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GOLF COURSE NEWS

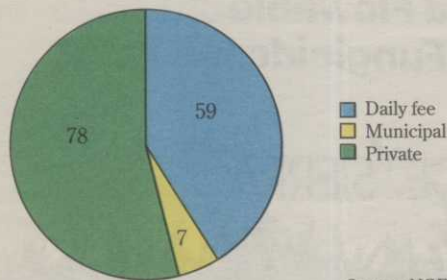
THE NEWSPAPER FOR THE GOLF COURSE INDUSTRY

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Type of real estate courses opened in 1989



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Big names, big time in big way

IGM has megaplan for 'ultra-courses'

BY MARK LESLIE

Earth is expected to be moved by 1991 on the first of a dozen "ultra-prestige" golf courses that will usher into the United States the concept of marketable memberships.

"I'm enthusiastic right now. We're moving well," said John T. Killip, the man

hired to steer International Golf Management, Inc. through the challenges of building the multiple-course network of "premier" facilities called The Partners Clubs. The exclusive, non-discriminatory private clubs are intended to answer the need of business executives, providing "luxurious and exclusive settings for social, recreational and business."

Killip, IGM's senior vice president, has been busy recruiting big names, going

big time in a big way. And now he sees the fruits ripening on the vine as he prepares to "get the common stock, private placement memorandum on the street at the end of May or first of June."

The first round of 1,200 shares of preferred stock should be issued between January and June 1991, Killip said. IGM will eventually sell 4,800 memberships for the first 12 courses, equivalent to 400

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Bardmoor changes planned

BY PETER BLAIS

The Tampa businessman who purchased Bardmoor Country Club in Largo, Fla., March 30 plans to open one of the courses to the public and finish the last nine holes of a private, Tom Fazio-designed layout.

Rand Gentry, 45, converted the Bardmoor North Golf Course, for many years the

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The picturesque 4th hole at The Bayou Club will become the 16th hole in the new layout. See page 11 for more details and news on other courses. Photo courtesy of Fazio Golf Course Design

Hawaii lease brings \$111M

BY PETER BLAIS

A Japanese company has bid \$111 million to lease Honolulu's recently completed, city-owned West Loch Golf Course in Ewa.

However, the city council, which was scheduled to decide in late April whether to accept Jurigi Co. Ltd.'s bid, could nix the deal, even though the \$91 million profit (the course and clubhouse cost the city \$20 million) would be used to build two new municipal courses and affordable housing.

Several councilors believe the lease arrangement may be illegal since the land was originally condemned to be used as a municipal golf course, not leased

to a private course operator, said city Finance Director Ted Jung.

"There is some public sentiment against the lease. Some people want a municipal course right away. You know, a bird in the hand..." said Deputy Director of Housing Ron Mun. He also noted that the lease arrangement requires 150 rounds a day to be reserved for residents for two years, at a cost of \$27 a round, while the two new municipal courses are built.

Just prior to the March 15 deadline for submitting bids, opposition councilors issued a news release questioning the legality of the lease arrangement, according to Rom Duran, assistant to the city's

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Sharpener breaks time barrier

BY PETER BLAIS

Fledgling Bell Turf Equipment Manufacturing has developed a reel sharpener company officials say will do the job in one-sixth the time at less than half the price.

The San Jose, Calif. firm is being wooed with joint manufacturing proposals from several large companies for Reel Mate, a test unit the company's founder believes will be eagerly sought after by superintendents once it goes into production.

"There's been a lot of interest," said company President Pete Bell, 30, a former golf course mechanic.

The major appeal of Bell's gang mower

sharpener is time savings. Competitive grinders, Bell said, require two to three days for the mechanic to disassemble his mower, mount the reels onto the grinder, then re-assemble the mowing unit once the job is done.

The Reel Mate, which weighs 27 pounds compared to the 800 pounds of most grinders, attaches permanently to the tractor and sharpens the reels in about four hours.

It also requires far less monitoring. A mechanic must adjust a manual grinder every three or four minutes, said Bell. The Reel Mate's micro-processor allows the mechanic to program the job and then

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2nd woman, 1st Oriental join ASGCA

BY MARK LESLIE

"I am ecstatic," said Jan Beljan, reacting to being just the second woman ever elected to the American Society of Golf Course Architects.

Nai Chung "Lee" Chang, the society's first Oriental member, and former Jack Nicklaus senior designer Bob Cupp joined Beljan among the eight architects elected as associate members March 28 at the group's annual meeting in California.

Others joining the exclusive association, which now numbers 108, are Keith Foster, from Arthur Hills' Arizona office; Tom Marzolf, a colleague of Beljan in Tom Fazio's North Carolina office; W. Bruce Matthews III from Gerald Matthews' firm in Lansing, Mich.; Mark A. Mungeam of Cornish & Silva in Andover, Mass.; and Tom Pearson of Golden Bear International in North Palm Beach, Fla.

"I'm thrilled to get in," said Chang, 43, a China native who has been living in the United States for 20 years. "This is important in my personal development. I've been looking to

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