

BE FIRST IN THE

Q



19-21 JANUARY, 2000

**EDUCATION PROGRAMME STARTS JANUARY 17
HARROGATE INTERNATIONAL CENTRE, HARROGATE, ENGLAND**

BTME VISITOR HOTLINE 01347 833833 BTME EXHIBITOR HOTLINE 01347 833800

INDICATOR

**'NO STRINGS'
ATTACHED
WINTER PROMOTION**

BUY 20 LITRES OF INDICATOR

GREEN OR NEW INDICATOR

BLUE TO RECEIVE YOUR

FREE CORDLESS SCREWDRIVER

A GREAT ADDITION TO YOUR CLUB'S MAINTENANCE EQUIPMENT



**LEADING SPRAY
PATTERN DYES**



OFFER ENDS: 17.12.99



**AMENITY
TECHNOLOGY**

**PLEASE RUSH ME DETAILS OF
THE INDICATOR PROMOTION**

NAME

POSITION

CLUB

CLUB
ADDRESS

POSTCODE

TEL/FAX

EMAIL

- TICK HERE TO RECEIVE THE AMENITY TECHNOLOGY CATALOGUE
- TICK HERE TO RECEIVE THE BAYCO GOLF CATALOGUE
- PLEASE ASK A TECHNICAL REPRESENTATIVE TO CONTACT ME

AT.GI 11.99

INDICATOR



- High quality spray pattern dyes
- Highlights skips and misses
- Highlights blocked nozzles

Available in 1 litre and 10 litre containers.

Simply purchase 20 litres of either Indicator **Blue** or **Green** and receive a **FREE** cordless screwdriver

A GREAT ADDITION TO YOUR CLUB'S MAINTENANCE EQUIPMENT

2

AMENITY TECHNOLOGY PRODUCTS LTD
5 ARKWRIGHT ROAD,
READING,
RG2 0ZT

BUSINESS REPLY SERVICE
Licence No. SCE 8935

**COMING UP
NEXT MONTH...
SNEAK PREVIEW
OF WHAT'S NEW
FROM AMENITY
AT BTME2000**



5 ARKWRIGHT ROAD, READING, RG2 0ZT

TEL: +44 0118 931 1111

FAX: +44 0118 975 0344

email: amtec@btinternet.com

<http://www.amenitytechnology.com>



President
Sir Michael
Bonallack

BIGGA Board of Management
Chairman - Gordon Child
Vice Chairman - Elliott Small
Past Chairman - Patrick Murphy

Board Members

Richard Barker
George Barr
Robin Greaves

Jim Paton
Ian Holoran

Executive Director

Neil Thomas
E-mail: neil@bigga.co.uk

Administration Manager

John Pemberton
E-mail: john@bigga.co.uk

Sales & Marketing Manager

Steve Hardy
E-mail: steve@bigga.co.uk

Education & Training Manager

Ken Richardson
E-mail: ken@bigga.co.uk

Membership Services Officer

Tracey Maddison
E-mail: tracey@bigga.co.uk

Contact us

You can contact The British and International Golf Greenkeepers Association in any number of ways:

Post: BIGGA HOUSE, Aldwark, Alne, York, YO61 1UF

E-mail: reception@bigga.co.uk

Internet: www.bigga.org.uk

Tel: 01347 833800

Fax: 01347 833801



INVESTOR IN PEOPLE

Greenkeeper

INTERNATIONAL

The official monthly magazine of the
British & International Golf
Greenkeepers Association

Editorial

Editor: Scott MacCallum
Tel: 01347 833800 Fax: 01347 833801
E-mail: scott@bigga.co.uk

Advertising

Senior Sales & Marketing Assistant: Jenny Panton
Tel: 01347 833800 Fax: 01347 833802
E-mail: jenny@bigga.co.uk

Sales & Marketing Assistants:

Cheryl Broomhead, Diane Bray
Tel: 01347 833800 Fax: 01347 833802
E-mail: sales@bigga.co.uk

Design

Design & Production Editor: David Emery
Tel: 01347 833800 ISDN: 01347 830020
E-mail: david@bigga.co.uk

Printing

Hi-Tec Print, Units 9-10, Houghton Road,
North Anston Trading Estate, North Anston,
Sheffield S25 4JJ ISDN: 01909 550561
Tel: 01909 568533 Fax: 01909 568206

Greenkeeper International:

Contents may not be reprinted or otherwise reproduced without written permission. Return postage must accompany all materials submitted if return is requested. No responsibility can be assumed for unsolicited materials. The right is reserved to edit submissions before publication.

Although every care will be taken, no responsibility is accepted for loss of manuscripts, photographs or artwork.

Opinions expressed are not necessarily those of the Association, and no responsibility is accepted for such content, advertising or product information that may appear.

Circulation is by subscription. Subscription rate: UK £36 per year, Europe and Eire £46. The magazine is also distributed to BIGGA members, golf clubs, local authorities, the turf industry, libraries and central government.

ISSN: 0961-6977

© 1999 British and International Golf Greenkeepers Association

November 1999

Your next issue of Greenkeeper International will be with you by December 6, 1999

Regulars

News

Pages 7, 8, 9, 10

18 Education

Ken Richardson gives information on training courses and sets a quiz for readers

20 Membership Update

20 Finance File

Trevor Downing of J. Rothschild Assurance looks at financial provision if illness or injury were to affect your ability to work

37-42 Around the Green

48 New Products

58 Features Listing

Helping you track down some of Greenkeeper International's previous articles.

58 As I see it...

Gordon Child enjoys some Swedish hospitality and witnesses a superb greenkeeping feat at Carden Park at the National Championship

Reader Reply Card

Use our post-paid reader reply card to obtain further information on the products and services advertised in this issue. Just state the company's Ad Ref numbers, post the card to us, and we'll arrange for further information to be sent direct to you.

Advertiser	Ad Ref	Page
AF Trenchers	203	33
Advanta Seeds	453	11
Allen Power Equipment	126	30
Amazone	116	10
Amenity Technology	431	60
Bernhard & Co	535	25
Bio Seed	613	14
Charterhouse	130	38-39
Club Car	583	30
Construction Materials	592	33
Eagle Promotions	549	17
Even Products	609	29
Essex Pest Control	641	29
Flowtronex	610	19
Fraser C Robb	600	49
Golf Mats UK	426	14
Greenlink International	618	6
Inturf Ltd	31	14
IOG - Scotsturf	558	44
Irrigation Scotland	283	10
John Deere	103	5
John Deere Credit	640	49
Kawasaki	544	19
LBS Amenity	629	34
Lely UK	61	50
Lloyds of Letchworth	603	35
Marlwood	501	40-41
Rhone Poulenc	59	21, 43
Sovereign Turf	435	14
The Roots Co	615	59
Weed Free	504	35

Greenkeeper Education and Development Fund

The Fund provides the key to the future for greenkeeper, golf club and game. Individuals and companies can join the Golden Key Circle and Silver Key Circle. For details, please contact BIGGA on 01347 833800



Golden Key Circle Company Members

Amazone Ground Care, Amenity Technology Products Ltd, Barenbrug, Bernhard and Company Ltd, Charterhouse Turf Machinery Ltd, Hayter Ltd, John Deere Ltd, Kubota UK Ltd, Advanta Seeds UK, Ocmis Irrigation UK Ltd, PGA European Tour, Rainbird, Rolawn, Rhone-Poulenc Amenity, Rigby Taylor Ltd, Scotts Turf and Amenity, Supaturf Products Ltd, Stylo Matchmakers, Textron Turf Care and Specialty Products, The Grass Roots Trading Company, The Toro Company

Silver Key Circle Company Members

Avoncrop Amenity Products, Ernest Doe & Sons, Lambert/Fenchurch UK Group Ltd, Sisis Equipment Ltd, Weed Free



For exhibitor details on BTME2000, call Jenny Panton on 01347 833800

For educational details on BTME2000, call Sami Collins on 01347 833833

Bunker Special

12 Talking Heads

Bunkers

15 The Learning Experience

Bunking Off. Keith Thompson takes a technical look at the sand used in bunkers



36 Win tickets to BTME2000



51 Win £50 with our Buyers' Guide quiz

Making a presidential visit to St Andrews

It was with a touch of trepidation that I walked into the most famous building in golf recently and informed the man behind the desk that I had an appointment with Sir Michael Bonallack. After all it's not every day that you meet one of the most influential and best known figures in the game.

Any such feelings of nervousness went as soon as Sir Michael appeared and offered a warm handshake and a smile before escorting me to one of the lounges in the R&A clubhouse, where we were to conduct the interview which appears on page 26.

That he has agreed to become BIGGA's new President is a tribute to the advances the greenkeeping profession in general, and BIGGA in particular, has made over the last dozen years or so and as a successor to the late Viscount Whitelaw BIGGA could surely not have made a better choice.

Throughout the interview I was struck by two things. One was the genuine love of golf that was apparent in his every word and the other was his encyclopaedic knowledge of so many elements of the game – including matters greenkeeping, although he modestly admitted to very little on that subject – “minuscule” was how he described his greenkeeping knowledge.

He was also well aware of how difficult it will be to replace a man of the stature of Viscount Whitelaw, who did a power of work on behalf of the Association and gave BIGGA the credibility it needed in its formative years. However he is surely just the man to give added impetus to an Association that is now about to hit its teens. No door in the corridors of golfing power will ever be anything but open to Sir Michael and a quiet word in the appropriate ear at the appropriate time will stand BIGGA in good stead for this next phase of development.

In his first year his involvement with the Association will be slightly limited as he recently “drove in” as Captain of the R&A for Millennium year and will carry out all the functions expected of the role. It must surely be unique to retire from the Secretaryship one day and become Captain the next - he still needs reminding to use the correct parking space. However we will no doubt see him at the BIGGA events he can fit into his packed calendar.

Once we'd finished Sir Michael took time to show me round the main lounge which boasts enough artifacts to keep the Antiques Roadshow busy for an entire series.

On the way out I mentioned that Walter Woods was taking me to see the new King's Barns course on the outskirts of St Andrews and Sir Michael pointed out the drawings of the course which were on display in the clubhouse foyer.

We chatted about the growing number of courses in the St Andrews area and he commented that it was good news as the more golf courses that were built the more greenkeepers that would be needed.

It just goes to prove that he's thinking of the Association already.



Editor:
Scott MacCallum

Greenkeeper

INTERNATIONAL

Features

- 22 Championship Gold**
The Charterhouse/Scotts National Championship was a wonderful, if slightly damp underfoot, occasion
- 26 Meet Your New President**
Scott MacCallum met up with Sir Michael Bonallack who has just accepted an invitation to become BIGGA's new President
- 31 Liquid Gold**
Roland Taylor delves into the mysteries of oil
- 45 Pining for Home**
Duncan Gray is the master of all he surveys at The Pines Golf Centre in Dumfries



Cover photo courtesy of AllSport Photography

26 Sir Michael Bonallack



22 National Championship



45 Pining for Home

Nothing looks better than a course that's completely green.

On a growing number of courses, the choice of colour in golf and turf equipment is John Deere green. Here's why:



2500

This new triplex greens mower has a quality of cut that is second to none. Diesel models feature 13.4kW (18 hp) engines and John Deere cutting units.

220A

This walk behind greens mower features an operator presence safety system, more power and a precision cut with 11 bladed reel.



Aercore Aerators

The first walk behind and tractor mounted aerators that deliver high productivity without sacrificing hole quality.



2653

Superior performance on undulating terrain with a precision cut, hydraulic reel drive and 66 cm (26 in) ESP cutting units.



1200A

Excellent pulling and pushing power. Opens up a whole new era of bunker rake design. Many attachments available.

RZI 700

Effective, efficient and environmentally friendly. This root zone injection system injects liquids directly to the root zone.



4000 Series

Our new line of compact utility tractors have hitch lift capacities up to 1,134 kg, high torque engines, excellent breakout force and 540 rpm PTOs.

Turf Gator Utility Vehicle

A unique combination of toughness and quietness makes this Gator perfect for the golf course. Foot pedal start works just like a golf cart.



The best product support in the business and the best dealers are also green. Talk to us today.

NOTHING RUNS LIKE A DEERE



Something New Is Heading For Your Course!

Integrate Soil Conditioner,
is the unique solution to improve
drainage, aeration and restore
poor soil structure.

Standing water, poor drainage and anaerobic conditions are all symptoms of a much larger problem - compacted soil.

Water doesn't drain; Air can't enter and Roots won't develop.

Wetting agents can help water squeeze through cracks, but they do little to improve the soil itself - Healthy turf needs healthy soil.

Integrate Soil Conditioner is a unique liquid polymer system specifically developed to impact directly on the causes of poor soil structure.

As *Integrate* moves down through the soil profile its polymers unwind, drawing fine particles together creating additional pore spaces that improve the conditions that cause poor drainage and assist in the removal of standing water.

This improved soil structure:

- Drains standing water
- Encourages root development
- Dissolves hardpan conditions
- Helps restore effective aeration

.... Result, a desirable environment for growing vibrant, healthy turfgrass.

Integrate is brought to you by your UK Distributor:

RT
rigby taylor

MASCOT[®]
SPECIALITIES

FREEFONE 0800 424 919

Ad Ref 618

MILLIKEN
CHEMICALS

Integrate is a product manufactured by Milliken Chemical, USA,
the makers of Blazon Spray Pattern Indicator.

'Integrate' is a Trademark of GreenLink International.

Marketed in the UK & Europe by GreenLink International Tel: (+44) 01245 222750. Fax: (+44) 01245 222755.

Steve gets set for BIGGA innings

BIGGA's new Sales & Marketing Manager is Steve Hardy who joins the Association having recently completed an MBA at the Bradford Management Centre. He has worked in a number of industries including Construction, Street Furniture and Industrial Coatings.

GI: Tell us a little about your professional background.

Steve: My background was first of all technical, providing product development and sales support for a wide range of building products. Eventually I took up a commercial role in sales and marketing which gave me both practical experience and an understanding that the customer has to be the focus for all a business's efforts because if you don't look after them then someone else will!

GI: Do you think those skills will be just as relevant working for BIGGA?

Steve: I believe the same principles apply whether it is a service or product which is being offered. Members or customers are looking for tangible benefits and value for money and part of my job is to ensure people are satisfied with the "product" we at BIGGA have to offer.

GI: What attracted you to BIGGA?

Steve: I can't deny there is an attraction working in such a fantastic location as Aldwark, although it is important to be out seeing the industry in action in order to understand the members and suppliers needs.

GI: What do you see as BIGGA's role?

Steve: The continuous training and development of people is so important these days, if we are all to keep up with the rate of change. BIGGA's role in that strikes me as very progressive and the industry sponsors are to be congratulated and encouraged for their support.



GI: What are your initial aims?

Steve: I am looking forward to making a contribution to BIGGA at an exciting time in the Association's history. There is a tremendous foundation to build on and many new initiatives and opportunities to develop.

GI: On a personal note what are your interests outside work?

Steve: I have to confess to a greater knowledge and ability at cricket rather than golf, but no doubt that will change now I am involved directly in this industry.

Steve can be contacted on 01347 833800 or by email on steve@bigga.co.uk

Andrew's top appointment at Toro

The Toro Company has appointed Andrew Brown to the new position of Corporate Accounts Manager for Europe, the Middle East and South Africa.

Andrew, 33, joins the company's international division, whose European headquarters for sales and marketing is based in the UK at Bournemouth.

In his new role he will be responsible for working closely with Toro's national distributors both for commercial turf equipment and irrigation products, and to a small extent with consumer machines. Initially he expects to spend about 50% of his time working in the UK.

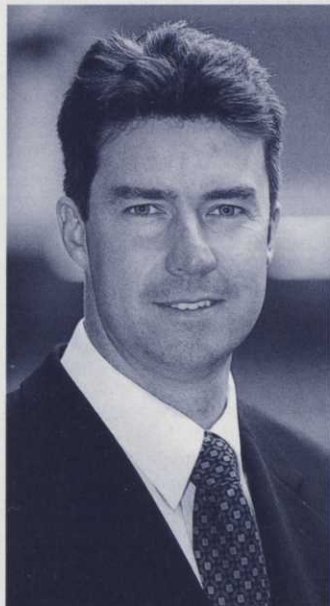
Chief among Andrew Brown's responsibilities will be to help service Toro's key account customers such as large national, and international, groups that have partnered with the company through exclusive deals. He will also be heavily involved in teaming up with distributors to prepare and present proposals for large contracts with new customers.

Bob Buckingham, European Sales Manager for The Toro Company, said: "This is a senior appointment aimed at giving our customers the high level of support expected from Toro. Andrew also has a great knowledge and experience of the irrigation side of the business. Coupled with sales of machinery, this will give a further boost to the Total Solutions package."

Having obtained a master's degree in irrigation engineering from Silsoc Research Institute, in Bedfordshire, Andrew Brown joined the government's Department for International Development. For three-and-a-half years he worked for them on a large-scale agricultural project that was part of a desert reclamation scheme in Egypt.

On returning to England in 1994, he became operations director for a commercial landscape irrigation company in Oxfordshire, prior to joining Toro.

He is currently chairman of the UK Irrigation Association.



Pastures new for Peter Larter

Peter Larter, who has been the Midland Regional Administrator for the past three years, is leaving the post to take up a full-time position with another company.

"Peter's contribution to the Midland Region over the last three years has been considerable and we wish him well in the future," said BIGGA Executive Director, Neil Thomas.

Peter, a huge ex-British Lion lock forward, leaves with a fitting tribute delivered by John Simonett, the speaker at the recent National Golf Championship.

"Peter Larter lights up a room... when he moves away from the window."

Ocmis & Textron form partnership

Textron has signed a partnership agreement with Ocmis Irrigation which aims to promote to mutual clients the ability to purchase complete golf course irrigation and machinery packages in a competitive manner.

"Ocmis is a well-established and well-respected supplier to the golf sector. This agreement provides both parties with the opportunities to offer competitive packages for complete golf course maintenance. It is a natural extension to our marketing policy as it enables two major suppliers of quality equipment to provide a comprehensive and competitive service to the golf sector," said Peter Bell, Marketing Director for Textron.

"We are absolutely delighted to have formed this agreement with such a major player in the golf sector. We see this agreement as a marketing partnership for today benefiting the golf clubs of tomorrow," said Chris Aplin, Ocmis Managing Director.

Silent Auction silenced

BIGGA has announced that the Silent Auction planned for BTME 2000 will not now take place. Commenting on this decision, Executive Director, Neil Thomas said, "Unfortunately it became apparent that support from companies within the industry for the Silent Auction was not at a level which would guarantee its success. In those circumstances, it would not have been fair to those companies who had donated items, to proceed with an auction which could have proved of questionable benefit to them, and, which may have lacked the wholehearted support of BIGGA's membership. The Association will continue to discuss with interested companies initiatives for the future development of BTME."

ASSISTANT GREENKEEPER ASSISTANT GREENKEEPER ASSISTANT GREENKEEPER ASSISTANT GREENKEEPER

Profile

Usually the spotlight falls on the Course Manager or Head Greenkeeper at a Club.

Now it is the turn of those whose work often goes unheralded to star.



Name: Mark Brute

Club: Old Colwyn GC

Position: Assistant Greenkeeper

Age: 17

1. How long have you been a greenkeeper?
15 months

2. What education are you currently undertaking?
NVQ Level 2 at The Welsh College of Horticulture

3. Which one task do you most enjoy doing?
Cutting fairways

4. Which one task do you most dislike doing?
Edging and raking bunkers. Also divoting tees

5. What job other than greenkeeping might you have ended up doing?
My second option was to be a joiner

6. Who has been the biggest influence on your career?
My parents have been the biggest influence, also Gary Edwards, Head Greenkeeper at Old Colwyn Golf Club

7. What would you do to improve the life of a greenkeeper?
Better understanding from Club Members of the work involved in maintaining a golf course

8. What are your hobbies?
Playing golf with a handicap of 6, and bike riding

9. What do you get out of BIGGA?
Monthly copy of Greenkeeper International, greenkeeper seminars and outings

10. What do you hope to be doing in 10 years time?
Would like to be a Head Greenkeeper or maybe involved in course design and construction

Keegan presents Carden with award



England football Manager, Kevin Keegan, was on hand to help Carden Park celebrate winning a top national honour.

The 750-acre hotel, golf resort and spa, on the outskirts of Chester, has been voted Best UK Venue by the publishers of the best-selling 'Following the Fairways' guide.

And the England soccer boss interrupted a round of golf at Carden to present the Award.

The annual award, sponsored by Jameson Irish whiskey, is based on all-round excellence, including the quality of a venue's golf courses, its hotel facilities and the welcome provided by staff.

Julian West, publisher of Following the Fairways said, "Carden Park has established itself in a relatively short period of time as 'the Gleneagles of Northern England'.

"It is a worthy winner of the 1999

UK Golf Venue of the Year award and, for any golfer planning a trip to the north west, Carden Park is a must."

Hamish Ferguson, General Manager of Carden Park, said: "We're delighted with this award, which proves our status as a major golfing venue - able to host some illustrious occasions, as well as provide enjoyment for individual golfers of all abilities."

Information centre at new Association

Some of the U.K.'s most experienced experts throughout the golf industry have joined forces to form the Golf Consultants Association.

Based near Warwick at the Sports industries Federation, the association will provide a point of reference for those requiring independent professional golf consultancy services world-wide.

This independent association of golf consultants will incorporate eight disciplines from the initial development and investment appraisal through to operational management and marketing of golf clubs and resorts world-wide.

Stephen Proctor, on behalf of the Association commented:

"Our collective aim is to provide

clients with a highly professional service with the reassurance of working with some of the most experienced individuals in the golf business. In this way we can ensure that the client receives an efficient and cost effective service. Our nine founding members, including two from STRI, provide a solid base for the Association's future."

The initial cost of membership will be £250 per annum, and will be on an individual rather than a corporate basis.

Prospective members must demonstrate substantial consulting expertise and experience in one GCA membership discipline for a minimum of five years plus references from two clients commissions.

Founding Members and Disciplines

Stephen Proctor, Sports Marking Surveys Ltd - Golf Development Market Research
Alan Ryder, Ryder Golf Services - Golf Topographic/Survey Services
Robert Taylor, STRI, and David Stubbs, Env. Golf Services - Environmental Management
John Ashworth, John Ashworth Associates; Dr Falk Billion, Golf Management, and Bryan Griffiths, Golfconsult International - Development and Investment Appraisal.
Jeff Perris, STRI, and George Shiels, McMillan-Shiels - Turfgrass Agronomy.
Philip York, York & Martin - Water Resourcing and Irrigation
Ian Bullied, Impetus Golf and Leisure - Operational Management Consultancy
Graeme Grant, Premier Resorts Ltd; Russell Bragg, Premier Resorts Ltd, and Helen McDonnell, Compete Golf and Leisure - Golf Enterprise Marketing.

Saltex success

The Best New Sportsturf Product Award at SALTEx '99 was won by Kubota (UK) for the AM3300 Ride-on Triple Cylinder Mower, said to be the only mower of its kind in Europe that is able to collect and dispose of cut grass without the driver leaving his seat. Although this product is aimed at local authorities and contractors with large grass areas to mow, the judges considered that the machine would also bring benefit to professional sportsturf managers and groundsmen maintaining football pitches.

BIGGA 2000 subscription rates

Subscription rates valid from January 2000

Job Title	2000 rates
Course Manager/Head Greenkeeper	£75
Deputy Course Manager/Deputy Head Greenkeeper	£60
All other greenkeeping staff aged 21 years and over	£50
Green staff aged 20 years and under	£30
Full-time Students	£15
International Greenkeeper	£60
Associate Member	£60

Textron's UK Sales title goes to Richard

Richard Tyrrell, 39, has been appointed UK Sales Manager for Golf and Turf Vehicles at Textron Turf Care and Specialty Products.

He joins Textron from the industrial cleaning division of Kärcher where he held a joint role as Sales and Training Manager.

"I see this as an excellent career move following Textron's commitment to massive investment and growth over the next five years," said Richard.

"I will be concentrating my efforts on the E-Z-GO brand with golf cars and utility vehicles in the golf and turf care sectors and also the new range of personnel carriers dedicated to the commercial sector," he added.

John Nicholson Associates

John Nicholson, formerly a Director with Eamonn Wall & Co, has formed his own company, John Nicholson Associates.

John who is a regular speaker at seminars including BTME '98 and this year's North West Seminar at Mere offers an array of services to potential clients.

"I can offer expert advice on woodland design and management, arboreal surveys, tree health surveys, removal of trees and boundary hedge planting and hedge laying," said John, who has had articles published in several magazines including Greenkeeper International.

Lindum moves into the Millennium



Lindum Turf has supplied 2,800 square metres of BAyr root Washed Turf for a picnic area at the rear of the Millennium Dome and landscaping surrounding a water feature at the northern end of Central Park. "I think the quality of the product coupled with our professional business approach secured the contract," said David Snowden, Lindum's Sales Manager.

Rhône Poulenc issues safety warnings for Castaway Plus

The Pesticide Safety Directorate (PSD) recently completed their evaluation of an application to extend the approval of Rhône Poulenc product "Castaway Plus". The outcome of the evaluation was a decision to revoke the product, based on concerns relating to physical properties of the formulation.

Distributors and users have a two year wind-down period (to the end of July 2001) to sell or use existing stocks.

Rhône Poulenc state that as PSD has allowed a two year sell-out period it indicates that the product is still safe when used as recommended on the label.

In the case of any queries please contact Jenny Murphy, Technical/Registration Specialist at Rhône Poulenc Tel: 01277 301115.

Ernest Doe picks up Textron award

Textron Turf Care and Specialty Products held its annual dealer awards at an evening reception at Saltex and for the second year running Ernest Doe and Son, of Ulting, near Maldon in Essex won the Textron Dealer of the Year Award.

Colin Doe, Dealer Principal, accepted the silver trophy and commemorative plaque from Harold Pinto, Textron's Managing Director.

Textron dealers from the UK, Eire and Europe attended the ceremony which recognised business excellence in all areas. Scottish Grass Machinery of Inverkeithing, Fife scooped two awards as did European dealers Van der Pols, of The Netherlands and Svenningsens of Denmark.

New Kubota challenge for Walter Wilder

Kubota has appointed Walter Wilder, to provide comprehensive sales, service and parts support for existing and future Kubota machinery owners in Berkshire and parts of Surrey and south west London.

Based near Reading, Walter Wilder has been given responsibility for the complete Kubota product range encompassing market-leading compact tractors and attachments, diesel ride-on rotary and cylinder mowers, and garden machinery. Current and future potential customers for Kubota equipment include local authorities, golf and sports clubs, landscape contractors, farmers, nurserymen and growers, estate owners, equestrian centres, schools, colleges and domestic and professional gardeners.

Kubota celebrates anniversary in style

Kubota, celebrated the 20th anniversary of the formation of its British operation with a commemorative luncheon held at the Guildhall in the heart of the City of London.

Hosted by the directors and shareholders of Kubota (UK) Ltd, the luncheon recognised the part played by Kubota in advancing the mechanisation of agriculture, horticulture and the construction industry within the United Kingdom and Ireland over the past two decades. The event was attended by almost 300 of the company's customers,

dealers, suppliers and staff.

Honoured guests who spoke of Kubota's heritage and the major contribution made by the company and its products included the Japanese Ambassador, His Excellency Sadayuki Hayashi; the Rt Hon Michael Heseltine CH MP; and the President of Kubota Corporation, Mr Yoshikuni Dobashi.

The Kubota Corporation has over the past 30 years set up subsidiary companies in all of the major global trading markets.

In 1979, the company founded its

operation in the United Kingdom and Ireland under the name Kubota (UK) Ltd, headed by a joint Japanese and British board of directors. In 1999, Kubota UK celebrates its 20th anniversary with Mr Masay Miyake and Rene Orban guiding the operation as Managing Director and Deputy Managing Director respectively.

Speaking at the celebration luncheon, Mr Miyake said that he was proud of the progress that had been made since he joined the company, shortly before its 15th anniversary.

Royal Inverdivot GC...

by Tony Husband



BTME bulletin BTME bulletin BTME bulletin

Q: How are preparations going for BTME 2000?

A: We are well on the way to being full. Hall Q is over three quarters full and requests are still flooding into the office on a daily basis.

Q: Hall Q?

A: Yes. This is the first year that we will have used Hall Q which is twice the size of Hall G which we used last year. It has its own main entrance equipped to accept both pre and non registered visitors alike. It is also linked to Hall C and the other halls by an attractive glass walkway.

Q: Can you give us an indication of some of the companies which will be in the new hall?

A: Well the BIGGA stand will be there for a start while Rigby Taylor, Rhône Poulenc, Amenity Technology, Rainbird, Sisis, H. Patisson and Co, Softspikes, Pentagon Amenity Marketing and Gem Professional are among some of the others to take space.

Q: What else will be different from previous BTME's?

A: The organisers office has been relocated to Hall Q in a pre-equipped site while we have new, improved and enlarged catering facilities including a separate coffee bar. In addition there will be numerous TV screens situated throughout the halls used to highlight seminars, news bulletins and weather reports - with a visual message system.

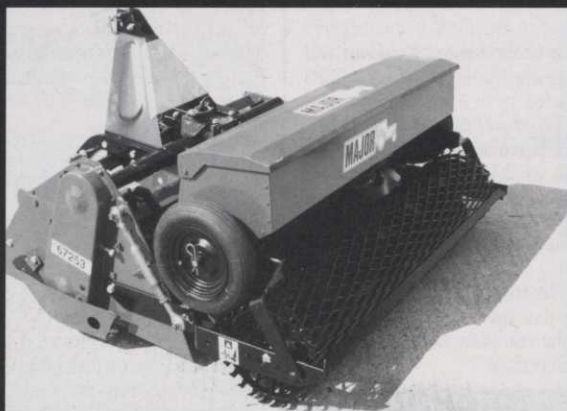
Q: Anything else?

A: Two other main features, situated adjacent to Hall Q in the King's Suite, will include an exhibitors lounge to enable exhibitors to take a break from the public eye or hold private meetings with prospective clients and The Careers Clinic which is a series of informal presentations concerning all aspects of recruitment and job hunting from CV writing to interview preparation. All to help those concerned find that ideal job.

The press facilities have also been upgraded significantly to include a formal presentation area where companies can make press announcements or hold press conferences.



Lay down some Ground **RULES**



Rotary Hoe, Stone Burier & Reseeder Combination

This unique machine is suitable for ground preparation in many different circumstances, from Agricultural to Amenity and Local Authority situations



Optional grass seed hopper attachment which distributes seed into the loose soil layer before being firmed with the rear packing roller



Tel: 01524 850501 Fax: 01524 850502

Major Equipment Ltd, Major Industrial Estate, Walkers, Middleton Road, Heysham, Lancs LA3 3JJ E-mail: majorcorp@tdi.com

A GREAT OFFER... NO PRESSURE

The revolutionary Amazone SLS Slitter/Aerator combines a hydraulic ram in the headstock with a pre-loaded spring at the rear of the machine to maintain a consistent pressure, and hence penetration depth, without the tractor wheels lifting on undulating ground.

The LandTecnic companies are offering this remarkable machine at amazing prices;

AMAZONE SLS
(1.2m)

£1,360 + VAT

with rear roller

£1,555 + VAT

Delivery included anywhere in GB.

First Come, First Served!
Offer applies while stocks last



LandTecnic

LandTecnic (Kent) Ltd

Tel: 01622 813834 Fax: 01622 812174

LandTecnic (S.E.) Ltd

Tel: 01730 821676 Fax: 01730 821089