

DIRECT SOLUTIONS

Committed to Growth

Industry Leading, Direct Sales of Fertilizers, Chemicals, Plant Protection Products, and Grass Seed.

As your one-stop supplier, Direct Solutions' commitment to you is simple:

Our Promise. Provide a complete range of the most advanced turf-growth solutions on the market.

Develop agronomic and economic solutions tailored to your specific turf conditions, Our Partnership.

budget and delivery schedules.

Our Performance. Deliver proven turf management programs with environmentally-responsible fertilizer technologies,

micronutrients, seed and chemical products.

Our Products. We proudly offer all leading turf & ornamental products to meet your needs, and feature these fine

fertilizer technologies along with the exciting new nematode product, MultiGuard Protect.











Proud to be a new Platinum Level sponsor of the FGCSA. We are Direct Solutions, and we are committed to growth.

www.aatdirectsolutions.com

Port Orange, FL Gary Morgan (386) 527-0682

Jason Sherwood Golf/Lawn Care/Nursery (239) 253-6346 gmorgan@agriumat.com jsherwood@agriumat.com Clermont, FL **Chris Collins** Golf/Lawn Care (407) 448-3703 ccollins@agriumat.com Sarasota, FL Fred Hemming Golf/Lawn Care/Nursery (813) 625-3431 fhemming@agriumat.com Panhandle, FL **Ed Slatton** Golf 850-375-3566 eslatton@agriumat.com

Spring Lake, FL Jason Chambrot 561-531-3791 jchambrot@agriumat.com

Lutz, FL **Richard Newman** Golf/Lawn Care 904-404-6175 rnewman@agriumat.com

Naples, FL

Jacksonville Beach, FL **Chad Martin** Golf/LCO 904-524-2650 cmartin@agriumat.com **Southeast Sales Manager** Kit Rowe 704-770-1805 krowe@agriumat.com

(c) 2012 Agrium Advanced Technologies (U.S.) Inc. DIRECT SOLUTIONS, DURATION CR, XCU, SPREAD IT & FORGET IT and designs are trademarks owned by Agrium Inc. LOVLAND PRODUCTS and BCMU and designs are trademarks owned by Loveland Products Inc. MULTIGUARD PROTECT and designs are trademarks owned by Agriguard Company LLC.

WINTER 2012 1 1



Location: Stuart

Ownership: Member owned

Playing policy: Private. Average rounds: 36,000/year, 18 holes, 4,446 yards, par 64

Slope & Rating: 101/62

Course designed by Charles M. Mahannah. Constructed by Mahannah

& Howard Assoc.

Opened: 1972. Master Improvement Plan by Sanford Golf Design in 2002. Management Team: Club Manager Carmen Navy; Club President Jim Crosby; Green Chairman Dan Capper; Golf Course Superintendent Harry Hanson, CGCS

Major projects: Converted to TifEagle Greens in 2003 and 2005

Acreage under maintenance: 70; Total

acreage: 88

Greens: 2.2 acres; Turf type: TifEagle; Avg. Size 4,700 sq. ft; HOC 1/8 inch. No overseeding. Green speed goals: 9.5 Tees: 1.3 acres; Turf type: Tifway 419; HOC .350 -.450 inches. Overseeded with ryegrass at 450 lbs/acre Fairways:18 acres Turf: Tifway 419. HOC .625 in . No overseeding. Roughs: 34.5 acres; Turf: Tifway 419. HOC 1.0 to 1.5 in. No overseeding

Bunkers: 49. Hand and machine raking.

Sand Type: GA-26.

Lakes/Ponds: One 3-acre, U-shaped lake bordering holes 17 & 18. Irrigation: Water source: Storm water, Martin County Reuse and back-up wells. Pumping and Control Systems: Flowtronex Pump Station and Toro Site Pro. 800 heads on 70-ft. spacing. Water Conservation: Water only in off-peak hours. Use wetting agents. Staff including superintendent: 9. Assistant Paul Davidson, Equipment Mgr.: Karl Marshall, Foreman: Pedro Arqueta. Crew: Nicolas Ajucum, Edwin Gonzalez, Feliciano Pelico, Ricardo Rodriques and Santos Obispa.

Top: The 9th green and the Miles Grant clubhouse. Photo by Joel Jackson.

12 THE FLORIDA GREEN

SPREADRITE, INC.

CUSTOM SPREADING

FERTILIZER • DOLOMITE • GYPSUM ARAGONITE • HYCAL LIME

FAIRWAY TOP DRESSING

LAMAR SAPP ART SAPP

6001 S.W. 19th STREET PLANTATION, FL 33317

MOBILE: 772-201-4000 (ID 158-81-10962) 954-444-0820

Tom Burrows, Consulting Agronomist/Turfgrass Specialist Independent Consulting using "Brookside Laboratory"

Greens Reconstruction

- Soil Physical Analysis
- USGA Approved Testing
- Analytical Service
- Recommendations
- Specifications for Contractor Bidding

Soil Testing

- Greens, Tees, Fairways
- Analytical Report and Soil Fertility Recommendations

Water Testing

Report & Recommendations

In the business 40 years

Jensen Beach, Florida 772-692-1221 cell: 772-215-1819



Golf Course Renovation & Construction

- Excavation and Grading
- Drainage
- GREENS CONSTRUCTION
- LASER GRADING
- Bunker Construction
- ATHLETIC FIELD CONSTRUCTION
- GRASSING SERVICES
- Equestrian Centers

William H. Wright, CGCS
PRESIDENT

Robert Farina VICE-PRESIDENT

749 NE 70th Street • Boca Raton, FL 33487

(561) 756-0068

Fax (561) 994-6861 countryclubsvcs@aol.com

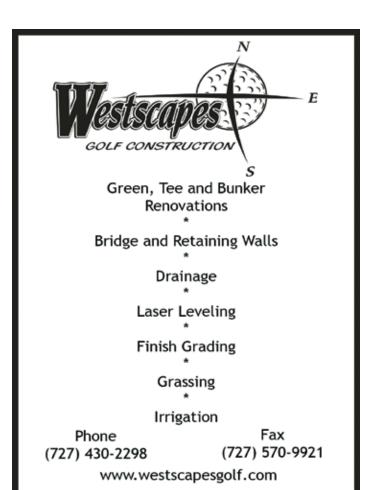
AERIFICATION PLUS, INC. TURFGRASS AERIFICATION AND ROOT ZONE MANAGEMENT

Smooth–PowerSM Deep Spike Compaction Relief For Any Season

(800) 340-3888

AerificationPlus.com

WINTER 2012 13



CLASSIC GREENS, INC.



Over 20 years supplying and installing quality Bermudagrass. Our new farm, located in Chiefland, FL is producing quality:

Certified Tifdwarf Certified Tifway (T-419) Classic Dwarf Floratex

Phil Horn, President 11151 NW 70th Ave Chiefland, FL 32626 (352) 258-2695 philhorn@bellsouth.net Golf Course Athletic Field Renovations and Grassing

COVER STORY

No.18 during my visit. I had only seen that species once before down at The Falls CC in West Palm Beach a few years ago.

Hanson accomplishes all this fairly typicalbut-rigorous maintenance program with a total staff of nine including himself, his assistant,

SOME OF OUR BEST IDEAS HAVE COME FROM THE CREW. I BELIEVE IN SUPERVISING BY TRAINING, NOT JUST CRITICIZING RESULTS.

Paul Davidson, and turf equipment manager, Karl Marshall. Besides the golf course and clubhouse grounds, the crew must also tend to the common areas on the whole property including the tennis courts, and croquet and lawn bowling areas. The crew starts at 5 a.m. each day to get the course ready for play, and then does the perimeter work to minimize any disruption to the flow of play.

Since the crew must perform at such high productivity, I wanted to know Hanson's secret to motivation and management. He said, "I believe in participatory management. Some of our best ideas have come from the crew. I believe in supervising by training, not just criticizing results. The most important aspect is to truly respect each person. You must make the workplace a pleasant place to live and work."

Hanson means what he says. When walking through the crew's break room, this message was at the top of the daily assignment board: "It's all about Attitude!"

And speaking of attitude, Hanson is a walking testament to living life with a positive attitude considering he has had several highly successful careers in one lifetime.

When contemplating the title for this cover story, I was almost tempted to call it, "I Led Three Lives," after the mid-century TV series starring Effrem Zimbalist, Jr, who played an FBI agent. That thought was based on the colorful careers of our host superintendent

PROVEN PERFORMANCE. **SUPERIOR RESULTS.**



CURFEW® SOIL FUMIGANT

- Fast, proven control of plant parasitic nematodes better-looking turf in two to three weeks
- Reduced fertilizer and water requirements due to enhanced root system
- Control of mole cricket and other soil-inhabiting pests
- Recommended for established, actively growing fairways, roughs, tee complexes, greens and athletic fields

CONTACT YOUR LOCAL DOW AGROSCIENCES REPRESENTATIVE

JENNIFER MONKO (N. FL)

(706) 424.5931 jcmonko@dow.com

MAUREEN CLARK (W. FL)

(317) 345.2691

mcclark@dow.com

KEVIN SHEAFFER (E. FL)

(407) 314.1049

kasheaffer@dow.com

www.DowProvesIt.com

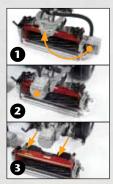








The ultimate in versatility.



The new TriFlex isn't just the best cutting greensmower, it's the most versatile. It has a new **Flip-Up Footrest** to enable easy access to the center cutting unit. The exclusive combination of open cutting unit access and **Tool-Free**, **Quick-Change Cutting Units** allows you to

switch from mowing greens one minute to tees or surrounds the next – with the same tractor!

Time is money.

By raising the bar on productivity, we lowered your total cost of

ownership. Each TriFlex rider offers **faster travel time** between greens. The machine has **no daily maintenance** requirements.



Fast cutting unit change-out, fluid tank level "windows", and easy access to routine service areas are just a few features that will help save you time and money.

EnergySmart™

What's good for your greens is also good for the environment The Greensmaster TriFlex Hybrid riding mowers are the first "EnergySmart" labeled products offered by The Toro Company.

EnergySmart is about efficiency balanced with environmental and financial sustainability, a visible sign of Toro's ongoing commitment to customer-valued innovation.

The right choice.

Experience the future of greensmowers today. To arrange for a demonstration of the new Greensmaster TriFlex mower, call your Toro Distributor at **800-803-8676**.





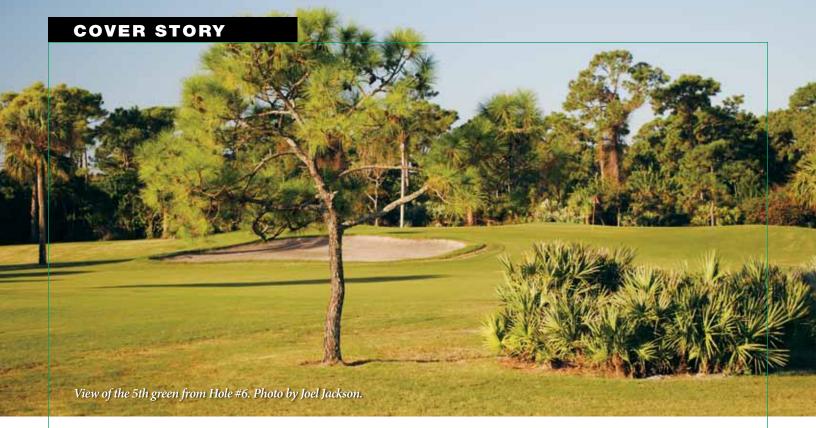
Hector Turf Deerfield Beach, FL 954-429-3200



Wesco Turf, Inc. Sarasota, FL 941-377-6777 Lake Mary, FL 407-333-3600



Count on it.



Harry Hanson.

During Hanson's career he has been a successful teacher, comptroller and now certified golf course superintendent.

After high school graduation, he enlisted in the U. S. Navy. Following his service to Uncle Sam, Hanson attended the U. of Maine and graduated in 1962 with a B.S. in Education. He moved to Maryland and taught junior high school for two years before becoming a government employee in a career that lasted from 1964 to 1992. Hanson gravitated towards business administration

and earned a master's degree in Business Administration in 1977. Eventually he became a comptroller and instructor, teaching management principles and business administration systems. He and his growing family spent 19 years stationed in Germany.

In 1988, while in Germany, Hanson became interested in golf and volunteered to serve on the greens committee and eventually to work on the course on weekends. Hanson said that, since he was a civilian executive, he couldn't be officially employed on the course, so he gladly learned the trade as a volunteer and joined the GCSAA and attained an Assistant Superintendent classification. As Hanson put it, "I was the weekend superintendent!"

Hanson left government civil service in 1992 and, having been bitten by the turf bug, he enrolled in the Golf and Landscape Operations program at Lake City Community College (now Florida Gateway College). What followed was a series of OJT and assistant superintendent positions with such well-known Treasure Coast superintendents as Tim Cann,

Tifton Physical Soil Testing Laboratory, Inc.

Accredited by the American Association for Laboratory Accreditation (A2LA)

Specializing in:

- Testing All Materials for USGA Golf Green Construction.
- Developing Putting Green Rootzone Mixtures that meet USGA Specifications.
- Recommending Topdressing and Bunker (Trap) Sands that meet USGA Specifications.
- Developing Sportsturf Rootzone Mixes with Optimum Physical Properties for Athletic Fields.

1412 Murray Avenue Tifton, Georgia 31794



T. Powell Gaines (229) 382-7292

18 THE FLORIDA GREEN

SUPERINTENDENT FACTS

Originally from: Dixfield, Maine.

Family: Wife, Ann, 5 daughters: Carol, Rita, Rose, Mary and Rae Lee. 8 grandchildren and 3 great-grandchildren.

Education: 1995, A.S. Golf Course Operations, Lake City Community College. 1977 Masters in Business from Webster College. 1962 B.S. in Education, U. of Maine.

Employment: 1998 to present Superintendent Miles Grant C.C.; 1997-98 Assistant Supt.(A.S.) Mariner Sands C.C.; 1995-97 A.S. Boynton Beach G.C.; 1995 A.S. PGA National; 1994 OJT Willoughby G.C.; 1993 OJT Harbor Ridge C.C.; 1988-92 A.S. Heidelberg G.C.,



HARRY HANSON Photo by Joel Jackson.

Germany; 1964-1992 U. S. Government Employee; 1962-63 Jr. High School Teacher, Maryland.

Professional Affiliations & Offices Held: GCSAA member since 1988. Became CGCS in 2002. FGCSA member since 1995. TCGCSA Board Member 2001-2009 serving as President 2006-08

Goals/Accomplishments: Become a Comptroller in my first career. Raising five wonderful daughters with my wife, who is a saint. Become a CGCS. Become president of the TCGCSA. Rebuilding and regrassing our greens in 2003 and 2005. Next – get recertified.

Memorable moments: Attending Mountain and Avalanche Rescue Training in Switzerland. Shooting a 75 on The Old Course at St. Andrews. Getting a job and living in Oberammergau, Germany for 19 years. Attending my 50th wedding anniversary with all my children, grandchildren and great-grandchildren.

Hobbies & Interests: My job is my favorite hobby. Skiing, golfing and bowling. Being a member of a golf committee and I was the "Volunteer of the Year" at a club in Germany which led to second career as a superintendent. I am a member of the Community Patrol in our Sandpiper community. We attend church weekly and I am member of the Knights of Columbus.





- Serving Florida for over 31 years
- Fairway aerification and verti-cutting
- Custom application of insecticides and herbicides

WINTER 2012 19

Frank Clark, Kevin Downing, Paul Bondesen, Jr., Dan Miller and Bill Lanthier.

Hanson praised all for their mentoring, but he singled out another assistant superintendent at the time, Roy McDonald, at Willoughby under Kevin Downing as being that hands-on, day-to-day guide. Hanson says MacDonald also was instrumental in getting his job as the number-one assistant to Bill Lanthier at Mariner Sands in 1997, which eventually led to his present position at Miles Grant in 1998.

Across the street and behind the 17th green is a small park for the members and residents to access the Intracoastal Waterway. There is dock for fishing and a place to launch one of the many kayaks on the rack along the shoreline. The spot is called, "Hanson's Landing," a fitting follow-up to the landing made by Samuel Miles almost two centuries ago.



A trio of sabal palms and a pair of bunkers guard the first hole. Photo by Joel Jackson.

HANSON FUN FACTS

Vehicle: 1998 Dodge Pickup

I stay home to watch: Football and golf (sometimes both at the same time)

Last good movie I saw: (That I really liked) - Pretty Woman with Julia Roberts

Favorite meal: Boiled Maine lobster - served any way



Harry & Family. Photo by Joel Jackson.

What I've been

reading: "The Greatest Golfer That Never Was" by Michael Vernon and "The Match" by Mark Frost

Prized possessions: My Vockl Renn Tigers (old skis)

Favorite performers: My daughter Rose and my brother Tim (Have CD's by both)

If I could do it over: I would have gone to turf school in 1962

Personal Heroes: The superintendents that I worked for

The one thing I can't stand: A liar

My fantasy: An unlimited budget at work

Words that best describe me: Persistent, dedicated

If I could change anything about myself: I'd gain a little weight

My most humbling experience: Skiing off a cliff at Loveland, Colorado

My dream foursome: Carl Davis, Danny Quintalianni and Ira Rich again at St. Andrews

My best "fish" story: Discussing the golf business with Arnold Palmer over dinner

My most amazing golf shot: 9 holes-in-one. 3 were in tournaments all on the 13th hole (different courses). Editor's Note: PGA Professional Mancil Davis is regarded as the world record-holder with 51 documented aces.