Pro  g. Builder/Developer

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In "Winning The Golf Car Game" we take you behind the scenes and demonstrate what you can do to significantly increase your profits. It's a must see. It's from Yamaha. And it's yours **free** when you return your reply card or call 1-800-447-4700.

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Better in the long run.

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E-Z-GO Turf Vehicles are versatile enough to handle all your grounds maintenance chores. At golf courses. Colleges. Parks. Farms. Campgrounds. Even at construction sites or hospitals. Anywhere there's grounds to cover.

They'll carry up to 1500 pounds. And are available in gas and electric powered models with either 3 or 4 wheels.

Plus E-Z-GO offers a wide range of proven accessories. Like power take-off and hydraulic dump. Spreaders. Sprayers. Seeders. Aerators. And Special Adaptor Kits.

And E-Z-GO's durable diamond-plate steel loadbeds and body panels are the toughest in the industry.

Call E-Z-GO, toll-free, at

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**TURF VEHICLES**

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# Fairway Champion.



- Exclusive "on-demand" 4WD option.
- Choose 7 or 5 blade reels to cut between 1/4" and 1 3/16".
- Exclusive Turf Groomer® fairway conditioner.
- Durable, high efficiency diesel engine.
- Rugged, field-proven chassis with heavy-duty lift arms.
- High-capacity, easy on-off catchers.
- Vertical mowers available.

**Superior fairway mowing.**  
In head-to-head comparisons, the LF-100 delivered superior fairway mowing, in all kinds of grasses.

It starts with exclusive Jacobsen heavy-section, 22" reels. They stand up to challenging fairway conditions and follow ground contours closely for a smooth, manicured cut at production mowing speeds of more than 5 mph.

**Exclusive down-pressure system.**  
For the ultimate in cutting performance, add the



unique, dual-spring down pressure system. It puts the pressure at the rear rollers, where it's needed, to show off your fairways' best features.

**Lightest footprint.**  
The LF-100 has the lightest footprint in the industry. It delivers minimal compaction even on the

softest fairways.

Prove it to yourself. Contact a Jacobsen distributor for a demonstration on your course against any fairway mower. Let the LF-100 give you and your fairways a superiority complex.

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