

Do You Recognized These Folks?

NICE GUYS — This type of person is at his or her most difficult when procrastinating or vacillating. Wanting to a fault be helpful, he or she will withdraw to a state of passive aggressiveness when feeling frustrated. When confronting this person, acknowledge that things are not perfect. Then seek positive directions for this person to channel energies.

NEGATIVISTS — They tend to be cynical and discouraging, trying to tap feelings of despair in colleagues. Seek alternatives, but don't argue point by point.

WHINERS AND CRYERS — They will try to put you on the defensive, saying that any action on a given issue should come from somebody other than themselves. Sometimes, the complaints are accurate. When confronted by a compulsive griper, seek solutions. Never let a whiner go over the boss' head with a problem.

BULLDOZERS — They are impetuous, intimidating and probably insecure people, wanting to overwhelm with a position of power. A bulldozer will respond to assertiveness, but don't challenge his authority. Maintain eye contact when talking. Seek mutual understanding rather than revenge.

PUT-DOWN ARTISTS — They are sources of snide remarks, sarcasm, usually in public. Mumford's advice: Respond to comments immediately. Bring the situation into the open by saying something like, "That sounds like a put-down. Is it?"

WALKING TIME BOMBS — They will blow up in unexpected circumstances. The timebomb is probably frustrated, feels powerless, perhaps threatened psychologically. When a person throws a tantrum, give him or her a chance to cool off. ■

Chipco Packaging Redesigned

MONMOUTH JUNCTION, N.J. — Rhone-Poulenc Inc., Agricultural Division, announced today that some of the product packaging for the Chipco line of turf maintenance products has been redesigned for 1985. The products displaying the newly designed packaging are Chipco 26019 fungicide, Chipco Ronstar G (preemergent crabgrass and goosegrass) herbicide, Chipco Turf Kleen (postemergent) herbicide and Chipco Microgreen Liquid (micronutrients).

Dan Stahl, Chipco Product Manager, said, "that the Chipco product line in addition to being a leader in the golf course turf market has gained wide acceptance in the lawn care industry, landscaping and ornamental production. We felt that a new nonspecific turf package design was needed to reflect the expanded uses of the Chipco line."

Two additional products, Bucril herbicide and Mocap nematocide-insecticide are scheduled for package redesign in 1986. They will be available in the Company's agricultural package design for 1985.

For more information on Chipco turf maintenance products, write to Rhone-Poulenc Inc., Agrochemical Division, P.O. Box 125, Monomouth Junction, N.J. 08852. ■



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