his is a saying that I came across some time ago and it has remained with me over the years. It has a lot of merit to it.

Everyone in this profession should be working hard towards building the perfect team.

Maintaining a magnificent facility cannot be done by one person.
Each and every crew member needs to realize that their individual efforts combined into one coordinated, unified effort is what determines the

success of the team. Each person, whether it be a turf chemical technician applying a product or an operator raking traps, must understand the

meaning of excellence and be willing to work hard to achieve that level.

You, as a manager, must demand excellence. At the same time, you must be the most positive and enthusiastic person you can be. Once that level of excellence is achieved, you must reward the team for its success.

Everyone likes to be a part of a winning team. They know that rewards come with success. You must build on success by acknowledging the determined efforts put forth by your team. Reinforcing this positive attitude can reap benefits for the club, its members, and the employees.

Remember, when the course is in good playing condition, the members tend to be happy and when the members are happy — everyone is happy!

## Plotner's Page

Together

Everyone

Achieves

More!



Greg Plotner, CGCS Publications Chairman

"Everyone likes to be a part of a winning team. They know that rewards come with success."