

Other winners for the day were: Rodney Voykin, Joe Dinelli, Mike Pollaci, Bill Sielli, Adolph Bertucci, West Updegraph, Paul Voykin, Ray Gerber and Bob Breen. Charlie Rack, Norm Barnes and Jock McIntosh also won prizes.

After a delicious dinner (and a few announcements) it was decided to dispense with the monthly business meeting. President John Ebel introduced the Educational Co-Chairman who in turn introduced the guest speaker for the evening, Dr. Harry Gunn. Dr. Gunn is a professional psychologist. His topic for the evening was a discussion of problems in our profession concerning relationships with the members of our respective clubs. He gave some tips on handling situations that might develop between us and the members of our clubs.

Here are some of the points that were made by Dr. Gunn:

- Faulty communications can be blamed for most of the problems that exist.
- Members generally look for excuses for not scoring. The course usually receives the blame for errors that he made.
- Keep out of minority struggles.
- If you have a griper in your club, listen to him - let him talk as long as he wishes. Usually he will make himself more vulnerable and eventually he will hang himself.
- Let a griper talk, it makes him feel more important.
- Tolerate without getting in the way.
- People usually rally around the person that is being picked on.
- Keep members informed. Publicize your program.

WASHINGTON and TORONTO (C15) STOLONS
SOD FOR ANY SITUATION
MERION AND KENTUCKY BLUE GRASS,
CREEPING BENT, FESCUE OR
MEYER (Z52) ZOYSIA

WARREN'S TURF NURSERY
8400 W. 111th STREET :-: Phone: GIBSON 8-7200
PALOS PARK, ILLINOIS

- Gripers usually discredit themselves.
- When Clubs are compared they are usually compared unfavorably.

LOCAL NEWS

It was good to see Al Purvey, long time Superintendent of McHenry Country Club, present in the group. Ira Jury from Rockford was also present after a long absence.

Harold Michels introduced the Club President, Mr. Harold Miller, and his Chairman of Grounds Committee, Mr. Frank Roark. They both welcomed us with kind words. Mr. Roark made fun of John's beard.

GRASS SEED FOR BETTER TURF!

NO KIDDIN', NANNY-QUALITY SEED, AN' NOTHIN' ELSE BUT, MAKES QUALITY TURF! ANY OL' GOAT SHOULD GIT WISE T' THAT!

GEORGE A. DAVIS, INC.
 5440 Northwest Highway - Chicago 30, Ill.

THE SEQUESTERED FERTILIZERS



FERTIL-ADE and AQUA-SOL

For 15 years Golf Course Superintendents have relied on Fertil-Ade or Aqua-Sol for Better Greens that stay Better.

FERTIL-ADE, LIQUID

- No. 1 10-8-6
- No. 2 10-8-6 with extra chelated iron.
- No. 4 15-0-7½
- No. 5 15-0-7½ with extra chelated iron.

INSTANT AQUA-SOL

25-10-20 This ratio of analysis scored "Most Likely for best growth of lawns, trees and flowers."

Distributed by: George A. Davis, Inc. - R. L. Ryerson
SMITH EQUIPMENT and SUPPLY CO.
 1615-21 N. Central Ave. • Chicago 39, Illinois