### BAD RELATIONS IN SIX EASY LESSONS

- Keep each worker guessing about how to get along in your organization.
- Point out only the mistakes and all his mistakes, avoid praise less he ask for a raise. Give him hell when he needs it, at least once a day. Hop into the little offenses. Tell him how he's hot under the collar, and you're plenty mad. And always give your performance before an audience.
- Let people find out for themselves about changes that will effect them. Then make them take it and like it. If they squawk, tell them the board of directors ordered it.
- Do all the thinking yourself. Let them know that they are being paid to work not to think. When a worker turns in a good idea, belittle it or tell him you thought of it before, then use it as your own.
- Let each worker know how unimportant he is. You can get along without him. You did once and you can do it again. Never let him forget it. Treat your people as your servants. The war is over, you're the boss. Your word is law.
- Get tough. Tell, don't ask. Remain aloof. You can lead a man to a job but you gotta make him work.

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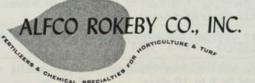
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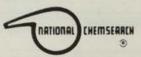
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