

Vaminoc-G[®]

Four Weeks

The **time** you could **save**
to **establish** new turf

- ✓ Quicker Establishment
- ✓ Improved Performance
- ✓ Reduced Stress Levels
- ✓ Deeper Rooting
- ✓ Environmentally Friendly

What is Vaminoc-G?

A mycorrhizal inoculant for fine turf that produces enhanced root density and depth and increased stress tolerance

For full details
Telephone 01405 704 840

Fern House Marketing Ltd. The Fernery, Reedness, Goole, DN14 8EW.
Tel: 01405 704 840 Fax: 01405 704 850 e-mail: sales@vaminoc.co.uk
© Vaminoc-G is a registered trademark of the MicroBio Group Ltd

Quick! Quick! Grow Green



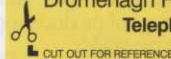
Our picture shows the growth on the 10th May at the Three Locks Golf Course since the original sowing of LIQUID SOD™ on the 2nd April 2001

Watch out for next months progress picture to see the effectiveness of LIQUID SOD™

FOR MORE DETAILS PLEASE CONTACT:-

Turf Management
Systems

Dromenagh Farm, Sevenhills Road, Iver Heath, Bucks, SLO OPA
Telephone: 01895 834411 Facsimile: 01895 834892



CUT OUT FOR REFERENCE

The powerful organiser keeping
your golf course green!

OnCourse



Golf Club members and owners are continually demanding better quality playing conditions, which brings the roll of Golf Course Managers into sharp focus. Not only are they expected to keep the course in excellent condition they also have to be skilled administrators and personnel managers. Additionally, Golf Club Managers need detailed and well-structured reports on golf course operations, which can be a time consuming task. OnCourse™ has been developed to make all of these things easier.

Staff records Diaries Stock controller Course data Report analysis
Time sheets Machinery logs Supplier database Maintenance logs Accounting logs

For more detailed information and a free demonstration CD, please contact
ken@bigga.co.uk 01347 833800

Epani is a continually expanding company specialising in Information Technology for the game of Golf. Bringing satisfaction and enjoyment to golfers around the world is our highest priority. In doing so, we offer a complete national IT system aimed towards golf associations, golf districts, golf clubs and even the individual golfer. We want to utilise our system's accessibility, simplicity and cost-effective management in boosting the world of golf in the 21st century.

Epani

The Groundsmajor Rollermower

17000 Rollermower



8400
Rollermower



From the top of the range 17000 Groundsmajor Rollermower to the versatile MR150 these machines cater for the needs of all groundsmen.

8 models offering
5', 6', 8', 12' & 17'
cutting widths
Cutting height
ranges from
1/2" to 10"
(10 to 260mm)

MAJOR EQUIPMENT LTD

Phone: 01524 850 501

Fax.: 01524 850 502

e-mail: majortopp@aol.com



www.major-grasscare.com



Tracey Maddison, BIGGA's Membership Services Officer, welcomes almost 120 new members to the Association and gives details on how you could save £££s off workwear with ARCO

Get your copy of the big red book!

To continue BIGGA's successful partnership with ARCO, which entitles all BIGGA Members to 20%* discount on the UK's widest range of Workwear, Safety Clothing and Equipment and Industrial and Maintenance Products, we would like to promote ARCO's first annual "three into one" ARCO Catalogue.

After asking their customers how they could improve their three original ARCO catalogues, and then acting on their customers recommendations, ARCO now present their first integrated catalogue. Combining their previous three catalogues into one ARCO Catalogue, featuring both Safety and Maintenance Supplies and offering you and your Golf Club:

A Single Book that is a comprehensive reference source for all your Golf Clubs safety and maintenance supply requirements.

A Single Book that gives you easy access to the UK's biggest range and widest choice of tried and tested safety solutions plus products for emergency and routine maintenance.

A Single Book that contains thousands of quality products at value for money prices.

A Single Book that contains useful information and practical advice on best practice, applications and specifications along with all the latest legislative requirements you'd expect from the market leader.

The Catalogue is free and can be obtained by ringing the special BIGGA hotline telephone number 01482 611773 and quoting your BIGGA Membership number.

Alternatively, if you have access to the internet why not go online and visit ARCO's website at www.arco.co.uk where you can view the large range of products for yourself.

If your Golf Club wants to open an account with ARCO, please telephone the BIGGA hotline telephone number 01482 611773 for an application form, ARCO also accept all major credit cards and debit cards, corporate purchasing cards, cash and cheques.

ARCO also have their own fleet of delivery vehicles and drivers. This

You've got m@il!

If you've got an email account why not send an email to the membership department, where we can place you into our exclusive members email address book. We can then keep you up to date with membership news and events as they happen.

Send an email to:
membership@bigga.co.uk
tracey@bigga.co.uk
susannah@bigga.co.uk

means that they provide free delivery, there is no minimum order charge and if your Club wants to enhance and compliment your workwear with the Club's logo, embroidery and heat seal badging is available.

Before you place an order for your next supply of workwear, safety or maintenance supplies have a look at ARCO first and don't forget to take 20%* discount off your order.

* Discount not available on selected technical products and special offers. Please telephone ARCO for details.

DETAILS
BIGGA/ARCO hotline
01482 611773
BIGGA/ARCO FAXline
01482 611767
ARCO website
www.arco.co.uk

May's Monthly Membership Draw Winner

Just introduce one or more new greenkeeping members to BIGGA and your name will be placed into a draw to win a fantastic BIGGA sportswatch. Our congratulations go to May's winner, Robert Kimberlee of The Belfry.

BIGGA welcomes ...

Scottish Region

Colin R Aiton, North
 David Anderson, Ayrshire
 Edward W Brown, North
 Trevor Cameron, North
 Steven Couper, Central
 Richard D Davis, Ayrshire
 George Duncan, North
 Frederick Elrick, North
 Colin Irving, North
 Matthew J Kyle, Ayrshire
 Andrew J MaCrae, North
 Garry McShane, West
 Gregor N McTavish, Ayrshire
 James Mutch, West
 John Myles, Central
 Kyle R A Nimmo, Ayrshire
 Alan Patterson, North
 John Renton, Ayrshire
 Chris MacGregor Smith, Central
 Gavin Speedie, Central
 Frank Spencer, North
 Gareth Thomson, West
 Joseph Wallace, Central
 Andrew Wilson, North

Northern Region

Robert F Adams, N West
 James D Blacklock, N West
 David J Cooper, N West
 Andrew Copestick, N West

Daryll L Curtis, Sheffield
 Stephen Dutton, Northern
 Rodger L Gibson, N West
 Philip Graham, Cleveland
 James Hollingsworth, Sheffield
 Tom Humphreys, Cleveland
 Richard L Jones, N Wales
 Matthew D Lawson, N West
 Andy Riley, Sheffield
 Robert E Smith, N West

Midland Region

Ben P Atkinson, Mid Anglia
 Ashley D P Cook, Mid Anglia
 Peter K Cummings, Midland
 Simon J Finch, Midland
 Alex Hall, BB&O
 Robert S M Harrison, Midland
 David P Harrison, Midland
 Graham Ives, Midland
 Alex Millar, BB&O
 John M Mitchell, E of England
 Andrew S Myall, E Midland
 Mark Orchard, Mid Anglia
 Sean A Oyston, Mid Anglia
 Matthew C Parker, BB&O
 Simon Plummer, Midland
 Michael G Spencer, Midland
 Mark Street, Midland
 David R Ward, E Midland
 Jonathan D Webster, Midland
 Martin L Wotton, Midland

South East Region

John R Barnard, E Anglia
 Colin A Beene, Surrey
 Andrew Bleach, Surrey
 Liam F Bowerman, London
 Greig Bowles, Sussex
 Andrew Brooker, Surrey
 Mark C Cecil, Surrey
 William Chapman, Surrey
 Darren A Child, Kent
 Gareth O Clarke, Sussex
 Colin Clifton, Kent
 Richard B Cooper, Surrey
 Steve Daniels, Surrey
 Richard A Dwan, Kent
 Lee A Fuller, Kent
 Stephen Hain, London
 Darren Hendricks, Kent
 John C Hunnissett, Kent
 James Murphy, Kent
 Michael J Oakes, Essex
 Michael Peters, E Anglia
 Chris Philpott, Surrey
 Aaron Ransom, Sussex
 James Sheffield, Surrey
 Tim Sheldon, London
 Paul Shepherd, Surrey
 Tim Simmons, Essex
 Colin F Smith, Kent
 Michael A Turner, Surrey

S West & S Wales Region

Jonathan P Bradnock, S West
 Andrew Brown, S West
 Kevin Davis, S West
 Ian R Larcombe, S West
 David McCutcheon, S Wales
 Mark S Rowling, S Wales
 Paul J Tarring, S West

Northern Ireland

Ian Martin
 Norman Orr
 William R Russell

Republic of Ireland

Eugene Hennessy
 Graeme Paxton
 Michael Radford

International Members

Stuart D Cooper, Netherlands
 John Nielsen, Sweden
 Paul G Burch, USA
 Walter K Kulpeksa, USA
 Neil Critchlow, Canada

Corporate Members

Mark Chamberlain, Mid Anglia
 Tim Webb, Midland
 Mark Day, Essex

Associate Members

A J Milburn, N West
 Brian Davis Jarratt, Kent
 Garry Naishloss, Surrey
 Benjamin Willey, Dev & C'wall
 John Sidney Baker, S Coast
 Darren Nesbitt, N Ireland
 Jyri Kaapro, Australia

Student Members

Kevin Johnston, West
 Robert H Churchman, N Ireland

Check out July's edition of



for all of the new members from May 2001!



Usually the spotlight falls on the Course Manager or Head Greenkeeper at a Club.

Now it is the turn of those whose work often goes unheralded to star.



Name: Simon Berry

Club: Southwick Naval Recreation Centre, Portsmouth

Position: Assistant

Age: 27

1. How long have you been a greenkeeper?
10 years

2. What education are you currently undertaking?
About to begin NVQ Level 3, Sparsholt College

3. Which one task do you most enjoy doing?
Cutting approaches

4. Which one task do you most dislike doing?
Weeding bunkers

5. What job other than greenkeeping might you have ended up doing?
Painter and Decorator

6. Who has been the biggest influence on your career?
Head Greenkeeper, Nick Beadle, and First Assistant, Steve Smees

7. What would you do to improve the life of a greenkeeper?
More consideration from the golfers when we're out on the course because we've got a job to do and often risk being hit by a ball

8. What are your hobbies?
Football, darts, cricket and socialising

9. What do you get out of BIGGA?
Superb magazine and seminars

10. What do you hope to be doing in 10 years time?
Be a Head Greenkeeper



As well as providing a wealth of information, the BIGGA website is also a powerful communication tool. Discover how you can use the Association's website to keep in touch, or even get a job ...

www.bigga.org.uk: An important information tool

As part of our continual programme of online improvement, and the addition of new and informative content on the BIGGA Website, it is often possible to forget about some of the other fantastic services that are available for online members.

BIGGA's 'Time to Talk' Bulletin Board is a great way of keeping in touch with fellow greenkeepers, and an ideal way for you to share your knowledge on all matters connected with the fine turf industry. This service also enables all Greenkeeping members of BIGGA to discuss any topic of interest relevant to their profession, online.

How do I chat online?

'Time to Talk' is located in the BIGGA website Members' Area, and can be accessed by logging into the Greenkeeper Members Area. Simply enter your surname and date of birth, and once in the Members' Area, click on the Bulletin Board icon. A second window will automatically

open, from where you can either register (if you are new to the Bulletin Board), or Login, if you have previously registered.

Once you have completed the registration process, you can login, and go to the Home Page of the Bulletin Board.

From here you can organise your home page to meet your own requirements and select and view any of the discussions ongoing. You can create a new topic, or reply to an existing one. How about;

Getting help and advice from fellow members?

Renewing friendships with colleagues?

Sharing ideas and challenges online?

Whatever your question, BIGGA's 'Time to Talk' Bulletin Board is the place to ask it. So visit www.bigga.org.uk and login to the members area for an exciting and communicative experience!

Online recruitment

BIGGA already upload all recruitment advertising from the pages of Greenkeeper

International to coincide with the launch of each issue. Many Greenkeeper members have found the online recruitment section to be of great benefit, particularly if they have left their magazine at work! They can simply log on at home, to the BIGGA website, and access all of the latest jobs available in the fine turf industry. Also, if a member is looking for employment, their advert will appear in this database for prospective employers to read.

Any member who has found themselves out of work as a direct result of the Foot and Mouth Outbreak may wish to take advantage of the BIGGA website to help find another club. As a special service to members the Association will allow you to post a Job Shop advert on the website, listing your experience and qualifications, offering your services free of charge.

Further information can be obtained from the Sales & Marketing Department at BIGGA HOUSE Tel: 01347 833800 email: meredith@bigga.co.uk

This offer only applies to website adverts and not those which you wish to appear in Greenkeeper International.

EMAIL ROUNDUP

Got a question to ask or have some information or comments to pass on? Contact us via email at the relevant address below.

Membership Services
membership@bigga.co.uk

Education & Training
education@bigga.co.uk

Editorial/PR
scott@bigga.co.uk

Sales & Marketing
sales@bigga.co.uk

Finance
admin@bigga.co.uk

Design Services
david@bigga.co.uk

Website
webmaster@bigga.co.uk

General enquiries
reception@bigga.co.uk

Visit us at www.bigga.org.uk



LAST CHANCE TO BOOK FOR 2001/2

The 2001/2 BIGGA Golf Directory

www.bigga.org.uk/directoryapp.html

Order ONLINE



What better way to promote your company than by sponsoring a category within the online BIGGA Directory. Receiving 50,000 visitors since its relaunch 9 months ago, this is an opportunity not to be missed - and all for as little as £250. The BIGGA Golf Directory is the most comprehensive guide to the products and services within the turfcare industry.

Published annually, the Directory is a stand-alone publication which provides the industry's buyers with an unrivalled database of contacts from which to make their buying decisions. Easy to use, with over 125 individual product categories, the Directory is proving to be a major resource for buyers as they search for industry contacts. **Can you afford NOT to be included?**

Entry into the 2001/2 edition starts from just £110 for 3 category listings, with your contact details automatically included in our searchable Online Directory, absolutely FREE of charge! To find out more about the various advertising opportunities available to you and your company, call Cheryl Broomhead on 01347 833800 or send an email to cheryl@bigga.co.uk

DESCRIPTION	CATEGORY LISTINGS	FREE WEB LISTING	ONLY
Minimum entry	INCLUDES 3	✓	£110
Quarter page ad	INCLUDES 3	✓	£315
Quarter page DPS	INCLUDES 6	✓	£575
Half page ad	INCLUDES 5	✓	£575
Half page DPS	INCLUDES 10	✓	£840
Full page	INCLUDES 10	✓	£1,050
Full page DPS	INCLUDES 15	✓	£1,575

Send your details online by pointing your browser at

www.bigga.org.uk/directoryapp.html

Send an email Cheryl Broomhead at

cheryl@bigga.co.uk

Call Cheryl at BIGGA HOUSE on

01347 833800

Following his recent accreditation of Master Greenkeeper status from BIGGA, Amy Bird asks Stuart Cagle how he manages to accomplish so much...

A greenkeeping Master

Stuart Cagle, MG, CGCS at Old Oakland Golf Club in Indianapolis, works hard. For the last 14 years, Stuart has gone to work early, stayed late and sacrificed weekends to ensure that Old Oakland's golf course is in the best possible shape for its members. So, after Old Oakland members learned that Stuart had earned his Master Greenkeeper's certificate from the British and International Golf Greenkeepers Association, they took the opportunity to show him their thanks.

"We (recognised Stuart) in our newsletter, and members got excited, as much from the fact that Stuart has been such a strong superintendent for the 14 years he has been with us, as for the certificate," says Larry Dawson, Vice President of Old Oakland.

"They wanted to thank him in some way, beyond just talking about it."

Proving good on their word, Dawson says that a group of members approached management last autumn about hosting a tournament on Stuart's behalf.

"They came to us, through the pro shop, and asked if they could set a tournament up. We said 'absolutely' and approved it," Dawson recalls.

Personal challenge

Oct. 1, 2000, Stuart's 14-year anniversary with Old Oakland, members held a tournament for Stuart that raised more than \$6,000 to send him and his family to England to accept his Master Greenkeeper certificate.

"I think that primarily it came from wanting to say, 'Stuart, you've done the club a great service over the last

14 years...' It's their way of giving back," Dawson notes.

"The quality of his work shows. A lot of our members play other clubs, so they recognise his attention to detail - it shows. That is why they stay here. They can see the difference."

Although the tournament was

"I take a lot of pride in my work, but I like to be behind the scenes. I do my job and do the best I can, and I want people to enjoy the course and my staff's efforts.

"We have so many good, quality people here at Old Oakland," he continues.

"I've always been interested in how (the British) maintain courses. I love to watch the British Open... I wanted to get a better grasp of how they managed courses in the U.K., how it was different from here. It's fascinating." After joining, Stuart learned about BIGGA's Master Greenkeeper certificate and, again, attracted to the challenge, decided to pursue his second professional distinction.

organised for Stuart, Dawson points out that it made a positive impact on the club, as well.

"This was a first-time situation. Nothing like this has ever been done in the 14 years we've owned the club. The members did this together, on their own."

Stuart says the fact that members also raised money for his family, showed their appreciation for the sacrifices his family has made over the years, as well.

"I was overwhelmed to the point of tears, and I still get choked up," says Stuart, a 19-year member of GCSAA.

"I was overwhelmed that (members) would want to do that, and by the warmth they showed me for receiving certification and for the 14 years I've worked to make this a good course."

Whereas normal club tournaments at Old Oakland draw around 20 to 30 pairs/couples, the tournament for Stuart attracted 96 individuals (48 twosomes). Moreover, many who couldn't participate responded with donations.

"People who said they couldn't play would drop checks off. One member walked by and threw a \$100 bill down and said, 'I can't play, but I

Neil Thomas reports on how the event planning for BTME2002 is going, and urges prospective exhibitors to book their stand space fast!

BTME 2002

CONFIRMED EXHIBITORS

Confirmed Exhibitors

Right: Stuart Cagle (center) received his Master Greenkeeper award from BIGGA President Sir Michael Banallack (left) and 2000 BIGGA Chairman Elliott Small (right) during BIGGA's National Education Conference, in January at Harrogate



want you to have a good time.' It was then that I started realising that people really appreciated my efforts," Stuart reveals.

Following the tournament, the club had a cocktail reception for Stuart, his family and the tournament participants. During the reception, the club presented Stuart with a golf bag, a plaque for his efforts and a poster with the tournament name and date that all of the participants had signed. He was also presented with a cigar box containing \$6,000.

As if their efforts weren't enough, Stuart says that several members also gave him their gift certificates from the tournament closest to the pin contests, instructing him to use the restaurant certificates to take his wife, Joni, to dinner.

"I was absolutely overwhelmed. I will never forget all they did," he exclaims, noting that he, Joni, their oldest son, Taylor, and his mother, were able to spend eight days in England in January as a result of the club's efforts. They travelled to Harrogate, January 22-23, to attend the BIGGA National Education Conference and spent the rest of their vacation around London.

Lessons learned, taught

For Stuart, the trip to BIGGA's conference was the realisation of a goal set four years earlier.

"I became certified through GCSAA in 1996 at Orlando (conference and show). That was a personal goal and challenge I had set for myself to learn more and see if I could do it," Stuart offers, explaining the natural progression of his membership, beginning with the desire to increase his knowl-

edge and network with peers.

"It was a personal challenge to become a CGCS."

The following year, at GCSAA's conference and show in Las Vegas in 1997, Stuart visited the BIGGA booth and, intrigued by European golf course maintenance, decided to join. "I've always been interested in how (the British) maintain courses. I love to watch the British Open... I wanted to get a better grasp of how they managed courses in the U.K., how it was different from here. It's fascinating." After joining, Stuart learned about BIGGA's Master Greenkeeper certificate and, again, attracted to the challenge, decided to pursue his second professional distinction.

"The MG certification process is a little different (than GCSAA's). They use different technologies, the education is a little different and there weren't too many people from the United States who had accomplished it," he acknowledges.

"At the time, there were only five individuals from the United States and 22 individuals worldwide who had earned the certificate."

After documenting everything he had done, from his formal education at Purdue to GCSAA seminars, Stuart

began the certification process through BIGGA, which included having his course attested by a Master Greenkeeper from the United States - GCSAA board member Robert Maibusch, CGCS, MG, attested Stuart's course in 1999 - and taking a written exam.

"I received a letter of congratulations the first week of June (2000)," he remarks, crediting Joni, Taylor and his youngest son, Adrian, who is 5, for their support. He says his motivation comes from wanting to improve himself and to set an example for his sons.

"(Obtaining certification) was a personal challenge, but I also did it for my son, Taylor, who is 9 years old, to show him that if you set goals, you may not reach everything, but you are on the right path and that, even as you get older, education is still important."

So, beyond feeling satisfaction in having achieved his latest goal, Stuart says he cherishes his son's reaction to the news. "When I got the letter from BIGGA, I showed it to Taylor, and he read it and said, 'Dad, that is a good job.'"

Our thanks go to the GCSAA for their permission in allowing us to reprint this article, which was first published in the May edition of Golf Course Management

If you are interested in enrolling in the BIGGA Master Greenkeeper Certificate programme, you can obtain further information and a brochure from Ken Richardson, BIGGA's Education and Training Manager. Just call 01347 833800 or email: ken@bigga.co.uk

Additional information can be found on the BIGGA website at

www.bigga.org.uk

Neil Thomas reports on how you could join the BIGGA delegation to the GCSAA conference and show in Orlando, USA - February 2002

The chance of a Lifetime



In February this year, a 10 man BIGGA delegation participated in the CGSA Conference and Show in Vancouver courtesy of sponsorship through Bernhard and Company Limited. Following the success of this new venture, Bernhard have confirmed renewed sponsorship for 2002 which will enable BIGGA to send another ten man delegation, this time to the GCSAA Conference and Show in Orlando, Florida.

The group will consist of two BIGGA members selected from each Region (10 in all) and the costs of travel, accommodation and entrance to the Conference programme will be met by Bernhard and Company Ltd. Applications are invited from BIGGA members who would be interested in representing the Association at this major industry event.

How do I apply to be considered?

You must submit a personal profile consisting of no more than one side of A4 which should include brief details of education and training and career summary, as well as membership history within BIGGA. You will need to explain why you warrant selection for and how you would benefit from the Orlando visit.

Also, you will need to demonstrate an ability to represent BIGGA and the greenkeeping profession in a public relations role at an international event.

This application must be submitted to, and received by, your Section Secretary no later than July 31.

Each Section Committee will consider all the entries received and will then put forward a chosen candidate for Regional selection. This will involve the finalists in an interview with a panel consisting of the Regional

Chairman, Regional Board of Management representative, sponsor's representative and a representative from BIGGA headquarters. Each Region will select two of the finalists for the visit and the remaining finalists will receive a voucher worth £100, redeemable against a visit to BTME 2002 in Harrogate. The Regional panels will meet during October and the names will be announced in the December issue of 'Greenkeeper International'. The delegation will be visiting as guests of Bernhard and Company but will be representing BIGGA throughout the seminars, conference sessions and visit to the Trade Show. You must possess a BIGGA blazer and tie and dress appropriately throughout the visit.

Delegates who attended the CGSA Conference and Show in Vancouver are not eligible to enter.

Below: The ten BIGGA delegates pictured with Sam McLean of Bernhards (centre) at the 2001 CGSA Conference Dinner in Vancouver



Richard Whyman, (pictured on the immediate right) Head Greenkeeper at Bude and North Cornwall Golf Club and a member of last year's Canada delegation speaks highly of the experience.

"I saw last year's trip to Vancouver as an important part of my continuing educational development and I learned a great deal from speaking with other Superintendents and greenkeepers and from visiting other golf courses. Thanks to Bernards it was a wonderful opportunity and I would thoroughly recommend BIGGA members to put themselves forward for possible selection on next year's trip to Orlando".

Neil Thomas reports on how the event planning for BTME2002 is going, and urges prospective exhibitors to book their stand space fast!



Action stations!

TUE
22
JAN02

WED
23
JAN02

THU
24
JAN02

BTME2002: Planning to be even BIGGA and better!

BTME each year evolves through a twelve month cycle. No sooner have we returned to BIGGA HOUSE from Harrogate than the planning process for the next BTME is well and truly underway. There is a comprehensive review of what has been and changes as necessary are put in place for the following year. The freshness and appeal of the week in Harrogate are essential ingredients to its success and there is never any sense of complacency as we reflect on one event and plan for the next. There are many considerations to be undertaken in the planning process and decisions to be made.

Through the pages of 'Greenkeeper International' we plan to keep readers informed with key announcements in the months ahead. We hope that this will ensure a great sense of anticipation for BTME 2002 which no doubt will come around again in quick time.

Record bookings

As I write in mid May, 127 stands have confirmed bookings while 40 other exhibitors are currently seeking relocation. Such is the level of booking and enquiry that the remaining portion of Hall B which was not utilised for BTME 2001 will now be used to accommodate new exhibitors and those who require more space.

The GCSAA Conference and Show in Dallas last February proved to be a fruitful source of enquiry in relation to the BTME and will surely enhance the ever-growing international presence in Harrogate.

The decision to allow breakdown from 5.00pm on the Thursday has been widely welcomed particularly amongst smaller exhibitors who have subsequently confirmed their stand bookings.

So, for companies who are seriously contemplating exhibiting at BTME 2002, there is no time to waste. Meredith is your contact at BIGGA HOUSE - speak to her soon!

Automatic pre-registration

One significant development at BTME 2001 was the advent of far longer queues than previously on the Wednesday and Thursday mornings. Luckily the sun shone and to an extent this alleviated the obvious frustration experienced by those stranded outside. As I have said there is no sense of complacency on our part and this problem will be tackled for next January's show. Visitor badges will be sent automatically to all those who registered for the 2001 show while pre-registration will be streamlined through direct on-line and telephone bookings. Life is so much easier for those arriving with a badge! It would be foolish to



claim that queues will be a thing of the past as growth of the show is a primary aim year on year.

We will do our best to cater for that growth and this will include speedier access through the on site registration process where we will attempt to anticipate the growth factor to the best of our ability.



Education, training and entertainment

We are well advanced in preparation of the conference, seminar and workshop programmes (see page 10) whilst decisions will soon be made on a keynote speaker and the entertainment programme for the BTME banquet.

We will be aiming to produce packages to suit all tastes and pockets and the focus will very much be on making BTME 2002 once again the premier event in the greenkeeping calendar and one which greenkeepers and companies alike cannot afford to miss.



Confirmed Exhibitors

Details correct as of 23.05.01

Advanta Seeds UK Ltd	Links Leisure Ltd
AF Trenchers Ltd	Lloyds & Co Letchworth Ltd
Aitkens Sportsturf Ltd	Logic Irrigation
Allen Power Equipment Ltd	Long Equipment Ltd
Allett Mowers	MJ Abbott
Amenity Land Services Ltd	Major Equipment Ltd
Amenity Technology	Merrist Wood College
Angus Horticulture	Mitchell Hire Ltd
Arden Lea Irrigation Ltd	New Holland
Aventis Environmental Science	Nickerson UK Ltd
Avoncrop Amenity Products Ltd	North Staffs Irrigation Ltd
Barenbrug UK Ltd	Ocmis Irrigation UK Ltd
Bathgate Silica Sand	Oliver Seeds Ltd
BCA	Pentagon Amenity Marketing Ltd
Bernhard & Company Ltd	Prestige Sports Surfaces Ltd
Better Methods Europe Ltd	PSD Agronomy Ltd
Bickers plc	Rain Bird Europe S.A.R.L.
BLEC Landscaping Equipment Co Ltd	Reasheath College
Boughton Loam Ltd	Richard Campey Ltd
Boyd Golf Course Accessories	Rigby Taylor Ltd
British Seed Houses	Risboro Turf
Cannington College	Rolawn (Turfgrowers) Ltd
Capari Pumps (UK) Ltd	Rousseau Equipment Ltd
Charterhouse Turf Machinery	Rufford Soil Technology
Charterhouse Turf Machinery	Same Deutz-Fahr UK Ltd
Course Care	Saxon Industries
Dennis	Scotts UK
Distinct Manufacturing	Sheppy Fertilisers Ltd
DLF Perryfields	Shirley Aldred & Co Ltd
DW Tomlin	Simon Tullett Machinery
Eagle Promotions	Sisis Equipment (Macclesfield) Ltd
Elmwood College	Spaldings UK Ltd
Etesia (UK) Ltd	Speedcut Contractors
European Turf Technology Ltd	Sumi Agro (UK) Ltd
Evenproducts Ltd	Supaturf Products Ltd
Farm & Garden Machinery	Swan Golf Designs Ltd
Farmura Ltd	Swan Plant Services Ltd
GPS Services Ltd	Symbio
Gambetti Barre UK Ltd	Tacit
Garfitts International Ltd	Talbot Farm Landscapes Ltd
Gem Professional	TEG Environmental
Geosynthetic Technology Ltd	Textron Golf Turf and Specialty Products
Golf Car UK Ltd	The Association of Golf Club Secretaries
Greenkeepers Training Committee	The Golf Sign Company
Greenlink International	TIL Irrigatoin Ltd
Groundsman Industries	Tieldnet Ltd
Hallmarket Ltd	Tonick Watering Ltd
Hardi	Toro Commercial Products
Hayter UK Ltd	Totrax Ltd
Headland Amenity	Trelleborg Wheel Systems
Hunter Grinders Ltd	True-Surface Rollers
IOG	TT Proturf Ltd
Irrigation Control Ltd	Turf Seed UK Ltd
John Deere	Turfgrass Services International Ltd
John Greasley Ltd	Turfmech Machinery Ltd
John Hinton Associates	Tyre-line Original Equipment Ltd
Kawasaki Motors (UK) Ltd	Verde Sports Ltd
Ken White Signs	Vitax Ltd
Kestrel Golf	Waste 2 Water
Kubota (UK) Ltd	White Horse Contractors Ltd
Lastec UK Ltd	Whitemoss Amenities Ltd
Lewis Equipment Ltd	Wiedenman UK Ltd
Lindum Seeded Turf Ltd	Yamaha
	York & Martin

For the very latest BTME2002 news and event information visit: www.bigga.org.uk

MF 1200

BUILT FOR HARD WORK, DESIGNED FOR EASE.



**THREE POINT
POWER**

Powerful engineering. Powerful products. Powerful support.

With six models from 15.5 to 38 DIN hp, MF 1200 compact tractors are made to match the professional needs in grounds care and horticulture. The three cylinder direct injection engines and hydrostatic transmissions provide reliability with optimum performance. Whatever the job, the cat 1 three-point linkage plus mid and rear PTO systems provide built-in versatility. Ask your MF dealer for a demonstration now.

www.masseyferguson.com



MASSEY FERGUSON

Massey Ferguson is a worldwide brand of AGCO Corporation.

WORK HORSE

Versatility is important if you're going to get the maximum out of existing machinery or any new equipment you may be thinking of purchasing. Roland Taylor takes a look into the world of tractors.



WORK HORSE



The best-laid plans can sometimes go pear-shaped and none more so than when Mother Nature is involved. Over the last 12 months, hardly a day seems to have gone by when the heavens have not opened. This winter must have taken its toll as even the hardiest of golfers have decided to stay indoors. A combination of the weather plus the foot and mouth outbreak is bound to have had some effect on the revenue a course is generating. As a downturn in funds

filters through, it is very likely that readers have to shelve plans, review their operating costs and reconsider replacement programmes or the acquisition of new equipment.

In times of financial constraint, everything goes under the microscope in an endeavour to keep costs down. Versatility is important if you are going to get the maximum out of existing machinery or any new equipment you may be thinking of purchasing.

Machinery

One of the most cost-effective pieces of machinery for any course is still a tractor. This prime mover when fitted with attachments can, with the exception of some fine turf applications such as mowing, carry out virtually all the operations required to maintain a course. Over the last two decades, arable farms have become larger with a resulting decline in the demand for small agricultural tractors. This has meant that manufacturers have had to turn their attention to the amenity sector in the interests of survival. At present, UK sales of compact tractors have levelled out to around 1800 units per annum with approximately 90% of these now being sold to the amenity, leisure and pleasure sectors. This swing in demand has seen a greater emphasis being placed on designing new models that meet the requirements of the market and there is now plenty of choice.

The tractor has well-proven systems for adding and driving attachments with just a single power source to maintain. Modern engine technology has led to the introduction of compacts with higher horsepower ratings and virtually no changes in weight or size to previous models. Certainly, in the present climate a compact tractor is worth placing high on the list for versatility.

More than just mowing

A number of large ride-on rotary mowers and flail units, which incorporate collection, will efficiently collect leaves thus saving the expense of either buying another machine or having to carry out the labour intensive operation of raking up. These units will cope with the rough and

