

Dr Marty Petrovic

Dr Petrovic has been Professor of Turfgrass Science at Cornell University since 1979 and his research includes golf turf soil science, the environmental fate of fertilisers and pesticides, irrigation management and the utilisation of organic wastes in turfgrass. He has written more than 200 scientific and popular articles on turfgrass management.

His talks are on "Understanding and Managing Compaction" where he will discuss how traffic on turf dramatically changes the ecosystem, and how to deal with the problem; and "Making the Most out of Irrigation" and how all too often irrigation is done without much consideration to the factors which are important in affecting the amount of irrigation required.

Gordon Moir

Born in Fraserburgh, North East of Scotland Gordon began his career at Fraserburgh GC in 1976.

He became Head Greenkeeper at Fraserburgh before moving to St Andrews as Head Greenkeeper of the Eden Course under the guidance of Walter Woods, Links Superintendent. In 1993 Gordon also became responsible for the re-designed and reconstructed Balgove course, a 9 hole Children's/Beginners' course adjacent to the Eden Course.

He is a past North Section Secretary, Scottish Region Chairman and National Board Member.

His talk will be on how his staff landscaped the bankings of a pond from a hard stone face wall to something more environmentally friendly.

Gordon McKillop

Gordon McKillop is a scientist with the Central Science Laboratory which is the main Ministry of Agriculture Agency involved in research into wildlife management and conservation. He has 20 years experience of conducting research into the rabbit problem, in terms of developing and assessing management techniques and of assessing the costs of rabbit damage. He also runs a training course for greenkeepers, in conjunction with BIGGA and the GTC, on wildlife management.

His talk will review the range of current management techniques available to control rabbits and discuss their cost-effectiveness and humanness. It will also include a discussion of new techniques which are currently being developed. This will include details of their likely cost-effectiveness and humanness and of how long it is likely to be before they are available for use.

Gordon Witteveen and Michael Bavier

Gordon Witteveen is the Superintendent at the 45 hole Toronto Board of Trade course. He has been a Superintendent all his working life since graduating from the University of Guelph and is now into his 25th year at his current position. Gordon helped start the Canadian Golf Superintendents Association, and has served as Secretary and President. He was also on the Board of



James Duncan



Peter Jones



Gordon Moir



Gordon McKillop

the GCSM in America. Gordon is an avid writer and has published many articles on golf and greenkeeping. He is currently completing a book on greenkeeping which is being co-authored by Michael Bavier.

Michael Bavier started his greenkeeping career in his native Minnesota. He is graduate from Penn State College and has been Superintendent at the Inverness Golf Club near Chicago for almost 30 years. Besides being very active in his local Mid West Golf Superintendents Association, Michael also served as president of the GCSM.

Their workshop is on "The Magic of Greenkeeping".

James Duncan

James Duncan is a practising golf course architect and a keen observer of classic golf course architecture. Educated in Copenhagen, Denmark, he holds a masters degree in civil engineering. Authoring his degree thesis on the subject of low-cost golf course construction, he carried out research for this work at the department for Landscape Architecture at Cornell University in New York, noted for its contributions to golf course architecture and turfgrass science.

During and after his studies James apprenticed in the golf industry first in Scotland, and subsequently in the United States with American golf course architect and golf writer, Tom Doak. While in America James was awarded a post-graduate Donald Ross Society internship.

He returned to Scotland in '96 to establish his own golf course design company, he is currently involved in golf course design projects both in Scotland and further afield.

His talk analyses some of the basic principles of minimalist golf course architecture and demonstrates how they can be put to use. It presents examples of classic golf courses which employ simple means of design to provide exacting and enjoyable golf, and which can be maintained without requiring a second mortgage on the clubhouse.

Peter Jones

Peter Jones has encompassed a wide spectrum of

experience and hands-on expertise within the golf course industry during the last 23 years.

A background in course construction soon progressed to greenkeeping and course management with a further opportunity to train in America in the late '80s arranged by Jack Nicklaus golf services.

He formed Peter Jones Associates two years ago and is now independently involved with a small number of clubs where he advises on course improvement, management programmes and the training of existing staff.

He will be accompanied during the workshop by Drew Barlow RICS, of DB Surveys, who is experienced in golf course survey works.

Bryan Griffiths

Bryan Griffiths is a golf architect and founder of Golfconsult International Ltd. He has served over 200 golf developer and investment clients in 44 countries and has designed over 50 courses. A regular speaker at Seminars in Europe and the Pacific Rim he is also on the Law Society's Register of Expert Witnesses in England and Scotland.

He is currently designing golf courses for clients in Scotland, England, France and Malaysia.

He has also pioneered both a well-tested systematic golf venture appraisal system and the application of photogrammetry techniques to golf design and environmental impact.

His talk is about the launch of new golf courses and explains how most major mistakes are made at the outset

Terry Buchen

Terry Buchen is a Master Greenkeeper and currently Director of Agronomy for The Legends Group, based in Williamsburg, Virginia.

He is a contributing editor to *Golf Course News* writing a column "The Savvy Superintendent" and is an Advisory Board Selection panelist on *Golf Digest* magazine for all rating contests.

A third generation superintendent he serves on the USGA Green Section Committee and has grown-in 11 courses in the USA.

He is talking twice, on the brief history of the bunker looking at drainage techniques, proper construction and maintenance and on grow-in philosophies when he will explain the fastest and the best way to renovate a green or a tee.

David Roy

David Roy served his apprenticeship at Tay mouth Castle in Perthshire before becoming an assistant at Royal Burgess Golfing Society in Edinburgh.

From there he moved to his current club, Linlithgow, halfway between Edinburgh and Glasgow, where he is Course Manager.

His talk centres of how he has introduced conservation and environmental practices at Linlithgow and how he was able to convince the members that it was the correct way for the club to move.

Norbert Lischka

Norbert Lischka is the Course Manager at Hamburg Falkenstein GC in Hamburg, Germany, and moved into greenkeeping having worked as a mechanic and farmer. He has worked on three different golf courses in the last seven years.

He will talk on ecological management over the last 10 years on German golf courses.

Robert Bardwell

Robert Bardwell, Course Manager, for Euro Golf Green, is English but has worked in Europe since 1989 and for the last five years he has been building golf courses in Germany, Poland and France. He has recently returned to course management as Course Manager of Wiesloch GC, in Baiertal, Germany.

His talk "Is it greener over there?" will encompass the environment, conditions, people, advantages and disadvantages, costs and the differences in day-to-day maintenance.

Brin Bendon

Brin Bendon is a management training consultant and Director of Vector Training, with a background in behavioural sciences. In recent years he has been heavily involved in BIGGA's acclaimed Management and Regional Management training courses.

An enthusiastic walker and climber he has recently returned from a climbing trip to the Himalayas.

He presents a workshop on Effective Communications - Presenting to Committees.

Mark Broughton

Mark Broughton is Course Manager at Morecambe GC and the newest Master Greenkeeper, having qualified in the middle of last year. He has been at Morecambe for nine years having previously been at Filton GC and an assistant at Royal Lytham and St Annes, where during The Open this year he was presented with his Master Greenkeeper blazer.

He talks on "How Green is Greenkeeping" what the future might hold for the game. Areas covered will include habitat provision, machinery, irrigation, organic standards and pesticide use.

Bob Taylor

Bob Taylor is the STRI's ecologist and is the author of Ecological Management of the Golf Course published last year. He has also been heavily involved in the production of the new ecology video which is launched at BTME.

He will talk on Golf Course Construction and Management: An ecological Perspective.

Dr Alan Gange

Dr Alan Gange lectures in Environmental Biology at Royal Holloway, University of London and his research interests include the interactions between insects and fungi, mediated through changes in host plant physiology.

In conjunction with the Ministry of Agriculture

he has recently conducted a pesticide usage survey of golf courses which has highlighted the pest and disease problems faced by greenkeepers in the production of high quality turf. He spoke at last year's Education Conference and he returns this year to talk on "Biological Methods for Pest and Disease Control in Golf Turf".

The talk will address some of the biological methods which may be employed to enhance the health of grass in golf greens.

Gerry Southgate

Gerry Southgate is Service Manager for Ransomes Sims and Jefferies and is responsible for the technical support of the Ransomes/Cushman/Ryan products world-wide outside of the Americas and Canada.

In the course of his work he has visited golf courses and talked with superintendents, greenkeeping staff and mechanics in the USA, Canada, Australia, Singapore, Indonesia, Korea, Japan, South America and much of Europe.

His talk "Full Time Golf Course Mechanic - Where's the Justification?" will include an outline of some of the differing maintenance requirements for the increasingly sophisticated machinery in use at the average golf course and look at the way this is normally achieved and the involvement and relationship between the greenkeeping staff, machinery dealer and manufacturer.

Dr Paul Miller

Paul Miller is a lecturer in greenkeeping at Elmwood College in Scotland and designed the rootzone for the 'new 18 hole' course at the college. He has worked as a technical representative for British Seed Houses and as a technical advisor for Grass Technology International Ltd involved in soil testing and agronomy.

His talk on "Rootzone testing: Theory and Practice" will explain some of the theory of particle size distribution in rootzones, how they can be achieved in practice and how it was achieved during the construction of Elmwood College's newly constructed course.

Grant Moir

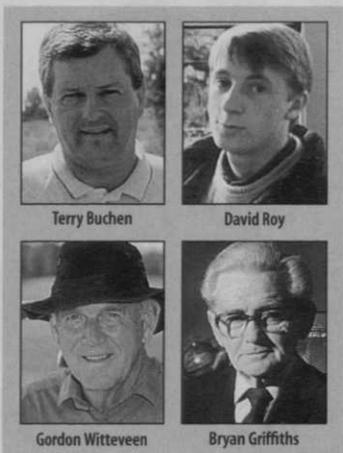
Grant Moir is the Assistant Secretary (Rules) of the R&A having been a member of the R&A staff since '94. He was promoted to his present position in January '96.

His talk will outline the role of the R&A in terms of the Rules of Golf and using a video he will discuss incidents involving well known professional golfers.

Ken Siems

Ken Siems is Course Manager at the acclaimed Loch Lomond course, in the west of Scotland, which hosted the Loch Lomond World Invitational on the European Tour last year.

Based on his work at the course he will talk on "Drainage: Unplayable to Playable".



Patrick Goldsworthy

Patrick Goldsworthy is Market Resources Manager for the British Agrochemicals Association. Among his work experience he has managed the family firm in Devon and worked for ICI Fertilisers. Within ICI he became Technical Services Manager before moving to the BAA in '91.

His talk, on Pesticides on the Golf Course - Labelling and Stewardship, will discuss how the sale and continued use of pesticides, which used on golf courses account for about 1% of UK pesticide sales, depends on the user and their stewardship of the product.

Howard Swan and Simon Gidman

Howard Swan is a golf course architect and member of the British Institute of Golf Course Architects. He has worked in the field for almost 25 years, having followed his father into the business, and has worked on nearly 300 projects.

Simon Gidman is also a member of BIGGA, and his interest in golf course architecture developed during his time as golf professional at Gerrards Cross GC, Sandy Lodge GC, Crowborough Beacon GC and Sonning GC. He has worked on projects in Ireland, Portugal, France, Belgium, Cyprus, Bali and Turkey.

Howard and Simon return for a second year to run their popular workshop on Golf Course Design and Construction.

Susanne Lindstrom

Susanne Lindstrom is Course Manager at Partille GC, just outside Gothenburg, in Sweden. She is a Board member of the Swedish Greenkeepers Association and her greenkeeping career has moved on far better than her playing of the game. She gave up, sold her golf clubs and told her club that she no longer wished to be a member the day after her first round! "I thought golf was the most ridiculous game ever."

She will talk on "Lady in a Man's World" and how there are differences in being a woman but that the differences are positive.

Helen Lindelof

Helen Lindelof is the Course Manager at Ingaro

GC, near Stockholm, in Sweden which has two 18 hole courses, one 35 years old and the other five years old. Helen, who has 12 years in greenkeeping under her belt, is the wife of Tommy Lindelof the Executive Director of the Swedish Greenkeepers Association.

Her talk, "Education Makes the Head Greenkeeper", will discuss how the well being of the modern golf club depends on the club realising that education is a wise investment and not an unnecessary cost they can avoid.

Bruce Williams

Bruce Williams is the current President of the GCSAA - and Captain of the winning Americas Hayter International Cup team.

He has been Superintendent at Bob O'Link GC, Illinois, since 1979. He has been a member of the GCSAA for 19 years and has been on the Board since 1991. He holds a bachelor's degree in English and is also a graduate of Michigan State University's turfgrass management programme.

His talk is on Global Links; Associations sharing information for better greenkeeping world-wide.

Larry Gilhuly

Larry Gilhuly is Western Director, Greens Section with the USGA. He became Seattle GC's fourth superintendent in its 75 year history having been assistant superintendent for eight years, and six weeks later was chosen for his current position. He currently visits courses in Alaska, Hawaii, Idaho, Oregon, Washington, British Columbia and Wyoming and he is responsible for turf visits to Arizona, California, Colorado, Nevada and Utah.

He will talk on Annual Blue Grass from the view of pest or friend and look at new poa annua varieties. He will also talk on Great Expectations outlining the top ten responses to a golfer survey conducted in Washington.

David Ansell

David Ansell is Course Manager at The Dyke GC, near Brighton and he will talk on Looking Beyond the Trees on the subject of downland conservation.

Institute of Agriculture Engineers

The IAE will talk on Maximising Cost-Effectiveness of Machinery. Choosing the correct tyres for the job, new developments in machine and implement control and machinery purchase and maintenance decisions.

David Burton

David Burton is a partner with solicitor's Kirby's the firm which administers BIGGA's Legal Help Line. His speciality is employment law and he has already been involved in helping several greenkeepers win unfair dismissal tribunals.

His talk will be on the Legal Helpline and legal representation.



Guess who in BIGGA staff quiz!

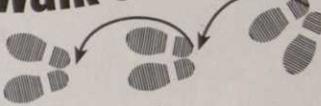
★ Can you work out who each member of staff is from these cryptic clues

1. But for the addition of a son would have joined a famous family.
2. Shares a name, but not the talent, of a famous English amateur golfer.
3. Her name is in a great many diaries.
4. She should, by rights, have a parrot.
5. Could have had an alternative career appearing in children's locomotive books.
6. John McCarthy felt like this person when he was finally released from captivity.
7. Let your fingers do the walking on the alternative directory which shares this person's name.
8. The informal and phonetic version of this person's surname could have seen him appearing in Dock Green.
9. Shares a name with a Leeds United footballer.
10. It wouldn't be hard to guess which country this person comes from.

Choose From:

Neil Thomas, Sami Collins, John Pemberton, Amanda Freeman, Louise Lunn, Pauline Thomson, Janet Adamson, Scott MacCallum, James McEvoy and Ken Richardson.

Answers on page 65.

Walk this way

...don't miss anything in the SHOW of the year!

M J ABBOTT LTD

Stand No. B3
 Bratch Lane, Dinton, Salisbury,
 Wiltshire, SP3 5EB
 Tel: 01722 716361, Fax: 01722 716828
 Contact: Nigel Wyatt

M.J. Abbott Ltd offer a range of specialist services to the golf and leisure industry. State of the art techniques together with fine workmanship ensure quality and efficiency throughout the company. M.J. Abbott Ltd concentrate their activities in the field of land drainage and irrigation. Recognised as one of the top companies in the UK offering Rain Bird Irrigation Systems, water sourcing, distribution, construction, maintenance and landscaping complete the range of services provided. Illustrated examples of the types of projects undertaken will be on display with technical staff on hand to answer questions and advise as required.

ADAS

Stand No. D23A
 Sunny Bank, Yarpole, Leominster,
 Herefordshire, HR6 0BA
 Tel: 01568 780427, Fax: 01568 780519
 Contact: Stewart Finney

Visitors to the ADAS stand will be able to sample "The Whole in One" experience. This comprehensive service draws on the full range of the Agencies unique expertise for golf course development and management throughout the UK. Examples of recent projects will be on show including new courses, extensions, remodelling and clubhouse construction. Details of the practical and customer friendly ADAS Golf Course Management Scheme now in its fourth year will be available together with particulars on our sports turf research facilities, aerial photography unit and laboratory services.

AITKENS SPORTSTURF

Stand No. A35
 Unit 18, Moor Lane Trading Estate,
 Sherburn-in-Elmet,
 North Yorkshire, LS25 6DX
 Tel: 01977 681155, Fax: 01977 684636
 Contact: Peter Fell

Richard Aitken and his staff will be pleased to welcome customers old and new to their stand at BTME '97 Harrogate. On display are a number of new and interesting products, furthering the choice Aitkens can offer to greenkeepers, groundsman and turf managers. The most

comprehensive choice available.

ALLEN POWER EQUIPMENT LTD
 Stand No. A26
 The Broadway, Didcot, Oxon
 Tel: 01235 813936, Fax: 01235 811491
 Contact: Lance Bassett

Allen Power Equipment will be exhibiting their full range of power equipment suitable for use by golf clubs. This includes the new National 70" hydrostatic triple mower C/W collection boxes. Allen petrol hover mowers and brush cutters plus walkover sprayers. Also shown will be the new ascender barrow which not only transports loads but lifts them as well. The full range of Echo power equipment will also be shown including brush cutters, blowers, chainsaws and hedge cutters. The popular long handled hedge cutter model HCA 2400 will also be on the stand.

ALLETT MOWERS LTD

Trevithick Road, Corby NN17 5XY
 Tel: 01536 268950, Fax: 01536 201856
 Contact: David Allett

Allett Mowers will be displaying the Shaver and Tournament fine cut mowers for golf and bowls greens and cricket wickets. The Tournament features a power driven brush for the ultimate finish. The Gazelle and the award winning Buffalo complete the range of pedestrian equipment. Tractor drawn equipment will include the Ranger ground driven gang mowers.

AMENITY LAND SERVICES

Stand No. A10
 Long Lane, Wellington, Telford TF6 6HA
 Tel: 01952 641949, Fax: 01952 247369
 Contact: Ivan Toon

ALS supply and advise on the use of a wide range of turf related products and services, i.e. pesticides, fertilisers, seed and top dressing. All our staff are highly qualified and are always at your service. ALS "contract Services" apply herbicides and other pesticides in accordance with the standards laid down by the NAAC and Monsanto's quality circle. We are widely accepted as being the best in the business and in addition to all this we carry out a full free agronomy service. Our ultimate aim is to breathe fresh life back into golf courses, with ALS organic systems.

AMENITY TECHNOLOGY PRODUCTS LTD

Stand No. C40
 The Clock House, 286 Kings Road, Reading,
 Berkshire, RG1 4HP
 Tel: 0118 9510033, Fax: 0118 9510044
 Contact: Stephen Wells

These days obtaining the perfect playing environment is a never ending job. With products becoming more and more technically based the market has become a minefield of jargon. Let Amenity Technology help to cut through the confusion, by supporting our product with

technical information rather than blinding you with science. Our products are tried and tested throughout the world where they have been proven in a variety of climatic conditions. Once you have perfected your turf why not complement it with some of the best golf course equipment from Canada and Sweden.

ANCHOR INDUSTRIES EUROPE

Stand No. D9B
 Unit 1, Airport Executive Park, Luton LU2
 9NY Tel: 01582 400630, Fax: 01582 401939

Aqua-Vive: Biological Water Clarifier "Are your water hazards really hazardous?" Prevent algae bloom: remove surface scum: get rid of suspended solids and bottom sludge. Eliminate odours. All these by applying only one product: Aqua-Vive. A natural biological process for converting organic wastes into water and harmless, odourless gases. Completely safe for humans, animals, birds, fish, aquatic life, plants, and the environment. Takes minutes to apply using water soluble sachets directly into the body of water.

ASKHAM BRYAN COLLEGE

Stand No. D12
 York YO2 3PR
 Tel: 01904 772277, Fax: 01904 772288
 Contact: Nick Bisset/Steve Prinn

Askham Bryan College is the BIGGA recognised regional centre for greenkeeper training. In addition to our established NVQ Level II and III programmes, run on block release, we offer turf options on the National Diploma in Horticulture and Golf Management options at Higher National Diploma level. Successful completion of the HND can lead to our one year BSc Honours degree in Land Management and Technology.

ASSOCIATION OF GOLF CLUB SECRETARIES

Stand No. D8
 7a Beaconsfield Road,
 Weston-super-Mare B23 1YE
 Tel: 01934 641166, Fax: 01934 644254
 Contact: Ray Burniston

The Association has over 2,000 members most of them resident in the UK. Through its head office it provides support to its members by means of: information library, monthly journal, training course and seminars, regular business meetings at region level, (there are now 18 regions within the UK), liaison with other golfing and non golfing bodies. It has recently formed 'The Institute of Golf Club Management' which will be the vehicle used to provide qualifications and training.

ATTERTON & ELLIS LTD

Stand No. A7
 Iron Works, Hamlet Road, Haverhill,
 Suffolk, CB9 8QH
 Tel: 01440 702312, Fax: 01440 7121138
 Contact: Rod Mayes

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 STAND D29
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Muswell Hill's Cream Tees

Moulded out of intractable London clay, Muswell Hill GC currently suffers from tees that are far too small to cope. "After rain, they become very greasy," explains head greenkeeper, Mick Sherris. "Any re-seed doesn't stand a chance, and can be lost if we cut too early."

Last spring though, Mick was persuaded to try some Fortiva treated seed by Kings Horticulture. He found it gave him the time needed to keep tees in good shape and playable.

"It is very fast to germinate, establishes within 10 days and quickly knits-in. We find we can cut it three times a week without the fear of mowing out.

"Fortiva also allows us to bring into play areas on some tees that have not been used for years knowing they will recover quickly once re-seeded."

The golfers also play their part and are becoming used to using divot boxes. Regulars notice the speed with which the Fortiva seed works. "I have even had members asking where they can get hold of 'that green seed' for their own lawns," says Mick.

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Ground holding is gentle but firm. Wide front axle, broad tyres and variable weight transfer system give traction with minimum turf or soil damage.

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The Express Dual & Anglemaster 2000 Mower Sharpening System will be demonstrated during the Show. See the most widely used and versatile mower maintenance machines and find out why Atterton & Ellis are the largest UK supplier of sharpening machines to golf clubs, local authorities and commercial dealers worldwide. New For BTME '97 will be upgraded versions of both ED2000DX and AM2000DX models, each having improved CR guarding and storage features making these the most user friendly machines available. Built-in dust extraction for the Express Dual is another new feature to be exhibited at Harrogate.

AVONCROP AMENITY PRODUCTS

Stand No. B7
Northfield, Station Road, Sandford,
Nr Bristol
Tel: 01934 820868, Fax: 01934 820546
Contact: David Padfield

Avoncrop Amenity Products based near Bristol continue their commitment to the Amenity market with the opening of their new depot at Bracknell, Berkshire. Strategically placed to serve greenkeepers and groundspeople in the London and Home Counties with a quality range of chemicals, fertilisers, grass seed mixtures, top dressings and golf course sundries readily available for delivery or collection. The company motto "Where service counts" forms the basis of its success to date with a highly qualified technical sales staff. A wide range of products from the industry's leading manufacturers to choose from, a first class delivery service and a pleasant company to deal with. Please visit our stand where our hospitality and technical expertise will be at your disposal.

BANKS/FENTURF DRESSINGS

Stand No. C18
Angel Court, Dairy Yard, High Street,
Market Harborough, Leics, LE16 7NL
Tel: 01858 464346, Fax: 01858 434734
Contact: Tim Banks

Banks Horticulture products and Fen Turf Dressings Ltd manufacturers and suppliers of materials for golf course construction and maintenance will be showing their wide range of topdressings, rootzones, divot mixes and bunker sands. Of special interest this year will be two new products, the new soil-less topdressing Fendress Greentop and turf humus for fairway and sports-field dressings. Our products are available from depots in the Midlands, East Anglia and our latest, being on the Hants/Sussex border to serve London and the southern counties.

BARENBRUG UK LTD

Stand No. A24
33 Perkins Road, Rougham Industrial Estate,
Bury St Edmunds, Suffolk, IP30 9NW Tel:
01359 270766, Fax: 01359 271021
Contact: Michel Mulder
At BTME 1997, Barenbrug will be proudly displaying several of their high scoring varieties on

the STRI* Seed List for 1997 as well as introducing some new varieties and mixtures. Barcrown, the superior slender creeping red fescue will be sporting its new record breaking score of 9 in the shoot density category. Barcrown has proved second to none for close-mown and low-maintenance use, such as lawns, golf fairways and landscaping. Making its debut at the show will be Baroxi, a new chewing fescue, suitable for fairways. All these cultivars are exclusively available in the BAR range of amenity grass seed mixtures.

* The Sports Turf Research Institute at Bingley, Yorkshire.

E P BARRUS LTD

Stand No. C8
Lawnton Road, Bicester, Oxon OX6 0UR
Tel: 01869 363615, Fax: 01869 363600
Contact: Annette Gann

Barrus will be exhibiting the new VICTA two in one 160cc 2 stroke Mulch or Catch. With its unique four winged blade, it directs cut grass into the centre of the mulching charger. Also on display will be the new Bluebird Turf Cutter with unique 4 wheel drive allowing excellent manoeuvrability. Easily operable, with two cutting speeds, and a low centre of gravity for greater stability. Barrus will show the new Bluebird Lawn Seeder with its amazing 'slice and insert' technology for seeding and the mighty 3 cylinder Yanmar LD18 Grass Tractor, with 48" cutter deck and optional clam or three bag grass collectors.

BETTER METHODS - EUROPE

Stand No. B34
Brantwood House, Kimbealby Road,
Parkstone, Poole, Dorset, BH14 8SQ
Tel: 01202 740142, Fax: 01202 722300

Better Methods are showing their range of popular turf care hand tools and equipment for the maintenance of fine turf. Special tools for golf courses include the famous Turfmaster Golf Hole Cutter, the official USGA Stimp Meter for measuring and regulating green speeds plus levelawns, turf repair tools, samplers, the Bray Seed Slotter, dew switches etc. Accessories include tee markers, bunker rakes, signs, golf ball washers, barrier chains and posts, white lining strip etc.. The innovative FMW weather suit with its special and unique features allowing greenkeepers to keep dry and work in comfort in all weathers is also on display on Stand B34. Call and collect a catalogue.

BIGGA NORTHERN REGION

Stand No. D17
5 Lynam Way, Madeley, Crewe, Cheshire
Tel: 01782 750539
Contact: Bob Lupton
Meeting point for Northern Region members. Details of region/section events will be available as will details of regional seminars in February. Our regional patrons will also be available to answer any queries.

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SPORTS & AMENI

Memo

To:
From:
Date:
Subject:

The Head Greenkeeper
The Greens Committee Chairman
Friday
Primer 604

Rolling Meadows
Golf Club

Head Greenkeeper

Have you seen this new brochure from Supaturf?

This Primer 604 sounds incredible – just look at the endorsements from the best greenkeeping professionals in the business. Now they have extended the range and there is a new technology product for each situation where you need to use a wetter. I know that I haven't been fully on your side about these sorts of products, particularly in light of the comments made by the consultant we called in a couple of years ago, but all of these senior professionals can't be wrong.

With money so tight these days, I think that we have got to get the best from every maintenance product we use and I am convinced that you can't get better than Primer 604 and the new products that Supaturf have added – they really have this area fully covered.

It seems that we need to use these products as part of a planned maintenance programme to get the best year round playing conditions on the course. I know that the course has played wonderfully over the last couple of years, but I would like you to look into these new products as a matter of urgency.

Greens Chairman

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Matrix Flow Soil Surfactant



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SPORTS & AMEN

M E M B E R



Memo

To:
From:
Date:
Subject:

The Greens Committee Chairman
The Head Greenkeeper
Saturday
Primer 604

Rolling Meadows
Golf Club

Mr. Chairman

Thanks for the note on Primer 604.

I am on to this already, don't worry!

We have used Primer 604 for the last 2 years, that's why the course is looking and playing at it's best.

This year I am moving on to an all year round programme and, when I am at the BMTE exhibition in January, I will find out more about the new product, Aqua-Doc. It looks to be just what we need to cover all situations. Supaturf are really impressive. They have so much trials data from all around the world and golf courses have been using Primer 604 for a couple of years now, with staggering results. I am confident that their products do what they say they do – believe me a rare thing with wetters. People claim all sorts these days but we need proven performance – there is too much at stake.

I do need to see you soon to revise our maintenance budget for next season, because as the course is in such good condition we are finding that we need to use less chemicals and fertilisers to keep things at their peak. I am confident that every penny we spend on water management saves us more in other areas. I want to put more money aside to improve our machinery and I am sure that now, thanks to Primer 604, we can do it without increasing the budget.

For your interest, I have sent you the Supaturf video about water management products. It explains everything you need to know. All my staff have seen it and we have used it during our weekly training meetings.

Head Greenkeeper

Introducing for 1997...

To:
From:
Date:
Subject:

Memo
John Walker
Henry Creighton-Lewis
Monday
Primer 604



John Walker

Thanks for the video; what a fascinating subject and how clearly the video explains the technicalities. I almost feel knowledgeable now.

I am delighted that you already use Primer 604 and that you will be attending BTME in January. I am sorry if I suggested that you may not be up to speed on this amazing range of products and important new technology.

I was a little concerned that we might make the same mistakes as they have done down the road at Lush Meadows Golf Club. Did you know that there was no grass on their fairways last year and their greens were covered in that patchy problem. Now they are having to carry round a patch of artificial turf to play off on the fairways – outrageous! Members are up in arms and all hell has broken loose. Just think only a few short years ago they were the best course in the county.

I hear that they don't use wetting agents and think that they are a waste of money. Also, their assistant green keeper has had enough. He is a good man; we might be able to use him now that our membership is increasing so fast?

Once again, sorry for doubting you, old boy. I look forward to our budget meeting next week.

Henry Creighton-Lewis

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From the makers of Primer 604

To:
From:
Date:
Subject:

The Greens Committee Chairman
The Head Greenkeeper
Saturday
Primer 604

Memo

Rolling Meadows
Golf Club

Henry Creighton-Lewis

Thanks for the meeting yesterday. It was great to talk in such detail about our needs.

I have arranged the additional training sessions with the extra budget you approved and the lads are looking forward to it. You don't know just how much this has boosted their confidence.

I had a visitor yesterday from a magazine who want to feature our course. Apparently, they played here towards the end of last season, and they rated it the best in the county and possibly in the whole region.

This is great news as it will increase our profile all the more and give a real boost for the lads and, of course, our members.

Thanks for all your support.

John

Sup

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*Without water no
Water needs effec*

aturf

ITY PRODUCTS

MER® **604**
Soil Surfactant



Memo

To:
From:
Date:
Subject:

The Greens Committee Chairman
The Head Greenkeeper
Saturday
Primer 604

**Rolling Meadows
Golf Club**



My dear John

I can't tell you dear boy, just how pleased I and my committee are for your team and our wonderful golf course.

Come round to the Manor House for drinks tommorrow I have been thinking about the future and I have lots to talk about with you.

There's no time to waste now.

Onwards and upwards.

Yours as ever

Henry

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John Philp (Course Manager) - Carnoustie Golf Club

1st Year

"We have had excellent results from Primer 604 during our summer spraying programme on both the Championship and Burnside courses. It out performs all previously used products."

2nd Year

"The continued use of Primer 604 for a second year has enhanced our belief with its performance on our greens. The results we get are excellent. We used it in the build up to the Scottish Open in 1995 and will definitely be using it between now and the Open Championship in 1999 and beyond that. Primer 604 has become an automatic choice for me. Excellent results out performs all of the products. Primer 604 is on a different level than all other wetters they do not seem as safe to use compared to Primer 604."

**Ken Barber
(Course Manager)
- East Sussex
National Golf Club**

1st Year

"Primer 604 has greatly reduced labour costs due to less hand watering and has reduced the dry patch on the greens."

2nd Year

"I have used Primer 604 liquid and spreadable for a second year. It has enabled me again to keep labour cost, hand watering and dry patch to a minimum. As a user and within my consultancy role I would not hesitate to recommend Primer 604."

**George Brown (Golf Course & Estates Manager)
- Turnberry Hotel Golf Club**

1st Year

"I do not normally get excited about new products but I must admit that the results we have had from Primer 604 have been outstanding in this difficult year. Having done trials on our championship course, we had fantastic results and I will be using it on all other areas of the course in the future."

2nd Year

"Two years ago we used Primer 604 as a trial with a new product the results were so good it has now become part of our normal maintenance programme, it is now automatic practise to use Primer 604."

**Mr Paul Crouch
(Head Greenkeeper)
- Puttenham Golf Club**

1st Year

"In only half a season's usage, I have noticed marked reductions in my dry patch. I would highly recommend Primer 604."

2nd Year

"After using Primer 604 for a second year I am more than pleased with the reduction of dry patch on my greens, it will certainly play a major part in my 1997 programme."

**Kim Kirkham
(Head Greenkeeper) - Sherwood Forest Golf Club**

1st Year

"Using on a monthly programme we were delighted with the results. We will use Primer 604 again next year."

2nd Year

"I am so impressed with the results of Primer 604 on my greens, I am seriously considering using it on my fairways. It has become part of our maintenance programme for the future."

**Mr Adrian Porter (Head Greenkeeper)
- Greatham Valley Golf Club**

1st Year

"Very easy to apply - the best wetting agent used on sand based greens."

2nd Year

"In our second year of using Primer 604 we now have greens that are free of dry patch. Buying the 210 Litre container we get great value for money as well."

**Lee Shaw (Course Manager)
- Ansty Golf Club**

1st Year

"After applying Primer 604 there was a remarkable improvement in the greens."

2nd Year

"Our greens have continued to be free of dry patch. I am still very pleased with the results of Primer 604."

**Frank Kempster (Course Superintendent)
- Glen Gorse Golf Club**

1st Year

"My greens this year are much better after using Primer 604. The dry patch has been reduced by 75%."

2nd Year

"Using Primer 604 in our regular maintenance programme, we get great results. This is our second year now and we are very pleased with our greens."

**Graham Arnold (Head Greenkeeper)
- Erewash Valley Golf Club**

1st Year

"The best wetting agent on the market - I found it does what it promises."

2nd Year

"In the first year of using Primer 604 I said it was the best wetting agent on the market. I found it does what it promises. In the second year nothing has changed my opinion about Primer 604."

John Wells (Course Manager)
Brocket Hall Golf Club

1st Year

"It is the best wetting agent I have ever used."

2nd Year

"Primer 604 is still producing excellent results. There has been no dry patch for the second year of it's use on these modern sand based on greens and it will be part of my management programme for 1997."

Chris Pearson (Head Greenkeeper)
- Murcar Golf Club

1st Year

"Drought conditions are a thing of the past and dry patch problems are no more - thanks to Primer 604."

2nd Year

"By using Primer 604 now for the second year I feel the whole course has benefitted from it. We have not had any dry patch problems here since we started on our Primer 604 Programme."

Richard Watthew (Head Greenkeeper)
- Lyneham Golf Club

"I have used Primer 604 for two seasons with very good results. I will certainly incorporate it in my 1997 programme."

Fred Cappels (Head Greenkeeper)
- The Hertfordshire Golf Club

"Using Primer 604 on my greens has given me total control of dry patch. With good overall results, and the ease of application, I will certainly use it in my 1997 programme."

Mick Woods (Head Greenkeeper)
- Hadden Hill Golf Club

"I have only applied Primer 604 on a couple of occasions in 1996. Even from this, I have seen the results on my greens, and will certainly use Primer 604 within a monthly programme for 1997."

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- ❖ Does not burn
- ❖ No watering in



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- ❖ Use in conjunction with a Primer 604 programme as required
- ❖ Budget effective performance
- ❖ Does not burn
- ❖ No watering in



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BIOSEED/SUSTANE

Stand No. D9
Unit 17A Wincombe Business Park,
Shaftesbury, Dorset
Tel: 01747 852771, Fax: 01747 850266
Contact: David Smart

Bioseed Probiotic products have been developed to provide turf managers with the ability to supply the precise nutritional requirements of both soil micro biological systems and healthy plant growth. Examples of Bioseed's unique soil and tissue testing service and products will be on display. Sustane has made a major commitment to integrated turf management and the research required to support it. Years of test data clearly show that regular applications of Sustane fertilisers/soil builders add the humus and beneficial soil microbes required to increase a soil's nutrient and water holding capacity, cation exchange capacity, nutrient availability and microbial activity. Research has also proven that Sustane increases disease suppression, improves turf grass quality and colour.

BLAZON EUROPE

Stand No. A34
Pulchrins Barn, Holybread Lane, Little

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Baddow, Chelmsford CM3 4DD
Tel: 01245 222750, Fax: 01245 222755
Contact: Richard Fry

Information on a major industry initiative awaits the visitor to the Blazon stand at this year's BTME. BIGGA and manufacturers of Blazon have cooperated to provide head greenkeepers with a valuable spraying aid specifically designed to promote safer more effective spraying. In addition to learning how to obtain a free spray management aid, visitors will receive information on other promotions and how they can win for their club a brand new Hardi spraying machine or one of ten Cooper Pegler Series 2000 knapsacks. Blazon, since its launch in 1990 has established itself as the undisputed first choice spray pattern indicator.

When added to the spray solution Blazon provides greenkeepers and groundsman with a simple, inexpensive answer to the effective, efficient and economical application of sprays onto turf and landscaped surfaces.

BLEC LANDSCAPING EQUIPMENT CO LTD

Stand No. C36
Blec House, 73 Riverside, Deeping Gate,
Peterborough PE6 9AR
Tel: 01778 342829, Fax: 01778 341098
Contact: Gary Mumby

Blec will be launching some new products for 1997 at the BTME show, including a tractor mounted and pedestrian stone picker for the golf course construction market. Also slit type overseeders, both pedestrian and tractor mounted, and a pedestrian turf cutter with automatic chop off. Blec will also be exhibiting their popular uni-seeder and pro-seed overseeding machines, and will have experienced staff on hand to answer any queries and look forward to seeing both existing, and new customers.

BOUGHTON LOAM LTD - TURF MANAGEMENT SYSTEMS

Stand No. C38
Telford Way, Kettering NN16 8UN
Tel: 01536 510515, Fax: 01536 510691
Contact: Mike Franklin

Will be demonstrating the advantages of pre-germinated seed and spray-on-grass together with our full range of root-zones, turf dressings, bunker sands and allied products. We look forward to seeing old friends and new on stand C38.

BOURNE AMENITY

Stand No. C15
John Bourne & Co Ltd, Newenden, Cranbrook,
Kent, TN18 5QG
Tel: 01797 252298, Fax: 01797 253115
Contact: Dick Reid

After an excellent '96 Bourne Amenity will again be at BTME to show the products that they have developed including topdressings, rootzones and Redtrak pathway material. Also Bourne Amenity Services will be present showing the various drainage and construction projects they have completed last year. Many golf courses and local authorities have had Geoblock grass protection system installed by Bourne Amenity and have had excellent results when 'invisible

how hard is your bunker?

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Perma-Soil stabiliser is a proven soil additive that dries, strengthens, and bonds soil into usable backfill. It minimises subsidence of restored excavations and potholes. It can even hold utility poles in position. Perma-Soil stabiliser increases strength 3 to 16 times more than untreated soil, while retaining original size and shape. Use it for a wide variety of applications to save both time and money.

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AD REF 496

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strength' has been required on such things as fire access lanes and over spill car parks on green areas. You can see Geoblock and talk to technical staff on the stand. For further information visit Stand no. C15 or contact Bourne Amenity on 01797 252298.

BOYD GOLF COURSE ACCESSORIES

Stand No. A39
 67 Gray's Hill, Bangor, Co. Down, Northern Ireland, BT20 3BB
 Tel: 01247 471163, Fax: 01247 471136
 Contact: Alan Boyd/John Boyd
 Boyd Golf will be on show once again at BTME and hope to offer greenkeepers from near and far the opportunity to view the full range of

tools and accessories. The golf accessories on show will include the new "Elite" holecutter both long and short handled, the Combination Hole Cup Puller, Setter, Trimmer, which combines three tools in one, along with many other tools and accessories of interest to greenkeepers. Call and see us on Stand A39, all will be welcome.

BRITISH AND INTERNATIONAL GOLF GREENKEEPERS ASSOCIATION

Stand No. D31
 Aldwark Manor, Aldwark, Alne, York YO6 2NF
 Tel: 01347 838581, Fax: 01347 838864
 Contact: Neil Thomas
 BIGGA welcomes all visitors to Harrogate once again. The Association is delighted to be organising the event which in its ninth year has developed into the largest indoor turf exhibition throughout Europe. At the BIGGA stand you will be able to obtain all current BIGGA literature and be updated on developments within the Association. Details of membership of the Association will be available and for those so wishing there will be the opportunity to complete applications whilst visiting the stand. Be sure to pick up your

copy of Greenkeeper International which has a circulation of 9,600 worldwide – essential reading for greenkeepers, golf officials and the industry. The Association's staff look forward to meeting you on the stand where much lively and informed discussion can be assured.

BRITISH ASSOCIATION OF GOLF COURSE CONSTRUCTORS

Stand No. D5
 Contact: Jonathan H. Franks
 37 Five Mile Drive, Wolvercote, Oxford OX2 8HT
 Tel/Fax: 01865 516927
 The Association have an interesting display of photographs covering the various golf courses that have been constructed by members during the past eighteen months. Constructor members are currently building eight new golf courses designed by various golf course architects both in the UK and Europe. They are also actively involved in various course alterations to existing courses. Members will be available during the show to answer any queries concerning the construction and maintenance of golf courses.

BRITISH OVERHEAD IRRIGATION LIMITED

Stand No. C17
 Upper Halliford Green, Shepperton, Middlesex, TW17 8SB
 Tel: 01932 788301, Fax: 01932 780437
 Contact: Gerry Wilkins/David Jones
 A comprehensive range of golf course and sports ground irrigation equipment will be displayed by British Overhead Irrigation Limited on their attractive stand at C17. You will be sure of a warm welcome from our experienced staff who will be on hand to discuss any aspect of irrigation technology and application that is of interest to you.

BRITISH SEED HOUSES LTD

Stand No. A12
 Bewsey Industrial Estate, Pitt Street, Warrington, Cheshire, WA5 5LE
 Tel: 01925 654411, Fax: 01925 230682
 Contact: Roger Saunders
 Catering for the demand for top quality golf greens, tees and fairways is British Seed Houses, with a range of grass seed mixtures and cultivars to choose from. On display is Providence Creeping Bent which has high STRI ratings. In addition to providing good colour throughout the year, Providence also has an outstanding shoot density which gives a strong dense turf with an even texture. It has much shorter growth than other cultivars and is extremely fine leaved.

BRITISH SUGAR PLC

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 Contact: Philip Cock
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and analysed to BS3882. It is ideal for use in landscaping and land reclamation projects, landfill sites restoration, bank construction and renovation, sports turf and amenity areas applications. Specialist advice on use and applications is available.

CANNINGTON COLLEGE

Stand No. D19
 Cannington, Nr Bridgwater, Somerset, TA5 2LS
 Tel: 01278 652226, Fax: 01278 652479
 Contact: Mr N Rigden
 Cannington is recognised as one of the premier greenkeeping colleges in Britain and is approved by the Greenkeepers Training Committee. Cannington has a wide range of facilities including a high specification 9 hole golf course open both to members and the public. The college offers a range of high quality training and education, from NVQ 1-4 to a three year full time HND in Golf Course Management. A new course which started in Autumn '95 is the HNC in Golf Course Management and is available through the part time route. If you would like to know more information about the range of courses on offer at Cannington, why not come and talk to us on our stand (D19) at Harrogate.

CAPRARI PUMPS (UK) LTD

Stand No. D10
 Caprari House, Bakewell Road, Orton, Southgate, Peterborough
 Tel: 01733 371665, Fax: 01733 371607
 Contact: Jane Broughton
 Caprari Pumps are exhibiting a comprehensive range of clean water pumps which have been designed specifically for use in both indoor and outdoor irrigation applications. The HVX range of vertical multistage pumps provide high efficiency quiet and smooth operation. Caprari are exhibiting borehole pumps from their extensive range available which includes models from 4"-24". The DM series of waste water pumps are on display and suitable for handling and transferring drainage or contaminated water. Also on display for the very first time is the Unico Multi-pump Control incorporating Caprari Multistage Pumps providing variable speed/constant pressure control with full system protection.

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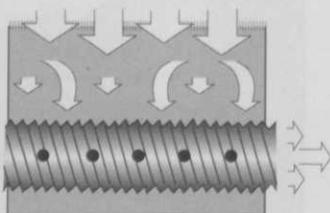
Stand No B50
 Weydown Industrial Estate, Weydown Road, Haslemere, Surrey GU27 1DW
 Tel: 01428 661222 Fax: 01428 661218
 Contact: David Jenkins
 Two new Verti-Drain machines will be announced at the 1997 BTME. These two new models replace the existing popular Verti-Drain and the best selling greens Verti-Drain. The two new models are both faster over the ground than the previous machines and can be operated without creep gearboxes being fitted to the prime mower. The re-design of these machines has been specifically focused on providing the

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Greenkeeper and Groundsman with an excellent finish to their turf after the shatter tining process. Both machines will be on view on Stand No B50 where members of Charterhouse and Redexim staff will be pleased to show customers the new and unique feature which make these machines the best deep tine aerators in the world.

CLEVELAND SITESAFE LIMITED

Stand No. B26
 Park Farm, Dunsdale, Guisborough, Cleveland, TS14 6RQ
 Tel: 01642 475009, Fax: 01642 471036
 Contact: Irvine Weston
 Cleveland Sitesafe Limited manufacture and supply a wide range of highly secure movable storage and accommodation units for chemicals, tools, fuel, equipment and personnel.

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 Lely (UK) Ltd, Station Road, St. Neots, Huntingdon, Cambridgeshire
 Tel: 01480 476971, Fax: 01480 216167
 Contact: P Mansfield/D Cole
 Club-Car will be showing their Carryall I & II utility vehicles powered by a quiet and efficient 9 HP petrol engine with a 48 volt electric option available. Their roomy 14.6 cu ft. pick up bed gives unrivalled carrying capacity, while the flat-bed model gives even more cargo space at 21.5 cu ft. Heavy duty front bumpers and tyres, a trailer hitch and Club-Car's all aluminium chassis, impact resistant and rust free Armourflex body come as standard. Because every job is different a full range of operational extras are available to suit all requirements.

CMW EQUIPMENT CO

Stand No. A21
 3 Priory Way, Coggeshall, Essex, CO6 1PW Tel: 01376 5622569, Fax: 01376 563183
 Contact: Mick Moss
 CMW, one of the leading manufacturers and suppliers of golf course furniture, tools, safety and work wear will be showing an extensive range of products. These will include the new cast aluminium ballwashers available with either spiral or plunger action, an extended range of flag pins incorporating all types of flag fittings and ferrule sizes. We will also be introducing additions to our popular range of Safety & Work Wear. Come along to Stand A21 where you will receive a warm welcome and maybe pick up a bargain or two.

COOPER PEGLER

Stand No. A4
 4-5 Watling Close, Sketchley Meadows Industrial Estate, Hinckley, Leics, LE10 3EX
 Tel: 01455 233811, Fax: 01455 233815
 Contact: Nick Wood
 Cooper Pegler, the long established spraying equipment manufacturer, part of the Hardi Group have on display their full range of Hand

Held Gronspray 1.5-6 ltr, Knapsack 2000 Series and Classic Range 15-20 ltr, Compression Coated and Stainless Steel 5-10 ltr, Professional Wheelbarrow/towed 100-300 ltr and the all new 12 volt Multipurpose 30-250 ltr skid units.

COUNTY CROPS - AMENITY DIVISION

Stand No. B23
 Agromy House, Knutsford Road, Lymm, Cheshire, WA13 0TD, Tel: 01925 758886, Fax: 01925 756349
 Contact: David Atkinson
 County Crops - Amenity Division are suppliers of product for the maintenance of sports turf. We are main distributors of Miracle Care (formerly Zeneca), Rhone-Poulenc and Vitax Chemicals. We have our own range of fineturf/outfield fertilisers, grass seed mixtures, line-marking paints/compounds, grade sands/gravels, top dressing etc.. The Division have 'BASIS' qualified technical representatives who will be available to help solve your problems and discuss your needs.

COURSE CARE

Stand No. C16
 Parkway House, Worth Way, Keighley, BD21 5LD
 Tel: 01535 611103, Fax: 01535 611546
 Contact: John Wood
 Course Care welcome your workshop related enquiries. Course Care 30' application in engines, hydraulics and gearboxes is increasing its popularity across the UK. Environmental services are available for removal of chemical packaging, oil, filters and other items. Vivusol CA2000 fuel treatment is being launched at the show to eliminate exhaust fumes from all machinery. Another debutante is Green Concept wetting agent - possibly the most cost effective wetting agent on the market. See the high pressure, high temperature, highplex grease - great value at a sensible price. On offer is a complete bonded fuel tank installation at last year's show price of £999.

COURSE WEAR

Stand No. A14
 Parkway House, Worth Way, Keighley BD21 5LD
 Tel: 01535 611103, Fax: 01535 611546
 Contact: John Wood
 Course Wear offer a full range of clothing and footwear for turf maintenance. Foul-weather wear with safety features are on display. The Course Wear range provides maximum comfort for the wearer within a sensible budget. Insulated boiler suits, waterproof safety boots, safety wellingtons and body warmers can all be seen on the stand together with polo shirts, sweat shirts, jackets and trousers. In addition, Course Wear can personalise most items with the name of the club and the wearer's name and position. Improve your profile, make your course more secure, project a corporate image.

EAGLE PROMOTIONS LIMITED

Stand No. D30
 Eagle House, 1 Clearway Court, 139-141 Croydon Road, Caterham, Surrey
 Tel: 01883 344244, Fax: 01883 341777
 Contact: Philip McInley
 Eagle Promotions offer a comprehensive range of products. From certified course measurement and tee signs through to score cards, yardage books, green fee tickets, members bag tags, event and leader boards. Come and see the latest 'stone effect' pedestals and attractive, durable etched zinc plates incorporating hole information and club crests in full colour, as well as the entire range of Eagle Promotions quality products.

ELMWOOD COLLEGE

Stand No. D18
 Cupar, Fife KY15 4JB
 Tel: 01334 658910, Fax: 01334 658918
 Contact: Carol Borthwick
 We are friendly and approachable with plenty to offer you and your greenstaff. We run courses from craft level to HND, from full time to distance learning and everything in between. Elmwood is an innovative greenkeeping college meeting your needs. You don't even need to live near us to study with us. Come and talk to us today.

ENGLISH GOLF UNION

Stand No. D26
 The National Golf Centre, The Broadway, Woodhall Spa, Lincolnshire, LN10 6PU
 Tel: 01526 354500, Fax: 01526 354020
 Contact: Karen Manning
 The English Golf Union are the Governing Body for Men's Amateur Golf in England with responsibilities for membership, tournaments, handicapping, golf development, golf course management and administration on behalf of its 1820 affiliated clubs. The Golf Development Department remains active in assisting potential developers and local authorities with guidance on the many aspects of this increasingly more involved subject. The Golf Course Committee, formed to assist existing clubs with the management and presentation of their courses, continue to provide sound advice on agronomic and environmental management policies through their continuing series of workshop seminars.

ERIC HUNTER GRINDERS LTD

Stand No. C29
 Hobson Industrial Estate, Burnopfield, Newcastle upon Tyne NE16 6EB
 Tel: 01207 270316, Fax: 01207 270312
 Contacts: Eric and Michael Hunter
 Hunter Grinders will be demonstrating their Jupiter and Juno precision mower grinding machines which are proving popular with golf courses anxious to save maintenance costs and improve grass cutting standards. Hunter machines are market leaders in the technique of accurate 'relief angle' grinding cutting reels. This

method of grinding has become widely recognised for improving the performance of grass cutting machinery and by reducing friction, takes the load from engines and transmissions. Bed knives last 3-4 four times longer with longer intervals between adjustment and it eliminates the 'tram-lining' or 'striping' syndrome associated with tightly set blades and dry weather. Hunter machines grind reels and bed knives accurately on the same machine eliminating the need for a separate bottom blade grinder. They are also water cooled to suppress dust and overheating of blades. The majority of mowers can also be ground 'in-situ' if required. A visit to Hunter's stand would certainly be interesting, educational, save money and could give the greenkeepers more job satisfaction.

ETESIA UK LTD

Stand No. B52
 Unit 12 Hiron Way, Budbrooke Industrial Estate, Warwickshire, CV34 5WP
 Tel: 01926 403319, Fax: 01926 403323
 Contact: Robin Taylor
 New at BTME the Attila 80 ride-on brushcutter tames the roughest areas including gentle slopes and keeps vegetation under control. When it comes to wild flower areas, woodland paths and infrequently mown sites on golf courses, there is nothing to beat an Etesia mower. Etesia's Hydro 100 cuts and collects all types of grass, long or short, wet or dry. In autumn they are ideal for leaf collection. Fitted with a brush they will keep car parks and paths tidy. Amongst Etesia's Viva and Pro ranges of pedestrian rotary mowers there is a model suitable for all types of terrain and conditions.

EUROPEAN TURFGRASS LABORATORIES LTD

Stand No. D6
 3 Cunningham Road, Springkerse, Stirling FK7 7SL
 Tel: 01786 449195, Fax: 01786 499195
 Contact: Ann Murray
 European Turfgrass Laboratories Ltd was established by a number of the Country's leading independent Turfgrass Agronomists in February 1996. The laboratory undertakes a wide range of tests for sportsturf and golf course facilities including PH, nutrient analysis, particle size analysis and USGA root-zone testing procedures. The laboratory has applied for accreditation to the United States Golf Association which is likely to be granted in early 1997. For further details please contact Mrs. Ann Murray on 01786 449195.

FAIRWAY CREDIT

Stand No. D7
 Premium Credit Ltd, The Kirkgate, Church Street, Epsom, Surrey
 Tel: 01372 748833, Fax: 01372 748811
 Contact: Mary Simpson
 Fairway Credit is a flexible and simple facility for the payment of membership/joining fees

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- Rope
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- Hazard Markers



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- Switches
- Hole Cutters



- Flags & Flagpins
- Hole Cups, Hooks, Setters
- Targets

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