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A leading Fertilizer Distributor in Dubai, UAE is Seeking a Sales Executive with Greenkeeping experience to promote Turf and Landscape Products

Fertilizers Brand: Andersons, Everris, Geoponics and more.

ACCOUNTABILITIES:

- 1. Candidate will Coordinate with management team to develop market share.
- 2. Develop new business and maintain current accounts.

Essential:

Outgoing and pleasing personality; Self-motivated; Experience with Turf and Landscape products; Experienced in outside sales and/or business

Adequate knowledge of the Lawn & turf industry; Excellent admin and organizational skills; Excellent written and verbal communication skills

Qualified Applicant's please send your cv to marketing@ecovargroup.com

Desert Group, Dubai - Sales Manager

Desert Group, the region's premier turf and ornamental product supplier, celebrating 25 years in operation, are seeking a Sales Manager to promote their Turf and Landscape Product range.

Desert Group are the exclusive distributor for Syngenta, Simplot, Sustane, Floratine, Profile Products amongst many more for the region.

Due to rapid expansion into the greater GCC area we are seeking a self-motivated individual with in depth knowledge of the Turf and Ornamental product ranges to work closely with key suppliers to provide new and existing customers with products from our leading brands.

Key strengths include excellent communication and reporting skills, product knowledge and a determination to satisfy customer needs.

A strong background in Sports Turf Management or Agronomy will be advantageous.

The role will be based in Dubai, one of the worlds most dynamic cities but will require travel throughout the GCC region to support customers.

If you feel you are ready for a new and exciting challenge then please send a CV with covering letter to Morgan.OSullivan@desertgroup.ae.

Recruitment



HEAD GREENKEEPER - Forfar Golf Club, Forfar, Angus

Forfar Golf Club is a well-established private members club situated within the county of Angus. The Club enjoys a well-presented heathland course and are currently looking to fill the position of Head Greenkeeper.

The successful candidate should be fully qualified in all aspects of green keeping and ideally have the following skills: NVQ level 4 or equivalent, PA1, PA2 and PA6A spraying certificates, CS31 and CS32 chainsaw certificates, and a good working knowledge of fine turf machinery and automatic irrigation systems combined with the repair and maintenance of associated parts.

The successful candidate will be able to demonstrate high levels of management skills, communication and leadership within their role. Previous experience as a Head Greenkeeper is desirable.

Closing date for applications 30th November 2013

All interested applicants to apply in writing or via email, including a covering letter and detailed CV to Stuart Wilson, Managing Secretary, Forfar Golf Club, Cunninghill, Arbroath Road, Angus DD8 2RL. Email: info@forfargolfclub.co.uk

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SUNNINGDALE GOLF CLUB Assistant Head Greenkeeper, Old Course

Sunningdale Golf Club wishes to recruit an Assistant Head Greenkeeper to assist in raising and maintaining the world class standards required at the Club.

The candidate should have :-

- · NVQ level 3 or equivalent
- PA1, PA2 and PA6 spraying certificates
- Minimum of 5 years experience in the Greenkeeping industry,
- · Good working knowledge of automatic irrigation systems and the repair and maintenance of associated parts.
- · Experience of Tournament preparation.

The successful candidate will be able to demonstrate high levels of personal presentation, communication and leadership within their role.

Sunningdale is dedicated to achieving truly World Class standards:

- · European venue for the Open Championship, International Final Qualifying
- Old Course ranked 22 in Golf Couse Architecture, Architects Choice Top 100
- New Course ranked 53 in Golf Couse Architecture, Architects Choice Top 100
- Investors in People Silver Award

The Old Course will be hosting the Senior Open Championship 2015

Please apply in writing or email with full CV and covering letter to: Clare Livingston, Administration Manager, Sunningdale Golf Club Ridgemount Road, Sunningdale, Berks SL5 9RR clarel@sunningdalegolfclub.co.uk



Closing Date for Applications: 25th November, 2013 / Interviews are expected to take place week commencing 2nd December, 2013



ASSISTANT GREENKEEPER

Chislehurst Golf Club is a Private Members Club founded in 1894 with an 18 hole parkland course steeped in history.

The Club is seeking to appoint an experienced Assistant Greenkeeper to add to our current highly skilled and qualified team.

We are looking for an enthusiastic, hard working Greenkeeper who is highly motivated and able to work as part of a team and undertake all aspects of golf course maintenance.

Ideally you should be NVQ2 sports turf qualified with spraying and chainsaw certificates.

The successful applicant will have at least three years greenkeeping experience, preferably with a keen interest in golf, and will be encouraged to undertake further training to progress within the industry.

The position is based on a 40-hour week (to include some weekends) however flexibility will be essential, particularly over the summer months and leading up to and during major competitions.

Salary is negotiable depending on experience.

Please forward your application with your CV and covering letter, to include current salary and benefits, by e-mail to coursemanager@ chislehurstgolfclub.co.uk for the attention of John Hunnisett, Course Manager to be received by Friday 15 November.

Due to ongoing and substantial sales expansion, Kyoeisha UK, a wholly owned subsidiary of Kyoeisha Company of Japan, distributors of Baroness machinery throughout Europe, is looking for motivated and experienced people to fill the following key roles, fundamental to our continued expansion in Europe.

Sales Manager – UK

We are looking for someone who can manage our sales team and organise and motivate our existing successful Baroness dealers to continue making an increasing contribution to our planned compound growth of 50% per annum over the next three years.

Additionally, the successful applicant will have the business skills and ability to drive the expansion of our Baroness dealer network, enabling the company to move beyond our current 50% geographical coverage of the UK.

Reporting directly to the Managing Director, you will be based from home; attending our head office in Basingstoke for regular meetings and travelling throughout the UK in order to maintain a high level of communication with the individual members of our sales team and Baroness dealers.

A key part of your role will be ensuring that all members of our sales and distribution team work together constructively, with full focus on achieving their targets, and in a manner consistent with Baroness brand values.

A basic salary and on target earnings potential commensurate with the importance of this role, which is key to the future development of Baroness in the UK, will be offered to the successful applicant. A fully funded company car of an appropriate specification will also be provided.

.....

Key Accounts Manager – mainland Europe

The successful applicant will have the business and interpersonal skills to take over the day to day running of Baroness key distributor accounts throughout mainland Europe.

Baroness products are represented in countries ranging from Finland to Spain, with some markets now showing very substantial sales improvements which need to be maintained and built upon. Others remain to be developed.

You will be based from home and be prepared to travel extensively throughout Europe. An ability to combine business skills with a good practical knowledge of the golf course environment and the ability to sell the very considerable features and benefits of Baroness products will be necessary.

Working closely with our Baroness partners in mainland Europe, attending distributor demonstration days and trade shows and attending sales forecasting and planning meetings will be key elements of your duties.

The ability to manage and work within a travel and marketing budget will also be an essential skill.

Practical knowledge of a second language, preferably German or French, together with a willingness to undertake language study as part of your daily routine will also be a key feature of this very important role.

.....

Customer Support Manager

To support our customers and dealers throughout Europe, we are looking for someone who can organise and develop our existing activities. This is an important role, not solely limited to a purely technical or administrative function.

Customer experience with Baroness products has already established a considerable body of evidence that Baroness mowers offer the highest quality of cut combined with the lowest running costs of any products available to the golf course market in Europe.

Nevertheless, customers and dealers or distributors need to have a point of reference on all technical and sales support issues.

A key and immediate function of this role will be to take existing material from both the UK and our head office in Japan, and develop a comprehensive technical sales and technical service training package. The ability to successfully deliver this package to customers and dealer staff, as well as training others to deliver this package, will also be key to the successful fulfilment of this role.

Acting as a point of technical reference, managing the administration of warranty processing and issuing sales and service bulletins will also be part of your duties.

This position is based at our head office in Basingstoke.

For the person who can successfully fulfil this position a salary commensurate with the importance of this role to the future success of Baroness in Europe will be offered, together with a company car to facilitate regular travel to our partners in the UK.

Relocation expenses may be offered to the right candidate.

.....

Sales Technician

In order to support our UK sales team and European partners, Kyoeisha UK is looking for someone who can fulfil the function of sales technician.

Based in Basingstoke, your duties will involve maintaining and managing the Baroness demonstration fleet, ensuring it is always available in good condition and delivered on time according to the needs of the Baroness sales team.

The successful applicant will also be required to attend and perform successful demonstrations, principally in the UK but also from time to time in mainland Europe.

.....

If you feel you have the necessary skills and motivation to successfully fill any of these roles and the ability to make a significant contribution to the continued development of Baroness please apply with your CV and expected earnings

Jane Kerry, Office Manager, Kyoeisha UK Ltd., Unit 5 Hatch Industrial Park, Greywell Road, Basingstoke, RG24 7NG, tel: 01256 461591, jane.kerry@baronessuk.com



The Back Nine

A column for writers and members to air and share their views on golf greenkeeping topics

John McLoughlin, Deputy Head Greenkeeper at Grange Park Golf Club, explains why he believes greenkeeping is ideal for your health and longevity

Poor wages, unsociable hours, difficult golf club committees and being undervalued are just a few of the complaints from the average greenkeeper.

But really, is it all that bad? Having studied health, nutrition and wellbeing for the last five years, I've realised I may well have chosen the best career possible for superior wellbeing. In fact I'm finding it very difficult to think of an industry that offers such a positive impact on our health and longevity.

Firstly, Vitamin D is very important for good health, strong bones and growth, but unfortunately a high percentage of adults in Western Europe are Vitamin D deficient.

Vitamin D is mainly made in the skin by sunlight. The whole nature of greenkeeping - being outside - gives us every chance of getting the required amount of Vitamin D through sunlight. Also, with many golf courses being in remote locations, the quality of air that the average greenkeeper breathes in on a daily basis is far less polluted and of greater purity compared to anyone working indoors for a living.

The benefits of this are often completely overlooked. In a confirmation of what many doctors and researchers have suspected for years, a recent study by the Harvard School of Public Health and Brigham Young University has shown that decreasing air pollution extends people's lifespans by an average of five months.

The lifestyle of a greenkeeper often involves very early morning starts which also leads to early bed times. Benjamin Franklin once said, "Early to bed and early to rise, makes a man healthy, wealthy and wise".

The sleep pattern of the modern greenkeeper is very much in tune with the body's natural 'circadian rhythm' or 'body clock.' The human body works according to a natural 24 hour sleep-wake cycle which

controls body temperature, sleep/ wake timing, and the way our organs work.

Past research has shown that the body functions at its optimum when it is aligned with the natural sleep and wake pattern. The most beneficial sleep pattern is around the natural rhythm of daily and seasonal light/dark cycles. Positive effects include greater alertness, improved immune defences and better decision making.

The body carries out its important cell growth and repair in the first four hours of sleep, from approximately 10.30pm-2.30am. A high percentage of greenkeepers are generally in bed early meaning they benefit from positive cell growth and repair.

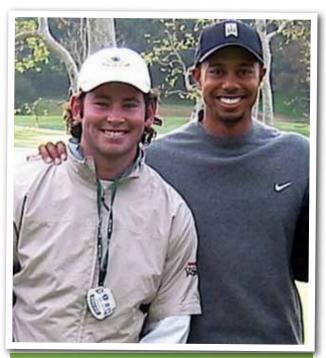
Also, walking is one of the greatest activities for keeping healthy. Regular walks can dramatically reduce the risk of heart disease, type 2 diabetes, asthma and some cancers.

Walking is also fantastic for increasing bone density, muscle elasticity and helping with mind clarity. The greenkeeper has plenty of opportunities throughout their working day to do plenty of walking therefore positively impacting their health and fitness.

Regular starting times and breaks allow you to control your nutritional input throughout the day. This helps keep your blood sugar levels steady and minimise feelings of tiredness, dizziness and irritability. It also maintains a steady metabolism, which is how your body creates and uses the energy from food – and the golf course itself can be a great source of nutrient rich foods as foraging becomes increasingly popular.

I am also aware that the career path you choose often dramatically influences your possible life expectancy.

Recent research has shown that men in professional occupations



"Early to bed and early to rise, makes a man healthy, wealthy and wise"

about the author



John McLoughlin is Deputy Head Greenkeeper at Grange Park Golf Club, St Helens. He has travelled extensively around the world and is proud to have worked at first class golf venues including The Gleneagles Resort, Roy Melbourne Golf Club and The Riviera Country Club. John has also worked on over 100 worldwide golf tournaments representing the European Tour and Ladies European Tour as a golf tournament official managing the scoring.

can expect to live up to 80, almost eight years longer than those in unskilled jobs, whose life expectancy is 72.7.

If you have autonomy and control over what you do, you tend to be in better health. I suspect very little research has been carried out regarding the life expectancy of a greenkeeper although I'm confident it would fare very well against other industries.

Another unique characteristic is the willingness of other turf professionals, often in direct competition, to share important knowledge, time and resources. I don't know of any other profession which acts in such a dignified way and I feel honoured to be part of it, and the health benefits are another bonus. My glass is very much half full and I feel the grass is most definitely greener on our side.

The views expressed within this column are not necessarily those of Greenkeeper International

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