#### **OCTOBER 1989**

## **Filter inventor Isaac Orlans** named president at Amiad



Isaac Orlans

Isaac Orlans, who invented Amiad Automatic Filters and Disc Filters, has been appointed president of Amiad U.S.A., Inc., of Reseda, Calif., by Amiad Filtration and Fertigation Systems.

Orlans previously served as international marketing manager in Israel for the company.

His Amiad Automatic Filters and Disc Filters are both used worldwide in the industry.

He has designed and supervised installation of filtration projects all over the world, including those used in French nuclear power facilities.

### Echo appoints two in sales, marketing

Echo Inc. of Lake Zurich, Ill., has named Martin Drott and William Peel to the company's sales and marketing management staff.

Drott will be the new industrial products sales manager.

He was formerly executive vice president of Drott Tractor Co. of Waukesha, Wis. He graduated from Valparaiso (Ind.) University and studied at Cambridge University in England.



Alan Kulibaba

Peel is the new market development manager of Echo's line of trimmers, brush cutters, power blowers and hedge clippers.

He was formerly a director of product and operations for Ryobi America Inc., a power tool manufacturer located in Itaska, Ill.

Peel has earned a bachelor's degree in business from Carroll Collegelocated in Waukesha.

### **Kulibaba sales rep** in north Jersey

Lebanon Total Turf Care of Lebanon, Pa., has named Alan Kulibaba as its northern New Jersey sales representative.

Kulibaba is a graduate of Delaware Valley College and holds a bachelor's degree in agronomy. He will be responsible for sales and service of all prefessional turf accounts in the area.

and New Hampshire.



# **ON THE MOVE**





David Chapman

## **Chapman, Lowell both** promoted at Kubota

Calif., has appointed David Chapman manager of the northern division of products consumer dealer development.

Robert L. Lowell, meanwhile, has been named regional sales manager for the states of Connecticut, Massachusetts and Rhode Island.

Chapman will handle new dealer recruitment and provide support to Kubota's regional sales managers. He is a graduate of Illinois State

Kubota Tractor Corp. of Compton, University and previously worked for Deutz-Allis Corp. and Versatile Farm Equipment Corp.

Lowell. a Brown University graduate, will be responsible for dealer development, product training, inventory management and new dealer recruitment within Connecticut, Massachusetts and Rhode Island.

Lowell previously worked 14 years for J.I. Case Co./Ingersoll Equipment Co., and before that he worked eight years for International Harvester Co.

specialist. He will focus on research and

marketing of turf seed varieties as well as

work with agricultural colleges and

universities on trials and evaluation of

Roberts, who holds a bachelor's

various turf grass seed.

## **Pennington makes moves at its Georgia, Louisiana facilities**

Pennington Enterprises Inc., a lawn and garden distributor with sales in excess of \$200 million, has announced several appointments and promotions. The Madison, Ga., based-seed company has promoted Don Roberts to

degree in agriculture from the the position of corporate turfgrass University of Georgia and a master's degree in horticulture and plant pathology from Clemson University, will concentrate primarily on golf courses, athletic fields, professional lawn care and major construction projects. Mike Massey, formerly manager of Pennington Seed Inc. of Louisiana, was made manager of Pennington Seed Inc., of Orlando, Fla. He has a bachelor's degree in agriculture and an M.B.A. in marketing and management from the University of Georgia.

Tom Regan is the new manager at Pennington Seed Inc. of Louisiana and James Moore, formerly at Pennington of Orlando, was made a consultant to the Pennington parent organization.

### **Precision tabs Lerfald**

as national sales head Precision Laboratories, Inc. has named Warren Lerfald as national sales manager of their turf division.

A graduate of the University of Minnesota, Lerfald will coordinate sales and marketing for Precision in its turf and hortucultural division throughout the United States.

He has held similar positions at Black Leaf Products Co. of Elgin, Ill., Wilbur-Ellis, Toro and Conwed Corp.

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Tim Layman has been transferred to the position of sales representative for the states of Rhode Island, Vermont