

# A letter of apology from Cushman.



P.O. Box 82409, Lincoln, Nebraska 68501-9971 • Phone: (402) 475-9581 • FAX: (402) 474-8522 • Telex: 484359

Dear Golf Course Superintendent:

We hold ourselves responsible for a large area aerator you may have recently purchased that, in all honesty, does not live up to the highest level of quality you deserve. We apologize for not having the new Cushman® GA60 Large Area Aerator available for the fall aeration season. We're sorry, because the GA60 quite simply offers greater value and performance than any other competitive large area aerator on the market today.

If you have not yet purchased a large area aerator, we encourage you to wait a few months. Because if you wait, we won't feel badly...and neither will you.

You'll be able to purchase a Cushman Turf-Truckster™ and a GA60 for about the same money that our competitor asks for their tractor-pulled reciprocating fairway aerator alone.\* The GA60 has its own power source for more consistent quality. And, it features the coring heads of the proven Ryan GA30, delivering higher quality holes for greens-caliber aeration.

The GA60's unique 5th wheel configuration also gives you less soil compaction, a zero turning radius while aerating, and quick attachment and detachment — no mechanical alterations or gear replacements are required.

Cushman GA60's have been undergoing rigorous field-testing for nearly a year now, and they'll be demonstrated in many parts of the country this fall. Be watching for a demonstration in your area.

I'm confident that once you see the new Cushman GA60, you'll agree that it was well-worth the wait.

Sincerely,

A handwritten signature in dark ink, appearing to read "F. McDonald", written over a horizontal line.

Frank McDonald  
Marketing Director

P.S. If you'd like more details on the Cushman GA60 Large Area Aerator, just call toll free 1-800-228-4444.

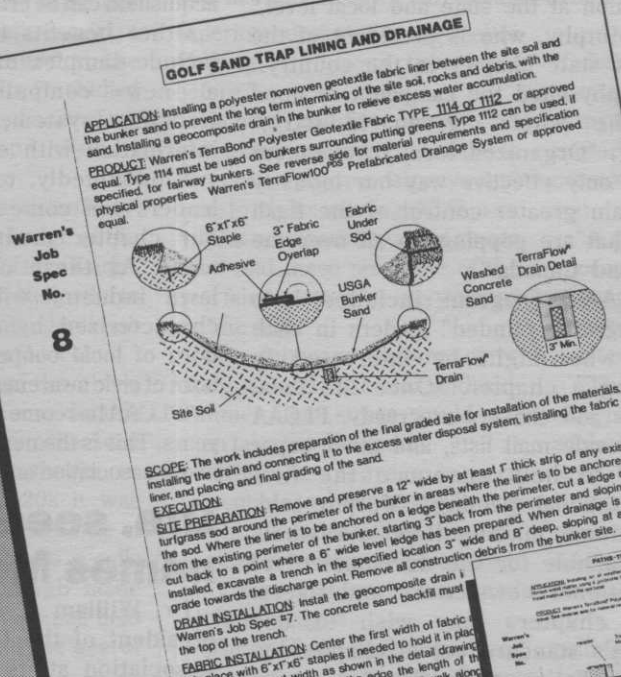
\*Based on August '89 price survey.

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# Do any of these tough problems need fixing on your course today?

- ☒ How to permanently stop soil, rock and weeds from mixing with sand in traps and bunkers?
- ☒ How to prevent silt, mud and weeds from invading around timbers, ties, pavers, and stepping stones.
- ☒ How to construct all-weather cart paths and walkways that don't trap water and stay free of mud and weeds?
- ☒ How to build permanent erosion control into steep hills and slopes?
- ☒ How to get both immediate and long term erosion control for swales and drainage canals.



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4. Up to 100% greater ultraviolet resistance.
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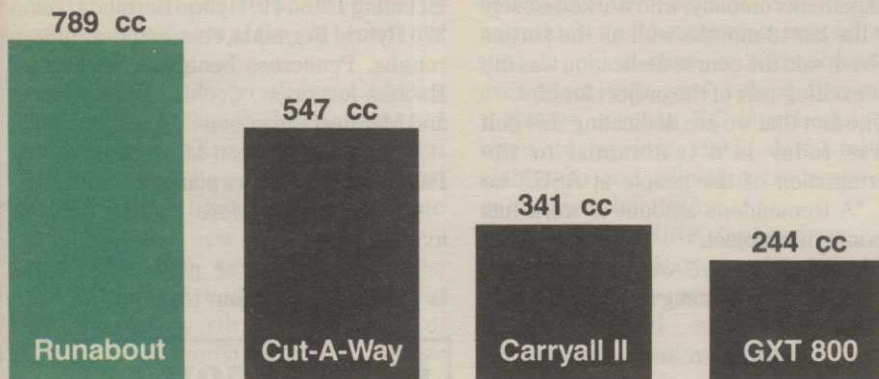


# Why does the competition shrink from a side-by-side comparison to the Cushman® Runabout?

Why? Because the Cushman® Runabout gives you more payload and more power to do more jobs for more years. And at \$5,220\*, no other utility vehicle can match its blend of value and performance.

It's that simple.

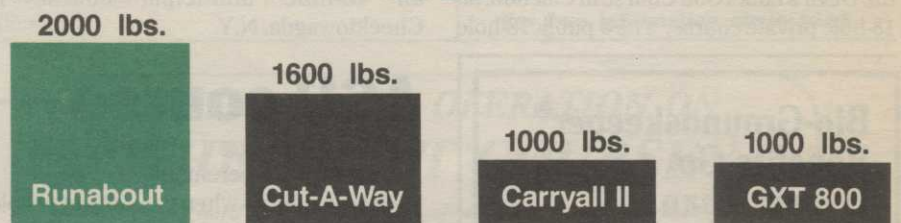
## ENGINE DISPLACEMENT



The proven, Cushman 222 overhead valve engine provides greater displacement for more torque and horsepower in the critical RPM range required for turf applications. A beefier, boxed-channel frame of carbon steel accommodates heavier implements and a one-ton payload.

The heavy-duty Runabout is more maneuverable. More durable. And it's backed by the industry's finest network of dealer service.

## PAYLOAD



When a light utility vehicle isn't enough, and a full-function Cushman® Turf-Truckster™ is more than you need, the Cushman Runabout stands head and shoulders above the rest. Contact your Cushman dealer for a convincing demonstration, or call toll-free 1-800-228-4444 for more information today.

The Carryall II® is the registered name of Club Car®. The Hijet® Cut-A-Way is a registered trademark of Daihatsu. The GXT 800 is a product of E-Z-Go®, a Division of Textron Inc.

\*Does not include sales tax, freight, or dealer prep; suggested price listed in U.S. dollars. Prices may vary with dealer and region.

**CUSHMAN®**  
**BUILT TO LAST**

8003 Cushman, P.O. Box 82409, Lincoln, NE 68501

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Take delivery now on a Jacobsen Tri-King, LF-100 or any other Jacobsen reel mower and pay for it later with our *45 Special Finance Program* through Textron Finance.

It's your chance to get a great deal with **4.5%** interest, financed over 36 months. And it's available with skip payment programs. It's our way of blowing a few holes through



conventional finance programs.



The *45 Special* is available only at your participating Jacobsen distributor on deliveries taken between September 1 and December 31, 1989. Give him a call. Or visit his showroom. He'll show you how we're blowing holes through conventional finance programs.



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Program requires 4.5% down payment and 4.5% pre-paid buyout.

Special 6% program available in Canada.



# Now it's easier to make your greens come true.

## We improved the only true Greens Conditioner.

No one else offers the patented features of the Jacobsen Turf Groomer™ greens conditioner. And now, we improved on the best. We did it by making the Turf Groomer easier to use and more durable. And that makes a big difference when you've got a lot of ground to cover.

The improvements begin up front. The exclusive front roller has a larger diameter for reduced rolling resistance, higher side frame clearance and improved durability. It works even better to "pucker up"

horizontal runners and plant leaves, readying them for clipping. And now Jacobsen offers two blade spacings: the standard .280" for most green applications, and an optional .500" which works well where nearby traps have coarse grain sand.

The Turf Groomer's larger, thicker, six point knife blades are even stronger for longer life.

They rotate *through* the slots in the front roller, cutting horizontal runners and cultivating strong, erect grass plants.

A quick up/down blade adjuster has four positions in  $\frac{1}{8}$ " increments so you can condition each green exactly the way you want. Or, you can raise the blades to skip grooming. And a Micro Depth Adjustment dial lets you fine tune cutting heights by increments of .007" without tools.

Every Turf Groomer greens conditioner comes with a sealed aluminum drive housing to prevent grass, debris and moisture build-up in the heavy-duty 1" belt drive system.

For faster, truer putting and healthier, hardier greens, look to the new Jacobsen Turf Groomer. For a free demonstration, contact your Jacobsen distributor.

Or contact Jacobsen Division of Textron Inc., Racine, WI 53403. Now it's easier to make your greens come true.

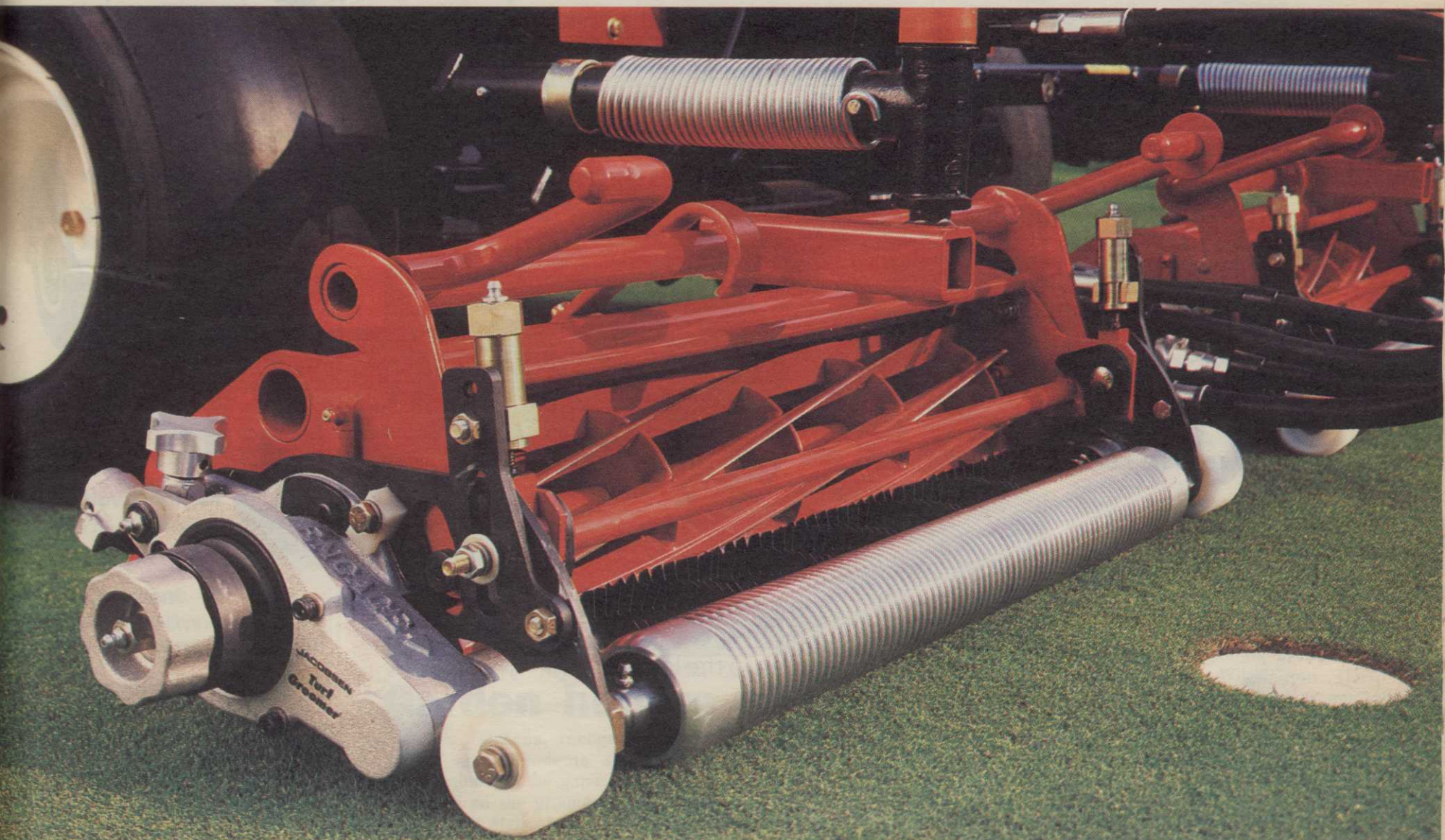


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For free information circle #124





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Yamaha knows the purchase price of your fleet is just the beginning of the cost of ownership. So we design in features that keep your rental time up and your operating costs down.

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- All this adds up to more time on the course making you money, less time in the shop costing you money. So call 1-800-447-4700 for the Yamaha dealer nearest you. And see how easy it is to keep your fleet profits on course.



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