

## NEWS

### GMI plans new clubhouse at Scottsdale CC

Phoenix, Ariz.-based Golf Management International has announced the addition of Scottsdale Country Club to its management division. Golf Management International will oversee the entire golf operation, including merchandising, restaurant and maintenance.

"This property is in a position to realize greater potential," explained the club's general managing partner, Alan Mishkin. "The Golf Management people... know how the resort industry works and what we need to do to fit within their expectations."

The 27-hole Arnold Palmer course currently caters to resorts along the popular Scottsdale Road area east of Phoenix. As part of the management agreement, GMI is planning a new clubhouse and restaurant to be built in the fall.

### Golf House starts 4-month Hogan display

Trophies and memorabilia from Ben Hogan's career will be on display at Golf House in Far Hills, N.J., as part of a special exhibit arranged by Hogan, the Colonial Country Club, and the United States Golf Association.

The USGA exhibit, which will run for four months, beginning July 9, will include 174 pieces from the Hogan Trophy Room at Colonial, in Fort Worth, Texas.

The USGA will send part of its collection tracing the development of golf equipment for a display at Colonial.

### Geneva Nat'l reports \$50M housing sales

While the Arnold Palmer and Lee Trevino golf courses are still under construction, \$50 million worth of vacant homes have been sold at Geneva National resort and recreation development in Williams Bay, Wis.

Anvan Co. reports that one-fourth of its 1,800 home sites are sold. Although a 10-year sell-out period was expected, "2-1/2 years of projected sales were accomplished in the first 100 days," a spokesman said.

Palmer's and Trevino's courses are expected to open for play in the spring of 1991. A third course, designed by Gary Player, will be built later.

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## Lesco, Echo await court's decision in suit

Lesco, Inc. and Echo, Inc. officials were awaiting a court decision in late June on a suit Lesco had filed against the outdoor power equipment maker.

Lesco Executive Vice President Dan Dunston said in mid-June: "It's in the court's hands now. Both sides have filed briefs. All we can do is wait."

It was not known when the court

would decide the case.

At issue is a suit Lesco filed in U.S. District Court for the Northern District of Ohio.

The suit seeks injunctive and other relief from Echo and its distributors to prevent them from breaching or interfering with a Lesco-Echo contract.

Lesco, headquartered in Rocky River, Ohio, said it obtained con-

tractual rights on Feb. 23 to distribute Echo equipment. Lesco introduced the line at its national sales meeting.

However, Lesco claims it was told on March 19 that "it was no longer possible for Echo to sell products to Lesco because of coercion and threats from certain Echo distributors and dealers which encouraged Echo to breach its

agreement and to restrain trade."

Lesco wants the court to enjoin certain of Echo's distributors and dealers "from coercing or encouraging Echo to break its agreement with Lesco."

Lesco is continuing to sell Echo products from its inventory.

Echo is based in Lake Zurich, Ill., and is a subsidiary of Kioritz Corp. of Tokyo, Japan.

## Course neighboring SIUE relocating four holes

Sunset Hills Country Club in Edwardsville, Ill., is relocating four holes immediately next to Southern Illinois University at Ed-

wardsville, where a vocal group has opposed construction of a new university golf course.

The golf holes are being built in

what will be a new residential area.

Local developers Gardner/Baker/Winfield donated land, valued at \$350,000, for the course

expansion.

Club officials plan clubhouse work to begin in September. The total project will cost \$2 million.

