Courses newly planned in the United States

Following is a chart containing the sites and contacts for new courses and renovations in the preliminary planning stages. When these courses are ready to begin construction they will be listed again in the "Courses newly approved in the U.S." chart.

Please help us continue to update this section. To contact us call 207-846-0600 or write Golf Course News, P.O. Box 997, Yarmouth, Maine 04096.

> Contact Mario Diliberto Farda Assoc. Tannersville Rees lones Ron Prichard LDR Int'l.

Pat Hallisey

Grant Iverson

Ron Prichard R.G. Moore

Semiahmoo Co Trillium Corp. Rec. Director Vicki Vannemann Robert Screen, Bainbridge Island

Weyerhauser Real Estate

James Richardson,

Gia Harbor

City Mgr. John Campbell City Mgr. Robert Murray

Pleasure Island Comm. Richard Fausset

City Mgr. David Hales City Mgr. Collin Wood

Location	Contact	Location	Contact	Location	Contact	Location
Arizona		Fulton County	Murai Assoc.	Washington	Ron Prichard	Doylestown
Peoria	Ron Ault, Fountain Hills	Gainesville	Fieldale Farms Corp.	Nebraska		Kresgeville
Phoenix	Phoenix Golf School Inc.	Gwinnett Cnty.	Wayne Ewing, Snellville	Lincoln	City Hall	
Sun City West	Del Webb	Illinois	SECULAR SECURAR SECURA	Papillon	City Administrator	Scranton
Tucson	Donald Diamond	Carol Stream	Tim Miles		Jon Morrison	Telford
Arkansas		Cuba	Rod Richardson	New Jersey		York
Jonesboro	Alderman Jim Hannah	Elburn	Ken Blood, St. Charles	Fredon	Ron Prichard	Tennessee
California	A THE REST SOUTH THE WHITE	Elgin	James Follensbee	Millville	Robert Ench	Johnson City
Fresno	John E. Woods	Fairview Hghts.	Ron Prichard	New Mexico		Mt. Pleasant
Ojai	Farmont Corp.	Lisle	Park Dist. Director	Santa Fe	State Land Office	Texas
Orinda	Pacific New Wave Corp.		Steve Hartman	Ohio		Galveston
Palm Springs	City Mgr. Rob Parkins	Lockport	Robin Hill Dev., Wheaton	Millersburg	Kim Kellogg	Port Arthur
Placerville	Bill Center	West Dundee	Dundee Trsp. Park Dist.	Oklahoma		San Angelo
Pleasanton	Jack Nicklaus	lowa	THE THE PARTY NAMED IN	Tulsa	Dan Dillingham	Utah
Santa Barbara	Rob Robinson	Dubuque	City Council	Oregon		Centerville
Colorado		Maryland		Albany	Leighton Weddle	North Salt Lake
Florence	Councilor Duke Goggin	Betterton	Ron Prichard	Albany	River Oaks GC	West Bountiful
Lafayette	City Adm. Brian Rick	Laurel	Montgomery County	Arlington	Gilliam County	Virginia
Windsor	Martin Lind		Revenue Auth.		Community Dev.	Richmond
Connecticut		Rockville	Frall Dev., Mt. Airy	Astoria	Northwest Conference	Virginia Beach
Bristol	Douglas Reiff	Massachusett			Resorts	Washington
Bristol	Kevin Della Bianca	Bridgewater	Town Counsel Mel Cohen	Bend	Sunriver Properties Inc.	Blaine
Manchester	Town Dir. Wally Irish	Michigan		Independence	Ed Pfau, Salem	Blaine
Middletown	John S. Ott	Brighton	Huron-Clinton Metro Auth.	Jefferson	Lynn Baxter	Gorst
Milford	Mayor Frederick Lisman		. Waste Mgt. of Mich.	Polk County	Dong Keun Chaey	
Seymour	Desmond Muirhead	Minnesota		Salem	Cottonwood Lakes GC	Indianola

Marketing to Golf Facilities

Dean Hartle

Paul Pehler

Jayne Foss

A 2-day seminar loaded with ways to help you focus your marketing strategy to the golf course industry

Owatonna

Rochester

Missouri

September 16-17, 1991 Oak Brook Hills Hotel and Resort Oak Brook, Illinois

Plan now to attend Marketing to Golf Facilities—a comprehensive seminar for suppliers of products and services to the golf course industry:

Salem

Willamina

Pennsylvania

Larry Tokarski

Harold Benjamin

Maxine Stork, St. Helens

- Learn the latest trends on the growth of golf facilities and the key growth segments
- Evaluate your strategy for reaching new courses or soon-to-be renovated courses
- Discover how superintendents and facility managers recommend, specify and purchase chemicals, rolling equipment, irrigation devices and other supplies
- · Identify ways to reach the key individuals within management companies who make golf course buying decisions

For more information call (207)846-0600

- Break into the burgeoning international golfing market-it's easier than you think
- Examine the latest trends in marketing and advertising—and how to assess a successful campaign
- Generate leads and expand your sales to beat your competition in converting those leads into sales





Olympia

Port Orchard

Florida

Fort Myers

Georgia

Pete Dye

Don Cottle