SALTEX

SPORTS

AMENITIES

LANDSCAPING

TRADES EXHIBITION 5,6,7 SEPTEMBER 1995

ROYAL WINDSOR RACECOURSE



The diverse nature of the companies exhibiting at the Institute of Groundsmanship's annual show is sure to attract visitors from every side of the business and the '95 show has attracted computer software companies as well as the more conventional exhibitors in the machinery market.

With that in mind Massey Ferguson-Iseki make a return to the show after a break of three years.

The seminar programme which runs in conjunction with the exhibition features topics ranging from "Safety with Pesticides", "Risks in the Workplace", "Machine Development".

The programme runs across each of the three mornings of the show with each morning consisting of two sessions with two papers per session. The price per session is £10 to non-members with a special price of £5 to IoG and BIGGA members.

For a full seminar programme call Mrs Chris Costello at the IPG on 01908 312511.

1995 represents the first year of the IoG BIGGA strategic marketing alliance which benefits exhibitors who show at both SALTEX and BTME.

"Anyone exhibiting at both SALTEX this year and BTME '96 next January are entitled to a 5% reduction in the cost of their stand," said Bill Lynch, Sales and



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Marketing Manager of BIGGA.

"It is the first tangible development in the new alliance and the two organisations are exploring ways in which the ties can be improved," he added.

WHO TO LOOK OUT FOR AT SALTEX

Toro – stand W51 – the market leader for quality lawn mowers in the USA is returning to the exhibition after a year's absence to introduce the Proline Pl-920.

Rear collection, speed, manoeuvrability and productivity are key factors when purchasing a mower and the Proline PL-920 excels in all areas. It reduces mowing time and trimming time as well and its dual Eaton hydrostatic drives enable it to do true zero radius turns and its features include a hydraulic dump option, a parameter collision system with heavy gauge tubular steel to protect the machine if it should ever rub against a wall or immovable object, an optional homologation kit for high visibility when crossing roads, 31 grease points to ensure prolonged service and a welded integrated frame and cast-iron Maletti gearbox.

Euromec – stand 18 – will unveil its 15hp Top Green front deck mower and its new 703 high dump sweeper at this year's show.

The most compact of Euromec's range of front deck mowers and collection machines, the Top Green's rear wheel steer makes it extremely manoeuvrable enabling it to cut close to trees and borders. The hopper has a capacity of 240 litres and an alarm signifies that it is full.

The 703 high dump sweeper offers users a fast and economical sweeper with hydraulic hopper emptying.

Inturf - stand CA26 - launches another new product at this year's show. To be called Lawn Pack, it creates a lightweight, clean, instant turf grass area which can be installed extremely quickly and removed without trace. The system can be bought in sections, four to a square metre or can be rented on a daily, weekly or monthly basis. Its introduction follows on from the development and success of the Big Roll and Lay 'n' Play turf tile system both of which we pioneered for the sports ground and large landscaping markets.

Allett Mowers Ltd – stand C19 – will give pride of place to its Buffalo mower which recently won awards for best pedestrian cylinder mower and overall winner at recent trade product awards.

The Allett Buffalo is extremely robust, versatile and reliable and is fitted with a large 8ins diameter cylinder which makes light work of long grass which give an





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WHO TO LOOK OUT FOR AT THE SHOW



See it for the first time at SALTEX: the Hayter FM514 Five Gang Fairway Mower

excellent finish on finer areas.

The Allett Regal is now available in three sizes, 30ins, 36ins and now also 42ins – the only 42ins sports field mower available.

Hayter – stand W15 – The Hayter product line up for SALTEX will include grass cutting machinery to suit all applications. Local authority parks, sports grounds and golf courses are well catered for with the award winning fully hydraulic TM729 gang mower, and the lighter TM520. The very successful versatile lightweight triple turf mower, the LT312, will also be on display complete with cab. Hayter will also be showing for the first time at SALTEX, the FM514 Five Gang Fairway Mower which has been designed with the exacting golf course requirements in mind. The newly designed Condor range will also be featured. These machines are just part of the impressive Hayter product line up which can be seen on Stand W15 where future information is readily available.

Barenbrug UK - stand K13 -



(a division of DECCO Ltd) Wholesale Horticultural Sundries College Road, Hextable, Swanley, Kent BR8 7LT Tel: 01322 668265 Fax: 01322 660006

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 SALTEX SPORTS AMENITIES LANDSCAPING TRADES EXHIBITION 5,6,7 SEPTEMBER 1995 ROYAL WINDSOR RACECOURSE

has regularly launched new developments in grass seed breeding at Saltex and '95 will be no exception with several new products. Among them will be Barcrown, a slender creeping red fescue which has been acclaimed for compactness, disease resistance and draught tolerance. It has already proved to be successful on golf greens throughout the UK.

Also being exhibited will be Barkoel, a crested hair grass, representing the lowest maintenance requirements every achieved. Trials and practical testing have shown Barkoel to be ideal for fairways and rough.

White Horse Contractors Ltd – stand C29 – drainage specialists since 1957 has a wide range of experience in all aspects of land drainage and sports field/golf course construction. The company operates throughout the UK using its own specialist plant which boasts six fully equipped lazer grade control Mastenbroek trenchers. WHC is able to provide a comprehensive package for design through to construction for a wide range of projects. It offers services including drainage, sand slitting, sand grooving, vertidraining and top dressing, water supply, irrigation, lakes and ponds, access roads, fencing landscaping etc.

Sovereign – stand J7 – will be exhibiting its popular range of turf for golf courses, amenity and landscaping applications. As well as supplying high quality turf via a network of regional distributors, a comprehensive installation service is offered utilising standard one or Jumbo 25 square yard rolls.

Steve Williams, Sovereign's recently-appointed Sales Coordinator, will be on hand to wel-





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WHO TO LOOK OUT FOR AT THE SHOW

come you and offer advice on the price, performance and applications of the different types of turf together with the name and location of the your nearest stockist.

Lloyds & Co is introducing the MKII Paladin Fine Turf Mower to its range at the show – stand B19. The launch comes following the successful introduction of the Elite Motor Triple and the Leda Hydraulic 7 Mower Trailer at last year's show.

The MKII boasts a new style grass box, operator presence control and wider transport wheels.

Ransomes – stand V15 – will launch its T-Plex 185 ride-on mower and the Greens Super walk-behind greens mower at the show. The two machines featured in the July issue of *Greenkeeper International* are major additions to the Ransomes stable.

The T-Plex 185 is a tees and surrounds mower with a driver position to the front of the engine. It is a three unit 6ft cut machine in a choice of 19hp or 18hp petrol engines with constant drive to all three wheels and a maximum speed of 9.3mph – maximum mowing speed is 5.6mph. The Greens Super has a 3.7 hp petrol Kubota engine which allows a cut speed of 246 cuts per metre as opposed to the 140 available on the existing machines in the range. Joining Ransomes of its stand this year will be four dealers from the south-east of England. They are J Gibbs Ltd, Paice and Sons Ltd, Ernest Doe and Sons Ltd and John Wilder (Agricultural) Ltd.

Green Direct – stand X23 – is a new company offering professional products into the golf, sports turf, amenity and landscape sector. The company has, in fact, been involved in supplying products to the agricultural and commercial horticultural sectors for the past 10 years and it is passed on that experience that it feels ready to offer a range of professional products to the sports turf marker.

The company intends to supply products direct from the manufacturer to the end user and it will work with the manufacturers to build in relevant features into the products it offers.

C & P Soilcare Ltd – stand B52 – will again be showing TerSALTEX

SPORTS AMENITIES LANDSCAPING TRADES EXHIBITION 5,6,7 SEPTEMBER 1995 ROYAL WINDSOR RACECOURSE

ralift aeration machines, together with the Deep Drill which was launched at last year's show. The potential of the Terralift and its ability for aerating and root feeding trees has been acknowledged for some time and it has been estimated that aerating at depth once every five years can save the requirement to rebuild complete greens.

Supaturf – stands E16-E20 – will be displaying its complete product range including its latest addition Topline 2000, an advanced new design to take Supaturf's line marking systems to and beyond the next millennium.

British Seed Houses – stand J21-23 – is launching a new low growth, high density amenity ryegrass at the show which will join the company's extensive range of Grade A amenity mixtures plus Providence, the creeping bent grass introduced at BTME '95 at Harrogate earlier this year.

Lex 86 is ideally suited to turf production providing a sward of exceptional quality and consistency. It germinates and establishes quickly to form a dense, low growing turf with a very fine leaf texture and a consistent midgreen colour all year round.

Providence has been in strong demand since its launch and already been planted at The Belfry and The London Golf Club.

Claymore Grass Machinery

- stand Q1 - will be showing the new 18 in (46cm) Mulching mower which has joined the Masport range or rotary mowers. The mower eliminates the need to collect the grass as all the clippings are returned to the turf where they breakdown and provide valuable nutrients plus extra moisture. Uncut grass is sucked







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up into the blade and circulated in the housing where it is chopped into minute particles which are then blown deep into the grass where they quickly decompose and release all their natural nutrients.

The company will also be showing its extensive range of professional and domestic machinery from leading manufacturers in Europe, the United States and New Zealand.

Miracle Amenity Care (formerly ICI/Zeneca Professional Products) – stand E1 – will be exhibiting its two latest additions to the "Longlife Fertiliser Range", Cleanrun, a weed + feed and Renovator, a triple action weed, feed and mosskiller. Also on display will be the turf fungicides, Daconil turf and Greenshield.

In addition, Touchdown'LA, a new glyphosate formulation will be featured which provides improved rainfastness and speed of kill.

Details of the company's free soil analysis and empty pesticide container collection schemes will be available and also on display will be the award winning Osprey chemical injection system from S.H. Goss and Co.

Inter Seeds – stand J18-19 – the amenity seed division of Perryfields Holdings Ltd will be exhibiting the PRO range of amenity grass seed, Wild Flora and Fertiliser mixtures. The highest quality seeds have been blended into 23 PRO Grass seed and 11 PRO Flora seed mixtures.

All quotations given at the show will be entered into a daily draw with the winners receiving a bottle of champagne.

Technical staff will be on hand to answer any questions.

Eric Hunter Grinders Ltd stand P35-37 - will demonstrate the difference between grinding and sharpening mowers at the show. Mowers sharpened correctly with a "relief" angle will cut cleaner, stay sharper longer, use less fuel and suffer fewer problems than mowers that have been spun ground in the conventional way. "Relief" grinding is simply grinding each blade of the cylinder with a clearance angle which, when performed correctly, results in mowers which are easier to set, produce a much cleaner cut and creates hardly any fric-



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The Jupiter from Eric Hunter Grinders

tion between cylinder and bedknife thus causing less overall wear.

Sisis – stand R4 – will launch the new Sisis trencher and bowling green roller at the show. The recently introduced 321 tractor will also be on display together with some of the wide range of attachments as well as a Land Clearer.

Kubota – stand A21 – will unveil two new products at the show while also included in the line-up is the three strong Grandel tractor range and the 29hp ST-30 compact tractor with Bi-speed turn. A selection of rideon mowers is also on show including the 18hp GI900 with four wheel steer and the front mounted 18hp F1900 complete with a 2WD/4WD option to tackle a variety of terrains.

Links Leisure – stand G4-6 – will be showing a range or equipment including the Pro-Tee Mat which has been a great success since introduced four years ago and is now in regular use at approximately 250 courses, some for 52 weeks of the year.

Also on show will be the Clas-

Introducing a new range of professional mowers from Euromec......



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STANDARD FEATURES

7 12.7mm universal joint.

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WHO TO LOOK OUT FOR AT THE SHOW

sic Tee Markers which can be supplied in a variety of shapes, sizes and mountings, the Golf Driving Bay which is supplied in kit form and the Flexible Range Mat which Links Leisure developed from a system of range mats to provide the ideal playing surface for the practice range.

Standard Golf – stand P27 – and its sister company Envirogreen will display the complete range and colour choice from the world's leading manufacturer of golf course equipment – Standard Golf of America. Also on display will be the American made hole cups to enable UK manufactured flag sticks to fit. Also on display will be Standard Golf UK's range of winter tee mats and and range of equipment including the Golpet Tee Up machine.

Envirogreen will have a display on chemical waste and empty container disposal and experts will be on hand to answer technical questions.

Rhône-Poulenc – stand P2 – The NEW Rhône-Poulenc Environmental Products technical manual (pictured below) will be featured at SALTEX this year.

The manual is produced in full colour and broken down into colour coded, tab marked sections eg. fungicides. Each section begins with helpful information including colour photographs of the major weed, diseases and pests to help with identification. After all, correct identification is the basis of control! The section then continues with label information and a colour pack shot for each product in our comprehensive range.



Golf Landscapes – stand O10 – will launch its new com-

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SALTEX

pany brochure and announce details of further construction project awards.

The new brochure is attractive and informative and features the breadth and depth of the company's expertise in the design and construction of golf courses and other sports facilities. The company offers clients a complete service from design conception to project completion including feasibility studies, budget analysis and planning application through to complete project management and construction programming. In addition the company can provide an on-going maintenance contract of the facility.

Scotts UK Ltd – stand X30 – Scotts UK will be displaying their recently introduced range of spring/summer and autumn/ winter slow and controlled release fertilisers, specifically designed for use on fine turf golf and bowling greens and close mown amenity turf areas.

Samples and literature for these products will be featured alongside their established coated product range including Sierrablen Flora (formerly Agroblen) Tablets for long term tree fertilisation.

Terravent – stands A18, H12 & H13 – At the start of the year Terravent introduced its unique range of hand held soil aerators and decompactors.

Since their launch over 200 units have been sold throughout the UK and the equipment is now becoming recognised as being at the forefront of decompaction for all sports turf environments, parks and gardens. Its silent operation, cheap running costs and minimal maintenance requirements all combine to ensure that it is the ultimate in

> See us on Stand H46-48 at SALTEX

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decompaction and aeration.

Terravent soil aerators and decompactors will be on show on the stands of Risboro' Turf (A18) and A&F Warehouse (H12 & H13).

D K East - stand J32/33 -Established 1954 D K East have built up an enviable reputation as one of the largest wholesale horticultural distributors to the garden leisure centre industry in the South East. Our comprehensive commercial section has grown too and offers the professional user a vast range of products from our own manufactured high quality turf dressings, surrey loam, to the supply of sands, aggregates, mulchers, chemical fertilisers, grass seed, hand powered tools and many other products all available at keenest prices through our cash and carry or delivered. A sport amenity landscape trade cash carry outlet (SALTCO).

Multi-Core Aerators Ltd -

stand P30 - At Saltex both the TM1500 1.5m and the TM1000 1.0m will be featured. Each machine combines robust construction with ease of maintenance and therefore down time is kept to a minimum. A vast choice of tine spacing and sizes are available, from mini hollow and solids, slicer tines and solid tines from 6mm to 16mm. The 19mm hollow gives depth up to 5 inches. All heads and tines will be on display. Also featured will ve the greenkeeper pedestrian aerator, which offers reliability at an affordable price visit our stand and speak to the company which specialises in aeration equipment.

Jubilee Seeds & Turf – stand A46 – Fast expanding new company – Jubilee Seeds & Turf – launch four new ranges of products of great interest to greenkeepers, groundsmen and landscapers.

WHO TO LOOK OUT FOR AT THE SHOW

The innovative new Organic topdressing range – Greentop Turf Humus, Greentop 50/50 Course Turf dressing, Greentop Fine Turf Dressing.

Q Lawns Turf launched in the south-east this year, this high quality turf range has been welcomed by many landscapers and greenkeepers for its greenness, moistness, consistency and rapid establishment.

Techni-Turf Grass Seeds contain quality cultivars, give exceptional value for money and are delivered with indecent haste.

Lewis – stand D30 – The Lewis Landlord 320S Sideshift Backhoe (pictured below) to suit compact tractors, was launched early in 1995. It has 9ft digging depth, 180° slewing and hydraulic sideshift clamping as an option.

Other exhibits include the range of front end quick fit loaders and backhoes for compact tractors as well as the Lewis Badger 3 Tonne Backhoe loader.

Bourne Amenity – stand B42 – Bourne Amenity will again be supporting Saltex '95 in September and will be on Stand B42. Saltex provides an ideal opportunity for new and existing customers to meet the whole Bourne Amenity team including the two new Area Sales Managers Robert Kendle and David Driver.







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