

## DENNIS AND SISIS AT BTME 2014



Dennis and SISIS will be on stand A5 at BTME with a continuation of the successful product launches from IOG SALTEX earlier this year. The joint stand will feature a range of products that have been engineered to provide turf professionals with machines that really perform.

On the stand will be the new SISIS Rotorake 600HD pedestrian scarifier and redesigned SISIS TM1000 tractor mounted scarifier which now features five quick release interchangeable reels to aid the removal and control of thatch and help reduce standing surface

water by improving water infiltration.

Completing the SISIS line-up will be the Autoslit pedestrian deep slitter, which is ideal for use on fine or outfield turf.

From Dennis, there will be the Razor Ultra 560 mower which has been developed specifically for golf greens and tees, cricket pitches and bowling greens.

The machine has a 560mm (22") cutting width and incorporates many key features including an 11 bladed cutting cylinder, ultra short wheelbase for undulating surfaces, tungsten tipped groomer, compact handle design

for extra manoeuvrability, click height adjusters and stub free transport wheels for easy transport from site to site.

Finally, the most popular Dennis machine - the FT interchangeable cassette mower will also be on display.

The range gives operators maximum versatility with options to fit 11 different heads including scarifiers, verticutters, brushes, spikers and slitters as well as 5 or 10 blade cutter cassettes with 30 seconds changeover of cassettes. Models are available as 17" (43cm), 20" (51cm) and 24" (61cm) widths.

**RT**  
rigby taylor



What's new?  
What's innovative?



**STAND C62**  
See for yourself!

## INNOVATION FROM THE GRASS GROUP

The Grass Group always aims to bring new products and ideas to the market.

For BTME 2014 it will be the way to buy quality tines; a new advanced 26" pedestrian mower and a lower maintenance rotary mower.

[www.tines-shop.co.uk](http://www.tines-shop.co.uk) is an online shop offering a comprehensive range of competitively priced replacement Tines and Bedknives manufactured to the highest quality.

The Grass Group has established an exclusive partnership for the UK and Europe with US manufacturer Ceres Turf Inc.

Manufactured from 41/40 superior steel in a one piece solid construction method that exceed the norm.

CTI's solid rod construction enables longer life with optimum wear and are considered to be 'best-in-class' to provide significant operational performance with



value for money.

Visitors to the website will see a selection of the most popular Tines and Bedknives suitable for a range of OEMs.

To complement the established ATT INFiNiSystems' 22" pedestrian mower The Grass Group will be showing its new bigger brother the 26" version.

The product will be kept under wraps until it is introduced at BTME 2014 - come and see us on Stand A35.

# TILLERS TURF CELEBRATES 25TH BIRTHDAY AT BTME



Tillers Turf is celebrating 25 years in business in January by sharing its success with visitors to BTME. The company will be giving away a bottle of champagne every 25 minutes during the show via a prize draw on their stand-A51.

In addition there will be a competition to win a pair of tickets to The Open at Royal Liverpool Golf Club, to include full corporate hospitality.

Managing Director Tim Fell said: "Golf has been a major part of our business since we began growing turf back in 1989, and BTME has played a crucial role in promoting our products. One of the most striking changes over that period is the

degree of professionalism in greenkeeping. BIGGA have played a major part in this development, and we're delighted to be able to celebrate with them."

Golf courses in England, Scotland and Wales are the most important market for Tillers Turf. With a wide range of different mixtures of grasses the company can provide turf for all areas of the golf course.

One recent innovation involves growing turf for bunker retvetting using a bespoke soil including a high percentage of silt, which sets like a brick in the bunker wall.

Adam Pounds, Sales and Marketing Manager, puts the company's success down to consistent quality and service.

He said: "We always try to go the extra mile for our customers, who are at the heart of our business".

Export of the Company's turf to Europe is continuing to grow with sales to Norway, Holland, Belgium, Luxembourg, Switzerland, France and Ireland.

The latest product to come onto the market is Tillers Wildflower turf which includes up to 30 native species of wildflowers and grasses.

Although primarily for green roofs and landscaping Tillers Wildflower turf is increasingly being used for creating biodiversity and interest on featured areas of golf courses.

## GAMBETTI LAUNCH NEW SPRAYER AT BTME

Gambetti Sprayers are launching their latest dedicated sprayer at BTME.

This new unit meets all the demands of the modern golf course and delivers the latest technology that professional superintendents and greenkeepers are looking for.

We needed a machine that can deliver large volume, cover large areas and have a low ground pressure footprint, so it can be used in all areas. The Pro Dedicated certainly achieves this and more.

The machine has four independent wishbone suspension units which deliver

the best terrain handling ability giving the operator and machine a comfortable drive. Four wheel drive is also a standard feature.

The sprayer tank has an 1100l capacity and features a dry tank gauge, so the operator can see the tank content with ease. There is a high quality agitation system which ensures a uniformed distribution of product throughout the tank.

The Pro Dedicated 1000 is available with 2 boom options. Standard is the electric folding GF aluminium ground following boom.

This boom follows the exact

contours of the terrain put in front of it.

A chemical induction hopper is also a standard feature. Using a chemical induction hopper is the only way of ensuring the chemical is put into the tank and mixed properly so there are no concentrated pockets within the sprayer tank.

A high pressure container washer is also standard within the chemical induction hopper. This feature means that if you triple rinse your used containers, they are no longer categorized as hazardous waste.

Electric controls and

automatic rate control are also a standard feature. Our rate controller is the AMC Bravo 180s. This rate controller is by far the simplest to use and is one of the most accurate on the market.

Gambetti are also offering a full range of GPS guidance systems and now, the latest SELETRON rate controller with GPS guidance built into it.

This system turns off every individual nozzle when it passes over an area that is already sprayed, and turns it back on again when over an untreated surface. Come and see us on Stand A61!





## THE STIG RETURNS TO BTME WITH COMPLETE WEED CONTROL

BTME marks the return of 'The Stig Driving Challenge' on the Complete Weed Control stand, where visitors can also see the range of weed and ice control services that the company offer.

Visitors to Stand C48 will be invited to set a 'hot lap' on the Top Gear track with everyone's times going up on the Leaderboard. The CWC Stig will set the 'to beat time' each morning with prizes being offered for the fastest time set from each day.

Following the successful launch of the Weed-IT machine at IOG SALTEX earlier this year, which sees the machine being available to purchase in the UK for the first time, CWC will be looking to appoint suitable dealers in order to create a network that can provide regional back-up and support for both the Weed-IT machine and the chosen carrier vehicle.

Following the show, on-site demonstrations will be available as well as bespoke builds for task specific machinery.

"We feel that it is now time for the weed spraying industry in the UK to step up to the plate and face its collective responsibilities to protect the

environment in which we operate," says Ian Graham, CWC's Managing Director.

"Making the technology available to everyone removes the excuse for the blanket spraying of huge areas of hard surfaces.

"With the changes in the label for glyphosate, access to this state-of-the-art machinery has never been required more."

Also on show will be the company's baseguard product. Baseguard allows water and nutrients through its porous structure to the roots below, negating the issues associated with compaction.

Tree wells are often choked with leaves, cigarette ends and other debris, especially when fitted with iron grilles. baseguard, however, fills these voids and can be installed in conjunction with grilles when the tree is planted, or as a retrofit.

In recent months the baseguard system has been used for much larger applications than simply tree surrounds, with access roads to sports pitches at Premier League training grounds as well as footpaths and play areas at schools being just some of its uses.

**RT**  
rigby taylor



Why will competitors flock to our stand?



**STAND C62**

**Has the answer!**

# BLEC TO LAUNCH NEW MACHINES AT HARROGATE



BLEC GLOBAL will use BTME to launch new products for the golf and sportsturf industry on stand A39.

These include a revolutionary new tractor-mounted golf green disc overseeder with 25.4mm (one inch) spacing between the discs - the closest spacing of any disc seeder produced by BLEC.

And BLEC has also built a new two-wheel tractor with a power transmission

unit that will operate many machines, including their own Power Box Rakes.

The tractor will be available with a Honda or Yamaha engine, diesel or petrol options - and with drive to the front and rear drums.

Also at BTME will be the BLEC Laser Grader - a popular machine with golf course contractors for levelling and rebuilding tees.

Another universally successful machine

on show will be the Multivator - which decompacts and recycles rootzone material in one pass.

BLEC managing director Gary Mumby said: "BTME is a very important show for us where we get the chance to start the year by showing our innovations for golf and sportsturf professionals.

"It is a great place to catch up with customers and old friends and we look forward to seeing them on the stand."

## MANSFIELD SAND DEBUT AT BTME 2014

Mansfield Sand Company Ltd will showcase their range of Sports Sands and Landscaping products at stand B31 in Hall B at BTME alongside Lincolnshire-based turf supplier, County Turf Ltd.

Privately owned Mansfield Sand supplies rootzone materials, top dressing and bunker sand to over 400 golf courses across the UK, including the home of the English Senior Open, Rockcliffe Hall, and Lee Westwood-endorsed Close House.

The company also supplies pitch materials to a very high percentage of the professional

football and rugby clubs throughout the UK as well as councils, schools, universities and private sports facilities.

Mansfield Sand has supplied sand based products from its base in North Nottinghamshire for over 150 years and was recently granted planning permission to develop a new quarry in the local area, securing the future of the company. All landscaping products developed by the Mansfield Sand are based on blends of various grades of silica sand and PAS100 accredited green compost.

Mansfield Sand and County Turf have enjoyed a successful

business relationship for many years and recently worked together to renovate the Leeds Carnegie pitch at Headingley Stadium and the Ullevi Stadium pitch in Gothenburg, Sweden.

"This is Mansfield Sand's first time at BTME and we are very proud to be exhibiting our range of top class products alongside County Turf", explained Sharon Morris, Mansfield Sand's Golf Sales Manager. "Two years ago we granted County Turf exclusivity to produce custom grown Fibresand and Fibrelastic Turf and it has proved to be an extremely successful partnership.

"The exchange of technical expertise coupled with the dedication to deliver the very best sports and landscaping surfaces has been of great benefit to both companies and the customers we supply".

Andy Fraser, Managing Director of County Turf agreed: "Both Mansfield Sand and County Turf pride ourselves on the quality of our products and our ability to satisfy the many requirements of landscaping contractors, sportsfield specifiers and users alike.

"Our collaboration on projects such as the Headingley Stadium is testament to this."



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## CLEARWATER IS THE STAR

ClearWater, the UK's No. 1 WTL approved Washpad Water Recycling System designed specifically for use on turf maintenance machinery, will be the star on the Highspeed Group stand C15 at BTME.

Over 200 of these much acclaimed systems have been supplied to golf courses and others in the turf management sector and recently the company secured its first order from the USA, supplying a system to East Lake golf course in Atlanta. Further success has come recently in France too with an order in the Provence. The system, manufactured to EN858 standard, has also been featured at the German Greenkeeper Association (GVD) conference and exhibition in Hannover.

ClearWater, developed by Highspeed Group Ltd and manufactured in the UK, being an officially approved water saving technology, qualifies for 100% 1st year capital allowances under the ECA (Enhanced Capital Allowance) scheme. This means that companies investing in the system, can write off 100% of the cost of installing ClearWater system against taxable profits; a good incentive to choose ClearWater.

ClearWater's main aims are simple; Prevent pollution and save water! It is the most unobtrusive system on the market and in a class of its own. Safely below ground and featuring simple yet effective engineering, the system has proved to be a winner.



## NEW JOHN DEERE MODELS AT BTME

New machines from John Deere's comprehensive golf and turf maintenance product range will be featured at BTME 2014 on Stand M30.

These include the new X950R commercial rear discharge/rear collect diesel lawn tractor – a first for the company – and the latest heavy-duty 4x4 Gator utility vehicle, the fast and powerful XUV 825i petrol engine model.

The basic 24hp X950R will be available in four different configurations, with a choice of 122 or 137cm (48 or 54in) rotary mower decks and either a 550-litre (low dump) or 670-litre (high dump) materials collection system.

Additional user-friendly features include a unique single multi-function hydraulic lever for operating the mower deck, collector and front mounted implements, and a separate hydraulic pump for lifting and emptying the collector quickly at low engine rpm.

More power, speed and acceleration are provided by the new 50hp XUV

825i Gator utility vehicle, which has a top speed of 44mph and offers smoother, automotive-style performance. Power steering with an anti-kickback feature is standard.

The 825i features a fully locking four-wheel drive system and fully independent double wishbone suspension, with up to 267mm (10.5in) of ground clearance.

The large, one-piece cargo box provides a load capacity of 454kg, while towing capacity is 680kg and overall payload capacity is 635kg.

Also making its UK show debut at Harrogate is the new XUV 855D S4 Gator utility vehicle which combines versatile off-road performance, work capability and comfort for up to four people.

It is powered by the proven 25hp three-cylinder liquid-cooled diesel engine featured on the current 855D model; the olive & black liveried S4 also has a top speed of 32mph, and comes with power steering as standard.

The turf industry's biggest choice of hybrid electric walk-behind and ride-on cylinder mowers is represented by the 2500E greens mower and 8000E lightweight fairway mower, equipped with innovative Quick Adjust cutting units featuring the SpeedLink system for extremely quick height-of-cut adjustment. John Deere's hybrid electric mower technology was the first to be made commercially available on the amenity market, in 2005.

These machines will line up alongside other pedestrian and ride-on cylinder and rotary mowers, Gator utility vehicles, compact tractors and quality parts. In addition, John Deere Financial's latest interest-free finance programmes mean golf and bowls clubs can still order a new machine until the end of February 2014, with the first of two annual payments at zero per cent interest due in March 2014, based on 60 per cent of the recommended retail price.



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# Twin Peaks

A man wearing a blue beanie and a black jacket is smiling and looking towards the camera. He has his hands on his hips. In the background, there is a golf course with a red flag on a green, a large stone building, and a forested hillside.

Steve Castle travelled to Wales to hear the remarkable story of the Kerry twins and to see the greenkeeping past, present and future of Royal St David's Golf Club







**Even on a wet and windswept autumnal morning, the setting for Royal St David's Golf Club in Harlech, north west Wales, was breathtaking. It's a remarkable location – an SSSI within Snowdonia National Park. Harlech Castle loomed high above while Snowdonia itself glowered imposingly from the north.**

Roger Kerry has been Head Greenkeeper at the links for over 30 years, and his twin brother John has been Deputy for almost as long. My visit meant I would be able to examine the club's past, present and future because they had already hired Roger's replacement to join the team – Rhys Butler, former Deputy Head Greenkeeper at Aberdovey, a similar links 40 miles along the Welsh coast.

As I negotiated the small level crossing which runs yards from the club's maintenance facility, I was immediately warmly welcomed by the twins, who revealed they will retire on different days! John was born at 9pm on a November evening back in 1948, but Roger delayed his arrival until 3am, also meaning they have different star signs. As well as kinship they have an obvious passion and respect for the industry, plus pride in their decades of work on the course. They are both unassuming, positive characters, and insisted that greenkeeping – and Harlech – is in a far healthier place now than when they began.

Big brother Roger said: "You didn't want to come into greenkeeping in the 1970s. The pay was very poor, there was no education. If you could drive a tractor you were in, that was it."

He joined in 1978, and confessed he faced a real challenge. With little money, an ageing greenkeeping team and soaking wet greens dominated by meadowgrass, the club had temporary greens from 1 November all the way through until a fortnight before Easter. John joined as Deputy in 1980.

Roger continued: "The greens were so boggy even in summer. You would hit a shot onto the 17th green and it would plug in the turf! You had 95% meadowgrass greens with two inches of thatch. The club wouldn't invest. It had a very good name in the forties, but it was living in the past and it wasn't anywhere near the standard anyone wanted – the club, golfers or the greenkeepers. There was no structure, no long-term plan."

One of their first moves was to invite Jim Arthur to the course. With no formal education available, they avidly read his books and articles and knew they had to invite him to Wales – but the club needed convincing his visit was necessary.

Roger said: "The club were concerned that the knowledge Jim would pass on to the team would lead to them demanding higher wages. That was the mentality then. Eventually he came and it was a real eye opener, exactly as

we'd read in his articles. He gave us all sorts of advice and pointers."

John added: "Of course, at that time we didn't have vertidrainers or slitters, so it was a case of hand forking the greens. We gradually got them firmer, so you could play the running game.

"We gradually made progress, ensuring drier and drier surfaces. In drought conditions in the late eighties we decided to let the course 'burn out' for its long-term benefit. Maybe we went over the top occasionally but we were still learning. Sometimes you have to stoop to conquer."

Gradually, golfers started to return with low handicappers enjoying this truly natural links test of golf all year round. In turn, this attracted tournaments. During my visit, the PGA Welsh National Championship was in town, and they've also regularly hosted the Ladies European Tour and the R&A-backed Jacques Leglise Trophy between GB & Ireland's boys' team and their European counterparts (this year won by GB & Ireland.) Naturally, this increased focus and acclaim did present its own challenges.

Roger explained: "We realised a few years ago that the practice ground was too short. Better players with more modern equipment were clearing the ground and landing balls on the 17th fairway. So we moved the 17th fairway further left, making it a tougher hole and extending the practice ground. For

Name: Roger Kerry  
Born: Harlech, 23  
November 1948  
Handicap: 10  
Hobbies: Singing,  
rugby, golf  
Favourite Sports Team:  
Harlech Rugby Club

Name: John Kerry  
Born: Harlech, 22  
November 1948  
Handicap: 10  
Hobbies: Singing,  
rugby, golf  
Favourite Sports Team:  
Harlech Rugby Club

Name: Rhys Butler  
Born: Machynlleth, 31  
May 1978  
Handicap: 1  
Hobbies: Cycling, trail  
running, golf  
Favourite sports team:  
Arsenal

ABOVE: The Team at Harlech:  
Rhys Butler, Llion Kerry, Gareth  
Evans, Emyr Price, John Kerry,  
Roger Kerry. Missing: Owain  
Aeron.

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