

**CHIPCO® MOCAP® 5G  
REGISTERED FOR THE  
CONTROL OF  
MOLE CRICKETS  
(Southeast Version)**

Rhone-Poulenc Ag Company announced the EPA registration of CHIPCO® MOCAP® brand 5G pesticide. The 5 percent granular product was registered for the control of mole crickets and other surface and sub-surface turfgrass pests on Home Lawns and on Commercial Turf such as Golf Courses and Sod Farms.

Andy Seckinger, Rhone-Poulenc Ag Company's Product Manager for CHIPCO® branded products, said "Years of testing by Universities and Rhone-Poulenc Ag Company of CHIPCO® MOCAP® 5G have consistently shown high levels of mole cricket control. The high efficacy levels are the result of the product's effectiveness and the increased ground coverage achieved by the 5 percent granule".

In addition to mole crickets, CHIPCO® MOCAP® 5G also was registered for the control of chinch bugs, black turfgrass Ataenuis beetle, blue grass billbug, sod webworm, white grubs and nematodes.

To control mole crickets, CHIPCO® MOCAP® 5G should be applied by a Certified Applicator at the rate of 4.5 lb/1000 sq. ft. or 200 lb/acre. Irrigate immediately after application to increase safety and efficacy.

CHIPCO® MOCAP® 5G will be available January 1989 in 50 pound bags from the nationwide network of CHIPCO product distributors.

For more information, write to CHIPCO/Specialty Products, Rhone-Poulenc Ag Company, P. O. Box 12014, Research Triangle Park, NC 27709.

CHIPCO and MOCAP are registered trademarks of Rhone-Poulenc. ♣

**MANAGEMENT  
FAILURES OR HOW TO  
DEVELOP UNLIMITED  
INCAPABILITIES**

by Gary Grigg, CGCS,  
Heart of America GCSA

1. If a worker makes a mistake, chew him out real good, preferably in front of others.
2. Never accept responsibility for a decision if you can possibly avoid it.
3. Develop an ability to pass the buck.
4. Keep your nose to the grindstone; don't expose yourself to new ideas.
5. If a superior gives you advice, endear yourself to him forever by quickly letting him know you really don't need advice.
6. Keep your finger on every little detail of your job -- both past and present -- that way, you'll never have time to look ahead to future problems.
7. Never consult with others over problems.
8. Never teach a younger employee your job.
9. Never check up on your health, or if you do, pay no attention to your doctor's advice.
10. Be so impatient for advancement that you fail to learn your present job.
11. Be sparing of praise for a job well done.
12. Be sure to get involved in gripe sessions with your subordinates.
13. Always cover up your errors; it teaches your employees to do the same.
14. Get involved in company politics; if there aren't any, start some.
15. Develop a good management image to your employees. Always talk, but never listen.

---- THREE RIVERS GREEN ♣

**BROUWER TURF  
EQUIPMENT DOUBLES  
ITS SIZE**

Brouwer Turf Equipment has reached another milestone in its 17 year history.

After starting this business in a small building in 1972, it moved to the 50 acre site in Keswick in 1974, with a new 23,000 sq. ft. factory.

Since 1974, Brouwer has had three expansions resulting in a total of 66,000 sq. ft. by 1979.

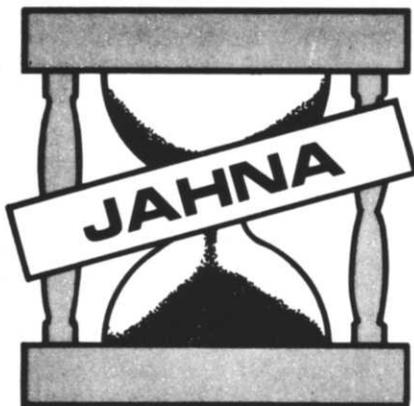
With the completion of their fourth expansion of the plant and offices, Brouwer has almost doubled their size to 124,000 sq. ft.

The company believes that this new expansion and other improvements, place Brouwer Turf Equipment Limited in an excellent position to compete and meet market demand for quality, innovative turf equipment world wide.

Over the years Brouwer has become a leader in the manufacturing of a complete line of equipment for both the sod production and turf maintenance markets. In a keen and competitive market, Brouwer's unique equipment is known worldwide for its economy, reliability and versatility.

Brouwer Turf Equipment is an Outboard Marine Corporation Company. ♣

*Turf Management Graduates Available:* Two year program, Golf Course, Dallas, Texas. Excellent credentials. Contact Cliff Wood, Grayson County College, 6101 Grayson Drive, Denison, Texas 75020, or phone 214-465-6030, ext. 321. ♣



**Your Sand Man**

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