

JACOBSEN. UP FRONT IN LIGHTWEIGHT FAIRWAY MOWING.

Introducing the all-new Jacobsen LF-100, the 5-gang designed to increase your lightweight mowing productivity.

The wing mowers are up front for better visibility. So the operator can hold a closer line—even at mowing speeds over 5 mph—to take full advantage of the 100" cutting width. This unique, up-front configuration also gives better access to all mowing units to quickly empty catchers and make mower adjustments easy.

Heavy-duty reels deliver a greens-like cut. New heavy-duty reel construction provides extra strength for long life in demanding fairway conditions. The fully floating, 22-inch steerable 7-blade reels are heavier, to follow ground contours closely, for that smooth, consistent Jacobsen cut that's the envy of the industry.

True lightweight mowing. Newly designed low-profile turf tires produce the lightest ground pressure, and the rear wheels roll on a different track than the front,

so your tender turf thrives with less compaction. And the wide 4-wheel stance offers excellent traction, increased stability and a tight turning radius.

Built to last. The LF-100 has a proven, rugged chassis, a durable and simple hydraulic system and liquid-cooled diesel engine for a longer, trouble-free life on your fairways.

What's more, the entire machine is backed by your Jacobsen distributor, so you're never far from dependable parts and service support.

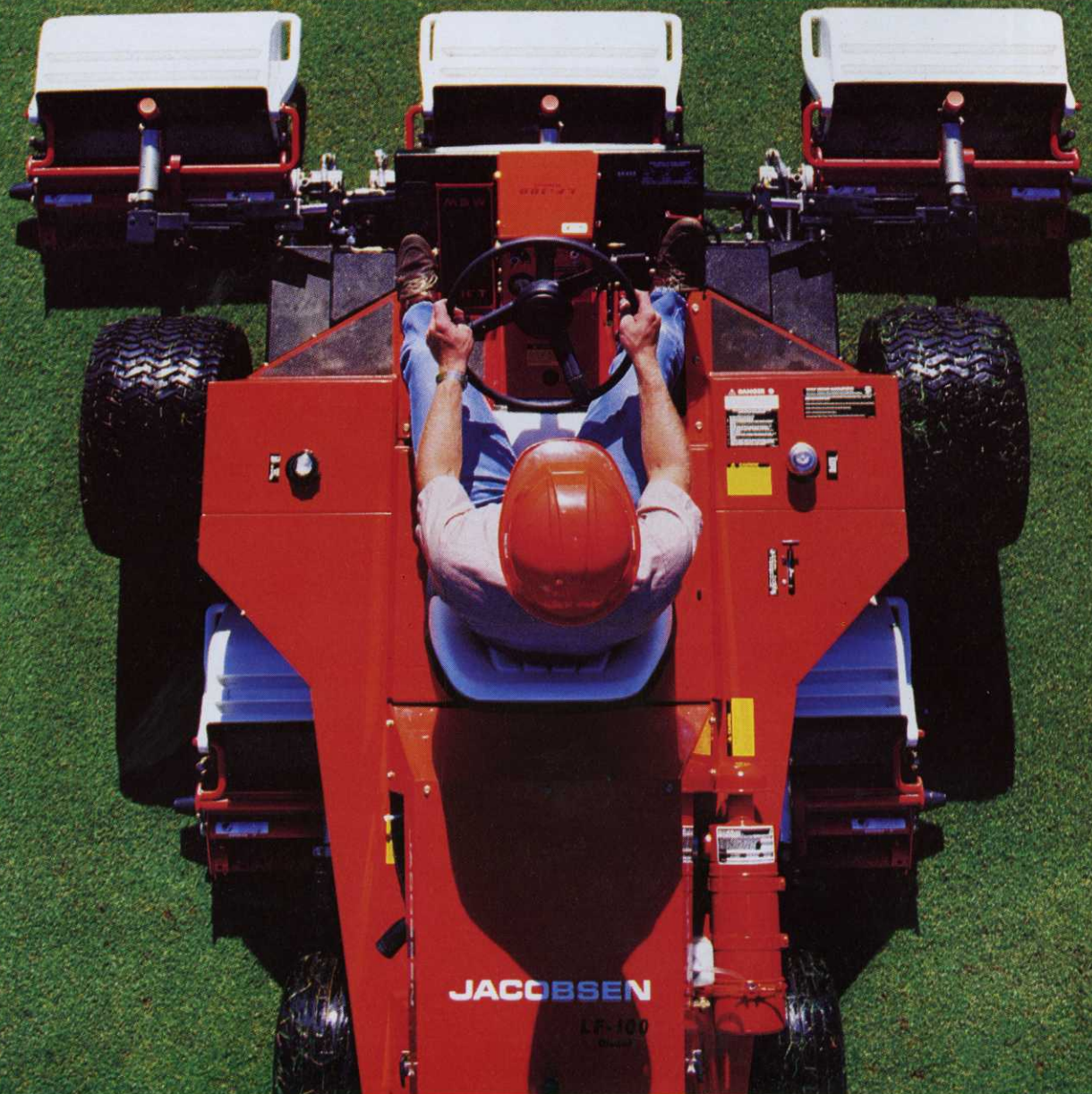
See all the LF-100 differences. Ask your Jacobsen distributor for a free demonstration. Attractive lease and finance plans available. Or contact:

North Lynn
Industrial Estate
Bergen Way,
King's Lynn
Norfolk PE30 2JG
(0553)763333.

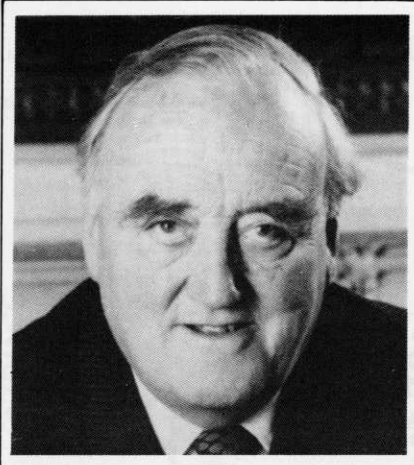
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Front Cover: The 2nd European Turf Management Exhibition takes place at Harrogate this month - an external view of the North's premier exhibition and conference centre.



International Golfers Club is working with Clubs across Europe and installing within them a revolutionary computerised management system. The system comprises four key interacting elements:

- Course management system
- Membership system
- Handicap system
- Accounting system

In addition, **IGC** is offering member clubs the facility to make reservations at other **IGC** clubs via remote access to the starting time system. We are advising on leasing facilities, practice facilities and in-club profitability. Of course, as well as those and other initiatives, we are stressing the vital importance of Course improvement and maintenance. We are delighted to be co-operating with **BIGGA** to achieve these aims.

The second National Education Conference will be held at Egham in Surrey. For full details and application form, contact The Executive Director, **BIGGA**, Aldwark Manor, Aldwark, Alne, York YO6 2NF Telephone: 03473 581.

Sponsored by



**INTERNATIONAL
GOLFERS CLUB**

10 Langton Street, London SW10 0JH. Telephone: 01-351 5893. Fax: 01-351 4960.



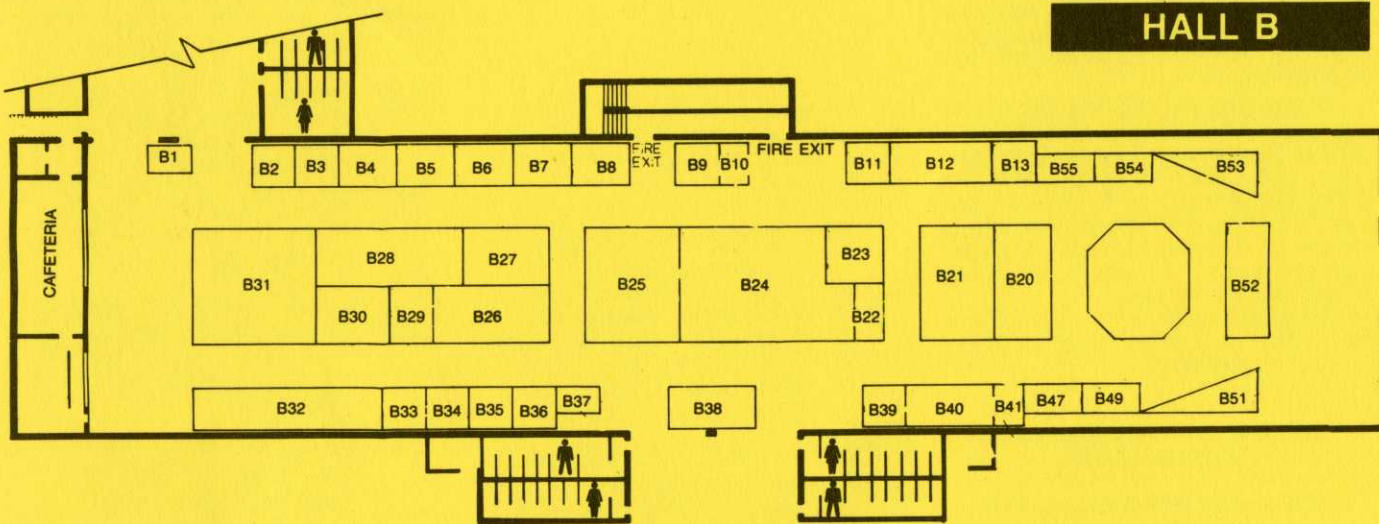
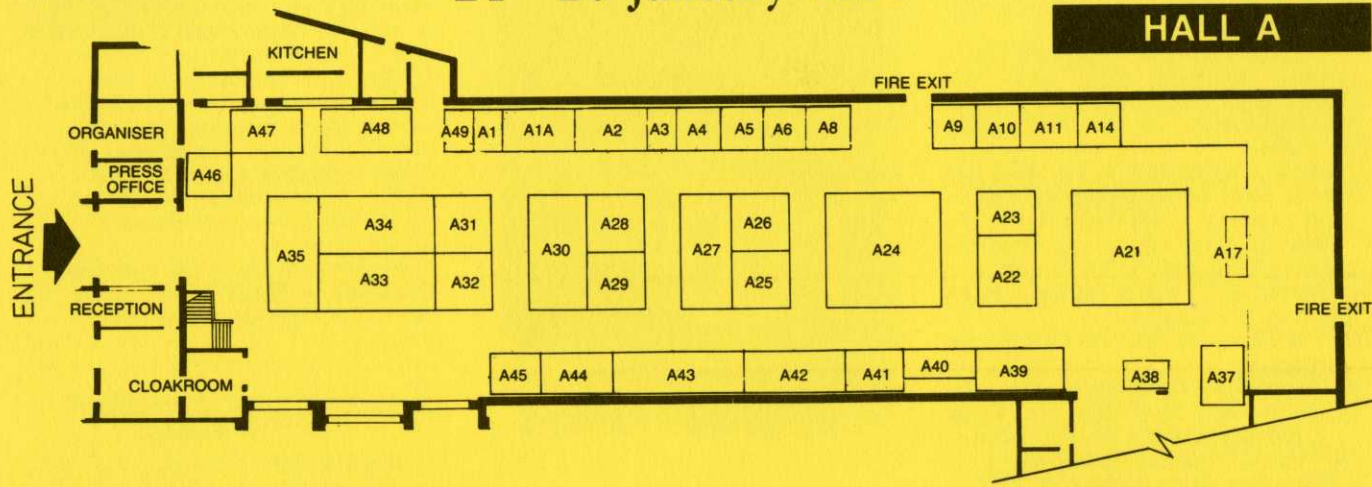
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Neil Thomas/David Golding, BIGGA
Aldwark Manor, Aldwark, Aine
York YO6 2NF
Tel: (03473) 581/2. Fax: (03473) 8864

ETME 2

The 2nd European Turf Management Exhibition 24 - 26 January 1990



FOR EXHIBITION INVITATION
INFORMATION CONTACT:
George A. Wright Business Services Ltd
18 West Hill Place
Brighton BN1 3PU
Tel: (0273) 26513. Fax: (0273) 208268



LIST OF EXHIBITORS

HALL A

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- A1a PILLAND CHEMICALS
- A3 EXPO-CONSULT
- A4 ALAN SHELLEY SIGNS
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- A14 COOPER CLARKE
- A17 BRITISH SEED HOUSE
- A21 KUBOTA
- A22 GOLF PROJECTION INTERNATIONAL
- A23 EUROTURF CARE
- A24 LELY/TORO
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- B1 TREES PLEASE
- B2 A F TRENCHERS
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- B4 WATERMATION
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- B21 FORD NEW HOLLAND
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- B54 GCWE
- B56 STRI

The Official Exhibition Catalogue will be available on entry to the Exhibition

ETME 2

SEMINAR PROGRAMME

ALL greenkeepers should be booking their accommodation for the four night stay at Harrogate during the European Turf Management Exhibition (January 23-26).

This year's Seminar Programme brings together speakers from within our Association, the Approved Colleges, and the commercial management training companies.

Some of our leading Course Managers from all over the world of golf will be on hand to pass on their experiences.

New for 1990 will be four specialist seminars to be held on 23 January and delegates will be able to choose from the following four subjects:

- i) The Computer and the Golf Course Manager.
- ii) Personal and Personnel Management.
- iii) On Course Conservation – A Guide to Managing Golf's Natural Heritage.
- iv) Personal Financial Management.

The tutors will be on hand to educate you. Take advantage of these specialist subjects. Unfortunately only one seminar can be attended as they are run throughout the day.

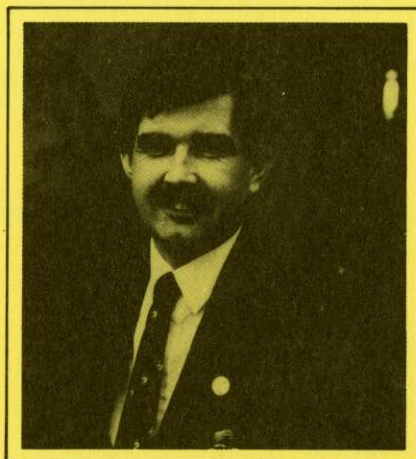
Wednesday morning sees the official opening of E.T.M.E. by Michael Bonallack, Secretary of the Royal and Ancient Golf Club of St. Andrews in the Royal Hall at 9.15 a.m. The Nature Conservancy Council will also be launching their much awaited document 'On Course Conservation – A Guide to Managing Golf's Natural Heritage.'

The following Seminar Programme is a **must** and I think all greenkeepers would benefit by attending.

GREENKEEPING SEMINAR PROGRAMME

Wednesday, 24th January, 1990
The Royal Hall
Session One

- 09.30 – The Image/Presentation of
- 10.30 Today's Course Manager/ Head Greenkeeper. Time Management International.
- 10.30 – Championship Diet for
- 11.00 Carnoustie. John Philip, Course Manager.
- 11.00 – 'Why – Education?' Dennis Mortram, Cheshire College of Horticulture.
- 11.30 – Question and Answer
- 12.00 Session.
- 13.30 – How a Computer Can Help
- 14.00 Today's Course Manager. John Millen, Canterbury Golf Club.
- 14.00 – 'Education – How?' Mike Taylor, Elmwood College.
- 14.30 – Growing in at Collingtree Park.
- 15.00 Peter Jones, Course Manager.
- 15.00 – 'So You're Thinking of
- 15.30 Greenkeeping Abroad'. David Lucas, Course Manager, Glyfada Golf Club, Athens.
- 15.30 – Question and Answer
- 16.00 Session.



David F. Golding

Thursday, 25th January

Session Two

- 09.30 – Stress Management. Time
- 10.00 Management International.
- 10.00 – Europe '92 – Are our Young
- 10.30 Greenkeepers Ready For It? Philip Taylor, Course Manager, Alwoodley Golf Club.
- 10.30 – Early Preparation and Fine
- 11.00 Tuning for the Big Event. Clive Osgood, Walton Heath Golf Club.
- 11.00 – Education – 'The Head
- 11.30 Greenkeepers View' – A Research Report. Dr. Hugh Nunn, Warwickshire College.
- 11.30 – Question and Answer
- 12.00 Session.
- 13.30 – Development of Greenkeeping
- 14.00 in Germany. Ronald Kennedy, Course Manager, West Germany.
- 14.00 – 'Slow Release: Myth or
- 14.30 Magic'. Patrick Goldsworthy, Technical Services Manager, ICI Agrochemicals.
- 14.30 – Skills Analysis – An Aid to
- 15.00 Effective Management. Bob Young, Sparsholt College.
- 15.00 – Everything Under the Sun.
- 15.30 Barrie Gregson, Course Manager, San Roque Club, Spain.
- 15.30 – Question and Answer
- 16.00 Session.

Friday, 26th January

Session Three

- 09.30 – Reporting Golf Worldwide.

- 10.00 Michael Williams, Golf Correspondent, Daily Telegraph.
- 10.00 – Practical Problems of Dry
- 10.30 Patch. Derek Green, Course Manager, Royal Liverpool Golf Club.
- 10.30 – The Preparation – The
- 11.00 Middle – The Afterthought. Derek Ganning, Course Manager, The Belfry.
- 11.00 – Personal Qualities. Time
- 11.30 Management International.
- 11.30 – Question and Answer
- 12.00 Session.

All that plus the Trade Exhibition – Book Now – RING Debbie or Sam on 03473 581/582 for further details.

THE NATIONAL TURFGRASS PROGRAMME

Groundsmen, Local Authority employees are well catered for with a seminar programme in The Royal Baths.

Wednesday, 24th January

Session One

- 09.30 – Drainage and Construction of
- 10.30 Winter Pitches. Gordon Macadam, Sports Turf Research Institute.
- 10.30 – Maintenance of Winter
- 11.30 Pitches. Stuart Ormondroyd, Sports Turf Research Institute.
- 11.30 – Question and Answer
- 12.00 Session.
- 13.30 – Health and Safety Update. R.
- 14.30 Graham Oddy, Principal Agricultural Inspector and Dr. P.L. Caunt, H.S.E. Agricultural Inspectorate.
- 14.30 –
- 15.30 Cricket Pitch Preparation. Peter Mansfield, Grounds Supervisor, Marlborough College.
- 15.30 – Question and Answer
- 16.00 Session.

Thursday, 25th January

Session Two

- 09.30 – Spring and Summer
- 10.30 Maintenance of Bowling Greens. Jeff Perris, Sports Turf Research Institute.
- 10.30 – Autumn and Winter
- 11.30 Maintenance of Bowling Greens. Roger Evans, Sports Turf Research Institute.
- 11.30 – Question and Answer
- 12.00 Session.
- 13.30 – Management of Wild Flower
- 14.30 Swards. Geoff Taylor, W.W. Johnson & Son Ltd.
- 14.30 – Conservation – Update.
- 15.00 David Stubbs, Golf Course Wildlife Trust.
- 15.00 – Sports Complex Management.
- 15.30 Peter Daynes, F.Inst.G.(Dip), National Chairman, Institute of Groundsmanship.
- 15.30 – Question and Answer
- 16.00 Session.

FROM HEAD OFFICE

MASTER GREENKEEPER CERTIFICATE

ON January 1 the new decade will begin for B.I.G.G.A. with the introduction of the Master Greenkeeper Certificate Award for those members seeking the highest status within the profession. In formulating the scheme, the Association has worked closely with the Approved Greenkeeper Training Colleges and the new Certification process has their full support. The achieving of Master Greenkeeper status by a member will therefore be of great significance in his career.

The award of this certificate will indicate that the recipient has achieved the highest standards of excellence within the profession of greenkeeping. It will be a prestigious award based on experience, ability and education. The award is designed through a combination of experience and ability allied to a study programme to produce a well educated and qualified individual.

Educational credits will be available through the approved colleges system in terms of City & Guilds and Scotvec, as well as for other individual qualifications approved by the Association. Credits will also be awarded in accordance with participation in the B.I.G.G.A. educational programme e.g. National Conference, E.T.M.E. seminars, Management Courses, Regional and Section Seminars.

Ongoing training and education are required of all members participating in the award scheme in order to ensure awareness of changing conditions, techniques and requirements. Accordingly, certification once obtained must be renewed every five years through application. You will need to produce evidence that during the period of certification you have accumulated at least the minimum of stipulated credits in order to retain your Certification.

The award process begins when a completed application form for registration is received at Headquarters office. Full details will be retained on computer and individual records will be updated and validated as credits are obtained and notified. For certification purposes, classification will be in four categories and all members of the Association will be placed in one of these categories which in due course will be linked to both members subscriptions and recommended salary/wage levels. From January 1 1990, those members not registering for the Certification Scheme will be placed in categories on the basis of experience alone.

1. Holders of the Master Greenkeeper Certificate (M.G.C.).

2. For current Golf Course Managers/Head Greenkeepers with at least ten years greenkeeping experience including a minimum of three years as Course Manager/Head Greenkeeper. Up to three years college based education can be credited towards the 10 years experience. Allocation to this category is subject to having obtained a minimum of 140 credits.

3. For current Golf Course



Neil Thomas.

Managers/Head Greenkeepers not meeting the criteria set out in Category 2 as well as for current Deputy Course Managers/Deputy Head Greenkeepers/First Assistants. Allocation to this category is subject to having obtained a minimum of 80 credits.

4. For current Golf Course Managers/Head Greenkeepers not meeting the criteria set out in 2 or 3 and for current Deputy Course Managers/Deputy Head Greenkeepers/First Assistants not meeting the criteria set out in 3. For current Golf Course Assistant Greenkeepers/Apprentices/College Students.

Award of Credits: 300 credits will be necessary to achieve Master status and are obtainable in three stages: (1) Ongoing Education/Experience (200), (2) Assessment of Golf Course Operation (40), (3) Module Examination (60).

STAGE 1 Credits will be awarded as follows:-

City and Guilds - Certificate of Greenkeeping and Sports Turf Management.

Phase 1 - 15 credits

Phase 2 - (2 years) 54 credits - 3 extra credits if undertaken at 'Approved College'

Phase 3 - 24 credits - 3 extra credits if undertaken at 'Approved College'

Phase 4 - 24 credits - 3 extra credits if undertaken at 'Approved College'

National Certificate Horticulture (Greenkeeping) - 81 credits.

"This is probably the most significant development so far in the Association's history."
- Paddy McCarron, Chairman

Scotvec National Certificate in Greenkeeping

Approved Greenkeeping Modules - 40 hours - 6 credits. Approved Greenkeeping Modules - 20 hours - 3 credits - up to a maximum of 102 credits for greenkeeping modules and 15 for supervisory modules.

N.B. 3 extra credits will be awarded for each set of five modules obtained at an 'Approved College' (maximum 9 credits).

Greenkeepers Training Committee Registration and Completion of Log Book (3-years) - 5 credits

B.I.G.G.A. In-House Management Course - (1 week) - 8 credits.

S.T.R.I. Courses of Instruction (Golf) - 8 credits

National Educational Conference - 5 credits.

ETME - 5 credits (one per session). Regional/Section Seminar (minimum period of study 5 hours) - 3 credits

Approved Correspondence Course - 8 credits.

Control of Pesticides Regulations 1986 Foundation module plus selected Application Method Module(s) - 5 credits.

Presentation of Paper/Lecture at B.I.G.G.A. Training Course - 5 credits
Presentation of Paper at (i) National Conference - 5 credits (ii) ETME - 4 credits (iii) Regional/Section Seminar - 3 credits.

The Association will exercise its discretion to award additional credits for other approved qualifications not detailed above.

Whilst the scheme is operative from January 1 1990, the credit system will apply retrospectively for approved college based qualifications, correspondence courses and the Control of Pesticides Regulations 1986. It will not apply retrospectively to B.I.G.G.A. courses/conferences with the exception of the November 1989 Management Courses at Aldwark Manor.

Experience

Four credits will be awarded for every year of greenkeeping experience to a maximum of 35 years and up to three years college based experience can be included for this purpose.

N.B. It is necessary to obtain 200 credits in Stage 1 before proceeding to Stages 2 and 3. Once sufficient credits have been obtained, application can be made for Certification and Stages 2 and 3 follow.

STAGE 2

Assessment of Golf Course Operation.

The Golf Course Operation will be reviewed by two Course Managers/Head Greenkeepers employed on a consultancy basis by the Association. The visit must take place during the growing season and within one year of the date of certification application approval. The two Course Managers/Head Greenkeepers will visit the operation, tour the course and facilities and ask the applicant a series of questions provided to them by B.I.G.G.A. Each assessor will then decide whether to recommend certification. The applicant

continued

FROM HEAD OFFICE

continued

will be notified of the result within two months and if unsuccessful can appeal to the B.I.G.G.A. Educational Sub-Committee within one month.

STAGE 3

B.I.G.G.A. Module Examination.

The member can prepare for the examination in his own time, but it must be successfully completed within one year of the date of certification application approval. The examination will be sat and monitored at Headquarters office and the papers considered by a panel approved by the B.I.G.G.A. Education Sub-Committee. Each section of the examination is marked separately. If any section is failed, only that section must be retaken. Each failed section may only be retaken twice in the one year period after application approval. If all sections are not satisfactorily completed within one year they must all be retaken and an additional fee will be necessary to cover administrative costs.

N.B. During the inception period of the award, Course Managers/Head Greenkeepers who have obtained 200 credits may opt to submit a career presentation in accordance with set criteria as an alternative to sitting the B.I.G.G.A. module examination. This alternative will only be available from January 1 1990, for a three year period. In any event, the Golf Course Operation Assessment will apply.

Renewal of Certification For each five year period from the date of initial certification, evidence of an accumulation of a minimum of 40 credits will be necessary. It will not be necessary to sit further examinations.

Costs

The certification process commences with receipt of your completed application form and an administrative fee of £60 (inclusive of VAT). Complete confidentiality will be maintained in respect of your application and progress and details released only with your consent. Verification of your completed application information is required but discretion will be maintained throughout the certification process. A further fee will be payable at such time as you wish to renew your certified status or resit the complete examination.

Members wishing to register for certification should write to Headquarters office requesting the Master Greenkeeper Certificate application form or alternatively Tel: Debbie Savage on 03473 581/2.

MEMBERSHIP SUBSCRIPTIONS 1990

GREAT BRITAIN AND IRELAND

Course Manager/Head Greenkeeper	£36.00
Deputy Course Manager/Deputy Head Greenkeeper	£33.00
* First Assistant/Assistant Greenkeeper	£31.00
20 Years of Age or Under	£20.00

International - All Greenkeeping staff	£48.00
Associate/Company	£50.00
(Includes 1 year's subscription to Greenkeeping Management)	
Corporate - 10 or more.....max	£500.00
(Add £20 for each additional member requiring a magazine).	

*The First Assistant is a post designed to recognise a Third-in-Charge where appropriate to the size of the club. In cases where the First Assistant is the recognised Deputy, the Deputy Course Manager/Deputy Head Greenkeeper subscription rate should apply.

ASSOCIATE/COMPANY SCHEME

Those enrolling in the Associate/Company Membership category will be encouraged to play a full part in the Association's affairs. Associate members will be those having a close interest in greenkeeping without being specifically employed as greenkeepers. As such, this category of membership will be of interest to Chairmen of Green Committees, Club Secretaries, Golf Course Architects and Constructors and many others with a close affinity to greenkeeping. Company membership is on an individual basis and will be of interest to those employed within

the fine turf industries.

Individual membership cards will be issued and will entitle the member to participate in all National, Regional and Sectional events organised by the Association Delegate fees at both the European Turf Management Exhibition and the National Conference as well as at Regional Seminars will be offered to Associate/Company members at a discounted rate. Whilst many members may wish to identify with a particular local Section or Region, members are able to participate nationally if they so wish. To assist identification with BIGGA, Associate/Company members will receive a BIGGA car badge sticker, key ring, pen and golf bag tag. New members will also receive an enamel lapel badge.

All Associate/Company members will receive each month a copy of 'Greenkeeping Management', the Association's official publication and essential reading for those involved with or interested in greenkeeping.

A special corporate rate is available for those companies wishing to enrol ten or more of their staff as members of the Association.

1989 members will be invoiced for subscriptions due prior to 1st January, 1990.

Continued

RECOMMENDED MINIMUM SALARY/WAGES SCALE

THE Association has updated its recommended minimum salary/wages scale, although actual figures remain the subject of negotiation between the Golf Club and Greenkeeping staff. The quoted rates apply from 1st January, 1990.

	9 Holes £	18 Holes £	27 Holes £	36 Holes £
Course Manager/Head Greenkeeper	11,762 pa	14,879 pa	16,214 pa	18,144 pa
Deputy Course Manager/Deputy Head Greenkeeper	9,244 pa	10,711 pa	11,672 pa	13,060 pa
First Assistant	177.74 pw	177.74 pw	177.74 pw	177.74 pw
Assistant Greenkeeper	166.72 pw	166.72 pw	166.72 pw	166.72 pw
Apprentice Greenkeeper				
All courses	Age 16/17	83.36 pw	Age 20	145.88 pw
	Age 18	104.20 pw	Age 21+	166.72 pw
	Age 19	125.04 pw		

N.B. Where appropriate these rates should be increased to reflect Regional variations (eg 24% in some areas).

The First Assistant is a post designed to recognise a third-in-charge where appropriate to the size of the Club. In cases where the First Assistant is the recognised Deputy, the appropriate Deputy Course Manager/Deputy Head Greenkeeper salary scale should apply.

N.B. staff in possession of recognised qualifications should have this reflected in an addition to base salary.

Basic conditions of employment should include:

1. Where accommodation is provided by the Club, it should be rent and rates/poll tax free with heating/lighting costs borne by the Club.
2. Where accommodation is not provided by the Club, a suitable remuneration in addition to the above salary should be paid.
3. 40 hour week.
4. Retirement Pension Scheme.
5. Telephone costs on Club business.
6. Mileage allowance.
7. Time off to attend lectures, demonstrations, BIGGA functions and tournaments.
8. If not salaried, basic overtime to be paid at time and a half, with double time on Sundays and Statutory Holidays.

Membership details are available from: The Executive Director, BIGGA, Aldwark Manor, Alne, York, North Yorkshire YO6 2NF. Telephone: 03473 581/2. Fax: 03473 8864.

FROM HEAD OFFICE

Continued

1990 BIGGA MEMBERSHIP PACKAGE

FOR the first time greenkeepers have been categorised and subscription rates set accordingly.

It is important to note that these categories will be linked to both the Recommended Salary/Wages Structure and the new BIGGA Certification Scheme to be launched next month.

Central to the Scheme will be that all greenkeeper members of the Association are initially placed in one of four categories based on experience and educational qualifications. Over the next few years these categories will be directly linked to recommended salary/wages and subscription levels.

The 1990 subscription levels represent the first phase therefore in unifying these three elements and establishing a direct link between qualifications, experience, salary/wages levels and subscriptions.

What then will your 1990 subscription bring you? In addition to your BIGGA membership card, the package brings valuable benefits for members:

- (i) Monthly copies of Greenkeeping Management - the Association's own publication.
- (ii) The annual Journal and quarterly bulletins of the Sports Turf Research Institute.
- (iii) Full Legal Advisory Service including Legal Helpline card.
- (iv) Full Employment Cover. Full Personal Injury Cover:- Pursuit of civil claims by the insured for damages, specific performance or injunction arising from or out of:
 - (a) A contract of employment;
 - (b) Death or personal injury of the Insured from any cause.
- (v) Beneficial Insurance Options in respect of Car and Home - Building and Contents.
- (vi) BIGGA Car Badge Sticker.
- (vii) Personal Accident Cover - this cover will provide capital sums under the following heads:
 1. Death £5,000;
 2. Loss of use of one or more limbs and eyes £5,000
 3. Permanent total disablement lasting 104 weeks at the end of which being beyond hope of improvement £5,000.

Members suffering temporary total disablement in excess of seven days will receive a weekly income of £25 for a maximum of 104 weeks.

Also it will be possible for members to purchase additional units at their own cost within the Scheme and a pamphlet incorporating an application form will be made available upon payment of subscription.

All NEW members will receive an enamel lapel badge.

NEW FOR 1990 - BIGGA KEY RING, BIGGA PEN AND BIGGA GOLF BAG TAG

In conjunction with our Insurance Brokers, it will be possible in 1990 to arrange discounts for private medical insurance for members of the Association - there will be a discount on normal medical insurance rates of 20% and details will be enclosed with your membership package.

For those wishing to take out cover for vehicle breakdown, the National Breakdown Recovery Club will be offering a 10% discount on normal rates to BIGGA members as well as waiving the £5 enrolment fee - details with your membership package. Note the cost comparison in the box below.

	Normal NBRC	Disc. Price	RAC	AA
Enrolment Fee	£5.00	Free	£7.50	£10.00
Total Protection	£54.00	£49.75	£57.50	£59.50
Comprehensive	£42.50	£38.25	£45.50	£48.00
Roadside Assistance	£25.50	£22.95	£26.50	£27.50
Recovery Only	£19.00	£17.10	Not applic.	

The Association's Placement Scheme was detailed in the September issue of 'Greenkeeping Management' - **remember this is a service as part of your membership package** - if you wish to be kept up to date on the employment scene, the Scheme is available for you to use.

Don't forget the BIGGA Personal Pension Plan - available to BIGGA members.

Discounted fees are payable by BIGGA members attending the National Conference and the European Turf Management Exhibition as well as Regional Seminars.

As a Course Manager you pay less than 70p a week whilst as a First Assistant you pay less than 60p - outstanding value for your membership package!

Membership of BIGGA gives you increasing recognition throughout the golfing world as a member of a truly Professional Association. Be part of BIGGA as an exciting new decade for greenkeeping approaches.

INTERNATIONAL MEMBERS

All items in the package are available to members both in the Republic of Ireland and internationally with limitations on items (iii) and (iv). The Legal Helpline card can be used for seeking legal advice, but this advice will relate to either English or Scottish Law. The card can be used when the member is visiting Great Britain, both for advice and in respect of any claims arising during or from such visits.

N.B. The legal and insurance benefits are only effective following payment of subscription. Any delay in

payment after 1st January could cause a problem - don't take the risk!

REMEMBER - BIGGA BACKS ITS MEMBERS

THE 1990 MEMBERSHIP PACKAGE UNDENIABLE VALUE FOR MONEY

'WHAT do I get for my money?' How often is this question posed and quite rightly too. The breakdown for your 1990 subscription shows just how attractive the **BIGGA Membership Package** is for greenkeepers.

Personal Accident Insurance Cover	£3.00
Legal Advisory Service/Employment Cover/Personal Injury Cover	£5.00
Membership card	£0.26
Car badge sticker	£0.20
Key ring	£0.26
Pen	£0.47
Bag tag	£0.32
Retainer Fees (Regional Administrators/Section Secretaries)	£3.46
Subscription refunds to regions/sections	£5.00
STRI Journal and Quarterly Bulletins	£2.50
	£20.47

In addition each new member receives a lapel badge - £0.60.

The balance of subscriptions up to the appropriate rate is utilised to partially offset the running costs of the Association for which substantial additional income has to be sought from other sources. In effect the "20 Years of Age or Under" category is subsidised as the subscription rate for 1990 is set at £20.00

Greenkeeper members also receive a monthly copy of **Greenkeeping Management** magazine (annual subscription rate £21.95) free of charge.

Directly or indirectly members receive annual benefits totalling over £43 - value for money indeed! You also receive discretionary courtesy of the golf course - a valuable benefit for golfers amongst you. All this comes before one considers the very real ongoing benefits of belonging to a professional association such as ours - but that is a continuing story.

NOTICE TO MEMBERS

Annual General Meeting

This will be held on
Tuesday, 13 March, 1990
 at 2.30 p.m. in
The Royal York Hotel
 York

immediately adjacent to the Railway Station
NEIL THOMAS Executive Director

FROM HEAD OFFICE

'THE ICI GREENKEEPER AWARD'

FOLLOWING discussions with ICI Professional Products, I am delighted to announce the introduction of 'The ICI Premier Greenkeeper Award'. This competition will run throughout 1990 and annually thereafter.

The basis of the competition will be the submission of a paper of between 2000 and 3000 words, the subject for 1990 will be 'A Year in the Life of My Golf Course'. Papers must be submitted by 31 July 1990.

The Regional structure will be used to determine finalists for the Award. They will be chosen on the basis of one per Region plus two best runners up - seven in all. Finalists will be selected by a panel consisting of the Chairman of BIGGA's Education Sub-Committee, the Education Officer and myself together with nominated representatives of ICI. At this stage the seven finalists will be visited at their courses by a representative of ICI and a representative of BIGGA to assess the general presentation of the course and workplace and in particular compliance with the Health and Safety at Work Act and the Safe Use of Pesticides legislation.

Panel interviews will follow and will be held at Aldwark Manor in November/December each year with winners being announced each January at E.T.M.E. and in 'Greenkeeping Management'.

The Panel interviews will comprise of a question/answer session and the winners will be determined on the basis of interview together with an

assessment of the paper submitted and the course/workplace visit.

The Award's structure will incorporate a first prize of a place on the annual BIGGA trip each February to the GCSAA Exhibition/Conference in America. The second prize will be a weekend for two in London with tickets provided for a major golf event and West End show.

The third prize will be a weekend for two in York based at Aldwark Manor (including complimentary golf) with tickets for an event of the winner's choosing.

The winning entry will be published in 'Greenkeeping Management'. Awards will be made to the other finalists as well as to other entrants deemed by the Panel to have reached a high standard of presentation.

Members should note that the seven finalists will be awarded credits towards the Master Greenkeeper Certificate.

The Award represents an extension of ICI Professional Products support for BIGGA's Education Programme. Members will be aware that ICI already support the E.T.M.E. Seminar Programme and this additional backing for greenkeeper education and training is much appreciated by the Association.

Members can register for the competition on either the ICI or BIGGA stands at the E.T.M.E. in January. Alternatively please write requesting 'The ICI Premier Greenkeeper Award' application form to Headquarters Office or telephone Debbie Savage on 03473 581/2.

NEIL THOMAS

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**Roy Nelson, Warwickshire College of Agriculture,
Moreton Morrell, Warwick CV35 9BL. Tel: 0926 651367**

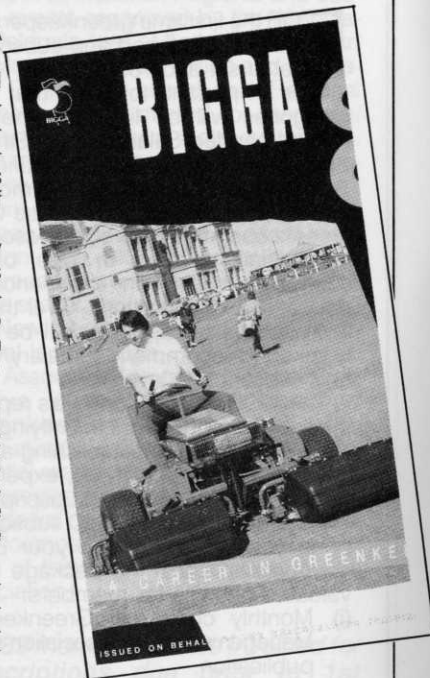
BRIGHT NEW CAREER LEAFLET

THE long awaited leaflet: 'A Career in Greenkeeping' has now been published and is available from Headquarters Office. It will be widely distributed to schools, colleges, career offices, libraries and the junior sections of golf clubs.

The leaflet has been jointly funded by the Greenkeepers Training Committee and Ransomes whose commitment to greenkeeper education is both longstanding and much appreciated.

Ransomes' General Manager John Wilson says: "As the leading professional golf equipment manufacturers we are delighted to support the vigorous presentation of the education programme".

All individuals and organisations requiring copies are asked to contact BIGGA Headquarters telephone number 03473 581/2.



GCSAA '90



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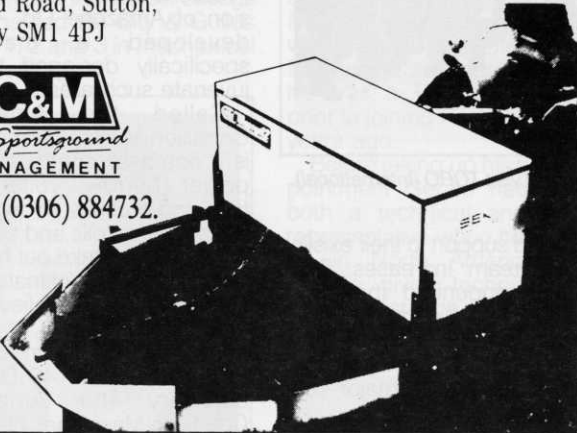
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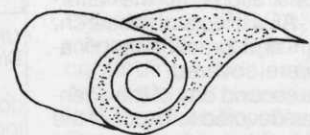


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IN THE PICTURE

TORO TAKES TRAINING SERIOUSLY

RECOGNISING the importance of marketing and product training, TORO (International) division arranged for Lely staff their UK TORO dealer principals and senior sales staff to be flown to the USA for a thorough review of the latest TORO machinery bound for the UK.

The first of several official visits was to the TORO company headquarters based in Minneapolis which also houses the engineering and test facilities. An introduction to the new products was given in the morning, followed by field demonstrations in the afternoon. All aspects of research, design and practical application were covered.

The second day of the agenda was devoted to a tour of the fully modernised commercial plant in Tomah, Wisconsin. Here the visitors were able to see, first hand, how the machines are assembled. Representatives from the American plant identified the specific procedures undertaken to achieve the exceptionally high standard of equipment presently supplied to the UK.

This opportunity to see the manufacturing techniques was intended to provide sales people with a greater understanding of their products and, therefore, increasing their background knowledge when marketing TORO equipment.

THE NATIONAL TURFGRASS COUNCIL AND ILAM

THE National Turfgrass Council (NTC) is looking towards 1992 and the Single European Market. Sports provision, and in particular golf courses, is in a boom. The NTC, as the UK's umbrella organisation for turf, is planning to stage Euroturf '90 in May in Holland, an international turf conference of major proportion and importance.

The programme will delve into the privatisation of municipal operations in turf in many European countries, contrasting the progress made and how each has been effected, and point to future trends in the years of the Single Market to come. Visits will be made to Papendal with the Netherlands Sports Federation, and to golf



UK TORO dealer principals and Lely staff visit TORO (International) Division in the USA.

courses, football and hockey locations to see the latest techniques of construction and maintenance, and to sites of DLO work.

The conference is designed to attract a pan European audience, and Euroturf '90 will certainly be the place to be in May.

ILAM Services Limited will be organising the event on behalf of the NTC, and for further information contact Sue Stayte or Amy Patton.

SISIS SOUTH EAST

AS plans for direct representation in South East England develop and the need to provide

ground support to their existing sales team increases, SISIS have announced they have established a depot at Foxley Court Farm, Holyport, near Maidenhead, Berkshire, with good access to major road systems.

SISIS intends to base their demonstration facility at Holyport, from where Regional Manager, David Luxford, will administer the area supported by Sales Representative, Russell Jordan and a demonstrator/service engineer.

The function will effectively cover all such needs in the region including those territories with present distributor

responsibilities, as well as areas where a direct SISIS sales policy applies.

AMAZONE CONDITION-MASTER

CONTINUAL use of Redgra sports areas causes compaction, dangerous pock marking, a deteriorating playing surface. To eliminate these problems Amazone Ground Care - a division of Amazone Ltd - has developed a machine specifically designed to rejuvenate such areas.

Called the Amazone Condition-Master the machine is a one-pass combination of power harrow, roller and following brushes. In one pass it lifts, levels, rolls and sweeps the surface to take out humps and hollows, eliminate any weed growth and relieve surface compaction.

Used behind compact tractors in the 20 to 40 DIN hp category the Amazone Condition-Master has pto drive to the gearbox powering the reciprocating harrow which has twin tine bars carrying triangular shaped tines at the front and dual tines at the rear for maximum cover and stirring effect.

The following roller can be of the cage type (400mm diameter) or a flat roller (320mm diameter) and carries a scraper bar and weight box. Rubber dampers at each side of the roller mounting brackets absorb vertical shock loadings from the power harrow.

The adjustable brushes are attached to the roller frame: They consist of a full width brush at the rear and short angled side brushes that eliminate the 'ripple' effect between passes.

The Condition-Master can also be used to prepare a seedbed and, with an Amazone seeding attachment, sow grass and other small seeds in recreational and leisure areas. Working widths of the Amazone Condition-Master are 1.50, 2.00 and 2.50 metres and prices are from £4,250. Optional equipment includes a grass seed box, cage roller in place of the flat type and a heavy duty power harrow in place of the standard type.

Amazone Ground Care is based at Rowse, Pillaton, Saltash, Cornwall.



The Amazone Ground Care Condition-Master.

Don't forget to use the Reader reply pre-paid card service