

est the Pin - I know, I couldn't believe it either, and with 35 pts on countback, the winner of the aforementioned cup was Ryan Angear. Gary Holland, 35 pts, was runner-up, and the other Effingham GC bandito, who came third was Cameron Porter. That great Scottish golfer, Gareth Roberts, had the best gross score and will, if you are not careful, relive for you at our next event... every shot.

The next event is at Wimbledon Park GC, which confusingly has not taken place yet, but will have by the time you read this. Back to the dark room.

Daddies of the month are Jon Day and Daniel Pelling. On August 3 Daniel's partner Adrienne and I'm sure with much relief and great joy gave birth to Jonathan James, 9 lbs 15 oz. Jon's wife Abby, on August 11 had a second baby girl, Isla, 8 lbs 13 oz. Congratulations to both families.

As you may all be aware, Bob Wiles, RAC GC, officially retires in February 2010, after 33 years. Bob, a man to whom the years have been kind, and who still has a little twinkle, sorry that should read a little twinkle in his eye, is looking forward to relaxing in the Chichester area by the sea. He is intent on playing much golf in the Goodwood area and Bill Payne, Course Manager at Goodwood GC will be reducing the speed of their golf carts after Bob and his grandson overturned one on the course a few weeks ago. Bob assured me that he was not driving and that his grandson was not over the limit. Bob's successor, Eric Olsen, The Belfry GC, starts in October 2009 and we wish him every success in his new position.

Tony Worsfold, Workshop Manager at the RAC GC, also retires soon, but will continue to maintain the RAC's collection of veteran and older RAC rescue vehicles which are stored at Woodcote Park and occasionally displayed at the RAC's London office in Pall Mall. Good luck to you both and may you enjoy a long and exciting retirement.

Ted Holland, after 26 years at Gatton Manor GC, will retire on October 23. Again good luck, Ted and all donations should be sent c/o The Angel public house.

Les Coombes is not retiring yet, but is practising for when he does by taking up the noble

art of fly-fishing. After only one lesson Les has caught his first rainbow trout, 8 lbs 6 ozs at a river in Avington in Hampshire, but you should have seen the one that got away! I asked Les if he ties his own flies, but he said "no, he still prefers a zip".

That's all folks, until next month.

Brian Willmott



## East Anglia

They didn't tell me that the tide came in! According to our geographic experts at BIGGA HQ we are now just south of Edinburgh. No wonder my notes keep getting lost (see August Magazine).

The tide must have gone out again because we played at Felixstowe Ferry Golf Club in August and it was lovely. It was quite a day as they had had no rain for weeks until we turned up. I seem to recall that happening at Felixstowe on more than one occasion. So much for 'the sun shines on the righteous'.

I digress. 60 plus turned up to play on a lovely course, well presented by Glen Rayfield and his crew. Good to see Glen at the helm.

The trophy hunters were in action again; they were as follows:-

0 - 9 Handicap: 1st. Mike Varley 41 Points; 2nd Michael Buck 39 Points; 3rd Nick Brewster 37 Points

10 - 18 Handicap: 1st Glen Rayfield 42 Points; 2nd Acer Barber 40 Points; 3rd Paul Gould 39 Points

19 - 28 Handicap: 1st Roy Britton 34 Points; 2nd Adrian Goode 33 Points; 3rd Pat Swinn 33 Points

Guest: 1st Frank Grifins 41 Points; 2nd K Eldred 40 Points

Trade: 1st Nick Ashman 42 Points; 2nd Edward Clarkson Captain & Greenkeeper Shield; 1st Michael Buck & T Mills 77 Points. 2nd Alan Carter & K Eldred 74 Points

Longest drive - Joe Simpson on the 10th and Steve Dickinson on the 17th.

Nearest the pin - Asa Barber on the 5th and Roy Britton on the 12th.

The Loo Seat was presented

to a fourball, none of whom reached a ditch 40 yards in front of a tee. Unfortunately, I didn't get their names, so if the four, obviously scratch golfers, could let me know who they are, all will be revealed in the next bulletin (I think not).

All the prizes were presented by Doug Pipe, Felixstowe Captain. Thank you Felixstowe for a super day out.

The main sponsors for the day were Toro Lely UK. The equally important were as follows:- Bartram Mowers, Aitkens, Tacit, Ben Burgess (Newmarket & Norwich), Tomlinson Groundcare, Baileys of Norfolk, Spearhead Turf, Rigby Taylor, Sherriff, Symbio, Collier Turf Care, Hayter, Force Limogran and Bury Turf Care.

Mick Lathrope



## Kent

Afternoon everyone and greetings from Leaf City!

Now that summer is well and truly behind us and the sun tan starts to fade we can, at least, console ourselves with the fact that our courses don't look like the proverbial cornflake any more! Here at Birchwood, shades of green slowly turned to a pale yellow colour and a granite like, dusty surface for much of the summer enabling the highest handicap golfers to achieve a somewhat flattering score or two.

Now the daylight hours have shifted and you've remembered that broken headlight on the greens mower you promised yourself you'd fix in the summer has resulted in extended putting surfaces and the cold mornings lowering some to raid their wives underwear drawer for additional warmth (you know who you are!).

The football season is in full flow again and my spare time is occupied totally by running my three kids to their matches all over the south east putting my ever-elusive low-teens golf handicap out of reach for yet another year. I wouldn't have it any other way though. You can't beat seeing the honest passion kids put into their football week in week out. It's so refreshing

after watching some of the over-paid prima donnas prancing around in the higher echelons of the football league.

I hope you enjoyed playing Redlibbets Golf Club at the end of September and I shall provide a full report next month. I did ask Kev what he thinks I would need to shoot to ensure victory there. He told me "All the other golfers". Thanks.

Saltex has been and gone now too ensuring our mess rooms are full of brochures and posters advertising equipment our staff would have us buy.

Yep, winter draws towards us with the annual thrill of seasonal shopping (can't bring myself to use the 'C' word) just around the corner. But on the upside, however, it does mean the return of our annual shindig/Turkey Trot at Birchwood on November 26. I know that's a few weeks off yet but please make a note in your diaries for what, in my opinion, is the highlight of the year.

Please call me if you have any news for this column, especially if you can relate any embarrassing tales about colleagues (see the bit about wearing women's tights above) or personal achievements.

Take care and remember, don't drink and drive. Don't even putt.

Best of British  
Rob Holland  
07843 410755



## Sussex

August 6 was the date of the Sussex Section's Summer Meeting and Team Shield and what a wonderful day it was. East Brighton was the venue and it is difficult to find a Club more welcoming than they were on that day. Andy had the course in superb condition and the weather held to almost the end of the day.

The day was sponsored by Mitchell Ground Care Services and Darren Mitchell was there to dazzle us with his brilliant golf and more importantly to present the prizes.

On the day the local team of Andy Painter, Martin and Sam showed just how important local knowledge is when they carded

a tremendous score to win the main prizes.

Now, the Sussex Section has always prided itself in making teams and players from other Sections very welcome and so we were pleased to welcome three teams from Surrey to our Team Shield. Surrey Renegades II consisted of Gary Ogilvie, with Course Managers from West Hill and Guildford, and they took second place (on countback) with 87 points. In third, with 86 points, were Surrey Renegades III, all from Tandridge Golf Club.

What happened to Surrey Renegades I? You may well ask. For this was the team led by Brian (Tacit) Willmott who regularly enters Surrey team events. Mark Harvey (Epsom) struggling with illness having just returned from Mexico played brilliantly to card 50 points, almost enough to win it on his own. He was however inconsolable at not getting in the prizes feeling that his team mates performance could have been better. Anthony was no better than average (unusual for him) while Brian had great difficulty in getting off the tee. He found the 9th Green from the 10th Tee, nearly demolished the halfway house (the catering lady hopes to back to work soon) and the winner of the 3.50 on the nearby Brighton Racecourse only won because of where Brian's drive on the 15th finished. Surrey and Brian, you are great fun and are welcome to all Sussex events. On reflection that was a stupid thing to write as Brian pens the Surrey reports!

Carlton Allen Davis won the Longest Drive prize with a huge drive, with Nearest the Pin being won with a great shot from 'Sex-Bomb' Searles. This wonderful day was rounded off with a superb meal in the evening

There is a Sussex/Kent/Surrey triangular match on October 14 and anyone wishing to play please contact Secretary Dave Allen and for your information the Sussex Turkey Trot which is always a great day will be held at Worthing Golf Club on Friday, November 27.

Derek Farrington

## South West and South Wales Region

### BIGGA South West and South Wales Regional Seminar 2009

This year's annual Seminar is being presented in association with Farmura and Aquatrols and will be held once again at Cannington Centre for Land Based Studies on November 19. The theme for the seminar this year is "Modern Solutions For The Game".

The morning presentations include two speakers over from America. Dr Stan Kosta, Director of Technology for Aquatrols Corporation, who will give a presentation on Surfactants and Soil Management and John Kaminski, Assistant Professor of Turfgrass Science at Pennsylvania State University, who will talk about Fairy Ring Control. These speakers will also be joined in the morning session by Dr Ruth Mann, Plant Pathologist for STRI, who will be speaking on Diseases On The Increase. The afternoon session commences with Peter McVicar, Course Manager at Hesketh Heath Golf Club, speaking on Sustainability followed by Tom Malehorn, from Aquatrols, who is a graduate from Pennsylvania State University and will give a presentation on Surface Moisture Management and Playing Control.

Entry for BIGGA members is £20 with non members £30. A reduced rate of £20 for a non member is offered if accompanied by a BIGGA member. Places for the day are limited and booking details and information will be sent to all Head Greenkeepers/Course Managers in the region. Anyone requiring further information or a booking form please contact Jane Jones BIGGA Regional Administrator on 01454 270850 or mobile 07841148110.



### South West

Early August, on one of the few dry days, saw the Section team travel "across the Bridge"

to take on the South Wales Section at Marriot St Pierre. I say crossed the Bridge – most of us sensibly crossed the bridge, but Robin Greaves in the "yellow peril" drove around the long way via Gloucester. "It costs fifteen lousy quid to cross in a pickup" Robin was heard to moan while tucking into his second Magners on the verandah (and doing his best to wind up our hosts!).

Never mind – it was a great day. Thanks to Marriot St. Pierre, and all the team there for such a terrific experience. The Old Course, which as most of us know has been hard enough over the years, has had a significant facelift over the course of the last year. Most of the bunkers have been rebuilt, four greens have been replaced, and several tees repositioned – notably the 7th tee, which has been moved back into woodlands down on the lower level, now making the former par-4 hole into a 540 yard par-5. Also the 16th hole, which goodness knows was difficult enough before, has been made into a much more severe dogleg by moving the tee to the right and a new green with a nasty sneaky drop-off at the back. Excellent improvements throughout, and fullest congratulations to all those involved. Money well spent without question. The South Wales team finally got revenge for the last couple of defeats with a narrow 3 1\2 – 2 1\2 win. Well played Wales – but watch out - We'll Be Back.

The Autumn Meeting and AGM at Saltford Golf Club is now very close. Please respond to the email applications which have gone out. If you haven't received one for any reason – please contact me on paulw@mgcnew.co.uk as soon as possible. Darren Moxham and his team are champing at the bit to welcome us, and the word is that Saltford is in really good condition with all the stops pulled out.

As for the AGM – this is your chance to make a difference. Come along and tell us what you'd like to see in the way of Education, Training, and Golf. Yes Golf. We shouldn't be embarrassed by playing golf. This is our trade. If we don't understand golf – if we don't understand the requirements of golf – if we don't understand the mindset of the golfing member – we don't stand the best chance of doing our

jobs properly. At a career level – getting involved with a BIGGA Committee is the best opportunity for developing yourself. Stand for the Committee. I did – at the age of 25 and a Deputy Head Greenkeeper in 1982. Best thing I ever did. I don't think I'd be where I am today if I hadn't. Yes, BIGGA has taken up a lot of my time. No I haven't been paid – no I don't want any payment. It doesn't work like that. Volunteering speaks volumes – don't underestimate it. You develop a network. You develop relationships and a reputation. When that job comes along that you really really want – you've got the best chance of securing it. You're not going to manage that if your name is not known or your commitment unproven – and someone else's is. Simple.

Nuff said. This is getting close to my last report. I'll probably squeeze one more in, which might well be a look back over five years of ramblings. So please send me any news from your area or club and you may be spared.

May I just close by thanking our Patronage Partners for their support. The names are on the Fixture Card. The links will soon be appearing on the website. These companies support us. Please help by supporting them.

Paul Worster.

paulw@mgcnew.co.uk  
07768 394593.



### South Wales

Hope you are all well and not suffering from Trench Foot after that 'glorious' summer that we just had!

Seriously, in September's Around The Green (which I wrote in August) I commented on the rain, then went to Tenerife for two weeks, came back and the weather was still exactly the same! What happened to the 'BBQ Summer'? And what happened to those 'experts' who advised us that, due to global warming, we were to paint our houses white to reflect the sun and to plant shrubs to provide shade? Are these the same people who during the 80s advised us that in the event of a



nuclear war we were to paint our houses white to reflect the blast? Do these people have shares with Dulux or something? Anyway, rant over, back to the Section!

The annual match against The South West was played at St Pierre recently. Players found the Mathen course in excellent condition, thanks to the efforts of Course Manager, Stuart Wood, and his staff. After a hard fought contest, the South Wales team finally came out on top, with the final score 3 1/2 to 2 1/2. Longest Drive was won by Jordan, from Taunton & Pickeridge, and Nearest The Pin was won by Stuart Ross, from Brecon GC. Thanks go out to South West team's captain Wayne 'The Special One' Vincent for organising his team; to Steve Chappell for organising the South Wales team and for looking after the cup; to T H White for sponsoring the South West team's shirts and James Rees, of Inscapes, for sponsoring the South Wales teams shirts. Also a big thanks to Simon Keeble and Nick Martin from The Scotts Company for providing the prizes. And finally thanks to Stuart Wood and everyone at St Pierre for the course, the great food and hospitality.

At the time of writing, the draw for the Semi Finals for The Rigby Taylor Matchplay Competition (The Road To Tenby) was as follows: Paul Handy & Rhys Norville v Gary Humphries & Rhys Norville; Mark Wilshire & Mark Anderton v Andy Roach & Gareth Knight or Darryl Bray & Leigh Davies.

The final will be played at Tenby GC and both teams will be giving Dave Carvey's RT company credit card a good hammering in Tenby town after the match. If I give you a good

write up than can I come along too Dave? Roy? Peter? Oh well! It was worth a try!

Don't forget the Autumn competition which this year is at Southerndown GC on Wednesday, October 14. The Section's AGM will also take place here so if you have any suggestions/issues regarding the Section then please feel free to come along to air your views. The golf will start at 1.30pm. Invites will be sent out in due course. The Autumn event will once again be sponsored by Keith Morgan Mowers. Thanks in advance to Jon and Ben Morgan for their continued support.

Good luck to our Greenkeeping team when they play The Secretaries in their annual match, which this year is to be held at Neath GC on Thursday, September 10. A report in next month's Around The Green.

Finally, If Adrain Panks (your friendly SISIS Rep) tells you that he will be on his inflatable this weekend, don't put your hands to your ears and shout 'too much information Ade!' He is merely stating that he has a new fangled inflatable kayak and can often be seen paddling on the river Taff on weekends. He has kindly given me his old kayak (The Pink Pig) and has suggested following the river Taff from its source in the Brecon Beacons right down to Cardiff. I dont know mate! I'm sure that when we paddle through Merthyr I'll be able to hear someone playing the theme tune from the film Deliverance on the banjo. I'll let you know!

Any information or announcements that you would like added to this column will be gratefully received.

Ceri Richards  
07831 168645



**John Pemberton**  
Chief Executive

**By the time you read this we will have no doubt have tackled the challenges of the golf course at Burnham & Berrow for our annual National Championship. I wish Richard Whyman and his team every success and I look forward to seeing the course.**

Finding sponsorship for this has been difficult but we have managed to secure two main sponsors who are Kubota and Charterhouse and I am grateful for their help which enables the cost to be kept down to the competitors.

As the days grow shorter Harrogate Week seems to be almost upon us even though it's still just over three months away. I think it is often overlooked or taken for granted that this event, arguably the largest indoor turf exhibition and education opportunity in Europe, is organised completely in-house by the 18 BIGGA staff. I say 18 however four of those are based in regional offices and of the remaining 14 only two are dedicated full time to Harrogate, Sue, who sells the stand space, and Pauline, who looks after the operational side.

This is BIGGA's single largest activity and certainly its largest source of income. How do we achieve success year upon year you might ask? We do it thanks to the dedication of all 18 staff who juggle planning and development meetings and physical input into the production of the event while balancing their own every-day key roles in the Association. Like every other business there have had to be cut backs and the loss of three posts earlier in the year has had an impact. As we all know the work does not go away, it just gets shared out between fewer people.

Where am I going with this? The exhibitors are backing Harrogate at the moment and sales are doing well, it could be better but the economic climate is not in our favour.

It's time to close ranks and members need to support the Association that supports them and to support the companies that support it not only at Harrogate but also during the year. Take time to have a look at [www.harrogateweek.org.uk](http://www.harrogateweek.org.uk) for the latest information on both the education and the exhibition, but most important of all start making your plans to attend. I am being quizzed by some key exhibitors about how I see attendance levels for 2010, my crystal ball is a bit cloudy but if Harrogate is not well attended then you can be sure that it will be more difficult to sell for January 2011. When the job market is quiet what better time to improve your career prospects? Take advantage of the enclosed 'Continue to Learn' brochure, this does not include the 'Fringe Seminar' programme that is being added to right up to Harrogate, details of which will be in the November magazine. Information can be found at any time on the Harrogate Week web site or by contacting the office.

Finally, congratulations to Rhys Norville for winning the Student of the Year competition that continues to be sponsored by Toro and thanks also to the team at Lely, a part of the equation that is sometimes overlooked.

Remember that this is your association and by pulling together we can influence the future.

**John Pemberton**  
Chief Executive

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# Membership

Tracey Maddison, Head of Membership, provides a departmental update

## Greenkeepers and Groundsmen...

...two words here at BIGGA we are now using more in unison with each other.

It was very encouraging to receive so much positive feedback at Saltex last month from both greenkeepers and groundsmen regarding the inclusion of groundsmen into full membership of BIGGA. It was quite apparent that many do believe that there is much to learn from each other.

We view both greenkeepers and groundsmen (working on sports turf) as our core membership business and both receive our utmost attention. We are not under any illusions and realise that we have to work hard at promoting the services, benefits and reasons why greenkeepers and groundsmen (working on sports turf) should be members of BIGGA.

## Harrogate Week

As we are now into October some of you will be thinking as far ahead as January and Harrogate Week. The dates for your diary are –

*Exhibition dates – Tuesday 19th January to Thursday 21st January 2010 and*

*Education dates – Sunday 17th January to Thursday 21st January 2010.*

There is a full programme of exciting seminars and workshops to choose from, you will probably find some that are “interesting, but not for me”, while others will have triggered that “Ah ha” moment, whatever your reaction there is certainly something of interest for everybody. Don’t leave it too late, when you have made your mind up, book!

## Fancy Improving your IT Skills?

Why not try online learning, you can learn at your own pace, in your own time with Microsoft® online learning.

As a membership benefit, BIGGA members can access an official Microsoft® Office 2003 training library that includes programs such as Excel, Word, Powerpoint and Outlook.

A BIGGA member can access these practical and effective online courses at a discounted rate of £15 (plus VAT at the prevailing rate) thanks to the support from the Learning and Development fund.

To take advantage of this membership benefit or for further information contact the Learning and Development Department on 01347 833800 option 3.

## BIGGA Membership Benefit of the Month – Stress Advice Helpline

Stress, health and wellbeing are becoming more and more of a serious issue.

BIGGA recognises that stress is becoming a real concern, especially work-related stress. In order to help you address any issue that may be causing you to feel stressed BIGGA is pleased to offer a stress advice helpline as a new service to full members.

This membership benefit can help you proactively manage stress by providing immediate emotional support, advice and practical information 24 hours a day, 365 days a year.

The Stress Advice Helpline can work with a wide range of concerns from emotional issues such as anxiety, stress, depression and low self-esteem to family and relationship issues, marital and relationship problems, critical illness and bereavement, this list is not exhaustive.

One telephone call to the helpline could be all that someone needs to begin to manage their own work-related or personal problems and improve their situation.

Full Members of BIGGA can now call the helpline on 0800 174 318, this is a freephone telephone number 24 hours a day, 365 days a year and speak to a professionally qualified counsellor.



### Contact Details

Tracey Maddison  
traceymaddison@bigga.co.uk

Brad Anderson  
brad@bigga.co.uk

Tel: 01347 833800  
(option 1 for Membership)

### Regional Offices

#### Scotland & Northern Ireland

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Tel: 0141 616 3440  
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pj.boyd@btinternet.com

#### Northern & Midland

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petelarter972@aol.com

#### South East

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Mobile: 07841 948410  
cliveosgood@yahoo.co.uk

#### South West & Wales

Jane Jones  
Tel: 01454 270850  
Mobile: 07841 948110  
janejones1@btconnect.com



Peter Boyd Peter Larter

Clive Osgood Jane Jones

### OTHER USEFUL NUMBERS

(Full Members only)

Personal Accident Helpline  
02075 603013  
Greenkeepers Legal Assistance  
0800 177 7891  
Greenkeepers Support Services  
0800 174 319  
Debt Counselling Helpline  
0800 174319

## BIGGA welcomes the following new members

### Scottish Region

Stewart Carbray, West  
Ryan Copland, East  
Tao Gao, Central  
Ben Gourlay, East  
Jamie McGrogan, West  
Rongxue Xu, Central  
Kun Zhang, Central

### Northern Region

Keith Dodd, North East  
Mark Dodd, North East  
Charlie Emsley, Northern  
Craig Kilgour, North East  
Andrew Shaw, North East  
David Thompson, Northern

### Midland Region

Michael Bithell, East of England  
Peter Dunkley, Mid Anglia  
Richard Hawker, Midland  
Jonathan Lewis, Midland  
Mick Marvell, East Midland  
Richard O'Hara, East Midland  
Simon Oakes, East Midland

### South East Region

Geoffrey Beauchamp, Kent  
James Brazil, Surrey  
Adrian Cox, Essex  
Robert Dowling, Essex  
Steven Gaines, Surrey  
Matthew Jupp, Essex  
Christopher Phillips, Surrey  
Douglas Roofe, East Anglia  
Matt Scobbie, Surrey  
Mike Seaton, Surrey  
Neil Ward, Sussex

### South West/South Wales Region

Kyle Knight, South West  
Stephen Milton, South West  
Paul Neilson, South Coast

### Northern Ireland

Ian Moore, Northern Ireland

### Overseas

Giles McDonagh, Republic of Ireland  
Benjamin Lovett, Turkey  
Guizhou Peng, Far East

# Assistant Profile

Each month we take a light hearted look into the life of an assistant greenkeeper...

**If he hadn't become a greenkeeper, Richard Larkin might have been running his Dad's business by now ...either that or playing for Millwall FC! This month's Assistant once played for their junior team...**



**Name:** Richard Larkin

**Age:** 20

**Club:** Tenterden Golf Club Kent

**Position:** Greenkeeper

**Nickname:** Granny!

**1. How long have you been greenkeeping?**

Two years

**2. What was it about the career that attracted you?**

Originally worked in the Pro Shop but soon wanted to get out on the course.

**3. If you weren't a greenkeeper what do you think you'd be?**

Not sure but would probably be helping with my Dad's business. Always wanted to be outdoors and active.

**4. Which task do you most enjoy doing and why?**

Cutting the rough, gives me time to think, plus the odd golf ball.

**5. Which task do you least enjoy doing and why?**

Bunker raking especially after a bad storm.

**6. What one thing - other than a pay rise - would improve the greenkeepers' lot?**

There is always room for improvement. Perhaps one day in the distant future we could be able to control the weather!

**7. Hobbies?**

Playing golf (5 handicap), football and clubbing.

**8. Favourite Band?**

Various bands but particularly like Garage/Dance music.

**9. Which team do you support (football or otherwise)?**

Charlton Athletic FC and Millwall FC – I played for Millwall Juniors.

**10. What is your claim to fame?**

Played football with one or two Millwall up and coming stars and golf with European Tour Player Benn Barham. But watch this space!

# What's your number?

Our regular and random profile of an industry figure continues with this month's lucky number...

## Patrick Vivers, of Etesia comes under the spotlight



**1. What is your position within the company?**

President of Etesia SAS and MD of Etesia UK Ltd

**2. How long have you been in the industry?**

I joined Outils Wolf in Wissembourg, France in 1976; then started with Etesia in 1988, when the Wolf family decided to invest in a new factory/product/brand.

**3. How did you get into it?**

One of the Directors of Outils Wolf was introduced to me by a German Politician during a study-exchange with the University of Saarbrücken and my Business School in Chambéry.

**4. What other jobs have you done?**

Sales & marketing were always my main activity. Since I joined Etesia I have added export to my favourite activities, as I am fluent in French, German, English and Italian. Export nowadays represents 50% of Etesia's business, whilst Etesia UK is our second biggest export country.

**5. What do you like about your current job?**

What I like most is the diversity, with all management aspects including R&D, production, sales & marketing, after-sales, finance...Secondly the fact I work for a family-owned company where return on investment is seen as long term, with very little shareholder pressure.

**6. What changes have you seen during your time in the industry?**

Modern distribution, Chinese imports and pressure on price, production de-localisations and new manufacturing technology.

**7. What do you like to do in your spare time?**

Motorcycling, walking

**8. Where do you see yourself in 10 years time?**

Drawing my pension, and maybe set up a new own-business with my sons (25 year old twins)

**9. Who do you consider to be your best friends in the industry?**

I'm not sure we can talk about friends in business, but I do have many good work colleagues. Of course, over the years some excellent relationships have been built with dealers and suppliers.

**10. What do you consider to be your lucky number?**

Seven, my birth month

*Patrick has picked Rod Feltham of Avoncrop*



# Unlock the potential of greenkeepers

## Become a key sponsor

The funding provided by Golden and Silver Key supporters means that BIGGA can continue to produce training and career aids including DVDs, CD Roms, field-guides, as well as refunds for training fees, subsidised learning and development courses, the lending library, careers advice, posters and manuals.

To find out more, contact BIGGA HOUSE on 01347 833800



“ I really wanted to develop my education but had to fund my own training, so I contacted BIGGA to ask for financial support. A refund of my course fees has enabled me to complete my chainsaw maintenance and cross cutting, felling of small trees and my PA6 spraying certificates. I really do appreciate what BIGGA, with the support of the Golden and Silver Key Companies, has done for my career. ”

Murray Mannall, Greenkeeper



“ The support for this fund has enabled BIGGA to enhance the value of being a member, and it has previously given many greenkeepers the opportunity to further develop their careers. As an association we owe our Golden and Silver Key sponsors a huge vote of thanks. ”

John Pemberton, Chief Executive



Current members of the Fund are:



Gold Key Individual Members: Andy Campbell MG CGCS; Sam Langrick; Christopher Lomas MG; Iain A Macleod; Frank Newberry; W J Rogers; Tom Smith; Lee Strutt MG

Silver Key Individual Members: Ade Archer; Iain Barr; Hamish Campbell; Steve Dixon; Paul Jenkins; Robert Maibusch MG; Richard McGlynn; Stephen Pope; Jason Sarna; Steven Tierney; Neil Whitaker; Graham Wylie

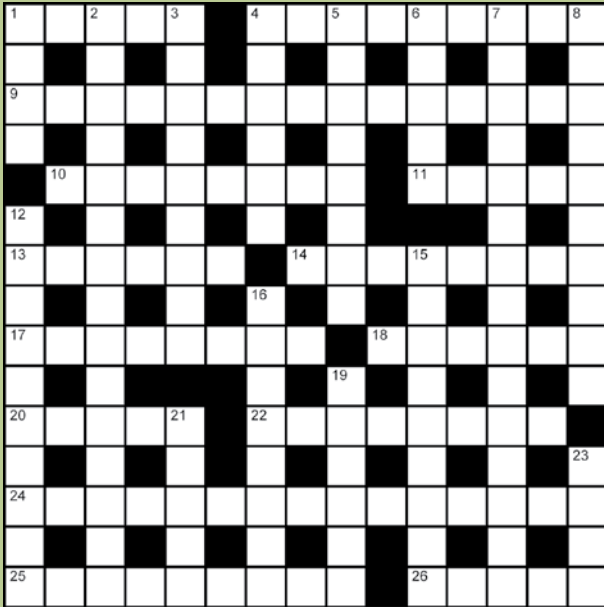




# in the shed

Our monthly puzzle page to keep you entertained when you're forced indoors..

## CROSSWORD



### Across

- 1 4th letter of the Greek alphabet (5)
- 4 Mountain range of Afghanistan, extending into Pakistan and India (5,4)
- 9 1990 film starring Arnold Schwarzenegger as detective John Kimble (12,3)
- 10 Marine creature also known as horsehead and opah (4-4)
- 11 Overshadow, make to look small (5)
- 13 Severe shortage (6)
- 14 More blasphemous (8)
- 17 In a coarse, contemptible manner (8)
- 18 Hindu/Muslim practice of secluding women from the sight of strangers (6)
- 20 Relating to birth (5)
- 22 Chrysanthemum relative used in traditional medicine (8)
- 24 British Prime Minister 1963-4 (4,7-4)
- 25 Comedian, 1931-93, famed for mother-in-law jokes (3,6)
- 26 North African country bordering Libya (5)

### Down

- 1/12 Title currently held by HRH the Prince of Wales (4,2,8)
- 2 Welsh anthem - properly, Hen Wlad Fy Nhadau (4,2,2,7)
- 3 Mountain range forming the backbone of Italy (9)
- 4 Traditional Scottish delicacy (6)
- 5 --- soul, music genre made popular at venues such as Wigan Casino (8)
- 6 Overtune, tip over (5)
- 7 Hy Zaret / Alex North song, one of the most recorded of the 20th century (9,6)
- 8/23 Keep one's fingers crossed (4,3,3,4)
- 12 See 1
- 15 Glow, emit light (9)
- 16 Hands and knees (3,5)
- 19 Mythical island where the sword Excalibur was forged (6)
- 21 Iron Age kingdom of Asia Minor (5)
- 23 See 8

## QUICK 'NINE HOLE' QUIZ

1. David Beckham is clocking up the caps but whose record of most England caps does he have in his sights?
2. What is the name of the player at the centre of Rugby Union's Bloodgate scandal?
3. Talking of scandals. Which motor company owns the team that Flavio Briatore was in charge of before he resigned?
4. More scandal. What is the name of the South African 18 year old 800 metre runner caught up in the gendergate scandal.
5. Over which course was this year's Walker Cup played?
6. Name the 17 year-old tennis player from Guernsey who won the Girls' Open at the US Open at Flushing Meadows.
7. Which football team plays at Pittodrie Stadium?
8. Name the English athlete who won the Heptathlon at the recent World Athletics Championships.
9. Name all five managers of the UK and Ireland national football teams



## MONSTER SUDOKU

Fill in the grid so that every row, every column and every 4x4 box contains the numbers 0 to 9 and the letters A to E.



## SUDOKU

Fill in the grid so that every row, every column and every 9 box shape contains the numbers 1 to 9.

Daily SuDoku: Fri 25-Sep-2009

hard

Puzzle  
Answers  
on  
page 73

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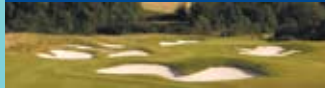
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