# **BUYERS' GUIDE**



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### Applications are invited for the following position

### **1st ASSISTANT**

Established in 1920 Thorndon Park is a prestigious members club and is situated in Essex 10 minutes from J29 on the M25. Thorndon is a classic Harry Colt design and provides excellent playing and working conditions.

Applicants will be working alongside the head greenkeeper and deputy head greenkeeper and is able to show positive and assertive leadership skills and to be able to lead by example to carry on the high standards that are required.

The following qualification skills held by the candidate will be an advantage:

- NVQ level 2, aspiring to do level 3.
- Up to date spraying and Chainsaw certificates.
- Knowledge of Health and Safety regulations.
- Knowledge of irrigation systems.
- · Computer and administrative skills.
- Good communication skills.
- Good turf management.

This is an excellent opportunity for the right person to work closely with the head green keeper and further their skills and training. We have a very motivated team that aspire to high standards and good team moral.

Salary negotiable depending on experience and qualifications.

#### **Closing date: Friday 5th December**

Please apply in writing together with C.V to Head Greenkeeper, Robert George Thorndon Park Golf Club Ingrave, Brentwood, Essex CM13 3RH or office@thorndonpark.com

### Area Sales Manager, Turf and Amenity North England, Competitive Salary + Excellent Benefits



The Scotts Company is the world's largest horticultural company in the world with products for both the home and garden and professional markets. We are a global \$3billion company and we continue to grow.

#### The Role

We are looking for someone to take responsibility for maximising the sales effort for acceptance and growth of Scotts' Products in one of our core markets, Turf & Amenity. Reporting to the Turf and Amenity Sales Manager your key responsibilities will include:

- Developing and implementing annual sales action plans
- Managing all accounts and prospects
- Maintain and strengthening customer relationships
- Produce progress reports to communicate and share with the team
- In conjunction with marketing develop sales communications including promotions for end users.
- To represent the company in trade shows and seminars

To be successful in this role you will also have a good understanding of Microsoft packages. Proven success in a sales role is essential, along with the self-motivation and initiative needed to achieve individual and Company goals.

An industry-recognised qualification e.g. BASIS & FACTS, will be advantageous but is not essential. Evidence of technical understanding of the nature of the product range and a general understanding of the Amenity Market will be required.

The role will involve some overnight stays

#### Benefits

Benefits include: company car, bonus, 26 days annual leave, a contributory pension scheme, health insurance & excellent development opportunities

To apply please send CV & covering letter to Vicky Rondeau: vicky.rondeau@scotts.com

### **GREENKEEPER VACANCY**

**Roehampton Club** is an exclusive, private members' sports club, set in 100 acress of parkland, close to Richmond Park. Originally established in 1901 it offers arguably the finest range of sporting and leisure facilities in the London area including; an 18-hole golf course, 29 tennis courts, 5 squash courts, 4 croquet lawns and Health Club. We are currently looking for a Greenkeeper to join our Grounds department to assist in the daily operations of the Golf Course by ensuring the efficient preparation of the course.

Whilst full training will be given, the ideal candidate will possess the following qualifications and competencies:

- NVQ Level 2 or equivalent in Sports Turf Maintenance.
- Pesticide application PA1, PA2a, and PA6
- Good communication skills.
- Appreciation of Health and Safety.

Applications should be sent to HR Manager, Roehampton Club, Roehampton Lane, London, SW15 5LR or hr@roehamptonclub.co.uk. *Closing date: 30/11/2008* 



### St. Boswells Golf Club

### Greenkeeper

This is an ideal opportunity for a committed, self motivated greenkeeper to impose his/her style on this gem of a 9 hole course along the banks of the Tweed. Applicants should be qualified to a NVQ Level II. Spraying certificates beneficial (PA1, PA2, and PA6). *Please apply in writing, including your C.V. before 1st. December, 2008 to:* 

> Club Secretary, St. Boswells Golf Club, St. Boswells TD6 0DE.



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Part month £300 Full month £500

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# **BIGGA MEMBERSHIP**

### Greenkeeping can offer you a career for life and a lifetime of learning

### Student Membership of BIGGA (for those studying full-time)

Greenkeeping is a rewarding and challenging career choice for all ages and abilities from school leavers to those considering a career change, let BIGGA help you develop your career as a greenkeeper by becoming a Student Member.

### Membership of BIGGA will provide you with: -

#### **Greenkeeper International**

The Association's much read magazine packed with up to the minute information and features providing you with valuable research and perhaps even helping you with your assignments. Delivered FREE to you door monthly.

#### Membership Handbook

Providing you with an extensive guide to the products and services relating to the fine turf industry and the contact deails of the major companies supplying those products and services. The Handbook also includes a comprehensive greenkeeper membership section.



# BIGGA



Entry to a world class trade event. The Trade Exhibition has over 200 exhibitors and 8,500 visitors. There can be no better place to 'Continue to Learn' than

taking part in the education programme. Students will find much that will demand their attention including seminars of specific interest. On production of your Student membership card you can attend the seminars FREE of charge. Not to mention the fantastic networking opportunities available throughout the whole of this week, another valuable way of learning...from those already in the industry.

### **On Course Field Guides**

To aid with your study further, Student members are entitled to receive a FREE copy of each of the field guides available in the series. Produced in a handy to use and read format. Thanks to the contributors to the BIGGA Education and Development Fund there are five in the series: -

- · Golf Course Grasses;
- Identification and uses of the main grasses found in golf course rough;
- Identification of trees and shrubs on the golf course;
- Identification of damage caused by mammals and birds;
- · The major diseases and pests of fine turf.

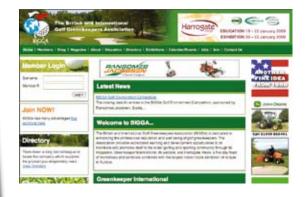
### **BIGGA Lending Library**

Can't find the book you require in your local library or College Resource Centre? Why not check our library listing to see if the BIGGA lending library stocks the title for which you are looking? The lending library is available to all BIGGA members, allowing them to borrow up to two books for up six weeks, the only cost is return postage.

### **BIGGA Website**

Check out the latest Jobs online by visiting www.bigga.org.uk

Application Form - for an application form either download a form from the BIGGA website at www.bigga.org.uk/join/membershipforms/ or contact the membership team on 01347 833800 option 1 for membership.





### WAITING FOR THE FROST

It has been a very busy month on the back of our golf tournament. I was straight off to East Sussex National Golf Club for the BIGGA National Championship, sponsored by Kubota.

On arrival I was absolutely amazed with the size of the resort as a whole, the new hotel looked impressive, the whole stay was fantastic. On the Sunday morning we woke up to torrential rain, not a shock for weather so far this year, but naturally disappointing. It was decided, to be fair to everyone in this year's championship, instead of a two day championship the competition would change to a one day Stableford competition with a new trophy as well.

Monday was a fantastic day weather-wise, only turning poor towards the end; it enabled us all to see East Sussex Golf Club at its best - on that note, I would like to thank the Course Manager, Scott Litchfield, and his staff for their efforts and producing a great golf course.

I would like to congratulate the winners. Firstly, the BIGGA Trophy went to David Simpson, who won it for the second year running and travelled all the way from Crieff in Scotland. The BIGGA Cup went to fellow Midlander, David Fellows. The BIGGA Plate, which was for the Stableford competition was won by Brian Robinson. And the BIGGA Bowl was won by Andrew Cornes, on behalf of the trade. Overall, a good event and it was great to see people travelling from far and wide to attend.

The Board of Management meetings were my next diary appointment. We discussed the budgets, strategies for 2009, the AGM in January and for a proposed new membership structure, incorporating additional categories for fellow groundsmen in other areas of sport to become full-category members. This was supported by the Board unanimously and gives us a chance to increase our membership within the sports turf industry. I hope that with the support of the members too it will improve our standing, allowing us to not stand still and cope under the demands of the current financial climate.

I also attended Stephen Bernhard's new HQ opening at Rugby in October, in the presence of HRH Earl of Wessex. A very interesting and busy day and it was great to meet Prince Edward.

A poor start to the month of October although it has started to dry up nicely with some strong winds. Frost looks not too far on the horizon, however. It is good to have a nice, dry sunny, spell, despite the cold. The biggest problem for this time of year for Parkland greenkeepers is the leaves. They create so much work for the guys and with pressure from golfers over this next month or two it will be a continual job. It takes up a lot of the working weeks' labour. People think we are out of season but it is as much in season as ever with these workloads.

We are looking towards the winter and preparing for our projects in 2008/2009. I can't believe we are heading into the fourth quarter of the year already, as our planning will now concentrate on this time along with all the general maintenance the quieter season affords.

### Harrogate 2009 - Harrogate Week

By now you should already have seen the Definitive Guide to Harrogate Week 2009. There is so much additional education and free seminars this



year, it really will be a fantastic opportunity for all our members to attend and sharpen their skills. We are giving great initiatives, I do hope as many of you as possible will be planning to come and support Harrogate Week 2009.

Budgets! It is a tough time to be looking at the figures. Obviously, with all the rising costs versus the downturn in revenue, it is going to be a hard year in 2009 and trying to set the right budgets is no easy task. I know it is on everyone's mind but hopefully there will be a positive end to the year within the industry and we can see improvements in this area.

Finally, I will be attending the Icelandic Greenkeeping Conference from 24-26 October. As always I look forward to meeting some new people within the industry, and I am to give a presentation on golf course management within a resort, incorporating sustainability and environmental issues.

Kenny Mackay Chairman

UP

Your next issue of GI will be with you by December 8th <u>Visit our website for a full archive of BIGGA magazine issues at www.bigga.co.uk</u>



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