User-friendly trencher developed by Vermeer

A new, fully-hydrostatic walk-along trencher, designed with simple, easy-tounderstand operator controls and built-in protection systems was recently introduced by Vermeer Manufacturing Co. of Pella, Iowa.

The Vermeer V-1550 comes with a solidstate ignition, heavy-duty solenoid starter, compact 35-1/2-inch wide frame design and 18 h.p. Kohler magnum engine. The heavyduty rock and frost digging boom - with a large, seven-inch diameter end idler - can dig four to 10 inches wide down to 48 inches

The 1,480-pound unit features infinitely variable fluid power to both drive and working attachments with a two-speed gear box that's completely enclosed and lubricated within a large 10-gallon capacity hydraulic oil reservoir. The two-speed gear box creates a low-speed range that ensures total operator control in creep. The larger fluid power capacity also delivers substantially more torque to an optional front-end boring

A mechanical, no-spin differential provides extra traction. In addition, an optional oil cooler is available for heavier, longer usage and hotter conditions.

The V-1550 is design-engineered for utilities and rental operations with user-friendly "operator presence" systems that provide operators with maximum speed control, plus excellent mobility and freedom around the

For more information call Payce Reynolds at 515-628-8378. Circle No. 342

Hayes introduces heavy outdoor furnishings

The Hayes Company, Inc. of Witchita, Kan. recently introduced a new line of heavy exterior site furnishings.

The product line consists of park benches, waste receptacles and planters. The benches are fabricated in a variety of woods, supported by steel frames which are powdercoated with a baked resin finish.

The Designer line of benches can be customized with a stock symbol, such as golf clubs, or the buyer's logo can be incorporated into the frame.

For more information contact Joe Hayes at 316-838-8000. Circle No. 347

Irrometer unveils moisture controller

Irrometer Co. has introduced a new soil moisture control device for automatic landscape irrigation systems.

The Watermark Electronic Control Module (WEM) utilizes the company's non-maintenance Watermark soil moisture sensor to override and control individual valves in an irrigation system.

This module provides designers and users with precise control of water applied by individual valve areas, or zones, based on each valve having its own soil-moisture sensor. The WEM also permits the user to select or change the desired soil-moisture

Benefits include reduced water use, lower maintenance and energy-cost savings.

For more information contact Irrometer Co. Inc., Dept. WEM, P.O. Box 2424, Riverside, Calif. 92516-2424 or call 714-689-1701. Circle No. 307

Golf Course Marketplace

To reserve space in this section, call Simone Lewis, 813-576-7077

EMPLOYMENT

SUPERINTENDENT POSITION WANTED

Cert. 10yrs. 15yrs. southern turf exp. (FL, Carib.), grow-in, open up. 20yrs. irr. exp. Some constr. exp. Willing to relocate, avail. immed. Resume & refs. ready.

(517) 793-6244

LABOR SHORTAGE?

Amigos can solve your labor problems at a price you can afford. Our legal, hard-working, loyal Mexican workers have solved labor problems at golf courses throughout the country. Call Amigos today!

(214) 634-0500

REAL ESTATE

9-HOLE GOLF COURSE FOR SALE

Western MA (30 min. from Springfield). 439+ acres w/approx. 60 acres commercially zoned used for course & bldgs. w/ balance being in natural state. On-site spring water supply for greens; timber & gravel on property. 3600 sq. ft. clubhouse w/owner's apt. Full service bar w/all alcoholic license/breakfast, lunch, dinner & banquet facilities. Call or inquire for details.

> **Orchard Associates** 8 Old New England Path Woronoco, MA 01097 (413) 568-7948

FOR SALE

STOLON PLANTING SERVICE

We plant golf courses mechanically. From Sod to planted Stolons in seconds.

FAST · ECONOMICAL · PROVEN

Call or write for brochure & specifications. **FLANNIGAN Stolon Planting Service** 1467 Buena Vista Drive Vista, CA 92083 (619)630-8910 · Fax (619)945-6783

POND LINERS

Buy direct from fabricator 20 & 30 mil. P.V.C. Made to order. Under 20 cents per sq. ft. Installation or supervision available.

> **COLORADO LINING COMPANY** (303) 841-2022

PIPE LOCATOR

Inexpensive! Locates, traces underground drain, water pipelines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch & Co., Box 18058, Cleveland, OH 44118. (216) 371-

USED EQUIPMENT FOR SALE?

What better way to sell your old equipment than with an ad in the classified section!

Call Simone Lewis at (813) 576-7077 to place your ad.

BUILDING NEW GREENS?

Use the best material available for construction - CMplus. HIM, Inc. - serving over 235 Northeast golf courses. Call for samples of TD 1000 topdressing blend, CMplus construction blend, or brochure.

> Harford Industrial Minerals, Inc. (301) 679-9191

ADVERTISING **OPPORTUNITIES**

Need to Advertise Your... **EMPLOYMENT OPPORTUNITY, BUSINESS OPPORTUNITY, PRODUCTS & SERVICES?**

GOLF COURSE NEWS, the newspaper of the golf course industry, offers you a very affordable advertising option... Classified Line Ads in the Marketplace section. At \$35 or less per column inch, these line ads are the least expensive way to reach 20,000 of your top prospects in the golf course business. Categories are not limited to those you see here... we'll start a new category to suit your needs.

A classified ad in GOLF COURSE NEWS ensures that your advertising dollars are being spent wisely. Call Simone Lewis at (813) 576-7077 Today to place your ad.

BUSINESS SERVICES

Golf Course Project Consultants

Golf course architectural svcs., feasibility studies, marketing assistance, computeraided design avail.

RICHARD AND ASSOCIATES PO Box 36, Sagamore Bch., MA 02562 508-888-5417

GOLF COURSE ACCESSORIES

WHY...

... be hassled with several vendors? With over 30 sales reps nationwide, BETTER GOLF, INC. provides a complete service.

> Scorecards Yardage Books Course Measurement Sprinkler Tags/Tagging Wood/Granite Signs Fairway Markers & Stakes Tee Markers **OB/Hazard Stakes** Chain Posts & Fences Photography/Post Cards

Our references are impeccable and include the major tournament playing fields to world-recognized resorts & course developments. Call for free samples. Rep inquiries invited; prime territories available.

> BETTER GOLF, INC. (708) 893-8672

FROM THE WORLD'S LARGEST AND OLDEST PRODUCER OF PRESTIGIOUS SCORECARDS comes...

- · Sandblasted Redwood Tee Signs
- Sandblasted Granite Tee Signs
- Yardage Markers

At prices & terms you can afford. Local & National Sponsorships are available for clubs who desire the above on a continuous FREE basis. For further information, samples & literature, please contact:

CARSON HOLT

Rep. Golf Associates Scorecard Co. 1-800-343-7113

(Leave name, phone number & brief message. You will be contacted within 48 hours.)

CALENDAR

April

16 — GCSAA seminar on Calculations and Practical Mathematics in Golf Course Management at Renton, Wash. *

18-19 — Crittenden Golf Real Estate Development Conference in Orlando, Fla. Contact Crittenden at P.O. Box 1150, Novato, Calif. 94948; 415-382-2486.

24-25 — Crittenden Golf Real Estate Development Conference in Washington, D.C. Contact Crittenden at P.O. Box 1150, Novato, Calif. 94948; 415-382-2486.

26-27 — Golf Course Development conference, conducted by the Institute for International Research, Inc.'s Real Estate Division, at Stouffers Esmeralda Resort in Indian Wells, Calif. Contact Conference Administrator, Institute for International Research, 437 Madison Ave., 23rd Floor, New York, N.Y. 10022-7001.

May

23 — Crittenden Golf Real Estate Development Conference in Chicago, Ill. Contact Crittenden at P.O. Box 1150, Novato, Calif. 94948; 415-382-2486.

June

11-13—FIS Congress in Seville, Spain. 14-15 — ASSINSEL Congress in Seville, Spain.

July

25-27 — American Sod Producers Association's Summer Convention and Field Days in Ottawa, Ontario, Canada. Firms will be invited to demonstrate their equipment or exhibit their static displays during two days at the Manderley Farmin Kemptville. Contact ASPA, 1855 Hicks Road, Rolling Meadows, Ill. 60008; 708-705-9898.

September

46—Sports & Leisure World Trade Exhibition at the East of England Showground in Peterborough, Cambridgeshire, United Kingdom. For more information contact Milton Keynes at The Institute of Groundsmanship, 19-23 Church St., The Agora, Wolverton, Buckinghamshire MK12 5LG; telephone 0908-312511.

30-Oct. 3 — Florida Turfgrass Association Annual Conference and Show at the Orange County Convention Center in Orlando. Call 407-898-6721 foir more information.

October

28-Nov. 1 — The 11th Annual International Irrigation Exposition and 3rd National Irrigation Symposium, presented jointly by The Irrigation Association and the American Society of Agricultural Engineers, at Phoenix, Ariz. Contact Lisa Brownell-Pierce at The Irrigation Association, 1911 North Fort Myer Drive, Suite 1009, Arlington, Va. 22209-1630; 703-524-1200.

November

12-14—Golf Summit 90, the third in a series of industry strategic planning meetings, at Marriott's Desert Springs Resort and Spa in Palm Springs, Calif. Coordinated by the National Golf Foundation, the summit will focus on the progress made in the programs of the Strategic Plan for the Growth of Golf, first introduced by the NGF in 1988. Contact the NGF, 1150 South U.S. Highway One, Jupiter, Fla. 33477; 407-744-6006.

13-15 — West Virginia Golf Course Superintendents' Association's first annual turf conference at Cedar Lakes Conference Center near Continued on page 53

Golf Course Marketplace

To reserve space in this section, call Simone Lewis, 813-576-7077

Construction No.

GOLF COURSE CONTRACTORS

Quality installation of new irrigation systems, renovations and conversions.

Call for a list of our satisfied customers

7195 Templeton Gap Road Colorado Springs, CO 80922 719-591-2132 • 800-666-2132 • FAX 719-591-2545

For free information circle #184



For free information circle #185



For free information circle #186



for details call Jim Martin

(800) 523-0625

2 YR. WARRANTY

FREE DEMO

POCKET SIZE 12 OZ. WAREHOUSE RADIO 602 Third, Columbus, IN 47201

2 WAY RADIO PORTABLE FM

ORGANIZATION

\$235.00

Radius Mail Order Pricing...

POCKET SIZE

GOLF COURSE

For free information circle #187

willadsen scale models

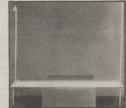
Custom Models for the Golf Industry

555 whitehall street s.w. atlanta, ga. 30303 (404) 658-1704

For free information circle #188

STEP ON ME ... not over the rope.

The Rope Threshold provides a way past the rope barrier for walkers. This bright yellow gate will allow you to get away from cutting your rope and at the same time allow your golfers access to the green.



Ask Your Golf Course Distributor for INNOVATIVE MAINTENANCE PRODUCTS

From

Master of the Links

P.O. Box 52 • Lombard, IL 60148-0052 (708) 627-8379 (MASTERY)

For free information circle #189



For free information circle #190



GRASS PAVERS

\$2.20/SQ. FT. DELIVERED IN U.S.A.

- Protect Grass from Vehicle Traffic.
- Used for Cart Paths, Service Roads, Parking Lots and Repair of Worn Areas
- Made of High Density Polyethylene
 Free Sample Upon Request.
 Using a Touch Tone Phone Call:

1-800-824-9029 Wait for 753

GOLF 2000 CORPORATION 9842 HIBERT STREET, SAN DIEGO, CALIFORNIA 92131

For free information circle #191

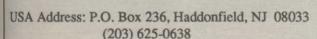
Golf Course Marketplace

To reserve space in this section, call Simone Lewis, 813-576-7077

For a flower display they'll talk about all year long.

SCHIPPER BULB CO., INC.

Wholesale Bulbgrowers and Exporters 1616ZG Hoogkarspel, Holland



"Our Roots Are Bulbs"

For free information circle #192

ENGRAVED YARDAGE LABELS

FOR SPRINKLER HEADS

165 Bright colors

CALL FOR FREE SAMPLE KIT

Fasteners included

Orders quickly shipped UPS

1-800-284-YARD

THE YARD EDGE GOLF CO.

P.O. Box 13159

Wichita, KS 67213

For free information circle #193

Clearly Affordable Two-Way Radios By Motorola Radius

- LOW COST: RADIOS START AT \$235.00
- UP TO THREE-YEAR WARRANTY
- IMMEDIATE DELIVERY
- m TRADE-INS ACCEPTED
- FREE TWO-WEEK TRIAL
- VARIABLE POWER MODELS AVAILABLE

1-800-527-1670

PAGECOM

Page-Com, Inc. 10935 Alder Circle, Dallas, Texas 75238 (214) 348-0382

For free information circle #194

The NOVATEE is a combination of specially manufactured synthetic grass of commertop dressing imbedded between the fibers, allows golfers to tee up just like on natural grass.

The NOVATEE is the state-of-the-art

synthetic tee surface for all courses & driving ranges

Dealer inquiries requested. SynTenniCo_{Inc.} 514/486-1696 Fax 514/486-9927

Montreal, P.Q., Can. H4V 2Z1

For free information circle #195

Birds or Animals a PROBLEM?? Scare them away with

SHELLCRACKERS® a Pest Control Device

that safely disrupts eating & nesting habits.

JPF Distributors

9 Union Square, Suite 184 N Southbury, Connecticut 06488 203-262-1463

For free information circle #196



For free information circle #197



is a precision measuring instrument for accurately setting the desired grooming depth on groomer or verticutter units.

For more information on this and other precision tools call Toll Free 1-800-253-2112 / In Michigan call Collect: 313-429-9571

PRECISION TOOL PRODUCTS CO. 7836 Bethel Church Rd. • Saline. MI 48176

For free information circle #198

ACCU-GAGE

Accu-gage is a precision measuring instrument for making highly accurate height-of-cut adjustments on greensmowers or other precision mowers.

-FEATURES

- Adjustments can be made with the gage on the mower. Simply read the gage while turning the adjusting knob.
- · Measurements are made at the front edge of the bedknife regardless of bedknife wear.
- Eliminates the inaccurate "feel" method of old-type adjusting bars.
- Available in 15", 18" and 24" bars.

or more information on this and other precision 1-800-253-2112 / In Michigan call Co

PRECISION TOOL PRODUCTS CO. 7836 Bethel Church Rd. • Saline, MI 48176

For free information circle #199

Continued from page 52

Ripley, W.Va. The conference will include equipment and product demonstrations and educational programs. Contact John C. Cummings at Berry Hills Country Club in Charleston, W.Va.

28-30 - Second Golf Course Europe, an international exhibition and conference on the design, construction and maintenance of golf courses and golf club management, at Le Parc des Expositions in du Bourget, Paris, France. Contact Ellen MacGillavry at Expoconsult, Industrieweg 54, P.O. Box 200, 3600 AE Maarssen, Holland; 03465-73777.

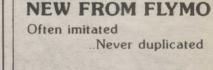
12-14 — Second Annual Pacific Coast Turf and Landscape Conference and Trade Show at the Washington State Convention and Trade Center in Seattle, Wash. The conference and show are sponsored by the Western Washington Golf Course Superintendents Association and Jones and Associates. Contact Jones and Associates, Park Center, Suite 200, N. 908 Howard St., Spokane, Wash. 99201-2261; 509-

January 1991

17-19 — 1991 Mid-America Horticultural Trade Show at the Hyatt Regency Chicago. Sponsored by the Illinois Nurserymen's Association, Illinois Landscape Contractors Association, and Wisconsin Landscape Federation, the show is endorsed by the Indiana Association of Nurserymen and the Iowa Nurserymen's Association. Contact Mid-Am Trade Show, 1000 N. Rand Road, Suite 214, Wauconda, Ill. 60084; 708-526-2010.

22-23—Fifth Annual Inland Northwest Turf and Landscape Conference and Trade Show at the Spokane-Sheraton and the Spokane (Wash.) Convention Center. The event is sponsored by Washington State University Cooperative Extension and the Inland Empire Golf Course Superintendents Association. Contact Jones and Associates, Park Center, Suite 200, N. 908 Howard St., Spokane, Wash. 99201-2261; 509-

*-Formore information or to register, call the Golf Course Superintendents Association of America at 800-472-7878 or 913-841-2240. The seminars are dependent upon the availability of the instructors, and are therefore subject to change.





1990 GCT 20 **GOLF COURSE TRIMMER**

PRECISION

SMALL ENGINE CO. POMPANO BEACH, FL. (305) 974-1960

1-800-345-1960

For free information circle #130