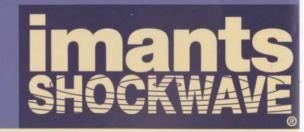
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(10) Launch of a new membership benefit...

TOP OF THE RANGE

This state-of-the-art Sony Walkman,

Atrac3plus, portable CD Player has a CD reader and rewritable function. It comes complete with Sony, SonicStage 'SIMPLE BURNER' software so you can create your own CD compilations - up to 30 albums on one disc. The Player has a jog proof protection function and is supplied with headphones and an AC adaptor. To win, all

you have to do is enter this month's Buyers' Guide competition sponsored by Greenlink International.

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nte rate

December 2003

Your next issue of Greenkeeper International will be with you by 9 January 2004

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Gives members an insight into the new Discount Card which is about to be launched.

Continue to Learn: Golf Course Design - An Evolving Art Form

Roland Fream looks at the history of golf course design and how a return to affordable golf is the future.



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As I see it ... BIGGA National Chairman, George Brown, reflects on another funny old year.

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Cover photograph by David J. Whyte



Welcome

PUSH THE BOUNDARIES

If I were to list the names Michael Weir, Jim Furyk, Ben Curtis and Shaun Micheel what would they mean to you? Now I'm pretty sure the golfers among you will be able to say that they are the winners of golf's four majors in 2003, but you have to admit that it helps that the names are listed together and in order.

If the names had been thrown at you at the beginning of the year I'm sure you would have heard of Jim Furyk, he was after all, already a Ryder Cup player and you may have known Michael Weir, as he had won the 2000 American Express Championship at Valderrama and was one of a very small band of top quality left handers. However, I'd bet bucket loads that Ben Curtis and Shaun Micheel could have walked past you in the clubhouse without a second look. They probably still could!

Talking of betting it would be interesting to learn what a 10p accumulator would have reached on a successful prediction of the 2003 Major Winners. Having said that I don't think you would have believed your crystal ball. Let's face it, no Tiger, Ernie, Phil, Vijay or Sergio, you've got to be kidding?

I'm equally sure that this time last year Ben and Shaun didn't have "Win a Major Championship" as one of their goals for 2003.

And I suppose that should be a lesson to us all. We may not know what we are capable of and it may be that if we were to push ourselves forward and accept challenges we might not be found wanting. Holding back because we might fail or, worse, be found out, is a failing we succumb to all too often as unfortunately we seem to think it's better to have abstained than to have tried and failed.

I find with the magazine that often people with a great tale to tell are reluctant to put pen to paper or digit to keyboard. Don't be. If what you want to say is worth saying we'll find a way of making it publishable. It's the same in other areas. Why not enter your club in the Environment Competition? What's the worst that can happen? I'll tell you. You don't get through the first round of judging but you will have spent time considering and assessing your club's current environmental projects and needs which must be a good thing. Why not investigate the Master Greenkeeper programme? You may have to collect a few more credits before being able to move to the next stage but by doing so you are already setting out on a voyage of self improvement. It's the same with preparing to move on in your career. Putting in the work will open doors.

The point is, as Ben and Shaun found out this year, you won't discover the limit to your expectations if you don't push them and you might have an awful lot more inside you that you ever believed.

The great thing is that trying doesn't do any harm but a great deal of good.

Scott MacCallum, Editor

RETIREMENT AFTER 51 YEARS

Etesia's UK Sales & General Manager, Robin Taylor, is retiring, following a career spanning 51 years devoted to the agricultural engineering and outdoor power equipment industries.

He joined Etesia in 1991, initially as Southern Area Manager before becoming Sales Manager and eventually rising to his current position. At that time Etesia was a new manufacturer which had entered the highly competitive UK garden machinery market just three years earlier.

"In those days, Etesia's UK operation mainly consisted of just me and a van covering the whole of the country, appointing dealers and doing demonstrations. We had just one product – the Hydro 100 ride-on mower. The machine had been developed as a result of extensive research and development – its unique feature was that it would cut and collect without clogging...even in the pouring rain! Some days I got very wet demonstrating - but the mower performed so well, it virtually sold itself!" recalled Robin.

For the past 12 years Robin has been responsible for firmly establishing Etesia. "Etesia owes a great debt of gratitude to Robin for his hard work and diligence in setting up and expanding our UK operation. His wealth of experience, tenacity and tireless energy over the years have contributed to Etesia's success and recognition as a leading brand, especially in the commercial sector. We wish him a well-earned and very happy retirement," said Managing Director, Patrick Vives.



WORTHWHILE TRIP



As part of the planned expansion programme into Europe, Hunter Grinders were exhibiting for the first time at the Elmia Park & Golf Show in Jonkoping, Sweden. The show proved one of Hunters most successful and ended with Golf Maskiner, the well known distributor of grass care machinery, being appointed to handle Hunter products in Sweden.

Peter Jonsson, Managing Director of Golf Maskiner was pleased with the development.

"We like the product very much and can see a very healthy market in Sweden. Following discussions with the Company, we are confident that Hunter Grinders can offer us the sales and engineering back up that only comes from trained experienced staff. Since the show we have already confirmed three sales and anticipate many more for the coming year."

The enthusiasm for the Hunter Grinders machines was attributed to a number of factors

such as the rapidly expanding golf market in Sweden.

Many of the greenkeepers who attended the show were surprised and delighted to see another grinder manufacturer who advocated relief grinding as the preferred method for sustained accuracy and sharpness. They were also impressed with the robust construction of the Jupiter 2000 and the fact that it will relief, spin and sharpen cylinders and bottom blades on the one machine.

"We went to Sweden with a completely open mind" said Keith Cann-Evans, Managing Director for Hunter Grinders.

"The hands on knowledge of the visitors to the show and their well-founded enthusiasm for relief grinding was impressive. We are looking forward to establishing ourselves very quickly through Golf Maskiner as the leading supplier of mower grinders in Sweden."

HUGH MARSHALL



BIGGA Life Member Hugh Marshall has died after a short illness. He was 82.

Hugh began greenkeeping at East Kilbride GC and moved to England in 1962 when he became

Head Greenkeeper at Cleckheaton & District GC. Six

years later he moved to Alwoodley GC in Leeds where he remained until his retirement in 1988.

As a Northern Committee man for many years Hugh was a staunch supporter of the Association and a regular in national BIGGA golf matches where he was often in the prizes.

In his retirement he returned north of the border to Ardossan where he remained until his death.

He leaves his wife Ann, daughter Fay, son Peter, a former greenkeeper at Moorallerton GC and now working in the trade, and four grandchildren; Craig, Scott, Ann and Elizabeth.

GRINDING A RESULT

At a recent Bernhard's demo day Jim McKenzie, Courses Manager of Celtic Manor and Stephen Bernhard joined forces to show the benefits of sharpening and promote non-contact cutting as the way forward.

"What we are trying to achieve is to get the mower to cut like a scythe," said Stephen,

Managing Director.

"Before Mr Budding introduced the mower this is how all grass, including golf greens, was cut.

"Our concept is to sharpen the mower and set the blades with no-contact so they function like a scythe. Critically this ensures the grass is cleanly cut like a scalpel."

Jim backed up this theory.

"Grass is a much better quality. On the agronomic side less damage is caused to the grass so it makes less demand for water and fertiliser. Importantly this makes the recovery process quicker".

"Machinery-wise we are making huge savings as we need less spare parts for our mowers.

With less mechanical stress there is a reduction



in fuel, reduced engine wear and overheating hydraulics. This definitely saves my staff time and me money over the old method," said Jim.

"Setting up the mower with contact is like driving a car with the hand brake on," said Stephen.

"With metal rubbing on metal it is only a matter of time before the blades become dull and lose that critical sharp cut".

"A contact set up means the blades drag the material across its surface, which has the effect of making the grass bleed. This makes the grass far more susceptible to disease, it requires more water and loses definition as it actually grows more rapidly to try and recover."



ASSOCIATE DIRECTOR



Eamonn Wall & Co, has promoted Mark Gordon to the position of Associate Director.

Mark, 31, joined the firm in 1997 and has been operating successfully since then throughout England, based centrally in

Nottinghamshire. After graduating from Aberdeen University he gained a few years practical experience in the woods and on large contracting projects. He became a Chartered Forester in 2002 and now co-ordinates the firm's English team providing its existing and new clients with a complete woodland consulting and contracting service.

He is a keen arboriculturist and woodland designer who uses modern technology to promote successful landscape management. He is based at the firm's Retford Office.

BACK IN EUROPE



Barenbrug has appointed Gerard van Klooster as Product Development Manager for Europe.

For the last three years Gerard has been Research Director for Barenbrug USA, where he set up a testing

facility and research department in Virginia.

Previously he spent 10 years as head of the company's Dutch research department. He will now be based at Barenbrug's headquarters in the Netherlands, with responsibility for the process of innovation and product development of grass species, varieties and specific mixtures. He will also play an active role in the introduction of new products for the international market.

"I am delighted to be working for Barenbrug in Europe again, and to have an exciting new challenge of developing new products," said Gerard.

"Developing new varieties is a fascinating process, and it's so interesting to work with new species such as crested or tufted hairgrass. At Barenbrug we continually look at new species as they can help us to give the customer the solution to their problems," said Gerard.

Commenting on the appointment, Barenbrug UK Managing Director, Paul Johnson said, "Having Gerard on board is an important addition to Barenbrug's UK operation. The expertise and advice he can provide will help to continually improve the total package of services we offer to UK customers."

PACE OF PLAY WORKSHOP

Slow play on the golf course is recognised as an issue facing golf course managers worldwide. A unique three day workshop has been developed at St Andrews Links to look at practical ways of improving the pace of play on the golf course.

As the largest public golf complex in the world with over 200,000 rounds of golf a year, the impact of pace of play presents a continual challenge. The Trust has taken successful measures in recent years to improve performance on the Links and has developed this workshop in order to share expertise.

The workshop is an opportunity to exchange experiences and look at practical solutions to improve the pace of play. Aimed at Course Managers and Directors, it is being held at St Andrews Links with involvement from the Royal and Ancient Golf Club in February 2004.

STRATEGIC ALLIANCE



Former rivals Imants and Redexim, two of the world's leading manufacturers of aeration and decompaction machinery, have announced a 'strategic marketing alliance.

▲ Felix Peters

The union brings together two companies with a vast wealth of knowledge and experience in the manufacture of specialist turf care equipment.

"We have been considering our strategy to target the world markets for some time now. Imants have been highly successful in Europe for many years, but we fully recognised our limited impact in the USA and the rest of the world. This joint marketing venture will give us immediate access to Redexim's worldwide dealer network and will enable us to pool our unrivalled experience in design and development of high quality turf machinery for the mutual benefit of both companies," said Felix Peters, Managing Director of Imants, based at Reusel in Holland.

The Imants rotary decompactors and the Rotoknife slitter/aerator will be marketed as own brand by Redexim, alongside the very well established and highly popular Verti-Drain aerator. However, Felix is quick to point out that the UK, Ireland, Holland and other well-established markets will be specifically excluded from the deal.

"Imants is a highly innovative and progressive company and therefore, direct contact through our own extensive dealership network is essential to us as many significant improvements and design changes are customer driven at Imants," he said.

Imants will continue to manufacture the rotary decompactors and Rotoknife at its manufacturing facility in Reusel. The machines will then be shipped to Redexim HQ in Zeist, Holland, for distribution to its dealers throughout the world.

Redexim already market a wide variety of machines on an international basis including Verti-Seed, Rapid Core, Turf Tidy and the Rink range of top dressers.

RUNNING MAN



Hot on the heels of Eric Barber's World Championship winning performances as featured in last month's magazine comes news of another feat of endurance.

Steve Suttle, Head Greenkeeper at North Foreland Golf Club in Kent. completed the London to Brighton Road Race in seven hours, 35 minutes and 49 seconds to finish 16th but missed out on a silver medal by a mere 49 seconds. It was the 10th time 45 year-old Steve has completed the 54.1 mile race with his best time coming in 1988 when he posted six hours, 42 minutes and 25 seconds while his best finishing position was 7th in 2001.

Any disappointment he felt in missing out in the medals disappeared however when the team scores were added up and it transpired that Steve's team, Thonet Roadrunners AC, had won the team trophy. The Len Hurst Belt is 100 years old and is the most prestigious trophy ever won by the club.

"It compares to a non league club winning the FA Cup," said Steve.

While the London to Brighton distance is the equivalent of two marathons Steve is also quite adept at the "shorter" marathon distance with a best time of two hours 46 minutes and 50 seconds while only last September he ran three hours, three minutes and 23 seconds.

WELSH RFU CHARITABLE TRUST GOLF DAY

South Wales Section's local Toro and Massey Ferguson distributor Ted Hopkins & Son contributed to the Welsh RFU Charitable Trust Golf Day which was held over the new Welsh National course at the Vale of Glamorgan Resort by sponsoring six teams of four people.

Pictured below is the winning team of Peter Lacey, Steve Mills, Tim Lawrence, AGCO, and Jamie Probert, receiving their first prize of golf bags from the Chairman of the Coors Brewing Company.

In the background (back left) is former Wales and Llanelli international, Rupert Moon.

The charity raises money for those people injured as a result of sporting activities and the day raised over £5000 for the cause.



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ANY IDEA?

During the hot summer months a small number of lady members at Bridgnorth Golf Club in Shropshire contracted a sever rash on their legs between their ankles and knees. This rash has proved to be particularly persistent and is still in evidence some two months after it first appeared.

"All the ladies in question wore long trousers - it was on one of the few rainy days in August. As far as we are aware only six ladies have been affected and we have no reports that any of the men have suffered a similar rash.

Clearly chemicals/ fertilisers are the first place to look but non had been used for a fortnight prior to this incident," said Gordon Kelsall, the Club Secretary.

"We wonder if any of your readers have had any similar experiences during the hot summer months. We would be very interested to hear from any clubs who have had similar problems," he said.

Gordon Kelsall. Hon. Secy, Bridgnorth GC, Stanley Lane, Bridgnorth, Shropshire, WV16 4SF.

NEW VENTURE



Rob Lupton, former Northern Region Administrator and Northern Section Chairman has teamed up with the IdealsUK Group, to expand their business in the south east. Working from Essex/Suffolk Rob will be

selling to the industry such items as workwear, health & safety equipment, workshop tools and equipment.

"We will basically be a one-stop shop for anything Greenkeepers may require - using my 35 years of experience to assist in any way I can," said Rob.



REAR OF THE YEAR

Chris Yeaman, Course Manager at West Linton Golf Club, near Edinburgh, is a popular man around town. Well he is with the older women, with whom he is now known as "Rear of the Year".

Chris made a starring appearance in the town's 'Calendar Boys' calendar - the male version of the famous WRI nude charity one which became the film Calendar Girls.

Appearing in all his glory, except for a pair of socks and golf shoes, in September, Chris is pictured tending the flag and his rear end has come in for some favourable comments from the townswomen. In fact he is regularly asked for his autograph.

The calendar, which features 50 West Linton males, is raising money for breast cancer and such has been its popularity Chris has appeared on GMTV in nothing but his birthday suit - fortunately shielded from full view - and interviewed by none other than Eamonn Holmes.

"The interest in the calendar has been amazing and we are delighted with how much money we've been able to raise," said Chris' wife, Carol, who added that the idea for the calendar had come before the famous WRI one had become known about. Chris, who was on a golfing holiday with his son in Portugal

when Greenkeeper International called, presumably to get away from the media attention, is joined in his picture with some of the West Linton members, two of whom didn't discover they would be posing nude until they were actually on the green.

"Two dropped out and they went to the clubhouse and asked if anyone wanted their picture taken. The two volunteers didn't know what they had let themselves in for," said Carol.

The caption for the picture reads "Nine ball at sunset".

"The local sheltered housing residents have asked Chris to go along and sign autographs for them. As long as he wears only his underpants," joked Carol.

Calendars are in short supply but if anyone wishes one they can be obtained by contacting Chris or Carol. Tel: 01968 661313. Cost is £6 with £5.50 of the proceeds going directly to breast cancer charities.

PREPARING FOR 2006

The Royal Liverpool Golf Club (Hoylake) has signed an agreement with Toro to help prepare its famous links course for The Open in 2006 - 39 years after it last hosted the championship in 1967.

After assessing a number of different manufacturers, the club has signed a five-year deal with Toro that will see the company's turf maintenance machinery used exclusively in the runup to The Open. All the club's course machinery will be replaced within two years.

"We have used some Toro in the past, but with The Open coming up we needed to find one manufacturer which could give us the best deal for both high-quality machinery and support. We took 12 months to assess Toro against other manufacturers and it came out top for ease of operation, maintenance, quality and value for money." said Links Manager, Derek Green.

The deal covers a wide range of equipment, including greens, tees and fairway mowers, as well 8 Greenkeeper International



as the Sidewinder units with sideways-shifting cutting units for surrounds and aprons and Workman utility vehicles.

As the second oldest golf club in England, the Royal Liverpool is a leading example of traditional golf at its best. The 18-hole championship links course on the Wirral, also home to the Amateur Championship, is eagerly looking forward to the 2006 Open.





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Clive Osgood; David Robinson; Richard Stillwell Stephen Dixon; Ian Semple; Paul Jenkins; Robert Hogarth; R Steele; Lee Relf; Raymond Warrender; Nichollas Gray

With Christmas just around the corner and Continue to Learn alongside BTME & ClubHouse in January, Ken and Sami are very busy making sure that they have got everything in place to ensure the smooth running of the National Education Conference, Workshops and Seminar programme.

National Education Conference

Please note that the National Education Conference will be held on 19 and 20 January in Hall D of the Harrogate International Centre (HIC) and not in the Majestic Hotel. Registration will be in the Main Entrance to the HIC, opposite the Moat House Hotel. Registration will commence at 8 a.m. on Monday 19 January.

Workshop Programme

The three one-day workshops will be held on Monday 19 January in the Harrogate Moat House Hotel. Registration will be in the Main entrance to the HIC, opposite the Moat House Hotel. Registration will commence at 8 a.m. on Monday 19 January.

Seminar Programme

All Seminars, including the Key Note Seminar will be held in Hall D of the HIC. The Presentation of Master Greenkeeper jackets and the Presentation of prizes for the 2003 BIGGA Golf Environment Competition will be held in Hall D, commencing at 10.30, on Wednesday 21 January.

Extra Seminar Sessions

As was announced in this column last month, we have arranged some extra sessions to add to the advertised Seminar Programme. Delegates will be able to discover what the Futures sub Committee is all about by attending the Seminar at 4 p.m. on Wednesday 21 January in Hall D. This Seminar will be followed at 5.15 p.m. by the BIGGA Annual General Meeting. Members will need to show membership cards to gain entry to the AGM.

I am pleased to be able to announce that a series of Seminars will be held on Tuesday 20 January, also in Hall D, on the subject of Golf Club House Design, Development and Re-development.

The programme will be:

Tuesday 21 January 2004 Harrogate International Centre Hall D

racoday Lis	and y zoor nanogate international centre nan b
1.30 p.m.	Financial Potential of Existing and Proposed Golf Facilities
1.55 p.m.	Food and Beverage Operations
2.15 p.m.	Refurbishing Locker Rooms and Changing Facilities
2.40 p.m.	Extending an Existing Clubhouse
3.05 p.m.	New Projects and Redevelopment – Where to Start
3.30 p.m.	Questions to the Panel
Entrance	to the Seminar Hall will be through Hall Q of the Harrogate Inte

ernational Centre. These Seminars are free of charge.

There are still places left at Continue to Learn 2004. However, remember, that the deadline for Conference, Workshop and Seminar Bookings is 9 January 2004. Call Sami on 01347 833833 to check for availability.

Regional Training

The Regional Training Courses for Spring 2004 have been organised. The following courses have places available:

Fire Safety & Manual Handling Next Steps in Management Skills **Communicating with Committees** The Influential Manager **Integrated Pest Management**

18 February 24 & 25 February 16 & 17 March 25 & 26 March 14 April

Lingdale Golf Club, Leicester Wokefield Executive Centre, Reading Shirley Golf Club, Warwickshire De Vere Carden Park, Chester De Vere Carden Park, Chester

Other courses requested by Regions and Sections have been arranged, however, they are already fully booked. Call Sami on 01347 833800 to check for availability.

Careers' Fair

Sponsored once again by TORO, the 2004 Careers Fair will be situated in Hall D of the HIC. Visitors will be able to gather information about jobs in Greenkeeping and Golf Course Management, in Golf Course Machinery Sales and Support, in Agronomy, in Further and Higher Education, in Professional Golf, and in Golf Club Administration and Management. Delegates will also be able to refine their CVs, learn how to write the all important letter of application and gather some interviewing tips. The Careers Fair will run alongside BTME & ClubHouse on Tuesday 20, Wednesday 21 and Thursday 22 January.

Golf Environment Competition

The BIGGA Golf Environment Competition 2004 will be launched at BTME & ClubHouse. Sponsored again by Scotts UK Professional Products and Syngenta Professional Products and supported by the R&A, this Competition allows you to test your progress in Environmental Management and also gives you the chance to win a weather station plus a cash prize of £2000. Pick up a leaflet from the BIGGA Education and Training Stand Q8 during BTME & ClubHouse.



Rachael and Gemma welcome 64 new members to the Association and would like to introduce a new membership benefit.

DISCOUNTS GALORE!



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Lots of discounts available



20% Discount available at Moto Service areas (conditions apply)

About Pizza?

30%

production of card in your local shop!

Privilege Platinum Card

We have pleasure in introducing a new benefit which adds great value to your membership package. The Privilege Platinum Card is issued to each member and provides brilliant discounts both in national

chains and local shops. Therefore



members that live at the bottom of Cornwall or the very tip of Scotland get the same benefit as those members that live near large cities and towns.

Your discount card will be accepted at the till in over 15,000 shops. Some of the national chains that offer discounts are shown on this page but as mentioned you can also get discounts in your local shops. To find out which shops are offering discounts and how much, just ring the freephone helpline on 0800 587 8800 or register your card on the website www.discountpages.co.uk and look up your local area.

Privilege Platinum Card also offer a "Discount Guarantee" which guarantees to find you a discount for the goods you want in your area, so if you can't see what you want on the website, ring the helpline and they will find it for you.

FOR FURTHER DETAILS CONTACT THE FREE HELPLINE 800 587 880 www.discountpages.co.uk

BIGGA welcomes...

SCOTTISH REGION

Jamie Alexander, North Stuart Cordiner, North Clive Richards, West Muir Ross, North

NORTHERN REGION

Wayne Cunningham, Northern Robert Gill, Cleveland Andrew Lawless, North West Ashley Littlefair, Cleveland Danny Littlewood, Northern Steven Longshaw, Northern

MIDLAND REGION

Simon Baines, BB&O Chris Drewery, Midland Peter Goodyear, Midland Richard Osborne, Mid Anglia Eric Perry, Midland Benjamin Sadler, Midland Myles Wood, BB&O

SOUTH EAST REGION

James Cocker, Surrey Andrew Curson, East Anglia Gavin Fox, East Anlia Ben Kebby, Surrey Darren Kenward, Surrey Paul Loft, Surrey Allie O'connell, Surrey Eric Olson, Surrey

Simon Robertson, East Anglia Darren Smith, Kent Barry Smith, London Terence Tibbert, East Anglia Thomas Wildash, Surrey

SOUTH WEST/SOUTH WALES

Richard Bailey, Devon & Cornwall Nigel Edmunds, South Wales John Hazell, South Coast Patrick Jones, South Wales Timothy Lee-Harper, South Coast Justin Llewellyn, South Coast Brian Llewellyn, South Wales Martin Mabey, South Coast Scott Mcauley, Devon & Cornwall Adrian Parsons, South Wales Darren Savage, South Coast

NORTHERN IRELAND Gareth Abernethy

Andrew Walker Wolsey White

INTERNATIONAL MEMEBERS

Stefan Stefansson, Iceland John Gillon, Norway Ben Mckee, Sweden Daniel Noren, Sweden Matthew Salmon, Czech Republic

STUDENT MEMBERS

Mark Baker, Midland Steven Clarke, North West John Coote, Essex Christopher Fifield, Kent Mark Gemmill, Essen

George Jackson, East of England Kyle Stubley, Devon & Cornwall Barry Udall, North West Kingsley Vethakan, Cleveland

ASSOCIATE MEMBERS

Gary Cooper, East of England Peter Inglefield, Midland Geoffrey Yelland, Sussex

CORPORATE MEMBERS Jim Openshaw, Midland David Ward, Surrey Martin Ward, Surrey Simon Watts, Northern

DECEMBER' S MEMBERSHIP DRAW WINNER

Just introduce one or more new greenkeeping members to BIGGA and your name will be placed into a draw to win a fantastic BIGGA Clock/calculator/calendar and alarm. Our congratulations go to Hugh Knowles of Pyrford Golf Club.