

Tax act costing clubs millions

Club managers in the United States project a \$26.6-million loss as a result of the Tax Reform Act of 1986, according to a poll by Public Opinion Research, Inc., of Washington D.C.

The poll of Club Managers Association of America members, conducted in conjunction with the CMAA, said 29 percent of those polled noticed a slight reduction in usage of their clubs while 9 percent reported a considerable reduction. Greatest losses were reported in the South.

The random poll also found:

- Currently, 18 percent of the club workforce is being paid at the minimum wage. Managers estimate that a \$1 increase in the minimum wage will cost the average club about \$660 per week, or about

\$34,000 a year.

- Sixty percent of the sample reported increases in their insurance premiums; however, only 24 percent were able to give actual dollar amounts. The average increase reported was 39 percent a year.

- Twenty-six percent said the new immigration laws have made hiring more difficult. This difficulty, however, seems to be the law's only significant adverse economic effect on the clubs.

- Fourteen percent of the managers reported a case of AIDS ei-

ther in the club's membership (4 percent) or labor force (10 percent).

- Total employment in the clubs served by CMAA members was reported as 265,957, up from 229,942 in 1986.

- Fifty-six percent of managers claim to have heard about the requirement to have a hazard communication program while 45 percent say they actually have such a program. (See story on page 1.)

More information about the poll is available at CMAA's national headquarters at 301-229-3600.

GOVERNMENT UPDATE

IRS demanding that companies switch to accrual method

Several members of the American Seed Trade Association report Internal Revenue Service insistence that their accounting method be changed from cash to accrual.

The 1986 Tax Reform Act

reortedly is the basis for IRS' position.

Certain exemptions under which a firm can continue the cash method were cited by ASTA legal counsel. For a copy, contact Terry Sullivan at the ASTA office.

Proposed FIFRA changes to be unveiled

Proposed revisions to occupational safety requirements under Federal Insecticide, Fungicide and Rodenticide Act will be made public in late June or early July when they are presented to the Office of Management and Budget.

A final ruling on the proposals is expected in October.

Some 40 to 45 people from the Council for Lawn Care Information attended a hearing on the requirements in Washington, D.C., in May.

The council was formed because of the adverse media attention and various concerned groups across the country, and also the Public Citizen report on health hazards associated with lawn care chemicals, many of which are used on golf courses.

PLCAA names state gov't affairs director

Thomas Delaney has joined Professional Lawn Care Association of America as new director of state government affairs. He will work directly with state and local governments on lawn care issues.

With the Georgia Department of Agriculture, Pesticide Division, the past 15 years, most recently as agriculture manager, Delaney's responsibilities have included administration of the pesticide application certification, recertification and licensing programs.

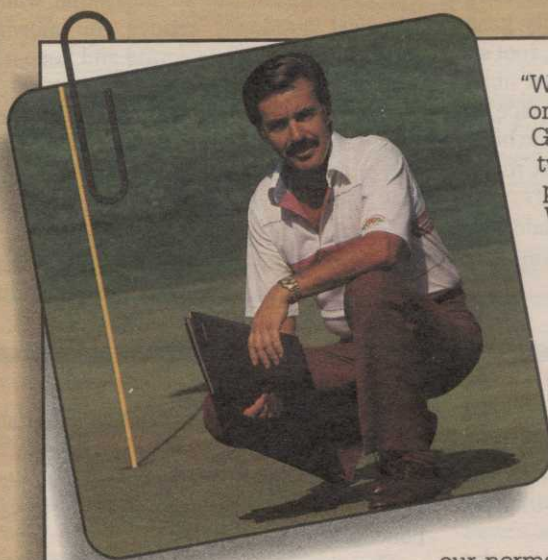
Delaney currently chairs the American Association of Pesticide Control Officials chemigation committee and represents AAPCO on EPA's Interagency Pesticide Usage Data Planning Committee.

CMAA has new home

Alexandria, Va., will be the new national headquarters of the Club Managers Association of America.

Relocation from its Bethesda, Md., will be completed Sept. 5. A grand opening is planned Sept. 19 during CMAA's annual leadership conference.

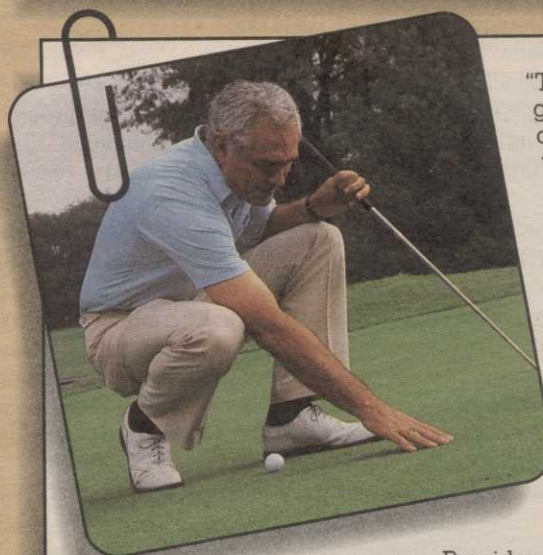
BENTGRASS



"We planted the 12th hole on Singing Hills' Willow Glen Course to SR 1020 two years ago, and it performed admirably. What's really significant is that members keep asking what we've done to the 12th hole that makes it putt so well! The members like SR 1020's performance from the players' point of view; we like that too, but we also value that we haven't had to change our normal greens maintenance program to achieve the results."

David Fleming, C.G.C.S.
Superintendent, Singing Hills Country Club
El Cajon, CA

David Fleming



"The newer golf course greens planted to Penn-cross look beautiful, but they don't putt like the old South German Bent greens. The putting surface of those old greens is fine-textured, not thatchy or grainy, and the old greens don't show the spike marks like Penn-cross. We've been needing bent-grasses bred for golf quality as well as turf quality for a long time, and it looks like SR 1020 and Providence fill the bill!"

Peter Trenham
President, Philadelphia Section PGA
St. David's Golf Club
Wayne, PA

Pete Trenham

Finally! New Cultivars Bred To Meet the Needs of the Superintendent and the Golfer!

At Seed Research, we listen to your needs. You've been wanting a bentgrass that's tough, looks great, and is easy to maintain... but one that's also fine-textured, with good putting green quality. And available.

So when the bentgrass shortage became apparent in 1983, we acted quickly and acquired parental germplasm from two of the finest bentgrass collections in the country — the University of Rhode Island and the University of Arizona. From those collections, we developed two exciting new creeping bentgrass cultivars, Providence (SR 1019) and SR 1020.

Evaluation on golf courses and at universities has shown that both these bents produce the kind of turf you demand: dark green, aggressive, competitive, easy to manage, good disease resistance, good stress tolerance, and compatible with existing bents for overseeding.

And, for real golfers like Peter Trenham, SR 1020 has proven it provides everything desired in a putting green bent: fine texture, uniform surface, and most importantly, an absence of grain, so the ball holds the line for true putting accuracy.

SR 1020 is already in production, and excellent quantities of certified seed are available. Providence will be available in August of 1989. With either of our exclusive new bent-grasses, you can look forward to a good-looking grass that will give you the performance you demand and the putting green quality your golfers prefer!

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