

Example

Suppose 4.4 pounds of material were applied (step 6) to an area 25 feet (step 4) by 7 feet (step 5). The rate of application is calculated as follows:

4.4 pounds x 1,00 (divided by) 25 feet x 7 feet (equals) 25.1 lbs/1,000 sq. ft.

- Now then, if the calculated rate is not within 10 per cent of the desired one, adjust the setting accordingly and make another run. Usually no more than two or three reruns are needed in order to calibrate the spreader to the desired rate for any material. However, in this connection it should be emphasized that owing to differences in density and particle size, different materials may require different settings and hence a separate calibration.
- Lastly, it might be well to note that once a spreader has been calibrated it will perform as such only if properly cared for, that is, cleaned and oiled regularly and inspected for worn or loose parts periodically. Attention to these details always pay, they never cost.

ORDER LEAD TIMES GROWING

by Roger J. Thomas
Jacobsen Manufacturing Company
Racine, Wisconsin

Suppliers of equipment for use on the golf courses are finding it more difficult to purchase component parts that make up their product. Forecast requirements are much greater today than they were just one year ago and raw materials, such as iron and copper, are in big demand at this time. Components made up from these raw materials are causing manufacturers to forecast their needs anywhere from six to nine months in advance of delivery.

In our own situation, within the next thirty days some items must be ordered for next August delivery; we have the problem of not knowing how much to order. We do not want to carry excessive inventories, nor do we want to run out of products when the customers require them. Computers forecast product requirements based on past experience. There is such a variety of products along with new items that have not had a previous performance record, that shortages could appear this coming season.

There is a partial solution to this problem in that Golf Course Superintendents are the major buyers of turf equipment. As the various distributors' men call on the golf courses this fall, it would be most helpful if the Superintendent could give them some idea of his product requirements for spring or summer delivery. These do not have to be firm orders, but of course, this would help. By collecting this information, the distributor can get a better idea of what his total requirements will be and thereby help the manufacturer to plan his schedule. Planning along these lines by the superintendents can help stem off some of the rising costs and may actually result in an over all savings to them. I am sure all manufacturers are trying to prepare themselves for shortages and will try to have adequate quantities of products when the Superintendents need them, but I know our company needs evidence that our forecasts are somewhere on a level with the needs of the Superintendents.

DINNER DANCE

WHEN — November 12, 1966, 6:30 P.M.

PLACE — Riverwoods Country Club.

Gerald Rearie, your chairman for our Annual Fall Dance has again engaged Benny Dougall and his Casino Boys to play all of your favorite tunes. You will be sent a map with directions on how to get there. Since this is our only dance of the year and everyone else is coming, why don't you.

BUFFALO TURBINE MIST SPRAYERS

— NEW AND USED —

ALSO RENTALS

ARTHUR CLESEN

LE 7-2177



SAY YOU SAW
IT IN THE
"BULL SHEET"

WASHINGTON and TORONTO (C15) STOLONS

SOD FOR ANY SITUATION

MERION AND KENTUCKY BLUE GRASS,

CREeping BENT, FESCUE OR

MEYER (Z52) ZOYSIA

WARREN'S TURF NURSERY

8400 W. 111th STREET :: Phone: Gibson 8-7200

PALOS PARK, ILLINOIS

The Oldest and Largest Tree Service in the World

— COMPLETE TREE CARE —

Pruning
Spraying
Feeding

Tree Planting
Tree Removals
Inspections

DAVEY TREE EXPERT CO,

L. F. IRVINE — H. J. OTTO
District Mgrs.

Arlington Heights

P. O. Box 325

437-4080