

BIGGA TURF MANAGEMENT EXHIBITION

**BTME**

& EDUCATIONAL SEMINAR PROGRAMME

&

ClubHouse

## What to Expect...

Harrogate week is next month and BTME & ClubHouse look set to be bigger and better in 2004 than ever before. What can visitors expect?

BTME & ClubHouse expands year on year to reflect the immense diversity of machinery, products and services required by the professional greenkeeper and golf course secretary to stay ahead of the game. As the exhibition grows in stature so does the audience. Visitors from local authorities, parks and gardens, football, rugby, and cricket clubs wander through the exhibition halls alongside the groundsman from castles, theme parks and racecourses.

This year's exhibition will be the biggest yet. It will occupy 9000 square metres of floor space at Harrogate International Centre with around 250 exhibitors spread across the full range of interests. BTME has steadily grown and become established as the largest indoor turf exhibition in Europe and with the addition of ClubHouse a "one stop shop" has been created for sports clubs from turf management to locker rooms.

The second exhibition in 1990 attracted 4062 visitors, more than doubling the 1989 attendance. Out of the 80 companies who exhibited in 1990 many have continued to show their support and are still exhibiting in 2004 These include:

AFT Trenchers, Better Methods, British Seed Houses, Cooper Clarke, Farmura, Hayter, Hunter Grinders, Inturf, John Deere, Kubota, Lely/Toro, Lindum Seeded Turf, New Holland, Ransomes, Scotts (ICI), STRI, Supaturf, Tacit, Trelleborg and Vitax.

BTME & ClubHouse grows and develops each year. New companies are coming on-board all the time to join established exhibitors.

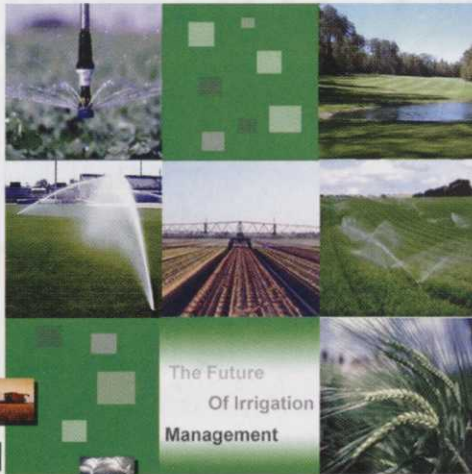


**PIC**  
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Stand B20 - BTME & ClubHouse 2004

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control systems

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.com

**BATgolf.com**

See us on Stand B3 at BTME & ClubHouse

Nan a Nan a Nan a Nan a BATgolf

## MF Grounds Care Range

When it comes to grounds care, Massey Ferguson's wide choice of machinery is aimed especially at the professional operator and is supported by a large dealer network.

We offer unrivalled versatility whatever your needs. With options ranging from 6.5 to 50 hp - the MF 1200 series compact tractors, which has many of the advanced features found only on "full sized" tractors, the MF 5000 series of front cut mowers, and the MF 2924D professional lawn tractor - you'll find the right machine whatever the task. Combine this choice with a service and parts back up that's second to none and you're certain to find machines at your local MF dealer that will cover all the ground.

**Massey Ferguson - Pedigree, Power & Performance**

6.5-50hp



MASSEY FERGUSON

# COVER ALL THE GROUND



MASSEY FERGUSON is a worldwide brand of AGCO Corporation  
www.masseyferguson.com | tel: 01628 468441 | email: uk:sales@uk.agco.com



New exhibitors for 2004 include;

## BTME

Air-Seal Products, Border Signs, Cannons Turf, Countax, CSC Amenity Products, Golf Finance, The Green Approach, Irrigation Supplies, Proturf, Rogers Sprayers, SGM Hire, Terra-Vac.

## CLUBHOUSE

Lindsey Teak, Locker Solution, Logocloth, Prism Graphic Resources, Range Servant, Zero Gravity Products.

Another new feature for BTME & ClubHouse 2004 is the introduction of an 18 hole competition. Each visitor will receive a score card at all the main entrances and the challenge is to complete the score card by visiting the participating stands which represent each hole and have the card stamped. Having completed every hole, the visitor should go to the BIGGA stand in Hall Q where the card can be posted thus ensuring entry into the draw for a luxury holiday.

Located in Hall B will be an Internet Cafe, supported by pitchcare.com. An ideal location to relax and have a coffee while waiting to check e-mails and contact the office.

This year's Education Conference, "Continue to Learn", is presented by BIGGA in association with The Greenkeepers Training Committee and supported by The John Deere Team Championship. The National Education Conference theme, "Golf - Sport and Business", recognises that the playing of golf and the business of golf are inseparable. The keynote speaker, Alvin Law, will be presenting "No Such Word as Can't" - supported by Ransomes Jacobsen.

BIGGA is committed to the continual growth of BTME & ClubHouse, enhancing the whole experience for visitors and exhibitors alike. Part of that commitment is to draw many new visitors to both exhibitions and exceed the 10359 visitors in 2003.

BTME & ClubHouse promises to be the Greatest Show on Turf.

## HIGHLIGHTS OF THE WEEK

The National Education Conference supported by The John Deere Team Championship.

**Monday 19 and Tuesday 20 January, Hall D, Harrogate International Centre.**

### Workshop Programme

Supported by The John Deere Team Championship  
Monday 19 January, The Moat House Hotel.

### Education Dinner

Monday 19 January, The Majestic Hotel.

### Keynote Speaker

Supported by Ransomes Jacobsen.  
Wednesday 21 January, Hall D, BTME & ClubHouse.

### Seminar Programme

Wednesday 21 and Thursday 22 January, Hall D, BTME & ClubHouse.

### Careers Fair

Supported by Toro.  
Tuesday 20, Wednesday 21 and Thursday 22 January, Hall Q, BTME & ClubHouse.

### Internet Cafe

Supported by pitchcare.com  
Tuesday 20, Wednesday 21 and Thursday 22 January, Hall B, BTME & ClubHouse.

### The Exhibition Banquet

Thursday 22 January, The Majestic Hotel.

# ALVIN LAW, Keynote Speaker

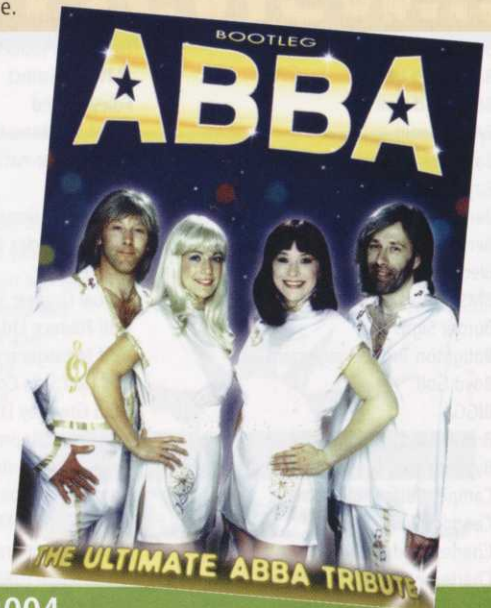


Following the presentations of the BIGGA Awards on Wednesday 21 January in Hall D, Alvin Law will present his inspirational and motivational speech entitled "No Such Word as Can't"

Alvin is a prime example of what is possible when you believe in the power of Positive Mental Attitude. One of the most highly sought after inspirational speakers in Canada, Alvin challenges and

motivates people to recognise, celebrate and overcome their own individual obstacles whether real or perceived.

The Keynote Session is supported by Ransomes Jacobsen and entry to this Seminar Session is free of charge to all visitors to BTME & ClubHouse.



## NEW FOR 2004

*BTME & ClubHouse Seminar - Tuesday 20 January 2004  
Hall D, Harrogate International Centre*

### GOLF CLUB DESIGN, DEVELOPMENT AND REDEVELOPMENT

Programme:

- 1.30pm** Financial Potential of Existing and Proposed Golf Facilities  
Sarah Payne, FPD Savilles Leisure
- 1.55pm** Clubhouse Food and Beverage Operations  
TBD, De Vere Belfry
- 2.15pm** Refurbishing Locker Rooms and Changing Facilities  
John Gibbs, Quality Lockers
- 2.40pm** Extending an Existing Clubhouse  
TBD, Woburn Abbey Golf Club
- 3.05pm** New Projects and Redevelopment – Where to Start  
Charles Mador, Charles Mador Architects  
and Howard Swan, Swan Golf Design Ltd
- 3.30pm** Questions to the Panel
- 4.00pm** Visit BTME & ClubHouse Exhibition

# Look Who's Exhibiting...

21C International Irrigation Consultant  
3-2-GO  
MJ Abbott Ltd  
Action Caddy Ltd  
Advanta Seeds UK  
Adverttees.com  
Aebi & Co. AG  
AFT Trenchers  
Air-Eze Ltd  
Air-Seal Products  
Aitkens Sportsturf Ltd  
Allen Power Equipment Ltd  
Allett Mowers  
Allied Turf - Tech  
Amenity Land Services Ltd  
Amenity Technology  
Angus Horticulture Ltd  
Arden Lea Irrigation Ltd  
Askham Bryan College  
Assoc of Golf Club Secretaries  
Avant Tecno (UK) Ltd  
Avoncrop Amenity Products  
GW Axup & Co Ltd  
Barcham Trees  
Barenbrug UK Ltd  
Barreldale Golf Ltd  
BATgolf.com  
Bathgate Leisure  
Bayer Environmental Science  
Berkshire College of Agri  
Bernhard & Co Ltd  
Blec Landscaping Equip Co Ltd  
BMS (Better Methods Europe  
Border Signs  
Boughton Turf Management  
Boyd Golf  
BIGGA  
British Seed Houses Ltd  
Bywater Services Ltd  
Campey Turfcare Systems  
Cannons Turf  
Charles Mador Chartered Architects  
Charterhouse Turf Machinery  
Club Car - Ingersoll-Rand  
Complete Weed Control  
Cooper Clarke Group Ltd  
Countax Ltd  
Course Care  
Cranfield University at Silsoe  
CSC Amenity  
DENNIS  
Doma Shopfitters Ltd

Eagle Promotions Ltd  
Earthquake Turfcare Ltd  
East Riding Amenity  
Eastern Connections  
Econoplas Ltd  
Ecosolve Limited  
Elmwood College  
Endsleigh Sports Insurance  
English Golf Union  
Enko Products  
Euro Cap Ltd  
European Golf Machinery  
European Inst of Golf Course Architects  
European Turf Technology  
European Turfgrass  
Evenproducts/Logic Irrigation  
Fairfield Control Systems  
Fairway Credit  
Farm & Garden Machinery  
Farmura Ltd  
FernHouse Marketing  
Fieldens (Wheeles Tyres ATV  
Fleet (Line Markers) Ltd  
Floratine Products  
FMW & Distinct  
Foley United  
Gambetti Barre UK Ltd  
Garfitts International Ltd  
GCSAA  
Gem Professional  
Genus Cubicles & Lockers  
Glen Farrow  
Global Organic Services  
Golf Finance Ltd  
Golf Management Europe  
The Golf Sign Company  
John Greasley Ltd  
The Green Approach  
Greenkeeper International  
The Greenkeepers Training Committee  
Greenkeeping Magazine  
Greenlink International Ltd  
Greenscape (UK) Ltd  
Groundsman Industries Ltd  
GSB Loams Ltd  
Hardi Limited  
Hayter Ltd  
Haztek International  
Headland Amenity  
Horsepower UK Ltd  
Hunter Grinders Ltd  
Huxley Golf

Imants  
ING Lease  
The Institute of Groundsmanship  
Institute of Horticulture  
Inturf  
Irrigation Control Ltd  
Irrigation Supplies Ltd  
Jaymac Security  
David Jenkins Turfcare Equipment  
John Deere Limited  
Johnsons Sport & Amenity Grass Seed  
Kubota (UK) Ltd  
Landscape & Amenity Management  
Lantra Awards  
Lastec UK  
Lewis Equipment Ltd  
Lindsey Teak  
Lindum Seeded Turf Ltd  
Links Leisure  
Lloyds & Co Letchworth Ltd  
Locker Solutions Ltd  
Logocloth  
Major Equipment Ltd  
Mantis UK Ltd  
Massey Ferguson (AGCO)  
Maxxis International UK  
McCormick Tractors  
Merrist Wood College  
MJT Contracts Ltd  
Mox UK Ltd  
Myerscough College  
New Holland  
North Staffs Irrigation  
Novozymes Biologicals  
Nu-Gro Corporation  
Ocmis (UK) Ltd  
On Course Matting Ltd  
Pentagon Amenity Marketing  
Power Seeds UK  
Prism Graphic Resources  
Pro-Tine  
Proturf Ltd  
PSD Agronomy  
Rain Bird Europe  
Range Servant UK  
Ransomes Jacobsen Ltd  
RC Marble & Sons Ltd  
Reaseheath College  
Rigby Taylor Ltd  
Ritefeed  
Rix Petroleum  
Rogers Sprayers Inc

Rufford Soil Technology  
Ruston's Engineering Co Ltd  
Same Deutz-Fahr UK Ltd  
Saxon Industries  
The Scotts Company (UK) Ltd  
Seoul Nassau (UK) Ltd  
SGM Hire  
Sheltons Sportsturf Drainage Solutions  
Sheppy Humber Palmers  
Sherriff Amenity Services  
Silesia Grill Systems  
Simon Tullett Machinery Co  
Sisis Equipment(Macclesfield  
Speedcut Contractors  
STRI  
Supaturf Products Ltd  
Swan Golf Designs Ltd  
Swan Plant Services Ltd  
Symbio  
Tacit  
Talbot Farm Landscapes  
Tarmac Topsport  
Tenax UK Limited  
Terra-Vac  
Terrain Aeration Services  
Tildenet Ltd  
Together in Golf  
DW Tomlin  
Tonick Watering Ltd  
Top Green SAS  
Toro Products  
Tower Chemicals Ltd  
Trelleborg Wheel Systems  
True Surface Rollers  
Turf Masters  
Turfcare Group  
Turfmech Machinery Ltd  
Turfrax Ground Management  
Tym Tractors  
Verde Sports Ltd  
Vitax Ltd  
Warwickshire College  
Waste2Water Europe Ltd  
WBB Minerals  
White Horse Contractors Ltd  
Wiedenmann UK Ltd  
Wolf Garten  
Yamaha Motor UK Ltd  
Zero Gravity Products

List updated 21/11/2003

## JOHN GREASLEY LIMITED

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Fax: 0116 269 6866





&



# Exhibitors' Preview...

## British & International Golf Greenkeepers Association

Greenkeeper International has long been regarded as the market leading publication and a must read magazine for everyone wishing to keep up to date with developments within the turf industry.



Editorial covering interviews with Course Managers and Head Greenkeepers at courses around the UK and beyond, technical articles from some of the foremost authorities in their fields, information on new developments, BIGGA and member information and news make Greenkeeper International the definitive publication. **Accept no imitation.**

Come and pick up the latest issue from the BIGGA stand.

**Stand: Q128 - 129**

## Ecosolve

Ecosolve are exhibiting their unique Ecosol Aero-fil System and products at Harrogate for the 3rd year and urge every greenkeeper to visit this stand to witness state-of-the-art turf care in operation. The respected and established Drill'n'Fill and

Deep Drill aerators are renowned throughout the UK and Europe. Championship to council courses all use the machines. Shouldn't you too?



Now accompanying these are some equally innovative products never before seen in the turf market - WormZtat is a soil tonic that will help turf recover from the effects of worms and prevent their damaging activity. Nutrieau is a breakthrough in the struggle to establish and maintain turf grass plants in tough conditions. This product accelerates seed germination and establishment of the mature plant without inducing soft & fleshy cell structure in the plant. It is ideal for alleviating drought stress too, as it has unprecedented water retentive capacity.

Come and visit us for an informative yet relaxed chat and see our results!

Tel: 01367 870165 Fax: 01367 870271

**Stand: M3**

**Garfitts**  
INTERNATIONAL LTD

The UK's Premier Supplier for all golf and turf machinery spares

CUTTING CYLINDERS  
FILTERS  
PROTECTIVE CLOTHING  
ROTARY BLADES  
ROLLERS  
SERVICE TOOLS  
TINES  
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Cross Scythes Works : Holbrook Trading Estate : Halfway : Sheffield : S20 3GH  
Tel: 0114 2513344 : Fax: 0114 2513000  
Email: sales@garfitts.com  
www.garfitts.com

**Stand: M26**

## Bernhard and Company Ltd

### CLEAN CUT COURSES

SEE Bernhard and Company Ltd's easy-to-operate grinders Express Dual and Anglemaster 3000 - used at top tournaments world-wide.

Considerably cutting the cost of mowing, regular use of these grinders dramatically improves the health of grass.

For superlative results there is a range of dedicated packages, to suit different budgets, including Express Dual and Anglemaster, Blade Rite, Gear Rite, Rapid Relief, Rapid Facer and Rota Master.

FREE DEMONSTRATIONS are offered - so clubs can see the difference!

Telephone Kim on: 01788 811600 www.bernhard.co.uk



**Stand: B31**

## ByWater Services Ltd - Wash Water Recovery



Manufacturers of the Oasis range of waste water treatment plant. Specialists in closed loop wash water recycling. Systems including the amazing Enzymatic and ad hock systems to suit individual site requirements. Turnkey solutions available.

We look forward to welcoming you to stand Q22 where you can view the Enzymatic and obtain information on the range.

Tel: 01530 563388 Fax: 01530 563399

Email: sales@bywaterservices.co.uk



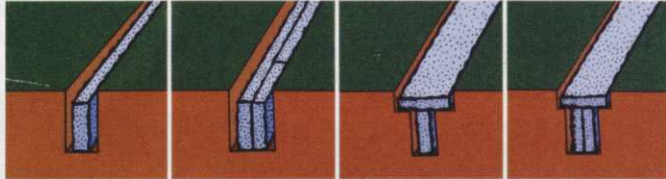
**Stand: Q22**

### Econoplas Ltd

Econoplas is breaking new ground in the area of land drainage, and its innovative product aquadyne has already attracted interest from Greenkeepers, groundsmen and turf management consultants across the UK and abroad. Developed by John Gaskarth, the system is flexible, low cost, easy to install with minimal disruption to sporting environments, particularly to golf courses where members can enjoy their game as work progresses.



Has tremendous potential for professionals involved with sports turf management



Single Slab Matrix Fairways & Sports pitches	Double Slab Matrix Stabilisation & Reinforcement	Single Slab T-Matrix Heavy Wear Areas	Double Slab T-Matrix Excessive Wet & Heavy Wear Areas
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Econoplas Ltd, Unit 5a, Plaxton Park Industrial Estate, Cayton Low Road, Eastfield, Scarborough, North Yorkshire YO11 3BY  
Telephone: 01723 586611 Fax: 01723 586543  
Email: john@econoplas.freemove.co.uk

Stand: Q38

### John Deere Limited

The company's new fairway mowers will be officially launched at BTME.

These include the improved 3225C and 3235C five reel cylinder mowers, designed to further improve productivity and quality of cut on golf courses and other amenity turf areas, while the brand new 3245C is a five gang rotary mower for semi-rough grass. Details of all types of equipment finance will also be available from John Deere Credit.



Tel: 01949 860491 Fax: 01949 860490

Stand: M9 & M10

### Euro Cap Ltd

Euro Cap's Sales Office, Embroidery Unit and warehouse in Rotherham is now fully operational and proving to be a big success. Stocks are up to full capacity and with the on site embroidery unit, Euro Cap are able to offer a UK next day sample service and a fast turnaround on orders up to 1000 pieces.

Euro Cap operate a number of Tajima embroidery machines, and in house embroidery, punching and digitising is also available.

Xtreme Cap, a Cotton/Nylon mix giving a lightweight breathable cap available with sandwich peak as standard in five colourways. New for golf, the Drimate Golf Towel, and the Euro Caddy battery powered golf trolley at an exceptional price.



**EURO CAP LTD**  
Quality Guaranteed

Contact our Northern Office Sales Team on: 01709 871244  
Email: clive@eurocapltd.com

Stand: Q109

### Cannons Turf Ltd

Cannons Turf is an established business that has been growing quality turf since 1988. Product excellence and unparalleled service has always been our priority. Our range of turf covers from football pitches and golf greens to house lawns and large landscaping projects. As an extra service, we are pleased to offer mulch and stone products to compliment any landscaping project.

**CANNONS TURF LTD**  
Quality Cultivated Turf



Cannons Turf Ltd, Abbey Farm, Kirkstead, Woodhall Spa, Lincolnshire LN10 6UH  
Telephone: 01526 354411

Stand: Q6

### General Legal Protection Limited

General Legal Protection, providers of legal and domestic assistance to BIGGA members, will be on the BIGGA stand together with their chief employment adviser, Maggie Lawton, to help answer any employment problems.



Details of all products and services available to BIGGA members will also be available.

Stand: Q129

### Gem Professional

For a range of fertilizers that offers consistency and reliability then look no further than Gem Professional on Stand A25.

The current range of granular fertilizers and turf dressings will continue to meet market requirements and microbial product developments ensure we will stay at the forefront of the market. Our range is designed so that whatever your need, we have a product to satisfy.



We look forward to welcoming you to stand A25 to discuss your turf care requirements.

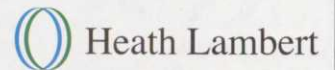
Tel: 01254 356611 Fax: 01254 356677

Stand: A25

### Heath Lambert

Heath Lambert Group is Europe's leading international insurance broker and one of the world's largest. Through a network of over 20 offices in the UK, the Group focuses on commercial and industrial insurances, but also undertakes personal lines and corporate financial services activity. The Group is a leading player in many sectors, including property, construction, motor fleet, professional indemnity, liability, risk management and claims management.

Contact: Andrew Lawrence, Tower House, Merion Way, Leeds LS2 8PQ  
Tel: 0113 2461313  
Email: alawrence@heathlambert.co.uk  
Web site: www.heathlambert.com



Stand: Q129

### Hayter Ltd

A comprehensive range of commercial turf care machinery, suitable for both golf and municipal applications, will be on display. Designed for high output and easy maintenance, many of the products shown will be of particular interest to those responsible for the maintenance of fine turf. From ride on fairway mowers to pedestrian rotaries for the maintenance of the smallest areas, Hayter have a machine for all areas of the course.

Contact: Barbara Garton, Hayter Ltd, Spellbrook, Bishop's Stortford, Hertfordshire CM23 4BU

Telephone: 01279 723444 Fax: 01279 600338

E-mail: sales@hayter.co.uk

Web: www.hayter.co.uk



Stand: C23 & C41

### Massey Ferguson

Included in the Massey Ferguson exhibit at BTME 2004 will be Compact Tractors featuring the MF 1235 with independent PTO, new Front Cut mowers, Ag.TV's with their unique racking system and the versatile light weight utility MF 2200 Series tractor ranging from 55hp to 80hp.

For further details contact:  
AGCO Limited, UK Sales Department, Banner Lane, COVENTRY CV4 9GF  
Tel: 024 76851202 Fax: 024 76852021  
Web: www.masseyferguson.com



Stand: M11 & M22

## Rigby Taylor

Rigby Taylor will be featuring a selection of products including the Activate range of microbial stimulant and nutrient retention products, the selective turf herbicides Bastion T and Greenor, Integrate and Profile for dealing with compaction problems and Amino-Sorb turf stress relief products. The Mascot range of high STRI rated Mascot Grass Seeds will be displayed and the Mascot fertilizers including the new Microfine organic products.

Tel: FREEPHONE 0800 424919

www.rigbytaylor.com

**MOVED TO  
HALL C**



**Stand: C22**

## Otterbine

Otterbine, the worldwide leader in lake and pond water quality management systems, has a wide range of water aeration systems, fountains and other associated products. They are ideal for use in a wide variety of locations such as golf courses, airports, hotels, commercial developments and business parks, which are increasingly using water in their landscapes to beautify their settings. A comprehensive range of Otterbine products will be on show at BTME on the Toro Products stand, M12.

Contact details:

Otterbine products are distributed in the UK by:  
Lely (UK) Ltd, Station Road, St. Neots, Cambs PE19 1QH  
Tel: 01480 226800 Email: [toro.info@lely.co.uk](mailto:toro.info@lely.co.uk)



**Stand: M12**

## RAIN BIRD EUROPE SARL

The importance of efficient water management has never been greater and, as the industry leader in the manufacturing of irrigation equipment, Rain Bird is committed to the continuing development of more reliable and efficient irrigation products.

Visit the stand of a leader and see the new Eagle 1100/1150 35 meter cast sprinkler. Also Site Control our new windows based Turf Central Control System and Smart Pump our pump management software.

Tel: 01273 891326 Fax: 01273 891327



**Stand: Q1**

# GRADEN



## Turf Masters

- The Graden's unique 'Grooving' Process is widely regarded as the future of thatch management and surface aeration
- Impact up to 300% more surface area than standard Hollow Coring
- Perfect groove for overseeding
- Minimal disruption to play
- Rapidly promotes healthier root growth
- Encourages firmer, smoother putting surfaces
- Quick heal up time



CONTACT:

### TURF MASTERS

Turfmasters  
Sports Turf Services  
Bellfield Park,  
Kinross, Scotland  
Tel: 01577 863864

OR  
R & K Kensett  
4 Leazes Avenue  
Caterham, Surrey, England  
Tel: 01883 342632

**Stand: A28**

[www.TERRA-VAC.com](http://www.TERRA-VAC.com)

## SUCTION CLEANERS

The fastest, easiest and most effective way to clean golf courses



The COLT



The ALL PURPOSE Model



The FERRET

Compact - trailer mounted with hand applied wander hose.

Powerful suction action ensures thorough course cleaning of cores, earth residue, scarifyings, dead grass, grass cuttings, leaves and general materials – producing healthy grass and an attractive environment.

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TERRA-VAC, HAVERHILL, ENGLAND.

# OnCourse



The powerful organiser keeping your golf course green!

Golf Club members and owners are continually demanding better quality playing conditions, which brings the role of Golf Course Managers into sharp focus. Not only are they expected to keep the course in excellent condition they also have to be skilled administrators and personnel managers. Additionally, Golf Club Managers need detailed and well-structured reports on golf course operations, which can be a time consuming task. *OnCourse*™ has been developed to make all of these things easier.

For more detailed information and a **free** demonstration CD, please contact [ken@bigga.co.uk](mailto:ken@bigga.co.uk) **01347 833800**

or from Stand Q8  
BTME & ClubHouse

**Epani**

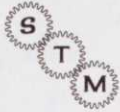
### Simon Tullett Machinery

IN THE ROUGH?

Get out of it with the STM range of heavy duty grasscare machinery. There are the SCAG Zero-Turn pedestrian and ride-on mowers; machines built to last and provide hours of reliable use. All the cutting options are available – traditional flail, cylinder, cutter bar and rotary. ALSO there's the new HUMUS cutting head that can be used on the SCAG range or tractor mounted. This is an entirely new cutting method that is effective, reliable and safe and can be used for heavy scrub clearance or as an ordinary mid-season cutting head.

All too good to miss, so come and see us on stand no A21.

Tel: 01789 488450 Fax: 01789 488032



Stand: A21

### TurfTrax Ground Management Systems Limited

TurfTrax Ground Management Systems Limited is the largest independent specialist sports soils consultancy group in the UK, employing leading soil physicists and sports surface consultants.

Over the last six years, our scientists have developed and refined a number of unique golf course construction and remediation technologies as well as providing the most detailed soil surveys available anywhere in the industry.

Email: colin.hood@turftrax.co.uk  
www.turftraxgms.com  
Tel: 01234 821750



Stand: C20

### Ransomes Jacobsen Ltd

ALTERNATIVE POWER AND INNOVATION

The year's exhibition stand will feature alternative power for golf turf maintenance applications and MagKnife, the revolutionary new system for attaching the bottom blade to cylinder mowers.

Key products using alternative power include the Jacobsen E-Walk all-electric, greens mower; the Jacobsen E-Plex II electric triplex greens mower and the new electric flexi-head walk behind Jacobsen Tournament Cut.

A visit to Hall A Stand 23 is not to be missed.

Contact: Selina Flynn, Ransomes Jacobsen Ltd,  
Central Avenue, Ransomes Europark, Ipswich, Suffolk IP3 9QG  
Tel: 01473 270000 Fax: 01473 276300

Email: sales@tip.textron.com Web: www.ransomesjacobsen.com



Stand: A23

### Wolf Garten

After a year of successful trials, WOLF Garten continues to prove itself as a supplier of high quality specialist controlled release fertilisers. Our unique range of fertilisers and grass seed mixtures are used in the renovation works on over 1,000 sports pitches throughout Europe each year. WOLF Garten also supplies a range of supporting turf renovation equipment.



Our team of specialist advisors looks forward to welcoming you to stand M17.

WOLF Garten Limited, Crown Business Park, Tredegar, Gwent NP22 4EF  
Tel: 01495 306600 Fax: 01495 303344  
Email: info@wolf-garten.co.uk

Stand: M17

### Scotts UK Professional

Scotts UK Professional will be featuring a number of new products on their stand this year. Firstly we are pleased to announce the launch of the new Greenmaster range, showing the way forward in fine turf nutrition. There will be a live demonstration of the Scotts' weather station and we will be giving advice on the world's best selling turf fungicide, Heritage, which now has on label approval for Take-All disease - the only turf fungicide to do so. Also we are introducing Greenmaster Blade, an organic microbial activator.



Come along to our stand and we will explain it all!

Tel: 0871 2205353

Stand: B34

### Toro Products

TORO UNVEILS REVOLUTIONARY GREENSMOWER CUTTING UNIT THAT CLIPS CLOSER THAN EVER BEFORE



Toro is launching a revolutionary new cutting system that enables its ride-on greensmowers to shave golf greens closer than ever before. The unit will clip down as low as just 1/16th of an inch, which is 1/32nd of an inch lower than was previously possible.

The company is introducing the unit to meet the move by greenkeepers for faster greens that take advantage of new plant cultivars that can be cut right down. It features the popular Dual Point Adjustment System from the acclaimed Greensmaster 1000 pedestrian mower and offers a single, high-performance cutting unit with a choice of 8- or 11-blade reels.

Also making their debut are the new-look Workman 3000 and 4000 range of utility vehicles, plus the new ProCore 648 pedestrian green aerator which will core faster and wider than anything else in its class.

Contact details:

Toro commercial, irrigation and consumer products are distributed throughout mainland UK by Lely UK. Toro commercial products in Ireland are distributed by Lely Ireland.

Lely (UK) Limited  
Station Road  
St Neots  
Cambs PE19 1QH  
Tel: 01480 226800  
Email: toro.info@lely.co.uk

Lely Ireland Limited  
Kilbroggin, Nurney  
Co. Kildare  
Ireland  
Tel: 00 353 (0) 4552 6170  
Email: info@lely.ie

Stand: M12



### British & International Golf Greenkeepers Association

BIGGA was formed as a professional organisation in 1987, being an amalgamation of three similar volunteer-led national associations. It has now over 7000 members, organised into five regions and twenty-seven sections.

Its main objectives and activities are:

- Membership
- Recruitment
- Directory
- Exhibitions
- Education
- Training

Come and talk to us about any of the above on stand Q128 - 129



Stand: Q128 - 129



# WIN A LUXURY HOLIDAY



## New for BTME & ClubHouse 2004 is the introduction of The 18 Hole Competition.

Every visitor to the show will receive a score card in the carrier bag given out at all the main entrances. The challenge is to complete the score card by visiting the participating stands and have the card stamped. Having finished the score card, a visit to the BIGGA stand in Hall Q to post the entry will ensure a place in the draw for a luxury holiday.

TURN OVER TO SEE THE FABULOUS HOLIDAY YOU COULD WIN  
FOR FREE...



# WIN A LUXURY HOLIDAY

Enter the 18-hole competition and you and a partner could be jetting off to the luxury beaches of Barbados for a Thomson's Faraway Shores holiday at the Barbados Beach Club.

The Barbados Beach Club's outdoor swimming pool overlooks the golden sands of Maxwell's Beach. Sit by the pool and sip a local cocktail while listening to the sounds of the waves lapping against the shore.

Spend two whole weeks on this all-inclusive holiday relaxing and soaking up the sun. Why not take a spot of afternoon tea, or a dive with a scuba lesson in the pool. Join in with the weekly rum punch party and take advantage of free food and drink all holiday – all included in this fantastic prize.

Whether it's excitement and water sports you're looking for or time to relax and do absolutely nothing, this fantastic prize is ideal for all.

Package includes 14 nights in the Barbados Beach Club, all inclusive full board accommodation, upgrade on your room to Double Deluxe, flights, insurance, in-flight meals, all airport taxes together with transfers from the airport in Barbados to the resort.



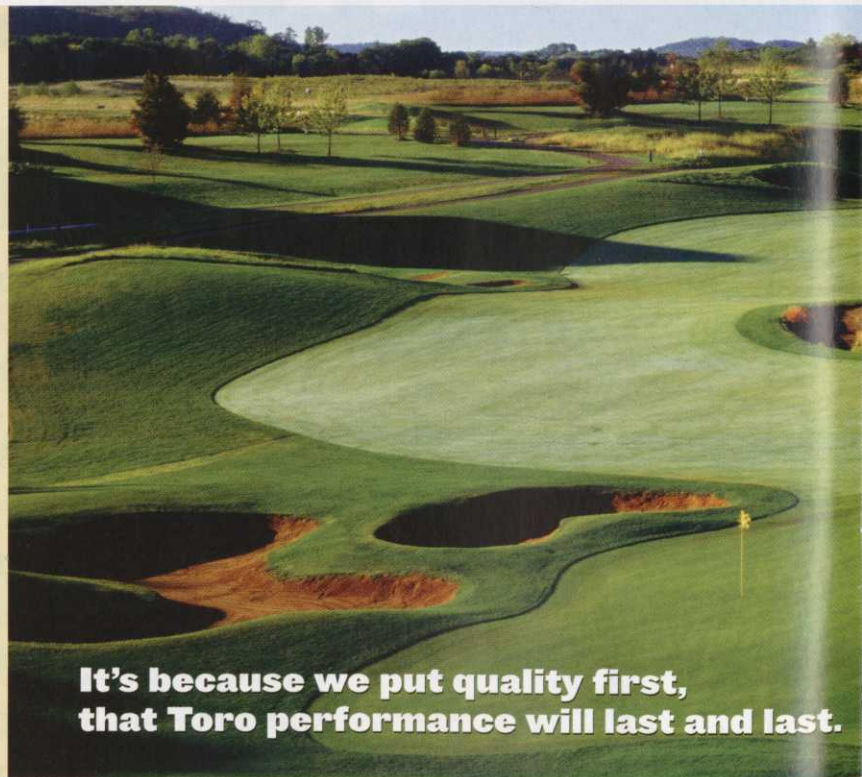
### Greensmaster 3250-D

This highly-productive ride-on Greensmower is recognised the world over for producing the best quality of cut for tournament play.



### Reelmaster 5500-D

With ample power and big reel diameter for high productivity, the 5500-D follows ground contours smoothly to give the finest of cuts.



**It's because we put quality first,  
that Toro performance will last and last.**

For match perfect play, only quality machines will give superior, reliable performance out on the course. That's why paying a little extra up front for a Toro product will reap long term dividends with savings in operating costs, high residual values and enhanced performance. With the purchase price of a new golf mower usually representing no more than 10 per cent of the total costs of grass mowing with the machine during its lifetime, Toro machines cost no more than their competitors. So for quality that lasts, just call 01480 226800 today.