

Utility vehicles

Continued from page 21

Car representative.

Prices industry-wide vary anywhere from \$3,000 for a basic golf cart-like vehicle that will transport a couple of workers and a few tools on an inspection tour of the course's irrigation system, to more than \$11,000 for a vehicle like the Cushman 634 Turf Truckster with optional attachments that will seemingly do anything except wash the dirty dishes from the clubhouse kitchen.

In fact, because of the attachments, Stuckey sees the Turf Truckster's main competition as machines dedicated to a single task, like sprayers and core harvesters, rather than other utility vehicles.

"The trend has been toward dedicated turf vehicles, like the multi-purpose Turf Truckster, for some time. A utility vehicle isn't for basic transportation. That's the job of a golf cart," said Stuckey.

Modified carts were the original golf course utility vehicles. A superintendent looking for an easier way to get a load of sand to the trap in front of the 12th green would take an aging cart, slap a homemade wooden bed on the back and send his grounds people on their way.

"Things like the springs and suspension systems on carts just weren't up to the hard use they got as utility vehicles. There was a lot of down time. Superintendents were looking for something to fill their needs and took it into their own hands. The turf vehicle industry recognized that and did something about it," said Alexander.

Manufacturers beefed up the engines, suspension, outer bodies and the like for the heavier demands of the grounds crew. Options became available so that "you can dress a utility vehicle up to be just about anything you want," said Alexander, whose Club Car Carry-all I, for instance, can be fitted with everything from a portable refreshment center to a driving range protective enclosure. "You can custom order a vehicle today for your specific needs."

E-Z-Dumper fleets eyed

Valley Manufacturing Inc. of Waynesboro, Pa., has acquired the E-Z Dumper product line from Jerr-Dann Corp. and is launching an aggressive fleet sales program targeted at selling E-Z Dumper to golf courses, municipalities and companies involved with nursery activities and the like.

Valley President Nick Turano said: "This move ... promises great returns in that fleet-oriented companies must constantly look for ways to improve their bottom lines, and one of the best ways to do that is to save time in labor... Literally, you can unload a two-ton payload in seconds using the E-Z Dumper."

The E-Z Dumper units are designed to be installed in standard pickup trucks using existing holes. They are hydraulically operated and powered by a 12-volt battery.

Landscaping catalog released

Applewood Seed Co.'s 1990 landscaping catalog celebrates the Colorado firm's 25th year in the wildflower industry.

Applewood was the first company to offer wildflower seeds to retailers nationally. It expanded into the bulk wild-

flower seed market in 1982, and after five years of research, introduced wildflower sod in 1987.

The catalog is available from Applewood Seed Co., 5380 Vivian St., Arvada, Colo. 80002; 303-431-6283. **Circle No 250**

Profs write on landscaping, water

Cook College Professors Theodore Shelton and Bruce Hamilton have written a 24-page booklet "Landscaping for Water Conservation: A Guide for New Jersey."

The booklet contains information in the areas of selecting and

using landscape materials.

It is available from the New Jersey Department of Environmental Protection's Division of Water Resources and from the state's various Cooperative Extension offices.

NEW LITERATURE

Cushman turf care encompassed

A new four-color catalog covers the complete line of Cushman turf-care vehicles and accessories.

The catalog includes information on the three- and four-wheel Turf-Truckster vehicles and the Runabout unit.

It also covers the full line of accessories and attachments for the Turf-Trucksters, including the Core Harvester, seed and fertilizer spreader and four sprayers.

For a free copy contact a Cush-

man dealer or write Cushman, P.O. Box 82409, Lincoln, Neb. 68501; 800-228-4444. **Circle No 253**

Grass gardening illustrated

"Ornamental Grass Gardening," written by Reinhardt, Reinhardt & Moskowitz, is a new illustrated book on the many ways to use ornamental grasses.

It is published by HP Books, a division of Price Stern Sloan.

Rebel II

TURF-TYPE TALL FESCUE

Sod for those tough spots

Trap banks and edges, green and tee banks and areas along cart paths. Even those traffic areas around the club and halfway houses. They take lots of abuse and are tough to maintain. Consider the benefits of Rebel II sod:

- Holds up better than Kentucky bluegrass
- Needs less irrigation than Kentucky bluegrass
- Requires less fertilizer than Kentucky bluegrass
- Tolerates heat
- Dark green color
- Resists disease better than most other turfgrasses

In tough areas — or wherever you want good-looking turf and less maintenance — use Rebel II sod.

Note: If your local sod grower offers Tribute sod, it will perform equally as well. It's another Lofts variety out of the same research program that brought you Rebel II.



Lofts Seed Inc.
World's largest marketer of turfgrass seed
Bound Brook, NJ 08805
(201) 356-8700 • (800) 526-3890 • (800) 624-1474 (NJ)

For the Rebel II sod grower nearest you,

CALL (800) 526-3890

Ask for Michelle Williams, Mary Beth Ruh, John DeMatteo or Marie Pompel

For free information circle #127