

WE HAVE A NEW LOOK FOR THE BUYER'S GUIDE!

Because we have had such a good response to our competition over the last year, we thought things might be getting just a little bit too easy for you.

So, as we know you like a challenge, we have changed the Buyer's Guide to include a teaser which will hopefully be a bit more taxing!

Take a look at the picture on the left and try work out what problem you think it might be.

The answer will be hidden somewhere in the Buyer's Guide section. OK, for the time being we might not be giving you a prize to work it out, but just think of the satisfaction of getting the problem solved!

The solution to the final Turftime Teaser in November was 'Tony Holmes Landscapes Ltd'. The lucky winner of the Red Letter Day was Mr M Chapman from Durham City Golf Club.



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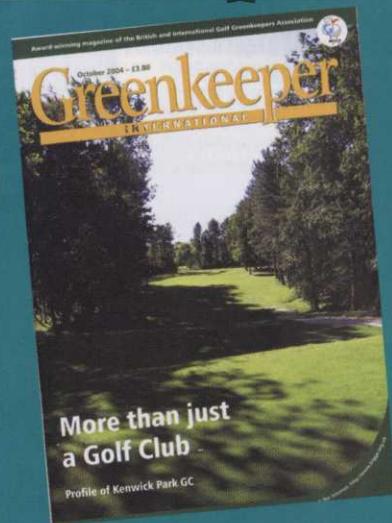
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Closing date 17th December 2004.



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Leisure & Arts

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Ian Walton, Club Secretary,
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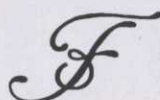
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First Avenue
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Pudsey, Leeds, LS28 6QN**

T: 0113 2568 111

F: 0113 2569 111

E: david@towerchemicals.co.uk

W: www.towerchemicals.com

BILLINGHAM GOLF CLUB

Invites applications for the position of

Assistant Greenkeeper

The successful applicant will have the following:

- Minimum NVQ2 or equivalent
- Must have golf course experience
- Ability to work alone or as part of a team
 - Must hold PA2 and PA6

Please apply in writing with your CV to:

The Secretary, Billingham Golf Club, Sandy Lane, Billingham,
Stockton-on-Tees, TS22 5NA

Closing date 31st December

Leeds Golf Club

Cobble Hall

Has an immediate vacancy for a

FIRST ASSISTANT GREENKEEPER

The successful candidate will have:

- 5 Years greenkeeping experience at a reputable golf course
- Qualifications to a minimum of NVQ Level 2 or equivalent
- PA1, 2 and 6 spraying certificates would be an advantage
- Awareness of modern greenkeeping practices and current health and safety regulations
- Be self-motivating, hard working, and be able to deputise for the Head Greenkeeper in his absence.

Apply in writing, including C.V. to:

Neil Hullah, Head Greenkeeper, Leeds Golf Club, Elmets Lane, Leeds, LS8 2LJ

Closing date: Friday 14th January 2005.



SUNNINGDALE GOLF CLUB

require

Mechanic/Greenkeeper

- Minimum 5 years' golf course experience
- Proven experience of maintaining a substantial fleet of equipment using grinding and welding equipment
- Experience with TORO preferred
- Ability to maintain service and repair records

Gardener/Greenkeeper

- Minimum 3 years' experience
- Greenkeeping/horticulture experience to NVQ2/3 - preferred but not essential
- Proven experience of maintaining public/clubhouse gardens and surrounds to a high standard
- Position to include driving range and general greenkeeping duties

Both applicants should be self motivated, committed and hardworking as well as having the necessary experience and ability to maintain the amenities of a world top 50 golf club.

Competitive salary - accommodation not provided.

Please apply in writing or email with full CV to:
Jane Tye, Sunningdale Golf Club
Ridgemount Road, Sunningdale, Berks SL5 9RR
janetye@sunningdalegolfclub.co.uk

Closing Date for Applications: 31 December 2004

Banks Amenity Products Ltd.
Established 1961

Leading Manufacturer of Fine Turf Dressings

Require a

TECHNICAL SALES MANAGER

Midlands South

To sell our range of TURF DRESSINGS, ROOTZONES, SANDS, PEATS, TOPSOIL and other bulk materials to the golf and amenity market. This position will require you to develop new business and serve existing clients.

Applications are invited from candidates with a desire to succeed and proven selling experience within this competitive field.

Must be enthusiastic, highly motivated and committed.

An excellent package will be offered to the successful applicant.

Closing date for applications is 14 January 2005

Applications in writing with CV to:

Tim Banks, Managing Director,
Banks Amenity Products Ltd, 4 The Point Business Park,
Rockingham Road, Market Harborough,
Leics, LE16 7QU



St Andrews Links

invites applications for the following position

HEAD GREENKEEPER COURSE No. 7

Construction is scheduled to begin in March 2005 on this course, which has been designed by David McLay Kidd.

The position requires an enthusiastic, conscientious and self-motivated professional, who will be involved in the project from the beginning of construction and work very closely throughout with the golf course architect.

Reporting to the Links Superintendent, the successful applicant will be responsible, in conjunction with the architect, for construction of the golf course to the highest standard. As the project evolves he will become the leader of the greenkeeping team, involved in much of the finishing work, the grow-in and ultimately the maintenance of the golf course.

We would expect the candidate to have NVQ/SVQ level 3 or HNC as well as being technically qualified in all aspects of greenkeeping and have experience of golf course construction and grow-in.

In return we offer a competitive salary, contributory pension scheme, BUPA and other benefits.

Those interested should send a letter with accompanying CV to:

**Gordon Moir, Links Superintendent,
St Andrews Links Trust, Pilmour House,
St Andrews, Fife, KY16 9SF
or email gordonmoir@standrews.org.uk**



INVESTOR IN PEOPLE

www.standrews.org.uk

COLONY CLUB GUTENHOF

Vienna, Austria

requires

Assistant Greenkeepers

for their 36 hole Championship complex

All applicants must be suitably qualified to NVQ Level 2 or equivalent and have a minimum of three years experience.

The successful applicants will be expected to work as part of a hard working team and contribute to the running of both golf courses.

Accommodation and 1st flight provided.

Please send C.V. and photograph to: John Jackson, Head Greenkeeper, Fillgrader Gasse 21/3 A-1060 Vienna Austria.

ENVILLE GOLF CLUB LTD

Highgate Common

Enville

Nr Stourbridge

West Midlands

DY7 5BN

www.envillegolfclub.com

Due to the impending retirement of the present post holder, we are seeking an experienced

COURSE MANAGER

The successful applicant will report to the General Committee through the Secretary Manager and the Greens Committee and will be an essential part of the Management Team.

The successful applicant should ideally possess:

- A minimum of five years experience as a Head Greenkeeper.
- A proven ability to prepare work programmes and to meet deadlines.
- A proven ability to prepare and work within annual budgets.

The position offers an attractive salary with additional benefits.

Please apply in writing with full CV To:
Mr J.J.Bishop, Secretary Manager, Enville Golf Club Ltd, Enville, Nr Stourbridge, West Midlands, DY7 5BN.
(No accommodation available)

Recruiting? Perfect timing...

If you are looking to recruit new members to your team during the lead up to BTME & ClubHouse exhibition in January, then **STOP!** Look no further!

The **GREENKEEPER INTERNATIONAL RECRUITMENT PAGES** are here to help you match the right person to the right job.

During this period **EVERY** Head Greenkeeper/Course Manager in the UK will receive the magazine as well as every Club Secretary – an increase of 3,000 to our normal circulation – ensuring more people than ever will see your advert!

All adverts placed will go on to our website for a month **FREE OF CHARGE.** **PLUS** any adverts booked for the January edition in December and by the 10th January for the February edition of the magazine, will automatically appear on our career boards at the exhibition – **FREE OF CHARGE.**

So, how can you take advantage of this?

Simply select the size of the advert you require:

1/8th page = £435

1/4 page = £560

1/2 page = £910

Add 20% to the price if you want a **colour** advert and then...

Call **Amy** on **01347 833800**
to book your space.

GLYN ABBEY GOLF CLUB

are seeking a

General Manager

to help take this expanding proprietary course forward.

Located in Trimsaran, near Kidwelly in Carmarthenshire, Glyn Abbey is renowned for having the best technical layout in the whole of South Wales and, as a result of the Management's efforts, is widely acclaimed as the most improved golf course (and indeed Club) in the area. Continued improvement in all areas is essential and therefore requires a highly motivated individual not afraid to muck in and get their hands dirty whenever and with whatever is needed. The Managing Director is such an individual and is looking for the right person to assist him and the Professional.

Keeping up with these two is a real challenge. Budgets are of necessity tight and a highly commercial outlook is a pre-requisite.

Applicants need to have greenkeeping qualifications and experience at least to first assistant level as the Course is the prime product.

On site accommodation is a possibility short, medium or long term as part of the package if desired.

Applications should be made in writing in the first instance, enclosing a detailed CV including current remuneration, addressed to The Managing Director, Glyn Abbey Golf Club, Trimsaran, Carmarthenshire, SA17 4LB.



Club House Manager

Based in East Sussex, Management of all bar and catering staff, working with Head Chef and Bar Manager.

Previous experience essential and knowledge of golf an advantage. Responsibility for Society bookings and reception. For more Details log onto www.golfjobs.co.uk & see job Ref: 692



122-126 High Road,
London, NW6 4HY

Tel: 020 7692 0885

email: Support@golfjobs.co.uk



Manager / Administrator

Based in the West of Ireland, Founded in 1904, The Golf Club invites applications for the position of Golf Club Manager/Administrator.

The successful candidate will work with the Management Committee and members to continue with our goal of making our Golf Club the quality inland course in the Galway.

For more Details log onto www.golfjobs.co.uk & see job Ref: 664



122-126 High Road,
London, NW6 4HY

Tel: 020 7692 0885

email: Support@golfjobs.co.uk



Golf Operations Manager

Based in Dublin, this is a new role in one of Ireland's newest Championship courses. You will be responsible for the day to day operations of the club. Reporting to the PGA Director of Golf, you will have experience in a similar role for a leading course.

For more Details log onto www.golfjobs.co.uk & see job Ref: 692



122-126 High Road,
London, NW6 4HY

Tel: 020 7692 0885

email: Support@golfjobs.co.uk

Feature listing from December 2002

December 2002; BTME & ClubHouse Preview;
R&A Golf Course committee; Dr Kate Entwistle;
Pennard GC

January 2003; Beedles Lake Profile;
Talking Heads - Chemical Application;
Rebuilding Golf Greens; Constructive Advice

February 2003; BTME/ClubHouse Review;
Royal Liverpool Profile; Irrigation; Nematodes

March 2003; The Berkshire Profile;
Meloidogyne; Overseeding Golf Greens;
Talking Heads - Health & Safety

April 2003; Oakmere Park GC; Spraying;
Golf Course Security; Bernhards Delegation;
Ransomes Jacobsen Profile

May 2003; Cardrona Golf & Country Club;
Poa Annuua; Rough Mowers; Mole Control;
Rootzone; Green Construction

June 2003; Irrigation; Ransomes Jacobsen
Scholarships; Fertiliser; Fairway Mowers

July 2003; Irrigation Water; Greens Mowers;
Bent Grasses; Course Management; Rakes

August 2003; Aeration; Open Review;
Saltex Preview; Waste Water;
Toro Student of the Year

September 2003; Hanbury Manor; Irrigation;
Disease; Integrated Pest Management;
Communication

October 2003; Construction Machinery;
Pay Recommendations; Saltex Review;
Pesticide Legislation; Finance

November 2003; Temple GC; Trees;
Environment Competition Results;
Sandy McDivot; Drainage

December 2003; BTME & ClubHouse Preview;
Downfield GC; Compact Tractors;
Architecture; Bio-tech

January 2004; Ipswich GC Profile;
Grass Seed; Environment Competition Awards;
Utility Vehicles (sit in)

February 2004; Harrogate Review 2004;
Tyneside GC; Utility Vehicles (sit on); Irrigation

March 2004; R&A Best Practice;
Trentham Park GC; Drainage; Spraying

April 2004; Know your Rules; Tournament
Preparation; Landmarks in Greenkeeping;
Security

May 2004; Goodwood Club; Seed or Turf?;
Biological Product Survey; Water Features;
Recycling; BIGGA Environment Competition

June 2004; Fairy Rings; Biologicals;
The Grove; Kubota Profile; Turf;
Sand and Rootzone

July 2004; Royal Troon Open Preview,
Mowing, Disease Analysis.

August 2004; Neil Thomas Memorial Golf
Day; Open review; Royal Cinque Ports;
Irrigation; Mowers (2); Saltex Preview; Best
Practice; Top Dressing.

September 2004; Toro Student Greenkeeper
of the Year Preview; Ravensworth Golf Club;
Turf Disease; Royal Holloway College; Tractors;
The Greener Approach to Greenkeeping.

October 2004; STRI 75th Anniversary;
Kenwick Park GC; Ecology; John Deere
National Team Championship; Best Practice;
Top Dressing; Saltex Review; Aeration.

November 2004; Toro Student Greenkeeper of
the Year Final; The BIGGA National
Championship; Comrie GC; CV Advice;
Drainage; Construction; Fences.

Chairman's Column

Make the Most of Conference Season

With the 'Conference Season' now upon us and our winter programme in full flow, the days seem just as busy as those of spring and summer. Normally for me November is not the best of times as I struggle to come down from the high of frantic, fire fighting activity, which is life at a busy resort facility.

It may also have something to do with the cold, wet miserable weather that we typically experience in the west of England and with it all the necessary drainage work, etc that ensues.

This year however things have been different. The 'winter' sunshine of Arizona and the company of Eddie Donlan, from the GCSAI, and David Hart and Howard Storey, from John Deere; and the delight of watching (twice in one week) Cameron hitting balls on the range with his new (birthday present) golf clubs – a small happening maybe, but good for the soul nonetheless.

The reason for being in Arizona was to accept a cheque from John Deere for £8,825 to be used as funding for education within BIGGA. This is a result of the widespread support for The John Deere World Team Championship, from dealers and golf clubs in the UK.

If proof were needed of the value of bringing together the whole management team from within a golf club, then it was manifested in the team from Worfield GC representing the UK and Ireland.

While talking to them it was obvious that their relationship was a strong one and their business a happy and successful one. They were a credit to us all and a pleasure it was to be in their company.

David and Howard helped prove once again the real strength of this industry- work hard, play hard. We are more than fortunate to enjoy close relationships with our trade partners and the feeling that we are all in this together always comes through.

I know some of you may think this is all well and good for those of us lucky enough to go on these kinds of trips, however talk is often on these occasions of how we can improve the lot of all greenkeepers, and the above event certainly helps enormously in this respect.

My earlier reference to the 'Conference Season' again probably highlights the gap that exists between those fortunate to receive the support of their employer and those that don't. There are few of us, in these tough economic times for golf, who can simply fill out the registration form and demand a cheque from the club.

Indeed for most this has never been possible anyway. As with all expenditure the request has to be reasonable and it has to be justified. How many of us are in a position to be able to prove the return on investment as a means of convincing our employer of



the merit of supporting our continuing professional development?

If this is an area you are unfamiliar with then pick up the phone and speak either to an officer at HQ or me.

We would be delighted to help and you will find that, contrary to popular opinion, BIGGA is not just a clique and all are welcome - you never know, you might even speak to somebody that just happens to hold the Master Greenkeeper Certificate (these people, unless they happen to be wearing a blazer with the MG badge on, are indistinguishable from other members) and I'm sure these guys will also dispel some, if not all, of the widely held opinion that we are elitist and above talking AND listening to other members.

The number of education opportunities and conferences, in particular, continues to grow and with it the decision on which to attend becomes more difficult. Each will offer a different opportunity and the important thing is that you come away from it with something of value that you can use to better your chances of success both for you and your golf club.

At BIGGA we believe we are in the best position to make this happen and to that end we continue to focus on the education and training of ALL our members at multiple locations around the country throughout the year, with Harrogate being the highlight of the year and offering, as usual, not just education but a one stop shop in which to view the latest developments in the industry. You are a vital ingredient in its success and I look forward to seeing you there and/or at one of the other events taking place this winter.

Andy Campbell MG CGS