

Turf Products, Ltd.

On February 1, 1969, after working as a sales representative for Tuco, **Walter W. Fuchs** started Turf Products, Limited. During the first year of business, Wally worked out of his home, making both sales calls and deliveries. Wally's wife, Bonnie, helped build the business by answering customer phone calls and performing other office duties.

In 1970, Turf Products moved into the Sprinkler Irrigations' building. The company utilized this rented space for one year. In 1972, Wally and Bonnie moved Turf Products to a rented warehouse in Addison.

The year 1973 was an important year for Turf Products. On May 1st of that year, **John Lebedevs** started work as a seasonal employee. After graduating from Northern Illinois University, John returned as Wally's first salesman. During the fall of 1973, Turf Products, Ltd. moved into its present building in West Chicago.

The "voice" of Turf Products, Charlotte Boal, started with the company in July of 1976. Most customers would recognize Char's voice; however, only those customers who have visited the office would recognize her face. Charlotte and Bonnie are responsible for all of the office duties at Turf Products.

From 1976 to present, Turf Products continued to grow. On January 1, 1980, **Don Spier** was hired as the salesman for the north side. The current warehouse crew includes **Jim Daleiden** and **Roger Lynch**. Both of these employees have been with Wally for over five years.

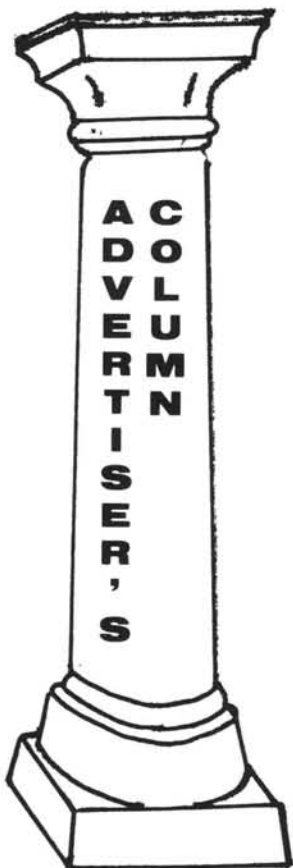
Walter Fuchs' business philosophies of customer service and product knowledge have served as the backbone of his company. The employees at Turf Products remain committed to these philosophies. Most of the customers orders are shipped within twenty four hours after the order is placed.

Turf Products is thankful for the support our customers have given us. We look forward to a continuing relationship with our valued customers.

Helpful Hint

A fast, proven effective method in pinpointing the smallest tubing leak on the irrigation hydraulic line system is that of liquid detergent soap injection. Soapy bubbles will appear directly over the broken tubing, thus identifying the leak. (David Bailey, CGCS/High Ridge CC). A different approach to the same problem is the injection of methyl bromide. As the gas takes the path of least resistance to the location of the cut, the area where the grass is killed will identify just that; the location of the cut. (Mike Bailey, Supt./Boca Greens CC)

Credit: "Divots", 5/86



CENTURY CONTRACTORS, INC.

4011 W. 165 St., Tinley Park, IL 60477 (312) 596 • 7645

GOLF COURSE EXCAVATING
GREEN CONSTRUCTION

Will tailor any project to include your
personnel to keep your costs down.

SOIL SAMPLES CAN HELP

- Produce disease resistant, high-vitality plants
 - Grow nursery stock faster, sell faster
 - Estimate jobs more accurately
 - Cut replacement costs
- And it's done as easily as
mailing a letter!

Top-Soil

Testing Service Co.

Call or mail your soil

815/469-2530

27 Ash Street • Frankfort, IL 60423

Cockspear Hawthorn
[Crataegus crusgalli]
5'-6', in quantity

Deerpath Road Batavia, Il. 60510 312/879-0120
DEERPETH NURSERIES

TENNIS COURTS

Construction — Resurfacing

M-C Sport Systems, Inc.
Addison, IL

John Maniscalco

312/628-0500