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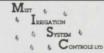
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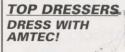
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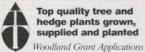
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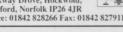
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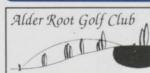
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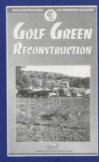
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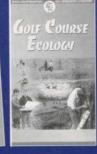
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Tarmac Quarry Products is a highly successful company within the Tarmac Group and a nationwide producer and supplier of aggregates and associated materials.

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To facilitate this expansion we are seeking to recruit first class sales professionals to make a major contribution to our commercial success, for the Southern, Midlands and Northern regions.

You will be responsible for maximising the potential of existing customers through a high level of sales service and personal contact and for developing new business opportunities.

Proven success in a sales role is essential and knowledge of the sports turf industry would be an advantage. Sound interpersonal skills will also be necessary to communicate effectively at all levels and build strong relationships with both internal and external customers.

Your drive and ambition will ensure you thrive in a challenging commercial environment.

If you feel that you have the skills, experience and enthusiasm to succeed in this role, please send your application, including your CV and current salary details to:

Mr C Ogden, Commercial Department, Tarmac Quarry Products Headquarters, Millfields Road, Ettingshall, Wolverhampton WV4 6JP.

Please quote ref. 1800/10176.

Closing date: 19 June 1998.

Committed to Equality of Opportunity



Melton Mowbray Golf Club

HEAD GREENKEEPER

The successful applicant will possess relevant qualifications and be experienced in all aspects of modern course management. The ability to lead and motivate staff, organise and control work programmes and maintain budgetary control is essential. Salary negotiable and accommodation available.

Applicants should have previous experience as a Head Greenkeeper or deputy and should apply in writing with CV to:

Mr Ray Elsome, Melton Mowbray Golf Club, Thorpe Arnold, Melton Mowbray, Leicestershire LE14 4SD.

NORTHAMPTON GOLF CLUB

First Assistant Greenkeeper

The suitable applicant will have at least 5 years experience as a Greenkeeper, qualified to NVQ levels 1 & 2, holding current Spraying certificate PA1, 2 & 6 with a sound knowledge of course and man management, modern machinery, and irrigation

Applications should be submitted in writing with a full CV and sent to:-

Mr RL Jones, Secretary/Manager, Northampton Golf Club, Harlestone, Northampton, NN7 4EF

LEE-ON-THE-SOLENT GOLF CLUB

HEAD GREENKEEPER

To commence duties in late JULY 1998 Accommodation not provided, salary negotiable. APPLICATIONS IN WRITING AND IN CONFIDENCE. ACCOMPANIED BY FULL CV AND A MINIMUM OF TWO REFEREES TO:

THE MANAGER, LEE ON THE SOLENT GOLF CLUB BRUNE LANE, LEE ON THE SOLENT, HAMPSHIRE, PO13 9PB

Applications close - 30 June 1998

PURLEY DOWNS GOLF CLUB

GREENSTAFF

Applicants should be qualified to Minimum NVQ2 with Spraying Certificates PA1A, PA2 & PA6

Salaries negotiable according to experience.

Applications in writing with CV to:

The Course Manager, Purley Downs Golf Club, 106, Purley Downs Road, South Croydon, Surrey. CR2 0RB Telephone - 0181 657 8347

Feature listing from May '96

May '96; Aeration; Lingdale GC; Pumps; Security and Vandalism; Furniture and Fittings; Risk Assessment

June '96; Compaction; Seacroft GC; Education; Health and Safety; Architecture - East Herts GC; Fighting Annual Meadow Grass

July '96; Loaders, diggers and excavators; Royal Lytham GC; Protective Clothing; Modern Apprenticeships; Irrigation

August '96; Turf Tissue Analysis; Environmental Communication; Assessors; Tee Mats

September '96; Budgeting; Greenkeeping in Finland; Kings Acre GC; Grinding; Role of Training Providers; Blowers

October '96; Drainage; The Wentworth Club

November '96; Irrigation Equipment; St Andrews; The Oaks GC; Engines

December '96; Maintenance Facilities; History of the Mower; Mentmore Golf and Country Club

January '97; Trees; Tenby GC; Communication; Addressing the inbalance in Sports Turf; Hiring Equipment

February '97; Attending to the Details; Computers; Fertilisers; Rudding Park

March '97; Making Machinery Last; Computers; Irrigation; Musselburgh Old Links; STRI; Defining Playing Performance; Compact Tractors

April '97; Turf Quality; The London Club; Computers; Electric Greens Mower; Course Accessories; Ecology; Aerators

May '97; Data Tagging; Naunton Downs GC; Alternative Spikes; Suspended Water Table Greens; Shallow Aerators; Working in Germany

June '97; Drought Survival; Cooden Beach; Monitoring the Weather: Slitters

July '97; Royal Troon GC; Speed of Putting Surfaces; Mowers

August '97; Maintenance Facilities; Heather Management; Bunker Rakes; Workshops; Architecture; Kedleston Park GC

September '97; Accident Reporting; Greens Mowers; Valderrama GC; Links

October '97; Environment; Recruitment; Abbeydale GC; Rough Mowers; Soil Analysis

November '97; Environment Competition; Bank Cutting; Risk Assessment; Pumps

December '97; Seed Development; Longhirst Hall GC; Toro Awards; Fertiliser Spreaders; Communication

January '98; FEGGA Conference; Buying Power Equipment; Elmwood GC; Mobile Phones; Traffic Management; Spraying; Environment

February '98; BTME Review; Overseeding; Royal Mid Surrey GC; Drainage; Thatch

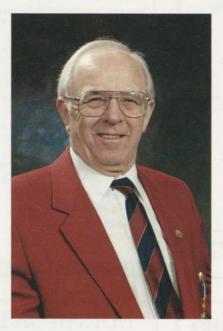
March '98; Trees, Golf Course Accessories, News from GCSAA, Leamington & County GC, Trevor Smith's BTME Talk

April '98; Gleneagles Hotel, Compact Tractors, Environment, Protective clothing, Rain bird, Internet

May '98; Greens Mowers, Suspended Water Table Greens, Seeds, Letham Grange Resort, Charterhouse profile, Security and BIGGA's Fund Raising Campaign



Watching the Watch



On April 21 I attended the AFA Conference and Luncheon at the Savoy Hotel, London. I arrived in Paddington at 9.35 am and took a taxi to the Savoy. Once in the cab I made my first mistake by telling the driver I had to be there by 10 am, leaving him just 12 minutes. Now, I have been on the big dipper at Blackpool and the "Back to the Future" ride in Hollywood, but nothing prepared me for this. We squeezed through gaps you wouldn't believe, missing bodies, buses, lamp posts and cars by a coat of paint, all at a speed I dare not check. So when we reached Marble Arch and traffic was at a stand still, I sighed with relief, but not for long. The smallest gap appeared and we were through, going in and out of lanes like a scud missile, finally screaming to a halt outside the hotel on time.

As I went inside I must have looked a little white because I was immediately given a drink which went down without touching the sides, and my recovery was underway. The conference speakers were very good and the luncheon excellent. I was, however, a bit confused by Elliot Morley MP's after dinner speech, but then that's nothing new as MPs and I often seem to be on a different wavelength. At the end of the day I hailed a taxi back to Paddington but this time made sure

to tell the driver I had plenty of time.

April 29 was the 10th anniversary of Westurf and it was an honour to be asked to open the show and cut the cake. Later Marion, John Cox - the Captain of Long Ashton Golf Club, and I did the stand judging which was very interesting, and allowed us to meet many supporters and friends. The covered stand winner was Pencoed College who had made a big effort and deserved to win. The open stand winner was ProSeed Equipment again an excellent presentation. This year's show was Paula's first as the organiser and she

should be proud of her success. She has changed the layout and made additions which I am sure will give it more impetus going into the next decade. The only losers were the greenkeepers in the region who chose to stay at home. On the subject of attendance it was nice to see Clive Osgood from Walton Heath and Gordon Irvine from Mill Ride there, along with many from the Midland Region. Westurf will go on from here. Most annual events need new ideas and Westurf has got them. The weather defied the forecasters and stayed fine until about 2 pm, which allowed most people the time to get round. There are many people to thank for the success of Westurf over the years but I must single out the traders who have given their support, some for every one of the ten shows. Well done to all concerned you did us proud.

I was sitting in the lounge at home looking out on a typical spring day of cold winds and rain thinking about reports and warnings from the past few Chairmen telling me how busy I would be. I am not quite sure whether they were trying to frighten me, or exaggerating a little, but up to now I haven't been rushed off my feet. It may be that I do not have a golf course to run and find it more leisurely, but I am taking life nice and easy. However, I find it hard not

to think of all you lucky greenkeepers out there worrying about the weather and the course, but in my experience all types of weather has some value, even cold and wet which must be worst of all, does tend to keep the volume of play down and allow a little time for recovery. Take the wet spring we have just had, it will have helped links courses particularly the fairways just so long as we have done enough aeration when it was dry. That's the story of greenkeeping, doing what we can when we can. Never put a job off when the weather is right for tomorrow it may change.

I am pleased to see that our new HQ building is coming along well, and the contractors are confident of finishing on time. Don't forget the draw for the "Buy a Brick" Fund started at the BTME will be made on June 2 so if you haven't got your tickets yet give your Section Secretary or Regional Administrator a call and get them now. The fund is doing well but could be better with a little effort. Your Board members have put a lot of work into it and deserve your support, so come on

one last push! It's competition time again with Toro's Greenkeeping Excellence Award and Student of the Year competitions, along with the Amazone Rhône-Poulenc sponsored Environment Competition. There will be a lot of greenkeepers and golf clubs trying to impress over the next few months. The judges again will have a tough job on their hands with more nominations and entries than ever. I am sure they will make the right judgments. I can only wish everyone the very best of luck and thank our sponsors for their contin-

ued support in running these events. They give the motivated greenkeepers and golf clubs a great incentive.

4.7. alill

Gordon Child

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