(Director's Column cont'd.)

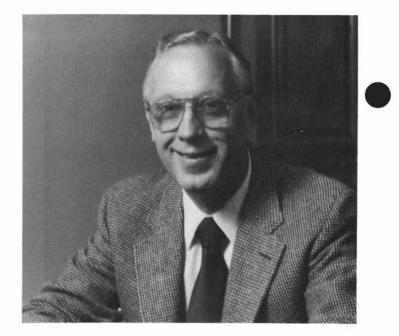
braces all of the aforementioned catagories with a heart-felt interest in the Association and it's membership. He recognizes the need to work for the best interests of the golf course superintendent and shall serve as a strong voice for every GCSAA member.

Len has the full, enthusiastic support of his club, The Village Greens of Woodridge, and has arranged for the huge demands a GCSAA position places on one's time. There is no doubt of Len's commitment nor of his enthusiasm for the Association. He has effectively served both the GCSAA and its members by serving on committees and shall continue to be a dynamic force as a GCSAA Director.

"Wonderland"

With Christmas Time and New Year's Day too, Thoughts of a New Season come into view.
The same old Scenario begins every year, Winter Blahs, Barn Fever, and Social Cheer.
While We enjoy the let down in pressure, Educational aspects are hard to measure.
As plans of a new Season grow in One's mind, Blahs and Barn Fever are left far behind.
When Nature unfurls Spring Colors aloud, Ready for Play? Here comes the Crowd.
Kenneth R. Zanzig





From Illinois Lawn Equipment, Inc.:

It is with sadness that we inform you of the passing of our fellow worker, Gerald C. Adank. Jerry died Saturday, November 29, at 12:20 p.m. He had been in the hospital for several weeks and had been in a coma since the Monday prior to his death.

Jerry was a native of northwestern Indiana and lived there all his life. He was born on a farm and his family moved to Gary and opened a restaurant/tavern which Jerry and his mother operated for over 35 years. When they sold the business, Jerry went to work for his good friend, Paul Richardson, at Steel City Lawn & Garden where he worked in the parts department.

Steel City and Illinois Lawn Equipment merged in the fall of 1971. Jerry started with Illinois Lawn in the parts department but because of his interest in people, his personality, his intense willingness to service the customer and the fact that he was such an early starter/hard worker, he was soon moved into the sales department. He responded to this by becoming our most popular salesman, our first million dollar producer and a real asset to both his customers and the company he represented.

Jerry was a real people person and was known as "perpetual motion with a smile". He will be missed by all who knew him.

Donations to the American Cancer Society in his memory are appreciated.

The following has been submitted by Dudley Smith: The little man was a giant.

Superintendents are plagued with salesmen offering gifts and gimmicks. GERALD ADANK was a humble, sincere man who exceeded the limits to please his golf customers.

He delivered parts through the snowdrifts of Michigan, rushed fungicides for pythium control to Central Illinois, and ran for more ice cubes at many of our parties. From his hospital bed, he phoned in to guarantee that Cushman parts and Calo-Clor were being delivered on time.

All the competitive salesmen had the highest regard for GERRY ADANK's integrity.

Little man — you left big tracks in the snow.