







Amenity Products.

potassium nitrate and other speciality fertilisers. All Haifa fertilisers are the result of extensive development programmes backed by trials in field conditions.

The Greenpower range is distributed in the UK and Irish Republic through Headland

### ING TURFCARE FINANCE AT SALTEX

Think cost, not price when considering whether to use cash or credit to acquire a new item of turf machinery.

That is the advice of Sean Jones, manager of ING Lease's Turf Care Division, which, in addition to providing funding to golf course, contractor and public authority equipment users, operates some of the leading own-brand finance marquees in the industry, including Kubota Credit, Toro Finance and Charterhouse Finance. "At a time when interest rates are at their lowest levels for 30 years, there is a great temptation to think cash instead of credit,' commented Mr Jones. "However, larger more specialised machinery rarely pays for itself in its first season. Working life and payback period is usually far longer. It makes economic sense. therefore, to fund the item over the number of years which match actual use rather than pay for it completely before it has earned a penny for you."

#### INTURF AT SALTEX Stand Number CA26

Visitors to the Inturf stand will as usual be able to see a huge variety of turf types and turfing systems. From their standard range of sports amenity turf to their specials that include Fibre Reinforced Turf and Millennium Turf (for sensitive landscaping sites).

From the turf system point of view, Inturf will be exhibiting the ITM Integrated Turf Module System, their Lay 'n' Play Turf Tiles and the original Big Roll Turf Laying System.

Custom or Prescription Growing has become increasingly popular and Inturf are currently growing turf to order for several clients where extremely high specification turf is called for. Please come and visit us on Stand CA26 and find out a lot more!

Inturf, The Chestnuts, Wilberfoss, York YO41 5NT Telephone: 01759 321000 Facsimile: 01759 380130 e-mail: info@inturf.co.uk

#### JOHN DEERE LIMITED AT SALTEX Stand Number V4-V14

John Deere offers a comprehensive range of reliable equipment for the professional, golf and turf and domestic markets, backed by an unrivalled level of parts and dealer service support.

Among several new machines on display at Windsor, the Pro Gator utility vehicle can be used as a general materials transporter or with specialist turf maintenance equipment for a wide range of applications, while the operator-friendly 2500 triplex greensmower features easy to use controls and the optimum quality of cut.

These are in addition to the latest tees, greens and fairway mowers, ride-on front mowers, compact tractors, aerators and injectors, materials collection systems and walk-behind lawnmowers.

## JOHNSON SPORT & AMENITY AT SALTEX Stand Number F19

The new J Range represents excellence in turf grass and was designed specifically for groundsmen and greenkeepers who are not looking to compromise on quality. It incorporates the top rated cultivars from every section of the turfgrass seed booklet. For example, for renovation of cricket wickets the new "J6" mixture is ideal because it combines the top rated cultivars "Merci" and "Dali" perennial ryegrass. Dali is particularly successful on the modern day loams due to its high tolerance of close mowing high shoot density and rapid re-growth rate. J Range customers are assured of the highest levels of service from a newly appointed national network of distributors. For more information on the Johnsons' Sport and Amenity range and details of your local distributor contact. Guy Jenkins, Johnsons Sport and Amenity Telephone: 01386 793135

Fax: 01386 792715

#### KUBOTA AT SALTEX Stand Number W40

There will be plenty to see and talk about on Kubota's stand where all of the products being displayed are making their first-ever appearance at the Saltex Show.

New from Kubota during 1999 are compact tractor models, triple cylinder and rotary ride-on mowers, tractor implements and garden machinery. Visitors will also be able to speak with helpful and knowledgeable staff from Kubota's sales, service and parts departments and discuss with Kubota Credit the range of flexible finance options available on Kubota equipment. Spearheading Kubota's first-ever range of cylinder mowers are the 33hp AM3300 and 18hp AM1800 ride-on triple cylinder mowers with mowing widths of 2.03m (80") and 1.72m (68") respectively. Another all-new mower from

Another all-new mower from Kubota is the G18 GlideCut rideon mid rotary mower with "straight-path" integral grass collector. Power for this professional standard mower comes from an 18hp watercooled diesel engine. New compact tractors from

New compact tractors from Kubota include the latest 35hp, 38hp and 45hp Grandel models with a choice of cab or roll bar and two newcomers to Kubota's B Series range - the 14hp B1410 and 16hp B1610 compact tractors.

#### LBS AMENITY AT SALTEX Stand Number H16

LBS Amenity are exhibiting for the first time at SALTEX. They will be distributing copies of their new 200 page Buyers Guide containing thousands of Amenity Sundries of interest to Greenkeepers & Groundsmen. A Wide range of sundries will be on display, including Irrigation Spares and the 'TUFF-LINK' range of chain & posts manufactured at one of their Lancashire factories. LBS have submitted 'FIXPOINT' into the **'BEST NEW SPORTSTURF** PRODUCT AWARD' This is a new marking peg system for sports pitches designed to save the Groundsman time. Greenkeepers looking for something different from their Amenity Distributor should pay a visit.

#### LINDUM SEEDED TURF AT SALTEX Stand Number G14

Lindum Seeded Turf Ltd embrace the individual soil conditions under their client's care by displaying their new service, Lindum Plant Nutrition. Tested at the Lindum Turf nurseries in Yorkshire, the concept of extensive soil analysis as a prelude to a tailor made nutritional programme was pioneered in the USA and introduced here by Lindum at the beginning of the year. Managing Director Stephen Fell and Sales Manager David Snowden will be available on the stand, supported by technical advisers John Stannard and Stuart Green, ready to give details of the new service, and information on the company's extensive range of conventional and BAyr Root Wash turf, which is available in both large and standard rolls. StrathAyr SquAyrs, the one metre slabs of turf grown into reinforced root-zone, designed for areas of particularly heavy wear, will also be on show. The product has proved its worth by withstanding the pressure of many famous goal mouths, since its conception.

Visit Lindum Seeded Turf on the stand, or call the company on 01904 448675.

Contact: Carol Dutton (editorial enquiries only) Tel: 01904 644449

Stephen Fell (Lindum) Tel: 01904 448675

#### MARLWOOD LTD AT SALTEX Articulator Stand A37-A38

Marlwood Ltd. is launching the latest addition to the Articulator range at Saltex '99. The 621ER Articulator is a low cost, 10'6" width of cut, rear discharge rotary mower for customers with less extreme terrain, who need a simple, tough, wide area finish

Also exhibiting is the 425D Ride-On Articulator. The 425D has an 8' cutting wideth, an instant change of cutting height from 1" to 4.1/2", a low centre of gravity and coupled with a zero turning circle, the 425D cuts undulating terrain with ease.

The 721X, 325 Series Articulator and the Graden Scarifier will also be on the stand.



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#### OCMIS IRRIGATION AT SALTEX Stand Number Q06

Ocmis are UK Distributors for Rain Bird Irrigation products and specialise in design and installation of irrigation systems for all golf courses, sports turf and landscape areas.

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For more information contact Ocmis Irrigation (UK) Ltd on

Head Office: 01460 241939 Scotland Office: 0131 220 2102 Ireland Office: + 353 1 235 4020

#### PRESTIGE SPORTS SUR-FACES LTD AT SALTEX Stand Number A45

Prestige Sports Surfaces Ltd, a joint venture company with the combined experience and expertise of Hepworth Minerals and Chemicals Ltd (HMC) and Tarmac Quarry Products Ltd (TQP), are specialists in the marketing and sale of sands, gravels, pre-blended rootzones and top dressings for sports, leisure and horticultural applications.

Both the Pro-Sport and Topsport product ranges are available from Prestige Sports Surfaces Ltd making the company unique in being able to offer the broadest range of consistently high quality products from one supplier.

The dedicated specialist sales team is supported by a central sales office who are available to deal with all your enquiries including transport and technical queries.

The entire product range is available anywhere in the UK supplied from the extensive number of quarries operated by both HMC and TQP and benefiting from their established distribution systems.

For further information, please join us on our stand at Saltex '99.

#### Q-LAWNS AT SALTEX Stand Number F30-31

Q Lawns turf growers have once again seen an increase on sales compared to last year. Chris Carr Sales & Marketing Manager said the wet winter and spring has maintained demand during the early summer months. Popularity for Q Lawns turf products and service has increased with nation-wide deliveries. This years highlight for Q Lawns was to become official suppliers to The Royal Botanic Gardens at Kew. Carr also reports the newly formed turf nursery at Manchester has taken off well, further evidence that the market is accepting better quality lawns and paying fair money for them. A new Big Roll laying trolley will be launched at SALTEX where the design enables turf to be laid quickly and cheaply. The unique design enables 25 square metre Big Roll to gain access through garden gates and passage ways to the garden requiring a new lawn. Q Lawns will loan the QBR Garden Layer to customers free of charge.

For more information visit their stand or visit their web site, www.qlawns.co.uk

## RAIN BIRD EUROPE SARL - AT SALTEX Stand Number CP8-9

The importance of efficient water management has never been greater and, as the industry leader in the manufacturing of irrigation equipment, Rain Bird is committed to the continuing development of more reliable and efficient irrigation products. Rain Bird will be showing the Maxi Cirrus Decoder computer control system with its enhanced graphics, smart weather and superior monitoring features; "Freedom for Europe", radio control for Maxi Stratus, Nimbus and Cirrus Systems; Rain Bird's "Top Serviceable Rock Screen" for golf sprinklers; TG-25 non valve-in-head sprinkler and our new low friction loss swing ioints.

Visit the stand of a leader.

#### RHÔNE POULENC AT SALTEX Stand Number P2

Do you have problems with your weed, disease or pest control in turf? At Rhône-Poulenc Amenity we can help you find the

answers, with new exciting chemistry in the turf selective market. This includes New Supertox 30® and Clovotox® with the added benefit of mecoprop-P, plus other novel developments in this area. Come and talk to us on Stand P2 about your hard surface and shrub bed weed control, where we have a number of solutions, including a new five litre pack for CDA Vanquish ®, the only available ready mixed glyphosate biactive based CDA herbicide. This is available in a new backpack, with a unique dry break connector which enables it to be compatible with all CDA lances. Also featured will be Zapper®, which is a revolutionary new barrier, contact and translocated total herbicide, giving season long weed control. Rhône-Poulenc now have a Website, which you can access at www.rpal.co.uk.

#### RIGBY TAYLOR AT SALTEX Stand Number M01

Rigby Taylor will be displaying their products and services on Stand M01 at Saltex '99. Particular emphasis will be given to their 'MASCOT' brands including their Chemical (eg 'Rimidin' Fertiliser (e.g. 'Polymax') and Grass Seed ranges.

Also featured will be their
'MASCOT' speciality range
including the recent additions
'Blockade', 'Amino-Sorb', and
'Integrate'. Other products on
show will include 'Profile', an
inorganic soil modifier, 'Roundup
Pro' Biactive and the pre and
post emergent herbicide
'Casoron' G. Other marketing
initiatives are planned to be
unveiled at the show. Rigby
Taylor staff will be on hand to
answer any queries.

#### ROLAWN AT SALTEX Stand Number CA11

Rolawn will be exhibiting its NEW, UNIQUE '1066' roll of turf. Trials have shown that the new rolls 1,066 millimetres (42 inch) width enables the ground to be covered rapidly with far fewer joints allowing remarkable stability.

All grades of Rolawn turf will be on display including washed turf for those specialised projects. All Rolawn turf can be supplied in large or small roll format. Visit our stand where our expert staff will be on hand to help and advise you.

## RUFFORD SOIL TECHNOLOGY AT SALTEX Stand Number A19

**RUFFORD SOIL TECHNOLOGY** is renowned as a leader in the Sports Turf Industry for supplying golf courses, winter sports pitches and bowling greens nationwide with a superior range of top dressings, construction root-zones, sands and soils. We have recently seen an increase in awareness of the technical aspects required for sands and soils which we meet and develop in our modern laboratories. Higher standards for materials are now the main consideration for the user. We look forward to seeing you on our stand where our Technical Staff will be only too pleased to discuss requirements and help solve problems.

#### SCOTTS UK PROFESSIONAL AT SALTEX Stand Number E01

Scotts UK Professional will be displaying the benefits of the new turf growth regulator Shortcut, which can halve the amount of time grounds and greenkeeping staff need to spend on mowing grass. Shortcut can free up valuable man-hours for deployment on more meaningful tasks through its unique action in reducing grass growth rate without sacrificing sward vigour and appearance.

Shortcut contains the new active ingredient trinexapac-ethyl, has successfully reduced mowing requirements by 50 per cent on fairways and tees, freeing up labour at times of peak demand for mowing and other cultural activity. Crucially, turf responds positively to treatment with Shortcut, with trial sites also report enhanced colour, thickening of the sward and improved root development following application. Scotts has just launched its comprehensive new Product Guide to Scotts fertilisers and chemicals for the turf and amenity markets. Call on the stand for a free copy.

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#### SISIS AT SALTEX Stand Number B27

SISIS EQUIPMENT (Macclesfield) LTD, long established manufacturer of golf course maintenance machinery, now offers a range of high quality grass cutters, designed and manufactured in Britain. The Greenstar greens mower was introduced two years ago and has built up a firm base of very satisfied users. The only British designed and manufactured ride-on greens mower, the Greenstar, incorporates features specifically requested by greenkeepers including - automatic fixed mowing speed for consistent quality of cut; 11- knife cutting cylinders as standard for competition quality finish; permanent all-wheel drive as standard for superior performance.

The Teestar provides a high quality finish and is ideal for tees, aprons and approaches and is well established as a market leader. The Teestar features ribbed tyres as standard to reduce surface marking; permanent all-wheel drive for superior traction; 6-knife cutting reels for quality cutting finish; automatic fixed mowing speed as standard, for consistent clip rate. Also on the SISIS stand, will be a large number of machines from the extensive SISIS range of golf course aerators, scarifiers, topdressers, sweepers, seeders, sprayers, etc.

#### SUPATURF PRODUCTS AT SALTEX Stand Number E18

#### **NEW PRODUCTS FROM** SUPATURE

Supaturf will be displaying their full range of market leading water management products including Primer 604 the world favourite wetter.

New for 1999, Supaturf will be demonstrating the new SupaMark aerosol applicator and the SUPALINER, their new ride on line marking system. Based on the John Deer Gator or the Kawasaki Mule, the SupaLiner is a simple bolt on hydraulic based unit that ensures the fastest line possible with all the quality and ease of use that you have come to expect from Supaturf. Perfect for GUR marking or other grounds maintenance jobs. Simple and versatile.

#### **TEXTRON AT SALTEX** Stand Number V15

In little over 18 months the name of Textron has been indelibly etched into the minds of turf care professionals around the globe. New products include: Jacobsen HR 9016 The new Jacobsen HR 9016 rotary mower represents a major advance in the maintenance of large areas of amenity turf and offers exceptional productivity of up to 16 acres per hour. Power, productivity, operator comfort and ease of maintenance have been the prime considerations in the design of this machine. Jacobsens Greens King V Plus The Greens King V has, quite simply, just got better! This proven greens triple mower is now built at Textron's international head office and manufacturing base in Ipswich, specifically for the European market.

Ransomes Highway 2130 Meeting the demand for high performance with a low cost of ownership, the new Highway 2130 triple mower features a powerful 33hp diesel engine, a rugged hydrostatic system all combined within a sturdy steel chassis.

Ransomes Parkway 2250 Plus Building on the success of the Parkway 2250, the new PLUS derivative has many upgraded features including new hydrostatic transmission. But it's not only turf care. A new product for the municipal sector will be launched at the show demonstrating Textron's commitment to expanding their product range in new, but related markets.

#### **TONICK WATERING AT** SALTEX Stand Number CP1

New, Tonick Rainmaker RM-1 Irrigation Controller A wall-mounted irrigation controller with a graphics display that does the job of a PC based system. This means the latest features in performance are available with a massive saving in cost.

Unlike other makes of PC based controllers, the RM-1 is compatible with most existing decoder types and there is no need to scrap any serviceable wiring or decoders, even partial refits are possible. It runs existing Watermation, TORO, CIC, Wright Rain, Primetime,

Robydome, ISS and Tonick decoders, up to 511 named stations are available over 36 holes and putting greens. Other Tonick products include the growing range of reliable, replacement decoders. For more information contact Tony Ware or Rod Padwick. Tel: 01243 554060

#### TORO AT SALTEX Stand Number W50

Toro is applying its distinctive 'Red Iron' livery to its newlyacquired range of Multi-Core aerators and the first example can be seen at Saltex '99. Also being spotlighted on the Commercial Products' part of the Toro stand is its revolutionary Reelmaster 3100-D Sidewinder triple mower, which is receiving high praise from greenkeepers in its first season in action on Britain's golf courses. All three large turf aeration units in the Multi-Core range are mounted to a compact tractor by three-point linkage for fast, optimum core aeration. Toro claims to be on to a winner with its unique Reelmaster 3100-D triple mower with optional Sidewinder, which is proving highly popular with first customers using it this year. The Sidewinder is an industry first because its three cutting units can be hydraulically moved to the left and right to increase their overhang up to 22in. Another product currently finding increasing favour with users and being exhibited by Toro, is the Contour 82 Deck for producing an even cut without scalping on heavily-contoured ground. Fitted to the company's Groundsmaster 3000-D out-front rotary mower, the unit comprises four independent, 22-inch wide cutting chambers that are linked together to form a complete deck. Each section can flex up and down by 20 degrees to 'float' over bumps and drop into hollows to hug the ground contours for a smooth consistent cut. The Contour 82 Deck has a cutting width of 82in and height of cut is adjustable from 1 in to 4in. Toro Sitework Systems, a

separate division, is showing the Dingo. This superb machine will do in hours what used to take days. A rugged hydraulic powerplant-on-wheels, this versatile, compact utility loader with a 4cu ft steel bucket and 30 easy-to-fit labour saving attachments, is the ideal tool for general landscaping and construction work on sports, amenity and leisure sites as well as golf courses.

Toro commercial turf maintenance products and the Dingo are distributed in mainland UK by Lely (UK) Limited, Station Road, St Neots, Huntingdon, Cambs, PE19 1QH.

#### **ULTRA PLANT AT SALTEX** Stand Number A7-8, 21-22

Ultra Plant will be exhibiting their very successful range of top dressing equipment which are tried and tested on some of the top clubs.

We will be exhibiting some brand new products including the Buffalo Turbine Blower and the Kwik Trench Garth saw. So come along if you require any advice or friendly chat with us or Charles Chance of Surrey Grasscare at stand number A7/8/21/22.

#### WEED FREE AT SALTEX **STAND CA15**

MEET THE FAMILY

Weed Free introduce two new off-spring from the Spraying Mantis and invite visitors to view the whole, shrouded, spraying family on Stand CA 15. Baby Mantis, a redesigned, smaller version of the parent machine, has a 60hp engine, a tank capacity of 800 litres and the ability to accommodate an additional 2 metre, shrouded, pedestrian boom which can be used for greens and tees, in addition to its main boom of 5.5 metres. Mini Mantis, a completely new design, is the first machine of its type to incorporate shrouded booms into pedestrian spraying. It is battery operated and can cover approx. 100 square metres per minute. Proprietor Mike Seaton and Contracts Manager, Mark Anderson will be on hand with information on the company's spraying courses as well as the Mantis Machines. Contact Weed Free on FREE

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"Our sole plates/bottom blades are now lasting between 2-3 times longer than when we were spin ginding". Mr Philip Baldock, Head Greenkeeper, The Royal Portrush Golf Club, County Antrim

"It is the best piece of machinery this course has ever invested in, a fine machine that I would recommend to anyone" Mr John Bashford, Head Greenkeeper of the Green Hotel Golf Course, The Kinross Estate

"A quality machine that gives a superb finish to our cylinders, and saves money" Mr Derek Green, Head Greenkeeper Royal Liverpool Golf Club

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