

THE BULL SHEET, official publication of THE  
MIDWEST ASSOCIATION OF GOLF COURSE  
SUPERINTENDENTS.

TED WOHRLE, *Editor*,  
8700 So. Western Avenue  
Chicago 20, Illinois

---

OFFICERS

President - Donald R. Gerber  
1st Vice-President - John C. Ebel  
2nd Vice-President - Warren Bidwell  
Secretary & Treasurer - Roy W. Nelson

DIRECTORS

William J. Saielli  
Donald P. Stewart  
Paul N. Voykin  
Ted W. Woehrle  
William A. Brady  
Bert H. Rost

---

PRESIDENT'S MESSAGE

At a meeting of the Officers and Directors of the Midwest Association a discussion was held concerning the attendance of individuals who are not members of our Association. Although we welcome the interest and participation of everyone who is genuinely concerned with the activities of our profession and the functions of this organization, the Board concurred that non-members should not enjoy the same privileges as a dues-paying member. Therefore, and with no discrimination or persecution intended, it was resolved that a non-member may attend no more than one meeting or function per calendar year except by special request to and consent from the Board of Directors.

Many of you may not read this issue of the BULL SHEET until after you have returned from Miami Beach. However, is is noteworthy to mention that a GCSAA letter dated January 10th has informed us that the Midwest Association does qualify to vote by delegate at the GCSAA Annual Meeting and Election of Officers and Directors. We have 125 regular (voting) members of which 90 are GCSAA members — 72%.

Even though 90 votes may not be a numerical superiority, we are capable of exerting a profound influence on the policies of our national organization. It is our obligation to ourselves and to the men who founded the original parent organization to cause a force that shall reaffirm the primary purposes for which we were united. Specifically, these purposes are:

1. To advance the rights and sciences attendant upon, pertinent to or related to our profession.
2. To unite the golf course superintendents into a cooperative group for the collection, preservation and dissemination of scientific and practical knowledge and information, thus effecting more efficient and economical maintenance of golf courses and thereby —
3. Improving and enhancing the individual and collective prestige and efficiency of the members.
4. The creation of an instrumentality of entity of record capable of procuring benefits for the members, individually and collectively.

Donald Gerber, President

---

ILLINOIS TURFGRASS CONFERENCE

The Illinois Turfgrass Foundation held its second annual Turfgrass Conference at the University of Illinois on December 4 and 5, 1961. Attendance was more than expected. The golf course Superintendents

were in the majority. They had twice as many in attendance as any other group of turf people. A total of over 200 registered and out of these there were 65 golf course Superintendents. This is an increase of about 50 Superintendents over last year.

The program was presented in an excellent manner with a selection of good speakers in the various fields of turf maintenance. They presented some of the more basic subjects that we have forgotten. Topics on soils, diseases, fertility, entomology, weeds and Arsenic residues in the soils were discussed to great length.

Copies of the proceeding are available for 50 cents simply by writing Mr. Romain Wicklund, 116 E. Illini Hall, University of Illinois, Urbana, Illinois.

The results of the election of officers are as follows:

President — James Brandt, Superintendent of the Danville Country Club

Vice-President — Bert Rost, Superintendent of the Butterfield Country Club

Secretary — Ben Warren of the Warrens Turf Nursery

Treasurer — Oscar Borgmeier of the George A. Davis Company

New Directors are Messers: C. L. Baker of the Chicago Park District; C. O. Bormeier, George A. Davis Company; R. Owens of the Peoria Park District

---

PMA - - - FOR THE ASSISTANT

Our National and Midwest Association of Golf Course Superintendents have in the past shown, and will continue to show, tremendous accomplishments. Educational articles are being published by dedicated scientists and superintendents. We see the Associations striving forward through long hours of research for the betterment of our profession. The ingenuity and inventiveness of the individual superintendent proves to us that there is no limitation to accomplishment, if we accept the challenge with PMA, *POSITIVE MENTAL ATTITUDE*. As an assistant superintendent I continually see superintendents striving forward with PMA, achieving proficiency for their employers and their own self-pride. For the betterment of the superintendents position, it is up to him to set a good example for his assistant to follow.

To maintain a golf course and strive for accomplishment, it is vitally important that the superintendent be assured that he has an assistant who will strive to look after his interest and think management instead of labor. With the superintendent working close to the greens chairman and the assistant working close to the superintendent, management becomes much easier. Before the assistant can completely fulfill his position, he must have the desire to achieve, to do what his title calls for, "assist" the superintendent through PMA, positive mental attitude. An assistant must have an absolute understanding of his duties before he will be recognized by both the superintendent and laborers. If the superintendent doesn't recognize his assistant's position, he can't expect the laborers to. He is second in charge and it is vitally important that he be recognized as such. When the chain of command is in force, management again becomes much easier.

Through my observations and inquiries, the following are duties which the assistant should perform:

1. Work close to the superintendent; the superintendent and assistant should periodically check over the entire course, assist the supt. in planning the daily, weekly, and monthly work schedule. Assign

the daily instructions to the laborers. The assistant should give the supt. his full cooperation.

2. He must have management abilities; have a clear understanding of all operations. Be capable of taking over the course in the absence of the superintendent. The supt. with PMA will be open for ideas, so let him hear your ideas for improvement. Read books, take night courses, ask questions to improve yourself. Be 100% behind the supt. in any of his decisions, and don't discuss golf course problems with the members, and club employees.
3. Go an extra mile; Be the first to work in the morning. Make sure the shop is locked up before leaving at night. Carry a notebook, jot down things that should be brought to the supt's attention. Observe! Do your best to keep the laborers moral up, after all hard jobs have to be done as well as easy ones.
4. Have enthusiasm; Don't growl when the supt. asks you to work a few minutes overtime. Do your work with *enthusiasm*.
5. Have faith; When doing a job don't say I can't, have faith in yourself and say, I can!
6. Have controlled attention; When given instruction, listen! Don't let your mind wander off on extra-curricular activities. Give your work all of your attention. Continually be checking on what is going on around you.
7. Thinking must be organized; When the supt. is not around it is sometimes necessary to use your own discretion, so have your mind thinking management instead of labor. Think twice before acting. For example, check your tools over before leaving the shop to prevent time loss.
8. Learn from defeat; Don't get discouraged when something goes wrong, accidents do happen, and when you make a mistake simply make up your mind not to let it happen again.
9. Have a pleasant personality; Try to get along with everybody. Dale Carnegie tells us "it takes two dislikes to make a hate", so, kill them with kindness.
10. Have personal initiative; Come to work clean and well dressed. Don't continually be told to do your specific duties. Don't time after time neglect that piece of paper laying in the rough. Do a job right the first time instead of having to come back and do it over. Complete routine duties which will interfere with the golfers before they come out.

Does your assistant have a negative attitude? If so, do you dare leave the grounds for a minute and leave this man in charge to look after your interests? Do you

PHONE: HUNTLEY 2452

LOUIS SCHACHTNER

Distributor

BLACK DIAMOND HUMUS SOIL  
HUNTLEY, ILLINOIS

## MILORGANITE

USED AND PREFERRED BY  
GOLF COURSES EVERYWHERE

## ROSEMAN

2620 CRAWFORD AVE. UNIVERSITY 4-1842  
EVANSTON, ILLINOIS

TURF EQUIPMENT HEADQUARTERS

### ROSEMAN GANG MOWERS

ROSEMAN TILLER RAKES  
LITTERLIFT SWEEPERS  
WOODS LEAF MULCHERS  
SOD MASTER SOD CUTTER  
PAR AIDE PRODUCTS  
STANDARD PRODUCTS

### FORD TRACTORS

TRENCHERS  
SEEDERS  
AERO-THATCH  
ROYER COMPOST SHREDDERS  
COOPER GREENS MOWER  
LELY SPREADERS

SALES ● SERVICE ● PARTS ● RENTALS

FOR THE FINEST IN TURF MAINTENANCE SPECIALTIES  
Manufacturers of Liquid Fertilizer Since 1939

"LIQUA-VITA" 15-10-5  
15-3-8  
12-4-12

The Original Liquid Plant Food for Turf  
Does a Fine Job — Costs Less

FUNGICIDES

INSECTICIDES

HERBICIDES

WETTING AGENTS

AMERICAN LIQUID FERTILIZER CO., INC.  
and

ROKEYB CHEMICAL COMPANY

P.O. Box 267 - Marietta, Ohio - Phone: FR 3-1394



MORE AND MORE MID-WEST GOLF COURSE SUPERINTENDENTS  
ARE SWITCHING TO IMC FERTILIZER PRODUCTS. YOU, TOO,  
CAN ENJOY OUTSTANDING RESULTS AT NO INCREASE IN COST.



Our Turf Specialists Are At Your Service!  
INTERNATIONAL MINERALS & CHEMICAL CORP.

Skokie, Illinois

Phone YO 6-3000