

Golf Course Marketplace

To reserve space in this section, call Simone Lewis, 813-576-7077

ADVERTISING INFORMATION

	2X	6X	12X
Per col. inch:	\$45.00	\$40.00	\$35.00
Add-on per 1/4":	\$11.25	\$10.00	\$8.75
Logo incl. in ad:	\$20.00	\$20.00	\$20.00

- Minimum 2-time insertion.
- Prepayment is required.

Send prepayment and ad copy to:

Golf Course News
7901 4th Street North, Ste. 311
St. Petersburg, FL 33702
813-576-7077 • Fax 813-579-9788

EMPLOYMENT

POSITIONS AVAILABLE

Experienced golf course construction supervisors & shapers needed for overseas work. Send references & resume to "Overseas Golf", 14651 Big Basin Way, Saratoga, CA, 95070 or Fax to 408-867-9680.

SHAPING MAN

Golf course construction co. desires small dozer operator to shape golf course features. Compensation based on experience and ability. **Midwest Golf Development, 800 McHenry Ave., Ste. H, Crystal Lake, IL 60014. 815-459-6565.**

POSITIONS WANTED

POSITION WANTED

Golf course superintendent/construction supervisor position wanted. 14 yrs. experience in horticulture w/college degree & excellent references. Willing to travel.

Call James Rewinski
(516) 728-5059

RESUME SERVICES

PROFESSIONAL RESUME SERVICES

Successfully serving golf course professionals since 1976. Resume preparation, cover letter development. Career planning. Creative! Confidential. Immediate service avail. Call 1-800-933-7598 (24 hrs).

REAL ESTATE

TEXAS GOLF COURSES

9 & 18 holes — Statewide.
Some with extra land, dev. lots.
Descriptive list available.

TEXAS GOLF PROPERTIES

1603 Lightsey — Austin, TX 78704
512/442-7105 • Fax 512/442-1812

COMMERCIAL GOLF PROPERTIES
COLDWELL BANKER COMMERCIAL GOLF PROPERTIES MARKETING GROUP has been formed by the nation's largest commercial real estate brokerage to market golf courses nationwide. For information contact **Roger Garrett, 602/262-5511** or **Tom Harris, 602/262-5521.**

FOR SALE

Golf courses and developments for sale: Kentucky and Georgia. Contact Jack Ridge or Rick Crawford.
(502) 839-9875
(502) 839-8400

WANTED

Golf course operator seeks operations for lease, purchase or joint venture.

Fax (201) 842-4608

EDUCATION

GRAYSON COLLEGE, Dennison, TX. 2-year technical program in golf course & turf grass management. 18-hole golf course on campus. Dormitories, placement assistance, financial aid & scholarships available. Contact: **GCC, 6101 Grayson Dr., Dennison, TX 75020. (214) 465-6030, ext. 253.**

FOR SALE

MEYER Z-52 ZOYSIA SOD

Bermuda-free; forklift delivery to the Mid-Atlantic region.

OAKWOOD SOD FARM

Salisbury, MD
(301) 742-3086

POND LINERS

Buy direct from fabricator 20 & 30 mil. P.V.C. Made to order. Under 20 cents per sq. ft. Installation or supervision available. Call...

COLORADO LINING COMPANY

(303) 841-2022

ZOYSIA SOD

Zoysia sod, sprigs, sprigging, row planting, solid sodding, strip sodding, renovations, turnkey jobs.

DOUBLE SPRINGS GRASS FARM

1-800-458-4756

FOR SALE

Used Rain Bird electric controllers. I have switched to Maxi V system & have 28 good used SC1230 & one MC/3S. Will sell all or part. Call (407) 239-1057, ask for George.

PENNSYLVANIA GROWN SOD

Penncross Bentgrass — 4-way blend of Bluegrass — Bluegrass/Ryegrass blend — shipped via our trucks, forklift unloaded.

VICNOR FARMS, INC.

Connoquenessing, PA 16027
(412) 789-7811

GOLF COURSE ACCESSORIES

SAVE ON PERSONALIZED FLAGS

Buy factory direct & save 40% or more on personalized flags. Flagpoles, tee markers, etc. also available. Fast personalized service guaranteed. Call toll free.



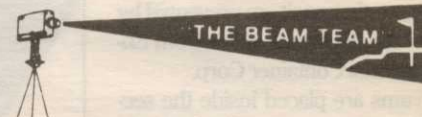
FOUR SEASONS GOLF COMPANY

P.O. Box 78011
Greensboro, NC 27427
1-800-476-7005

LASER MEASURING and SPRINKLER YARDAGE MARKERS

We do it all. Laser measure & installation (same day) of **custom metal yardage markers** for all types of sprinkler heads. Warranty included. Also tee to green measurements, granite fairway markers. Sprinkler yardage markers may be purchased separately. Contact Nick for samples & references. **Fairway Designs of Florida, 800-36-TAGIT.**

CLASSIC CULTURED MARBLE
Tee • Entrance • Direction Signs
LASER MEASURING TEE TO GREEN



1939 Hallam Drive
Lakeland, FL 33813
(813) 646-3351

BUSINESS OPPORTUNITIES

DISTRIBUTORSHIPS AVAILABLE

Turf-Ag-Nursery-Organic based product line. Investment required — secured by inventory. Direct inquiries to:

NEEP

PO Box 608258
Orlando, FL 32860

PARTNERSHIP/MERGER

Well-equipped irrigation contractor relocating to Eastern South Carolina is seeking an experienced working partner or merger for expansion into larger scale irrigation projects. For further information, please contact Charlie at:

908-685-0653

MINIATURE GOLF COURSE

Complete 18 hole course with all hazards and markers. Manufactured by Mini-Golf, Inc. For more information, contact:

George Loughman
(219) 563-4116, ext. 50

GOLF COURSE FINANCING

MALONEY GOLF FINANCE, INC.

Arranging financing for existing 18-hole daily fee courses & for-profit country clubs with at least 3 years operating history. Contact:

Russ Maloney, President
6901 W. 63rd St., Ste. 204
Overland Park, KS 66202
913-432-9990 Fax 913-432-5759

MORE GOLFERS LOOK DOWN ON OUR PRODUCTS TO IMPROVE THEIR SCORE!

Engraved Yardage Labels

For Sprinkler Heads

- BRIGHT COLORS
- FASTENERS INCLUDED



YARD EDGE GOLF COMPANY

CALL FOR
FREE SAMPLES!

(800) 284-YARD

Out of USA: (316) 788-6857
Fax: (316) 264-7164

P.O. Box 13159, Wichita, KS 67213

Golf Course Marketplace

To reserve space in this section, call Simone Lewis, 813-576-7077

CALENDAR



Available in 15", 18" and 24" bars.

ACCU-GAGE™

Accu-gage® is a precision measuring instrument for making highly accurate height-of-cut adjustments on greensmowers or other precision mowers.

GROOMER-GAGE™

Groomer-gage® is a precision measuring instrument for accurately setting the desired grooming depth of groomer or verticutter units.

For more information on this and other precision tools call Toll Free: 1-800-253-2112 or 313-429-9571 FAX: 313-429-3985

PRECISION TOOL PRODUCTS CO. 7836 Bethel Church Rd. • Saline, MI 48176

CIRCLE #171

NEW ROPE-LOC™

Finally, a rope and stake system that works! Simple but unique... the ROPE-LOC system eliminates annoying or unsightly rope failures. Simple, clean, durable — ROPE-LOC stakes are made of 3/8" steel and finished in attractive yellow epoxy coating.

As shown in the blow-up, rope is securely "wedged" in place.

Call for a special introductory offer.

1-800-253-2112 / In Michigan call Collect: 313-429-9571

PRECISION TOOL PRODUCTS CO. • 7836 Bethel Church Rd. • Saline, MI 48176

CIRCLE #173

GOLF COURSE RADIOS

Motorola

2 WAY RADIO
PORTABLE FM
POCKET SIZE
GOLF COURSE ORGANIZATION

\$235.00

Radius Mail Order Pricing...

for details call Jim Martin (800) 523-0625

2 YR. WARRANTY FREE DEMO

WAREHOUSE RADIO

3038 State, Columbus, IN 47201

CIRCLE #175

Poa Free

Pennsylvania Grown **PENNCROSS**

BENTGRASS SOD

CALL 800-USA-TURF (872-8873) or 717-898-5000

CIRCLE #177

PIPE LOCATOR THE LOCAT™

INEXPENSIVE

Locates, traces underground pipes, including drain pipes, made of PVC, ABS, steel and cement. Finds sprinklers, valves and clogs.

Used by Hundreds of Golf Courses

Satisfaction Guaranteed

Bloch & Company

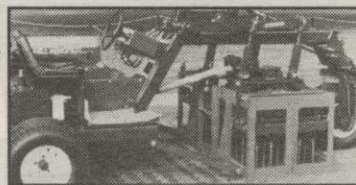
Box 18058, Cleveland, OH 44118
(216) 371-0979

CIRCLE #179

THE FLOYD-MCKAY DEEP DRILL AEROFIER

The Floyd-McKay concept utilizes drill bits rather than tines which provides the following superior results...

- Penetrates hard pan
- No compaction
- Increases root depth
- Allows better percolation
- Drills up to 10"
- Playable same day



Maximum Results, Minimal Disturbance

GREAT GREENS OF AMERICA
(813) 726-6080

Sales & contract service available.

CIRCLE #172

Kenova Construction Corporation

7010 Barbour Road
West Palm Beach, FL 33407
(407) 848-0194
FAX (407) 848-0968

GOLF COURSE CONSTRUCTION

CIRCLE #174

"NOVATEE"

The NOVATEE is a combination of specially manufactured synthetic grass of commercial quality. Its patented design, featuring top dressing imbedded between the fibers, allows golfers to tee up just like on natural grass.



The NOVATEE is the state-of-the-art synthetic tee surface for all courses & driving ranges.

Dealer inquiries requested.

PO/CP 533 CSL
Montreal, P.Q., Can. H4V 2Z1
514/486-1696
Fax 514/486-9927

SyntenniCo Inc.

CIRCLE #176

Nationwide delivery • Install in less than two hours

Golf Course Bridges!

1-800-328-2047

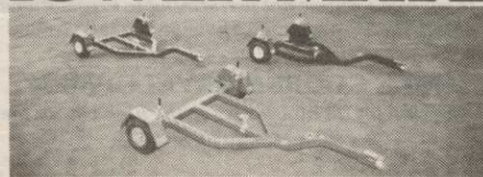
Thousands in use. Built to last.

Sponsor Member

Route 5, Box 178, Alexandria, MN 56308 • (612) 852-7500

CIRCLE #178

MOWER MATE®



U.S. & Foreign Patents Pending. Canadian Pat. #66639
Protect your greensmower from damage due to transport from green to green. Our exclusive 3-point clamping system suspends your reel, bed-knife, verticutter & differential. Call or write for details.



BELL TURF EQUIPMENT

316 Blossom Hill Rd.
San Jose, CA 95123
(408) 972-5061

CIRCLE #180

April

11-14 — *Golf Asia '91*, the first international golf show for the Asia-Pacific region, at the World Trade Centre in Singapore. Contact Zainal Abidin Shah, exhibition manager, at Connex Private Ltd., 3015A Ubi Road 1 #05-11/12, Kampong Ubi Industrial Estate, Singapore 1440; telephone 7489696.

15-16 — *Southeastern Turf Conference in Tifton, Ga.* Contact Georgia GCSA at 404-769-4076.

16-17 — *GCSAA seminar in Palm Springs, Calif.*, on Disease Identification and Control.*

18-19 — *Landscape Industry Show/Greentech 91 in Long Beach, Calif.* Contact California Landscape Contractors Association at 916-448-2522.

22-24 — *Golf Development Expo in Palm Springs, Calif.* Contact Crittenden Research Institute, Inc., P.O. Box 1150, Novato, Calif. 9448; 800-443-8318.

May

4-6 — *Turf & Ornamental Communicators annual meeting in St. Louis.* Contact TOCA President Jerry Roche at 216-243-8100.

20-21 — *Pacific Rim Japan-America Resort and Golf Executive Conference in Hawaii.* For information call Executive Conferences at 800-873-9137.

July

28-30 — *International Lawn, Garden and Power Equipment Expo 91 in Louisville, Ky.* Contact Expo Hot Line at 800-558-8767.

31 — *Griffin Field Day, Georgia Experiment Station in Griffin, Ga.* Contact Georgia GCSA at 404-769-4076.

August

7 — *Illinois Landscape Contractors Association Summer Field Day in St. Charles, Ill.* Contact ILCA at 708-932-8443.

8 — *MNLA Summer Meeting and Trade Show in St. Paul, Minn.* Contact Minnesota Nursery and Landscape Association at 612-633-4987.

16-18 — *TAN-MISSLARK Regional Nursery and Garden Supply Show in Dallas.* Contact Texas Association of Nurserymen at 512-280-5182.

25-27 — *National Lawn, Garden and Power Equipment Showcase in Toronto, Ontario, Canada.* Contact show producers at 705-741-2536.

September

1-3 — *International Garden Trade Fair in Cologne, Germany.* Contact show producers at 212-974-8836.

13-15 — *Florida Nursery and Allied Trades Show in Orlando, Fla.* Contact FNGA at 407-345-8137.

15-17 — *GMA Show-International Professional Lawn, Garden and Outdoor Power Equipment Exhibition in Kempton Park, United Kingdom.* Contact Andy Montgomery Group at 502-473-1992.

16-19 — *Northwest Turfgrass Conference and Exhibition in Couer d'Alene, Idaho.* Contact NTA at 206-754-0825.

25 — *25th Annual CGSA Fall Field Day at Carling Lake Golf & CC in Lachute, Quebec, Canada.* Contact Canadian Golf Superintendents Association at 800-387-1056.

Continued on page 60

Continued from page 59

October

7 — *Allied Association Meeting at St. Ives CC and Bend CC.* Contact Georgia GCSA at 404-769-4076.

24-26 — *Summit 91 Women in Golf in Daytona Beach, Fla.* Contact LPGA at 9040254-8800.

November

3-5 — *Georgia GCSA Annual Meeting at Jekyll Island Club Resort.* Contact Georgia GCSA at 404-769-4076.

5-6 — *Indiana State Lawn Care Association Conference and Show in Indianapolis.* Contact ISLCA at 317-575-9010.

5-8 — *New York State Turfgrass Association Turf and Grounds Exposition in Rochester, N.Y.* Contact NYSTA at 800-873-TURF.

10-13 — *International Irrigation Exposition in San Antonio, Texas.* Contact The Irrigation Association at 703-524-1200.

14-16 — *Landscape Maintenance Association Meeting and Demo at a site to be announced.* Contact LMA at 813-584-2312.

17-20 — *Green Industry Expo in Tampa, Fla.* Contact Associated Landscape Contractors of America at 703-241-4004.

18-21 — *Professional Lawn Care Association of America Convention and Trade Show in Tampa, Fla.* Contact PLCAA at 404-977-5222.

19-20 — *4th Annual Southern Grounds & Turf Maintenance Exhibition and Conference in Myrtle Beach, S.C.* Contact S.C. State Board for Technical & Comprehensive Education at 803-737-9355.

19-21 — *Inland Northwest Turf and Landscape Conference and Trade Show in Spokane, Wash.* Contact show producers at 800-729-5904.

December

3 — *New Hampshire GCSA Annual Meeting in Concord, N.H.*

3-4 — *Southern Grounds and Turf Maintenance Expo in Myrtle Beach, S.C.* Contact show producers at 800-553-7702.

8-11 — *CGSA's 43rd Annual Canadian Turfgrass Conference and Trade Show and 25th Annual Meeting in Toronto.* Contact Canadian Golf Superintendents Association at 800-387-1056.

9-11 — *22nd Annual Georgia Turfgrass Conference & Trade Show in Atlanta.* Contact Extension Conference Office at 912-681-5189.

9-12 — *Ohio Turfgrass Conference and Trade Show in Cincinnati.* Contact Ohio Turfgrass Foundation at 614-292-2601.

* — For more information or to register, contact Betsy Evans, education coordinator, Golf Course Superintendents Association of America, at 800-472-7878 or 913-841-2240. The seminars are dependent upon the availability of the instructors, and are therefore subject to change. One-day seminars cost \$100 for GCSAA members and \$120 for non-members; two-day seminars cost \$180 for members and \$210 for non-members.

Golf Course Marketplace

To reserve space in this section, call Simone Lewis, 813-576-7077

Modular Golf Course Markers
for

- OUT-OF-BOUNDS MARKERS
- YARDAGE MARKERS
- GROUND UNDER REPAIR MARKERS
- ⊕ TEE MARKERS
- HAZARD MARKERS

For more information call Toll Free
1-800-969-5920

MARKERS, INC.

33597 Pin Oak Parkway, Avon Lake, OH 44012
Phone (216) 933-5927 FAX (216) 933-7839

CIRCLE #181

Golf course design.



**MIKE
YOUNG
DESIGNS**

3 North Main Street • P.O. Box 289 • Watkinsville, GA 30677
Phone: (404) 769-7415 • FAX: (404) 769-8538

CIRCLE #182



**QUAIL VALLEY
FARM INC.**

"GROWERS OF QUALITY
TURF GRASSES"

ASPA

- MEYER Z-52 ZOYSIA
- TIFDWARF
- FESCUE
- TIFGREEN II
- TIFWAY
- SPRIGS

7501 KANIS ROAD
LITTLE ROCK, AR 72204

(800) 666-0007

CIRCLE #183

Tulip Colorblends . . . Nature's Fireworks®
A flower display you can put on.



SCHIPPER & CO.
Wholesale Bulbgrowers and Exporters
1616ZG Hoogkarspel, Holland

USA Address: P.O. Box 236, Haddonfield, NJ 08033
Toll Free: 1 800-TPP-TOES or 1 800-877-8637

"Our Roots Are Bulbs"

CIRCLE #184

**GOLF COURSES
WANTED**

We have qualified buyers for public, semi-private and private golf courses. All inquiries confidential.



USA GOLF
COURSE MANAGEMENT & BROKERAGE

2801 Kissimmee Bay Blvd.
Kissimmee, FL 34744
407-348-GOLF

CIRCLE #185



**PAVELEC BROTHERS
GOLF COURSE CONSTRUCTION CO., INC.**

- ✓ New Construction
- ✓ Renovation
- ✓ Field Drainage Systems

TONY PAVELEC
(201) 667-1643
EMIL PAVELEC
(201) 939-6182

98 Evergreen Ave.
Nutley, NJ 07110

CIRCLE #186

GOLF COURSE MANAGEMENT
*Is your golf course not performing to expectations?
Call our Management Division (602) 837-6086*

GOLF COURSE DEVELOPMENT
*Looking for an alternative to the high cost of the
signature golf courses?*

CALL THE GOLF COURSE COMPANY

- offering the most competitive rates in the industry
- increasing your profits

Terry Carroll (805) 969-2642 California
Mike Phelan (602) 837-6086 Arizona

CIRCLE #187



EXCEL
BRIDGE MANUFACTURING CO.

Golf Course Bridges are our specialty! We fabricate easy-to-install, pre-engineered spans and deliver them anywhere in the U.S.A. Call today for a free consultation.

800/548-0054

12001 SHOEMAKER AVENUE, SANTA FE SPRINGS, CALIFORNIA
213/944-0701 FAX 213/944-4025

CIRCLE #188

Golf Course Marketplace

To reserve space in this section, call Simone Lewis, 813-576-7077

2-WAY PORTABLE SYSTEM



ANDERSON INSTRUMENT & supply co.

\$395 INCLUDES:
 2 Radios
 2 Holsters
 2 Charging Systems

2 WEEK FREE TRIAL
 MADE IN THE USA

800-333-6212
 1850 Kimball Rd. S.E., Canton, OH 44707

CIRCLE #189

THE BALLMARK REPAIRER

This unique repair tool was developed over 40 years ago by Pete Stewart, Superintendent at Butterfield Country Club, Hinsdale, IL. It was widely distributed by George A. Davis Company and is still in demand by many Golf Course Superintendents. It is now available through MASTER of the LINKS.



Ask Your Golf Course Distributor for
INNOVATIVE MAINTENANCE PRODUCTS

From *Master of the Links*

P.O. Box 52 • Lombard, IL 60148-0052
 (708) 627-8379 (MASTERY)

CIRCLE #190

Keep That Edge



pinhigh
 reel sharpening compound

Contact Your Local Distributor or Call Us
 Toll Free 1 (800) 422-4748

CIRCLE #191

JOHNCKE, BATES & ASSOCIATES, INC.
 Golf Course Construction



GARY E. BATES
 President

11382 Prosperity Farms Rd.
 Suite 230
 Palm Beach Gardens, FL 33410
 (407) 626-0233
 Fax (407) 626-0591

CIRCLE #192

Birds or Animals a PROBLEM??
 Scare them away with
SHELLCRACKERS®
 a Pest Control Device
 that safely disrupts eating & nesting habits.

For more information call or write:
JPF Distributors
 9 Union Square, Suite 184 N
 Southbury, Connecticut 06488
 203-262-1463

CIRCLE #193



Sod Stripper™
 cuts a strip of sod
 for your small turf
 repairs.

Call for Brochure
800-456-4351

Miltona

TURF PRODUCTS P. O. Box 164-M • Miltona, MN 56354

CIRCLE #194

willadsen scale models

Custom Models
 for the
 Golf Industry

555 whitehall street s.w.
 atlanta, ga. 30303 (404) 658-1704

CIRCLE #195



PROTECT YOUR FLEET
 FOR AS LOW AS **\$600** Per Square Foot ERECTED

ROLL-UP DOORS

Fleet Car Storage
 LOW PROFILE • DRIVE THROUGH DESIGN
 MODULAR, FREESTANDING, EXPANDABLE, & FAST. CALL FOR IMMEDIATE QUOTE
1-800-289-8827
 100 WEST ASHE STREET, JOHNSON CITY, TENNESSEE 37601 (615)926-1470

CIRCLE #196

Geese

Continued from page 62

dealing with the goose problem for years. But there are other means he has used successfully and will continue to use to discourage geese from calling his course home.

According to Thompson:

- Dogs are the most effective way to discourage geese from taking up residence. Dogs chase the birds away from shore and into the water.

"Geese will feed a little on aquatic vegetation such as milfoil. However, they are grazers and if they can't get on the turf to feed, they will go elsewhere," Thompson said.

English setters, springer and Brittany spaniels, golden and Labrador retrievers have all worked well on golf courses. Patrolling the course early in the morning or whenever large concentrations of geese are in the area has worked well. Bringing it back to the kennel rather than leaving it on the course after the job is completed helps keep the dog's interest level high. The morning ritual should also be treated as a job, not a lark.

Superintendent Bob Phipps of Shorehaven Golf Club in East Norwalk, Conn., uses Betsy, a 1-year-old Labrador retriever mix to patrol his courses mile-long stretch of Long Island shoreline, 40 acres of salt marsh, five ponds and four brooks.

"The geese have been driving me crazy," Phipps said. "The dog works great until she runs out of gas chasing them through the water. We keep her inside the maintenance building at night. She's a great watchdog, too. I wouldn't want her to catch me trying to break in here."

- Pyrotechnics work well if used immediately when geese try to land on lakes or ponds, Thompson said. Banging, screaming or whistling shells can be fired from pistols or shotguns. They are loud, so check with local authorities regarding noise ordinances and warn nearby members and residents.

"Have someone assigned to monitor your golf courses on a daily basis," Thompson said. "In most cases, if the screamers will do the job. However, if the geese refuse to leave, get two or more pistols, or shotguns, and stalk the birds in the early morning or evening and shoot the crackers or bangers over their heads."

- A single strand of wire placed about six inches above the water line near heavily played areas can force geese into less-used areas.

- Styrofoam swans placed in family groups of two adults and several young per surface acre can discourage geese from landing. Swans are very territorial. While live ones chase geese, they will also pursue golfers who venture too close. That's why the Styrofoam models are preferred. Swan families should be placed along the main flight lines where they are easily visible by flying geese.

- Obtaining permits to shake or freeze the eggs of nested birds helps control goose populations. Birds will re-nest if the eggs are simply removed or broken. A goose will sit on the frozen or shaken eggs for several weeks before realizing they won't hatch.

Repellents may be available soon, Thompson added. The Department of Agriculture is working on a product made from the essence of grapes. The dye can be mixed with water and sprayed along the water's edge. Lesco Inc. has experimented with it and reported some promise.

Thompson said he has talked with superintendents throughout the country about Canadian geese. Those along major flyways have all reported problems.

"If you have excellent conditions for them, they will return," Thompson said. "So it is important to be diligent and persistent in your quest for a goose-free environment."