

Who to look out for...



Tel: 0455-234677 Fax: 0455-234714

Contact: David Rodda

Supaturf will exhibit and demonstrate the benefits of their range of wetting agents including Aqua-Gro 20:S a concentrated, granular, spreadable application especially ideal for emergency spot treatment when water is not available. Other Aqua-Gro products include Aqua-Gro Liquid for application through sprayers, and Aqua-Gro Advantage for applying through a hose pipe. Other products include fertiliser spreaders, bunker rakes and specialist amenity products for all greenkeeping applications. Technical staff will be available to discuss Supaturf's complete range of organic and semi-organic fertilisers for greens, tees and fairways.

SUPREME MOWING - Stand No. A32

Wet Moor Lane, Wath-upon-Dearne, Rotherham, South Yorkshire S63 7LR

Tel: 0709-873436 Fax: 0709-878005

Contact: Linda Adams

Supreme Mowing will display the Supreme grinding system - a machine to suit all requirements and offering upgrading options as required. The Supreme system offers a machine capable of sharpening both cylinders and bottom blades with equal efficiency and precision. Cylinders can be sharpened in situ or out of frame. Why take up

precious working area with two machines when one can offer all options? Also on display will be our range of high quality replacement cylinders and blades to suit all machines. Supreme has it all.

◆ *My spies tell me... that bookings for the Grand BIGGA Banquet are pouring in at a great rate of knots. My advice, if you wish to join in the merriment, would be to book up right now.*

T & G TURF IRRIGATION SERVICES

- Stand No. B20

8 Whitcliffe Grove, Ripon,
North Yorkshire HG4 2JW

Tel: 0765-602941

Contact: N Glover

Once again we are pleased to join with Watermation on stand B20 where we will be happy to discuss your irrigation requirements. On display will be many of the sprinklers on the market together with new models for your inspection. We look forward to meeting old and new customers.

TACIT - Stand No. B2

48 Hillmorton Road, Rugby,

Warks CV22 5AD

Tel: 0788-568818 Fax: 0788-537485

Contact: Richard Webb

TACIT renowned for the quality of their golf course accessories will be exhibiting several new products, of which will be the Refined Lazer hole-cutter, the one piece construction ball washer, with post and litter basket, the telescopic switch with large grips for those cold winter mornings, and their new design swivel flagpoles with anti wear bung and holecups as well as their granite style yardage plinths.

TERRAZZO 2000 - Stand No. B43

82-90 Priory Road, Kenilworth, Warks

Tel: 0926-52994 Fax: 0926-52994

Contact: R Simmons

The Terrazzo 2000 Tee Marker is durable in the extreme with all colouring, logo work and lettering cast into the marble block. The top of the range model shows a full hole layout of each of the holes found at your course detailing greens, bunkers etc. We also produce other models showing hole number and yardages only.

Terrazzo marble is of unequalled prestige and yet the sheer weight of the product is a great 'anti-vandal' feature. The weathering properties and frost resistance of terrazzo is time proven.

For our brochure ring (0926) 851081.

CUTS, COLLECTS, CLIMBS, CARRIES, PULLS AND LEAVES OTHER 'RIDE-ONS' STANDING



ALLEN
Mustang
A.T.M.
ALL TERRAIN MOWER

See us on
Stand A28
at BTME



IT'S BETTER BUILT

The Allen Mustang is a go-anywhere, rugged 42 inch ride-on rotary mower. It is especially suited to bank mowing having a low centre of gravity and wide, low pressure flotation tyres with hydrostatic drive.

The Mustang is purpose made to cope with all manner of garden duties, whilst offering the operator a totally safe, effortless and practical way to 'tour the land'. Powered by a Briggs & Stratton Vanguard 16hp twin 4-stroke engine, other features include a differential lock and electric lift to cutter deck for precise, easy operation.

The adjustment for height of cut can be set to any height between 3/4" (2cm) and 4" (10cm) at the touch of a button. A powered collection system is also available.

For FREE brochure complete the coupon or phone 0235 813936 NOW!

To: Allen Power Equipment Ltd, Dept G1
The Broadway, Didcot, Oxon OX11 8ES.

Please send FREE Allen Mustang details.

GL.1.93

Name.....

Address.....

Postcode.....

FREE

SEE US ON STAND
B21 AT BTME
IN HARROGATE

COLLECTION & DISPOSAL



DISPOSAL – AN EXPENSIVE OPERATION? NOW THERE'S HELP FROM



**Professional
Products**

Free collection and disposal of all
ICI Professional Products labelled empty
pesticide containers is
only a phone call away.

Tel: (0428) 645454



0345 125398

Who to look out for...



TILDENET LTD - Stand No. C21A

Longbrook House, Ashton Vale Road,
Bristol BS3 2HA

Tel: 0272-669684 Fax: 0272-231251

Contact: Paul Drew or Lawrence Green

Tildenet will be exhibiting their revolutionary germination material, which also helps to protect the greens from frost and snow.

In addition to the wide variety of perimeter ball stop and soil support netting, new products on display include golf target nets and a new material which stops golf balls from plugging on driving ranges.

TILLERS TURF/TILLERS FIBRETURF

- Stand No. C4

Castletorpe, Brigg,

South Humberside DN20 9LG

Tel: 0652-650555 Fax: 0652-650064

Contact: Tim Fell

"The best turf we've ever had" is the reaction from most of our customers - greenkeepers and architects, landscapers and contractors. Come and see it for yourself on the Tillers stand. If you agree that healthy roots are the key to a high quality, hard-wearing sward, come and talk to us about Fibreturf reinforced rootzone. By reducing compaction and keeping the soil pores and channels open, the surface of the Fibreturf tees and pathways stays greener, firmer and dryer. And with far less annual maintenance, your budget will go further too.

TURFACTANT SALES - Stand No. C7

The Hollies, Pebmarsh Road, Twinstead, Sudbury, Suffolk CO10 7ND

Tel: 0787-269292

Contact: Edward Clarkson

In the past two years Turf-Actant has made a significant impact on the wetting agent market. Manufactured in the UK and sold direct to Greenkeepers and Turf Managers, Turf-Actant is a high quality wetting agent available at the lowest price of any comparable product.

Clients throughout the country confirm that both their budgets and their sports turf have benefited from the regular use of Turf-Actant in 1992 and we are certain that many more will enjoy the same benefits in 1993. We hope you will be amongst them, please come and see us!

TURF MANAGEMENT - Stand No. A33

38-42 Hampton Road, Teddington,
Middlesex TW11 0JE

Tel: 081-943 5000 Fax: 081-943-5658

Contact: Nicole LeVesconte

The monthly magazine that gives you all the latest news, views and techniques from the Turf industry, and what's more it's free! To receive your free copy of Turf Management every month simply complete a reader registration form, available from our stand A33. If you would like further information on Turf Management please visit us at our stand or contact us at the above address.

TURF MANAGEMENT SYSTEMS

- Stand No. C11

Dromenagh Farm, Sevenhills Road, Iver
Heath, Bucks SLO 0PA

Tel: 0895-834411 Fax: 0895-834892

Contact: Allan Moffat

Turf Management Systems welcome you to our stand to discuss the advantages of the unique pre-germinated grass seed and Liquid Sod process. Also all the associated products such as the slow release fertilisers in the form of Nutralene, Nitroform, and Sulphur Coated Urear. These fertilisers are all non scorch and controlled release. We will also display a range of top dressings and root zone mixtures, also seed samples.

UNITED AGRI - Stand No. A21A

15 Stamford Road, Exton, Oakham, Leics LE15 8AZ

Tel: 0572-813531 Fax: 0572-813531

Contact: Ron Denby

United Super Zip Topper is available in three versions, 12' 6" cut with wheels single or dual rollers which enables it to follow ground contours and is capable of working up to 10 acres an hour. It has a very clean cut, an even spread with quick recovery. It can cut from half an inch upwards. Low horse power required. Transport width 7' 10". It has five spindles with anti-scalp discs and 15 blades. United Parks Zip Mower is available in four versions, 7' 6" cut, with easy screw adjustable side skids, single or dual rollers, or with wheels. Extremely strong. Either machine will cut in forward or reverse direction. 3 point linkage front and rear.

Come and meet
Exhibitions/Membership Officer

DEBBIE SAVAGE

On Stand C15

BTME - THE PLACE TO BE SEEN!



VITAX LTD - Stand No. A24

Owen Street, Coalville, Leicester LE67 3DE

Tel: 0530-510060 Fax: 0530-510299

Contact: Trevor Holmes

Vitax Gro-Cover, a clear micro-perforated polythene germination fabric with unique funnel shaped perforations, was originally launched at the BIGGA show in 1991. Since that time it has established itself as a brand leader in the sport amenity market. Vitax invite you to come along to their stand to see how they have improved their product still further with a simple innovative product adaption. This product will be featured alongside the full Vitax sport amenity product range, including Ultraflo, the concentrated long term wetting agent and the well established range of Vitax Key amenity fertilisers.

WARWICKSHIRE COLLEGE

- Stand No. C22

Moreton Morrell, Warwick CV35 9BL

Tel: 0926-651367 Fax: 0926-651190

Contact: Peter Smith

Warwickshire College has a long tradition of quality courses for greenkeepers and grounds-men. The college is the GTC approved centre for greenkeeper training in the Midlands. A four year NVQ/City & Guilds programme is offered on both day or block release which provides the technical and management expertise that modern-day

greenkeeping and sports turf management demands. The college also offers a wide range of shorter courses in turf related areas including soft and hard landscape, chainsaw operation and FEPA pesticide training. Further details are provided in our Course Directory, obtainable from our stand or by contacting the college.

WATERMATION SPRINKLER AND CONTROLS LTD - Stand B20

Tongham Road, Aldershot, Hants GU12 4AA

Tel: 0252-336838 Fax: 0252-336808

Contact: Eileen Hawthorn

Watermation will once again be sharing a stand with their distributor and installer in the north of England, T & G Turf Irrigation of Ripon, North Yorkshire. On show will be their new Golf Rotor Sprinklers (GR range) which went into production in October '92 after lengthy testing both in the Watermation indoor testing station and also out on site. There are now three models in the range, GR1 for tees and small greens, GR2 for greens and GR3 for approaches and fairways. They incorporate many new features such as anti flood valve and a new circlip fixing for the guide plate for simple maintenance. They have also been designed with a flange plate encircling the lid for prevention of damage by mowers and to improve stability in the ground. Watermation are also showing three models in the popular TW2 controller range, the economy 1 zone TW2 1, the standard 4 zone TW2-4 and the new PC range TW2-PC.

WIENENMANN (UK) LTD - Stand No. A36

Stoneybrae, Potterhill, Paisley PA2 7TG

Tel: 041-884-2552 Fax: 041-884-6252

For the third time Wiedenmann will be exhibiting its range of turf maintenance equipment including Terra-Spikes - tractor mounted, deep aeration spiking machines - which are proving tremendously successful with sportsgrounds, golf clubs and contractors. Terra-Spikes range in operating widths of 1.35 to 2.10 m and depths of 30-40 cm with power requirements of 30-40 hp. Other equipment from Wiedenmann GmbH, West German manufacturers, includes Green Pluggers, Leaf Loaders and Seeders. A network of distributors has been set up nationwide and demonstrations of any item of equipment can be arranged by appointment. Also at the show the Company will unveil its latest item of grounds maintenance equipment which should prove of particular interest to greenkeepers.

◆ Harrogate is getting a face-lift... or to be more specific, the great hall in which BTME is staged is in the final throes of a magnificent refurbishment, all of which will be ready in good time for our great exhibition. Not content with lavishing attention on the main structure and fabric of the building, the brand spanking new hospitality suite is nearing completion and this also will be ready in good time for BTME '93 - I'm told it will be a great place to entertain important clients - we'll be sure to look out for you!

INTURF™



IN PLAY



Appointed Growers of Turf for

WEMBLEY
VENUE OF LEGENDS



Approved for Quality

Complete range of Sports
Turf available from
Nurseries and Distributors
throughout the Country ~

See us on
Stand A34 at
BTME

all year round

INTURF™

Inturf Limited, Regent Street, Pocklington, York YO4 2QN
Telephone (0759) 304101 Fax (0759) 305229

For Scotland Telephone 031 663 6617/8/9 Fax 031 663 0651



UNITED

SUPER ZIP TOPPER

See us on
Stand A21A
at BTME



RACE COURSES • SPORTS GROUND • GOLF COURSES • PLAYING FIELDS • FOOTBALL FIELDS ETC. • PUBLIC PARKS • LEISURE GROUNDS ETC. •

- Width of cut 12'6" (3810mm)
- Transport width wings winched up 7'10"
- Gives clean cut, even spread and quick recovery.

UNITED AGRI, 15 STAMFORD ROAD, EXTON, OAKHAM, RUTLAND, LEICESTERSHIRE LE15 8AZ. TEL & FAX: (0572) 813531.

UNITED AGRI, SWANSLEY WOOD, A45, CAXTON GIBBET, CAMBRIDGE. TEL: (0954) 718060.



BRITISH MADE

AD REF 392

MULTI-CORE

The superb TMI 500 Greens/Fairway Aerator



- 1.5 metre coring width
- Variable spacing with a choice of tine sizes. Hollow or solid tine.
- Productivity. 67,000 square feet per hour at 2.6MPH.
- Adjustable depth. Depth capacity to 5 inches.
- Durability. Rubust all steel welded frame
- No grease points. Fully sealed throughout.
- Fits your tractor. From 22HP gearbox or hydrostatic.

Aerators Ltd., 229 Higher Meadow, Clayton le Woods, Leyland, Lancs PR5 2RR. Tel: 0772 451959

For Ireland please contact: Redlough Landscape Equipment, Belgree, Mulhuddart, Dublin 15. Tel: 8207033/34

AD REF 347

See us on Stand A41 at BTME



**BIGGA
GOLDEN KEY
CIRCLE**

It all adds up



DAVID WHITE meets Clive Williams (left) and Bernard Hedley, the men behind Rigby Taylor and supporters of the Greenkeeper Education and Development Fund

In the dim and distant past, before pocket calculators made their mark as popular playthings, this writer would often struggle with the intricacies of a slide rule, failing miserably and gnashing teeth in exasperation. Thus if there is one thing guaranteed to make this math ignoramus gasp in admiration, it is the apparent ease and aplomb with which accountants skim through balance sheets, making huge mental calculations with nary a keyboard in sight. I will admit to the world that I hold the rarefied field of accountancy in very high esteem indeed, I am in awe.

The subjects of my most recent Golden Key interview, Bernard Hedley and Clive Williams, are as unlike the popular conception of accountants as you will ever find, being extrovert, relaxed, fun to be with people – yet both began their careers in accountancy. Both are living proof that accountants are not the stuffy number-crunchers of popular misconception, being warm, sensitive, utterly charming human beings entirely tuned to the real world, empathetic and oozing charm. In a nutshell, these two stalwarts of the fine turf business that is Rigby Taylor are the power-houses that make the company tick, clockwork and precision-like, each contributing in his own way to making Rigby Taylor a force to be reckoned with.

Bernard Hedley, the chairman and managing director, is a Fellow of the Institute of Chartered Accountants who began his association with Rigby Taylor in the seventies as their accountant, partner in a local professional practice. There is no doubt that from this privileged position Bernard was better able than most to recognise a good thing when he saw it, and when a management buy-out of Rigby Taylor was mooted in 1980 he was instrumental in seeing the purchase through smoothly, whilst also seeing the wisdom in becoming a shareholder. At first he took on the role of financial director, becoming the chairman and managing director in 1986, a task which Clive likens to 'being in charge of the total logistics package'.

Bernard, a Lancashire native, likes to describe himself as an ex-accountant, rightly so when one considers the huge responsibility involved in directing such an extensive operation, and he sums up his job as being 'almost a referee', giving people their heads – within the framework of company policy – and creating an atmosphere where the customer is king. That the policy works there can be no doubt, for with a field force of 28, coupled with their own agronomists, technical experts and back-up staff, together with distributors of their Mascot range, Souters, Spray-Chem, GCSE

(Germany) and Lindsay's, they are most certainly major league players in the sports and leisure business.

I like to dig a little in these discussions and was curious to learn more of company philosophy, the thinking behind the doing. Bernard was not unhappy with my suggestion that they are the big fish in the little pond that is the sports and leisure industry. 'In the manufacturing context', he told me, 'I may draw a parallel with Marks & Spencer. We know where to go to get our own name brands manufactured, made to our own specifications, utilising ideas that we have devised and perfected. By definition I suppose we are relatively small in global terms but big in our field. Whether a client spends £200 or £200,000, the same philosophy to total service always applies'. Clive chips in – 'We are big enough to say to the major world-wide manufacturers, we will be your vehicle for new products in the marketplace, we'll give you coverage in Britain and Europe. Big or small, the thinking behind Rigby Taylor is one of professionalism, of really caring about individual needs. We can concoct a one-off cocktail, package a special mix, as we have done just recently for an environmentally sensitive area, we're quite unique in that situation. We're different from normal distributors, we search for products that will fit a real need in the market place, we have our own technical staff who trial, test, write labels – everything that is necessary to bring fine products to the end user'.

If Bernard is the referee, Clive Williams, Rigby Taylor's sales director, is certainly the team coach. He's been in the business for what seems like forever, beginning his career as an accountant though soon realising that a sales career was his forte. He cut his teeth with the Murphy Chemical Company, working through the sales ranks and ending as their general manager, following this with a spell at May and Baker in their garden products section before joining Rigby Taylor in the spring of 1989. I think of him as 'the happy fella', indeed both he and Bernard I see as a jovial twosome who know the importance of communication. They talk together; campaign together; laugh together, get things done together – they're kindred spirits.

The 'happy fella's' task sounds simple enough, but it is a huge one none the less. His is the task of training and moulding the sales team, ensuring that their technical abilities match their selling skills. He coaxes, motivates, inspires. He's hugely proud of his sales force, especially of their high level of technical knowledge. Both in the field and the sales office the emphasis is always on being recognised as experts. ■ 46

'Customers won't accept the advice of someone they don't trust'

45 → All are BASIS trained, constant updating in the light of new technology their way of staying ahead. Clive's thinking is summed up when he says 'customers won't accept the advice of someone they don't trust. Most of our selling is done by giving advice, therefore the advice must be utterly believable, true and honest, the client must believe in the man'.

Clive's a countryman at heart, never happier than when pottering in his lovely garden in the Cambridge village of Hardwick or when taking aim with a shotgun at clay pigeons, his second love. For all that, he covers 50,000 business miles a year in his car, so he must have some affection for the motorway system! He and Bernard are like twins when they talk of work.

To some this may be a dread disease, but to them it's a highly enjoyable experience from which they both get a positive 'buzz'. Bernard says that when he gets to his desk the adrenalin starts pumping and both liken their work to sport, a game they'd rather be winning than losing!

No interview would be complete without some discussion on the BIGGA connection. Rigby Taylor have become Golden Key supporters for one simple reason, they believe in the education of greenkeepers! As an investment in the future both Bernard and Clive see BIGGA as central to their thinking: they like their company to be involved both at section and region level and are glad that this new

way of saying thank you can be registered now on a national scale.

Asked what they would like to see for the greenkeeping profession if they could wave a magic wand, their reply in unison was for a greater awareness at club level – members, committees and green chairmen alike – of the professional qualities involved in caring for such a valuable asset as a golf course – the assets are massive, the recognition should be likewise.

Above all, they enjoy dealing with 'our' profession, expressing the view that it is populated by nice people with nice attitudes. From two nice people with nice attitudes, that's a very comforting statement.

AROUND THE GREEN

Keeping in touch with news and comment from the regions

SHEFFIELD

A Happy New Year to you all! What a marvellous Christmas dinner we all had at Wortley Golf Club. Our thanks to Rigby Taylor for sponsoring the event and providing the prizes, also to Rigby Taylor's Brian Booth, a very popular trade member whose support for BIGGA is very much appreciated. Thanks also to Barry Heaney for arranging the event and presenting us with a superb course (as always), and to Wortley GC for allowing us the courtesy of their course.

Congratulations to all the winners and don't worry, Barry Heaney is taking stock of your handicaps!

February Lecture *

We are again privileged to have Mr Peter Greenhough, captain of Brough GC and a member of the R&A Rules Committee, to talk to us on the Rules of Golf. As examples, do you know why you cannot go back to retrieve a forgotten club, or why you cannot start a match anywhere you like, even if you both agree to start on the eighth tee? Please bring your questions for Peter to answer – it will be an evening not to be missed.

March Lecture*

A trip to the GEM Fertiliser factory is planned – limited to 30 greenkeepers. Please contact me on 0298 813374 if you are interested – we are arranging a coach and Gem are providing lunch – please book early.

April Lecture*

Howard Evans, (Howard Evans Financial Services), will talk to us about pensions, mortgages or any other financial problems we may have. Howard visited my club recently to advise and arrange pensions for our green staff, and I was very impressed with the professional service he offered. Nothing was too much trouble for him to explain, and we all know how most of us struggle with gobbledegook jargon. Please pose any queries or questions

you may have on matters financial that you do not understand. Howard will also be holding a private clinic for any confidential matters.

* Please note that all lectures are held on the first Thursday in the month.

JANE RYAN

DEVON & CORNWALL

Happy New Year to you all! China Fleet G&CC was the venue for our AGM, held on Wednesday 11 November. The morning's golf was a foursome competition for the Toro Trophy, played over China Fleet's excellent new course. Our non-golfing members were treated to the customary 'course walk' by course manager Richard Shapland, who I hear had a few sleepless nights before our meeting. After lunch the prizes for the Toro Trophy were presented by Joe Turner of Lely and Alan Dommett of Devon Garden Machinery to: 1st A Woolnough (Teignmouth) & R Whyman (Bude) 29pts. 2nd D Manley (Mullion) & C Miles (DGM) 27pts. 3rd T Farkins (Dartmouth) & G Tamblin (Mullion) 26pts. Our thanks to Joe and Alan for donating and presenting the prizes, also many thanks to Richard Shapland, who had the course in superb condition and to China Fleet G&CC for allowing us the use of their excellent facilities. The section AGM followed, opened by our chairman, Bill Pile.

Agenda & Minutes

1) Opening of the meeting.
2) Approval of last year's minutes: Proposed by D Parr, seconded by W Potter - Approved.
3) Financial report: the balance sheet showed a slight loss of £15.82 on the previous year, which now stands at £868.63. The approval of the balance sheet was proposed by G Child, seconded by T Pipe - Approved.

4) Secretary's report: The secretary thanked all members for supporting the section in such large numbers over the past year, also mentioning our two new meeting sponsors: Avoncrop (February) and C.R Willcocks (Guest Day). Thanks were expressed to our main Iseki dealers, Devon Garden Machinery & PJ Flegg, who once again provided breakfast and travel to the 1992 Iseki final.

5) Chairman's Report: The chairman opened by congratulating Tony Gooch, head greenkeeper at Torrington GC, on being runner-up in the 1992 Toro/PGA Student Greenkeeper of the Year competition. The chairman also congratulated Gordon & Marion Child and the regional board on their continued success of Westurf, which is now the premier turfcare show in the south west. With the success of Westurf, members were offered an excel-

lent package to attend BTME, and this was very well supported. The chairman further reported that membership had passed the 100 mark and asked all members to promote our Association to those greenkeepers who haven't yet joined. On closing he thanked all our trade members for their continued support.

6) Election of Officers:

i) Chairman – B Pile. Proposed T Pipe, seconded J.Mills – Approved.
ii) Secretary/Regional Board member – R Whyman. Proposed G Child, seconded B Summers – Approved.
iii) Vice-Chairmen. J Mitchell, S Redman and B Summers were all re-elected en block.
iv) Vice President- A. Dommett. Proposed G Child, seconded T Pipe – Approved.

v) Any Other Business – Suggested venues for 93/94 were: Oct: Tehidy. Nov: Torquay. Dec: (AGM) Okehampton. Jan: Fingle Glen (section seminar). Feb: Trevoze/Thurlestone/Looe. March: Padbrook. July: Launceston (guest day). B Mitchell asked if the committee could look into a less expensive menu for lunch at meetings, so that some of our younger members could afford to attend. The venue of our Christmas meeting was also raised, as numbers were limited to 80 at Okehampton. After some discussion it was agreed to keep this venue,

as Oakhampton GC always make us very welcome.

Gordon Child ended by congratulating and thanking the committee and secretary for running section affairs so efficiently.

RICHARD WHYMAN



SOUTH COAST

Our winter lecture programme got off to a good start in November, well attended by both members and guests. Our speaker, Alan Betts from the Forestry Commission, gave an illustrated talk which included details of grants which are available when planting woodlands.

On 3 February our guest speaker is Jim Arthur, who will be talking on 'Commonsense Greenkeeping!' In view of the expected large audience, the venue will be at the Dorset College of Agri- → 48





BUY WITH
CONFIDENCE
- ALL BIGGA
MERCHANDISE
IS ENDORSED
FOR QUALITY
AND VALUE
FOR MONEY

Get Smart!

...on
Stand
C15 at
BTME

Start the New Year in style with quality BIGGA merchandise – specially selected for the greenkeeper who takes pride in his appearance and appreciates value for money. But don't just take our word for it – the full range will be available on the BIGGA Stand, C15, at BTME in Harrogate. Come along and see us at the show of the year – and take home more than just memories of a great event!



£87⁹⁵ Inc. P+P

Be proud of your profession with a BIGGA Blazer. This high quality garment is recommended by the Association and can be worn on any occasion when the image of a professional greenkeeper is all-important. Supplied complete with embroidered BIGGA logo, this is an investment which will provide many years of service.Order No. B16.

BIGGA TIES – £4.50

Available in Navy (as picture), Light Blue or Green

GLENMUIR SWEATERS

A simply superb item of clothing – and suitable for a man or a woman! These quality sweaters come in a variety of sizes and colours:
Sizes: 36" – 50"
Colours: Navy, Pansy, Black, Claret, Oxford Grey, Royal, Crimson, Light Grey, Peacock, White, Blue Mist, Natural, Bottle, Emerald, Azure, Blue, Carmine, Helio.

Order No. BO1£27.95

**YOUR CHEQUE
WILL NOT BE
CASHED UNTIL
YOUR ORDER IS
DESPATCHED**



BADGES

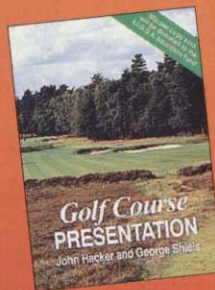
Blazer badges
(Order No. B09) £11.95
Lapel badge
(Order No. B14)£2.45



Try a BIGGA Cap at a fantastic price of just £5.95 – that's a huge 35% off the normal price! Limited stocks. Colours: Navy, Beige, Black, Maroon.

BOOKS – catch up on vital reading

Manual on Golf Course Construction, Turf Establishment and Cultural Practices (James Beard)£22.00
Code of Practice for the use of Approved Pesticides in Amenity and Industrial Areas£12.00
Specifications for a Method of Putting Green Construction, written by members of the USGA Green Section and edited by William H Bengeyfield£2.50



Golf Course Presentation by John Hecker and George Shields

48 pages packed with a realistic and practical approach to this vital topic. Thought provoking and written by two leading independent agronomists. **Golf Course Presentation** costs £7.95. From each copy sold, 50p will be donated to the Greenkeeper Education & Development Fund.

"Presentation is one of the most important features for the staff to devote their time to and this booklet is full of valuable advice."
– Jack McMillan.

KEEP OUT THE WET WEATHER

RAINSUITS

Limited Stock
£65
Order NOW

BEST EVER PRICE: DON'T MISS THIS ONE!

Here's something to appreciate in the bleak mid-winter – these superb rainsuits are the ideal outdoor garments, manufactured by ProQuip exclusively for BIGGA members. These quality rainsuits are available in smart silver and navy and are supplied complete with BIGGA logo. They are guaranteed to keep the rain out, are made of a lightweight fabric and are soft to handle. At this best-ever price, we have only limited stocks: in Men's style Large (44/46") and Extra Large (46/48"). For women, size 16 and 18 are available.



ORDER FORM

Place your completed order and cheque made payable to BIGGA in an envelope and post to: BIGGA, Aldwark Manor, Aldwark, Alne, York YO6 2NF.

Ref No.	Product Description	Colour	Size	Quantity	Price

Name:

Address:

*Prices are inclusive of postage, packing and VAT. Photocopy this form, or use a plain sheet of paper, if you don't want to cut up your magazine.

46 → culture, Kingston Maurward. The college is situated approximately two miles east of Dorchester. Jim's talk will commence at 2pm and refreshments will be available at the conclusion of the meeting.

Once again your support for these meetings is vital and both your committee and I look forward to a good turn out by the 'troops'.

BOB DENNIS

KENT

It is good to report on the outstanding success of the Emergency First Aid course, held at the Weald of Kent GC, on 18 November. Although we had originally allocated 15 places, we had to include two more on the day, and such was the response to our mail shot that another course looks likely in the near future. The course was excellently presented by Ken Bick, Medical Training Services, and was a thoroughly enjoyable way of learning some simple, basic principles that one day may save a life. Although we are all now armed with our printed notes and, hopefully, our soon to be awarded certificates, micro surgery and transplant surgery may have to wait a few more months. Ken pointed out that we could perhaps try a bit of brain surgery on some of our golf club members, perhaps beginning with those on committee! Those in attendance were also very impressed by the venue, the Weald of Kent being an excellent example of what a new and modern golf facility should be when properly thought out and managed.

My personal thanks go to John Rootes and David Vidler of Mid-Kent for trying manfully to resuscitate my car at the end of the day, which appeared to have slipped into a comatose condition in the wet and windy car park. I can report that a 'high powered' back arrived an hour later, not in the shape of a paramedic, but a wet and tired RAC man. Also thanks to the members and staff at the Weald of Kent for making my unexpected stay in the clubhouse so pleasant.

I suppose I can now finally report on how our lone Iseki finalist fared in last summer's final at Coventry. I could sum it up simply by saying 'none to well', but this would not be in keeping with the tradition of tall golfing stories or of Nigel Stapley's equally long excuses. Apparently his problems started on the practice day, when heavy rain, or was it a freak monsoon of epic proportions, prevented his early arrival at Coventry and allowed him to complete only nine holes of practice in the late afternoon. However, Nigel still maintains at this point that he was playing the best golf of his life, confident of a high finish. Problems continued that evening with the 'chronic irresponsibility' of Iseki in providing excellent hospitality to competitors by way of a sumptuous meal and the odd drink. Although determined to show restraint, with the final commencing early the next morning, Nigel assures me that his defences crumbled and he was wickedly led astray into an evening of excessive merriment and over indulgence by two of our northern greenkeeping colleagues.

Came the dawn, Nigel found himself slightly the worse for wear and suffering a chronic hangover. The format of the final again did not favour poor Nigel, with nine holes played in the morning, followed by a full round after lunch. The morning nine, played in something of a blur, was a surprising success, still leaving him in contention... but as the effects of the alcohol began to wear off after lunch the wheels also fell off Nigel's golfing wagon. I need say no more – the result was a mega, nay, three figure disaster. (Only kidding Nigel, you did very well and went much further than the rest of us in the competition).

PAUL COPSEY

NORTH WALES

We held our first winter seminar at Northop College of Horticulture on 18 November, with a very good turn-out by the greenkeepers. First to the platform came Mr David Golding, BIGGA Education Officer, who explained the role of BIGGA, the basis and format of the Greenkeeper Training Committee, and NVQs. David Jones of Whitbread Breweries was next, speaking of the reconstruction of sixteen greens and tees at the Forest of Arden Hotel G&CC, Coventry, ready for the next Murphy's English Open in August. Nick Park of Lindrick then spoke on the document 'The Way Forward', explaining

AROUND THE GREEN



how it came about and where it was going. At this point we decided to have a break, allowing members and guests to stretch their legs and air their views.

After the break John Hacker of Sports Turf Design (NW Ltd) spoke on greens construction, followed by Derek Green, course manager at Royal Liverpool, on the preparation and organisation that went into the 1992 Curtis Cup, a winning formula if ever I saw one, (and not a mention of Dry Patch, very strange). On behalf of the North Wales section I would like to thank all our guest speakers for a very interesting and educational afternoon.

An important date for your diary is 11 February, when the STRI will be holding a seminar at the Welsh College of Horticulture. Please come and support us and bring along your green chairman or club secretary – all will be most welcome.

Congratulations to P Gabriel (Curzon Park GC), J Cheung (Caldy GC), and A Heslop (Oaklands), all of whom are moving to Cardon Park GC, the latter as deputy head.

Any member requiring further information on section affairs may call me on 0248 713490.

DAVID PROCTOR

AYRSHIRE

Well, I'm back, this after premature reports of my defection to the 'deep south'. I'm writing this during yet another wet and windy day, a day which seems almost the norm since July last, leaving many of the Ayrshire and Galloway courses looking like boating lakes. Several of our hillier courses could even be used as ski runs, due to a severe increase in the 'squidge' factor, and broken arms and legs are becoming common – however, on with the report.

The section AGM was held on 26 November, with a reasonable turn-out and, for a change, some welcome new faces. Derek Wilson from Irvine Bog-side GC was appointed chairman for the next two years, Derek nominating Ian McNab from Dumfries and County GC as his vice-chairman.

A strong plea was made for all members to seek out and encourage many more greenkeepers to join our section of BIGGA, the feeling being that there are still far too many greenkeepers unaware of the benefits of membership – this in such a strong golfing area.

Congratulations to Mr & Mrs Ian McNab on the addition to their family of a son, Duncan Gordon, also good luck to St Nicholas greenkeepers, Donald Kerr and David Shanks, on their sponsored parachute jump in aid of cancer research. Our best wishes to Kyle and Carrick D.C. on taking over the role of greenkeeper training in our area, and finally from myself and all members of the Ayrshire committee, we hope you enjoyed a merry Christmas and we wish you all a 'guid new year' in this great industry of ours.

DUNCAN GRAY

EAST OF ENGLAND

The choice of the Toft Hotel GC as the venue for the Lambs Lawnmower Trophy proved an excellent one. The course, built on farmland in 1970, has matured into a real test for golfers, with the natural contours of this 'anything but flat' part of Lincolnshire having been used to good advantage.

To the owner, Mr Derek Lees, go our thanks for allowing us courtesy of the course, with personal thanks to Graham Dolan for making the arrangements. The evening meal proved to be one of the best we have ever experienced.

Robin Lamb joined us for the golf and presentation of prizes, which went to eighth place. The trophy winner was a surprise, as he had to search for his clubs the night before, it having been so long since he played. Nevertheless, Roy Harrison from

Stoke Rochford proved a popular winner, with the long straight driving of David Hornsey taking him to second place and Mick Key placing third.

On 25 November the Regional seminar was once again well organised by 'our' man, Roger Willars, and ably chaired by our section chairman, Graeme Patrick. The turn-out from our section was rather poor, with some members taking the view that Warwick is a long way to travel – but my own feelings are that the speakers get better each year and it is an event well worth making the effort to attend. On that score, the talk is of a venue nearer to home for 1993, so let's hope for a better show from the East of England section members.



On a personal note, I shall be retiring from my secretarial post at the section AGM. To all those people who have helped me – sincere thanks.

COLIN SWINGLE

CLEVELAND

The Cleveland AGM was held at Darlington GC on 17 November with 26 members present. The previous year's minutes were read and accepted, these followed by the report of chairman, Harry Lees. The regional report followed from Ian Holloran, who was especially thanked for his hard work. Secretariat and treasury reports were given by Roger Shaw, the secretary being the man who always gets the hard work. Roger is a 'worker' and has kindly indicated his willingness to continue in the post, which was a great relief to us all! Stan Shotton stood down from committee and Keith Lough (Beamish GC) was newly elected.

Ian Holloran congratulated Ian Harrison, head greenkeeper at Darlington GC., on reaching the finals of the ICI Premier Greenkeeper of the Year, Ian replying by saying that he was delighted to be representing Cleveland in this prestigious competition.

George Malcolm proposed a vote of thanks to the section for their support when he received his plaque, presented to Middlesbrough GC, in recognition of George's service and for the club's generosity in allowing George time off work during his term of office as national chairman.

The golf match against the North East section at Slaley Hall GC, near Hexham, was won by the North East by a margin of four to one. Thanks to Robert Bell at Slaley for having the course in such beautiful condition and to the club for the courtesy extended to us all.

BRUCE BURNELL

MID ANGLIA

The AGM of the Mid Anglia section was held on 25 November at Arkley GC, Barnet. The meeting was preceded by nine holes of golf and 20 members took the opportunity to play this lovely nine hole course. Many thanks to Ronan McKeown for organising tee times and arranging food, this in addition to presenting the course in fine condition, especially the greens, which were excellent.

The AGM was attended by some 30 members, including representatives from the trade. These were thanked by our chairman, John Wells, for all their support throughout the year, especially at our golf events. Secretary Gerald Bruce reported an increase of 30 new section members over the past 12 months. The treasurer's report showed a healthy balance of £2333 at 31 October 1992.

Our match secretary, Chris Brook, submitted his report and drew particular attention to a few problems involved in the sending out of competition entry forms. Although forms were introduced for the Spring Tournament at Verulam, some members are still returning entries far too late. It was agreed for 1993 that a closing date will be published and strictly enforced, all late entries being returned. This will make Chris's job easier and enable him to inform clubs well in advance of numbers attending, details that most clubs now demand as a matter of course. Please help all concerned by returning entry forms on time!

The following officers were elected: Chairman, Paul Lockett. Vice Chairman and Match Secretary, Chris Brook. Secretary, Gerald Bruce. Treasurer, John Wells. Committee members, Ronan McKeown, Richard Saunders and Stewart Boyes.

Our thanks must surely go to Les Wakeril, our retiring treasurer, for all his hard work and support over the many years that he has been associated



PAUL COPSEY

PAUL COPSEY

PAUL COPSEY

PAUL COPSEY

PAUL COPSEY

PAUL COPSEY

PAUL COPSEY

PAUL COPSEY

PAUL COPSEY

PAUL COPSEY

PAUL COPSEY

PAUL COPSEY

PAUL COPSEY

PAUL COPSEY

PAUL COPSEY

PAUL COPSEY

PAUL COPSEY

with our section.

A few changes in competition format are likely in 1993. It was suggested that the Spring Tournament be changed to 36 holes, the Autumn Tournament to 18 holes. The Lodgeway Fourball will be removed from the Autumn Tournament in order that it may be played over a top class course, thus allowing members to watch the final. In addition, the Texas Scramble could be moved from South Beds, as we have played there for the past eight years. If any members can offer their course for the 1993 Texas Scramble, please contact Gerald of myself so that the matter may be given consideration.

All members should have received a fixture list for 1993. If you are not in receipt of such a list, please contact Gerald.

Finally, the question was posed at the AGM, 'could more material be included in this column'. I would be grateful for any contributions which members think worthy of inclusion. Either 'phone me or, better still, put pen to paper and send contributions to me at 72 Russell Drive, Ampthill, Beds. MK45 2TU.

PAUL LOCKETT

SURREY

To begin, may I wish every member a Happy New Year. Please do not forget to pay your BIGGA subscriptions and make a concerted effort to encourage all new members of your staff to join the Association.

We had a very good attendance at our first winter lecture, held at Walton Heath Artisan's clubhouse. We thank them for the use of their facilities. The lecture was on 'First Aid on the Golf Course', given by Neal Harrison of the Ambulance Service. Neal gave a most interesting lecture with demonstrations of basic first aid skills and resuscitation. Let us hope that some of our greenkeepers will now go forward to take a full 'Health and Safety First Aid at Work' course, progressing to become recognised 'first-aiders' at their respective clubs.

The next winter lecture is on 14 January at New Zealand Artisans clubhouse, the presentation being given by the company, Envirogreen.

Congratulations to Brian Turner and his lady partner on winning the Worpleston Mixed Foursomes.

If you have any contributions for this column, please contact either Roger Tydeman or myself.

DAVID ANDREWS

MIDLANDS

During the winter period we will be running two lectures and a trip to Ransomes. The first lecture will be held on 14 January at Walsall GC, starting at 5.00pm. The speakers will be Andy Cole from the STRI, talking on advisory visits, followed by a representative from British Seed Houses (who will also provide refreshments during the interval).

The second lecture will be held on 26 March at Telford G&CC, starting at 1.30pm. Representing Oakleys, the local Jacobsen dealers, will be Mr E Simcox, his talk centred on machinery maintenance. The second speaker will be Carl Crome, whose talk will be on the Envirogreen service and how it works. Following the lectures, refreshments will be provided by Oakleys and Jacobsen.

On 24-25 February we are running a two day trip to Ransomes, the cost being £20 per person with numbers limited (probably) to twenty. If you would like to go, please contact Ivor Beetlestone on 0952 50509. Finally, may I wish everyone a prosperous New Year.

DEAN CLEAVER

SOUTH WEST

'Who'd be a greenkeeper?'. That must have been the question Bob Burkin, head greenkeeper at Bath GC, was asking himself last month.

One moment everything is fine, the next moment half his staff hand in a weeks' notice & leave. To make matters worse Bob contracted a nasty cold which led to an almighty Asthma attack, and just when he thought things couldn't possibly get any worse, the South West Section turned up for the Maxwell Hart Autumn Golf Tournament & AGM Beat that! Seriously, we all wish Bob our best for a speedy recovery and hope that his staff problems are soon resolved. It was, by the way, sheer coincidence that the mass exodus took place, and had

AROUND THE GREEN



nothing to do with either Bob or the club.

On to the Tournament.....The day dawned fine and bright, but it was not to last and several people, myself included, were completely caught out as the temperatures plummeted and the torrential rain arrived. Who'd be a weather forecaster either, come to that.

Despite the gruesome conditions, there were some very good scores returned, (and some very bad ones) none better than Maurice Pearce, who won with the best score of the day, an almost unbelievable 40 points. The full result was: 1st M Pearce (Wells GC) 40 pts. 2nd N Wilson (Filton GC) 39 pts. 3rd D Eves (Painswick GC) 36 pts. 4th C Fudge (Tracy Park GC) 35 pts.

Many thanks to Bath GC for their hospitality, to the stewardess who looked after us so well and to all the companies that so generously donated prizes. Our major sponsor of the day was Maxwell Hart, other sponsors being Avoncrop Amenity, Rofey Bros., Rigby Taylor, County Mowers of Witney and ICI Professional Products. Thanks to you all.

At the AGM the election of officers was as follows: Chairman, John York. Vice Chairman, Peter Cox. Secretary, Paul Worster. Match Captain, Robin Greaves. Vice Captain, John Kane. Liaison Officer, Robin Williams. Regional Board Officers, Ivor Scoones and Robin Williams.

Handicaps

All members are reminded that they will need an official handicap certificate from their club in order to gain entry into Association events in 1993. Only in the case of members without a home club will certificates be provided. This is a direct result of blatant dishonesty in the past at certain events, the committee's view being that members of this section will at all times display honour and integrity when representing themselves or their section.

The same applies to cases of card abuse. If the privilege of courtesy golf continues to be abused it can only be a matter of time before such privileges are withdrawn entirely.

The committee wishes to congratulate Guy Woods, both on his excellent paper presented at the recent Cannington College seminar and on his appointment as deputy head greenkeeper at Castle Combe GC.

Pesticide Application Training, First Aid Training and Training in the Safe Use of Chainsaws will continue to be available in 1993, as will COSHH assessments, supplied by our resident expert, Mr Noel Stevens. Further details are available from the secretary on 0285 651908.

With section membership now standing at 169, the work of the officials, particularly the secretary, can be made a lot easier with a little co-operation from all.

The committee wish all members a Happy New Year, with good golf and good greenkeeping in 1993.

PAUL WORSTER

WEST SCOTLAND

The section's autumn outing was held at Hags Castle GC on 23 September. It must be a true saying that the sun shines on the righteous, for this must have been the first dry sunny day for a month (that guy St Swithen has a lot to answer for) and it is for that reason that a special vote of thanks must go to the course manager, John Crawford, for having the course in such good 'nick'. Thanks also to Hags Castle GC for the courtesy of their course and to their secretary, Ian Harvey, who joined us on the day and stayed to present the trophies and prizes in the evening.

The day was well supported by members, trade and visitors alike, and, for the record, the placings were as follows: Scratch (Austin McCauslin Trophy) AJ Bulloch (Mount Ellen GC). 1st class

(Richard Aitken Trophy) 1 - G Kerr (Gleddoch House GC), 2 - S Ballantyne (Torrance House GC), 3 - A Connell (Cawder GC). 2nd class (Scottish Grass Machinery Trophy) 1 - D Montgomery (Cawder GC), 2 - G Miller (Cardross GC), 3 - S Perston (Renfrew GC). 3rd class (Souter Trophy) 1 - A McDowall (Torrance House GC), 2 - C George (Lenzie GC), 3 - N Hendry (East Kilbride GC). The New Members Prize was won by D McLaren (Linn Park GC) with a scratch score of 72, the Trade Prize by Kevin Brunton of Souter's of Sterling, and the Visitors Prize by S McDonald of Refrew GC.

The section annual dinner was held at the Admiral Restaurant, Glasgow, and was again well attended. Thanks must go to our guest speakers, Sandy Sinclair of the Lanarkshire Golf Union, Dan McCann, past captain of Crow Wood GC, and Elliott Small, the BIGGA regional administrator for Scotland. Also thanks to our friends in the trade: A M Russells (Toro), Stewarts of Edinburgh and Scottish Grass Machinery for donating prizes for the raffles.

The section AGM was held at Renfrew GC on 2 December, running smoothly under new chairman Drew McKechnie (Douglas Park GC), who handled his first task quite admirably. Also held at Renfrew GC was a course rating evening, in the shape of a slide show and talk given by Bill Mitchell of the Renfrewshire Golf Union. - thanks Bill, for a very informative evening.

Cecil George, our education administrator, has arranged several winter seminars, some of which will have already taken place, e.g. A Question Panel at Langside College on 30 November, with students from Langside College firing questions at a panel of experts made up from the greenkeeping fraternity. On 1 December a talk was given by Paul Miller, assistant agronomist with Souters of Sterling, on 'Sportsground Drainage'. On 26 January a talk will be given by Ian Bridges of Jacobsen on 'Supplying Sports Turf Equipment', and on 23 February the ICI representative, David Morrison, will discuss 'Developments in Environmental Management in the Sportsturf Industry', both these to be staged at Langside College.

Finally, a big thank you to everyone who has supported the section throughout 1992 - I take this opportunity to wish you all the best for 1993.

GORDON KERR

NORTH WEST

The North West AGM, held at Bury GC on 25 November, was well attended with 28 members present. The evening began with a talk given by Clive Heginbotham of ICI Professional Products on 'Turf Nutrition and Diseases'. This was very well presented, with slides and plenty of good sound advice, followed by a question time that might have gone on all night if time had allowed. I thank Clive for his time and advice.

Following some light refreshments, the AGM took place. In addition to the existing committee being re-elected for a further year, two members were voted on to committee, the full committee complement for the NW being: Chairman, W Merritt, Vice Chairman, P Pearce, Secretary, B Cross, Treasurer, B Moss, Committee members: D Berry; N Potter; S Harthorn; H McAddey and C Sheehan.

The next lecture, on Wednesday 20 January at 7pm, will be given by Pat Murphy, the Northern section secretary, on 'Golf Course Maintenance and Construction of a Green'. In addition, Anthony Wilde of Acre Landscapes will talk on 'Trees for Golf Courses'. Please make every effort to attend.

A couple of days before the AGM I rang Bill Merritt, the NW chairman, to arrange transport to Bury GC. He told me that he would be going but would have to travel in my car, as he had run into a 'give way' sign and was suffering from whiplash and a cut head. I enquired if the car was badly damaged, and he replied 'No, I was jogging at the time!' I think Bill had better take notice of 'give way' signs in future.

I have been informed that Graham Teasdale is not in the best of health at the moment, so we send him our best wishes for a speedy recovery. Any news, views or ideas - please contact me on 051 724 5412.

BERT CROSS

NORTH SCOTLAND

Fourteen months of meetings, correspon- ➔ 58

Buyers' Guide

The most cost-effective way of reaching readers of Greenkeeper International. Simply ring Bill Lynch on 091 413 7218 or Carol Dutton on 0207 570117 and ask about an alphabetical category listing: the cost starts from the equivalent of under £23 per month

Aeration

AERATION & DRAINAGE SERVICES



For Hire: Hydroject, Verti-Drains and Turf Conditioners, etc.

Contact: Paul or Lesley Wright, Aeration & Drainage Services, 48 Brightland Road, Eastbourne, East Sussex BN20 8BE
Tel: (0323) 411660
Mobile: (0860) 838241
Fax: (0323) 411980

THE EASY WAY HIRE EQUIPMENT FOR YOUR COMPACTION PROBLEMS

1.5mtr GREENS VERTI-DRAIN
2.5mtr OUTFIELD VERTI-DRAIN
TORO HYDROJECT 3000
TORO FAIRWAY AERATOR
TRILO VACUUM SWEEPER
TORO GREENS HOLLOW CORER
SHELTON SAND GROOVING
CORE PULVERIZATION
FAIRWAY SCARIFICATION WITH VACUUMING

Contact: David Stephenson, D&E Turf Maintenance Ltd, St John's Schoolhouse, Central Parade, SHILDON, County Durham DL4 1DL Tel/Fax: 0388 608620
Mobile: 0836 376944 • Evenings: 0388 772844
Working within BS5750 towards total quality

COMPACTION? POOR DRAINAGE? POOR GROWTH?

Whatever your soil problem we can help. Call C&P Soilcare Ltd (Terralift™)
Tel/Fax: 0449 741012

Aerators

AERATORS

Problems with dirty water or algae bloom? Let Otterbine clean-up your lakes and ponds.

The world leader in water quality management.

Available from leading irrigation companies. Full details from:

Golf Course Services

6 Stuart Road, Market Harborough LE16 9PQ
Tel: 0858 463153 ♦ Fax: 0858 410085

All Weather Walkways

ALL WEATHER WALKWAYS

Limit turf damage with a natural woodfibre walkway.

- Free draining
- Soft and quiet tread
- Engineered particle size
- Blends into the landscape
- Expert construction advice

Dormit

For further information please call us on Cirencester (0285) 860781/2

Arboriculture



- Tree Spade Hire
 - Semi Mature Trees supplied
 - Mulches supplied
- Ring for colour brochures

Iver, Bucks, SLO 9LA
Tel 0753 652022
Fax 0753 653007

SPOT THE SYMBOL COMPETITION

CASH PRIZE
£50
TO BE WON

★ IT'S NEW! ★ IT'S FUN! ★ IT'S FREE!



Here we go with another chance to win a cash prize of £50 in this fun, FREE and easy to enter Greenkeeper International Competition!

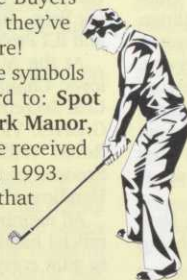
All you have to do is study these three symbols, of the BIGGA logo, the golfer and the happy greenkeeper. Now look through the ads in the Buyers' Guide section and spot them - they've

been reduced in size, but they're there, somewhere! Write down the names of the three ads where the symbols are located and send your entries on a postcard to: Spot the Symbol Competition, BIGGA, Aldwark Manor, Aldwark, Alne, York YO6 2NF, to be received by first post Thursday January 28, 1993. The first correct entry drawn after that date will win £50. It could be YOU!



Enter today - and spot the symbol!

Judges' decision is final. Not open to BIGGA staff.



Because of the extended deadline last month, to cater for the Christmas mail, the winner of December's competition will be announced, along with the winner of this month's competition, in the February magazine. Will it be you? Watch this space!



All sizes of tree moving machines available for purchase or hire. Most machines equipped with flotation tyres. Also massive stocks of Nursery Grown Trees in all sizes.

Contact:

RUSKINS TREE MOVING LTD
Wolves Farm, Wyatts Green, Brentwood, Essex CM15 0QE
Tel: 0277 353436
Fax: 0277 353916
Mobile: 0831 174 704

Artificial Grass

Sports surface technology



- VERDE TEE FRAME: Raised steel platform with fully adjustable legs. Top quality driving surface.
 - VERDE WINTER TEE: Spacious artificial tees. Self install kits for the practical groundsman looking for good value.
 - VERDE DRIVING MATS: Driving range and practice mats. Proven life of over two years on busy ranges. Best quality - Best prices.
 - ARTIFICIAL PUTTING SURFACES
 - ALL DRIVING RANGE REQUIREMENTS
 - DRIVING BAYS FOR CLUB AND HOME: Comprehensive selection of frames & net enclosures. Artificial, sports surfaces and equipment for a range of sport and leisure activities.
- UNIT 25, COWLING MILL, COWLING BROW, CHORLEY, LANCASHIRE, PR6 0QG
TEL: 0257 269069 / 0257 269983 FAX: 0257 261064
PLEASE CALL FOR SAMPLES AND INFORMATION



EXPERTS IN GOLF COURSE AND SPORTS FIELD CONSTRUCTION

SYNTHETIC GRASS TEES & WINTER GREENS

The Limes Telephone: 37 High Street, (0734) 323718
Theale, Reading Facsimile: Berkshire RG7 5AH (0734) 323496

PUTTING PLANS INTO PRACTICE

TEETECTOR TEE MATS

The mat with the guarantee Unique heavy duty golf range and municipal mats.

25mm hand finished woven pile. 20mm shock pad.

Professional galvanised and painted frame. Any size, any shape. Double sided. Free Demo unit available.

Trade welcome. Putting surface.

Contact:

Evergreens UK

2 Extons Units Market Overton Oakham, Leics LE15 7PP
Tel: (0572) 838208 Fax: (0572) 838261



PRO-TEE PRODUCTS

QUALITY TEE MATS & PLATFORMS PRACTICE NETS

HILL HOUSE FARM, MISBROOKS GREEN ROAD, BEARE GREEN, DORKING, SURREY RH5 4QQ
TEL 0306 712998 FAX 0306 712997

Alan Bracey & Son

ARTIFICIAL GRASS TEE MATS & PUTTING SURFACES

from

Alan Bracey & Son Sport Surfaces
80 Station Road, Broxbourne, Herts. Tel: (0992) 468087

UNIVERSAL MATERIALS CO. LTD. The Golf Mat Specialists

UNIMAT AstroTurf

Also Easy Picker Ball Harvesters and Washer
5/7 High Street, Dorchester-on-Thames, Oxfordshire OX9 8HH
Tel: (0865) 341580. Fax: (0865) 341575

Bark



PATHFORM™ Hardwood Chips

Ring for samples and colour brochure

Iver, Bucks, SLO 9LA
Tel 0753 652022
Fax 0753 653007

NATURAL ALTERNATIVE TO PEAT

Bark for Mulching, Walk Chips or Woodfibre for those woodland tracks and walkways between green and tee. Biomulch for large scale economic ground cover. Playbark for adventure playgrounds. Soil conditioners - all 100% organic. Telephone 0666 502711 or write for free colour brochures.

MELCOURT INDUSTRIES LTD

Tetbury, Glos GL8 8JG
Tel: 0666 502711
Fax: 0666 504398

Want help in placing your advertisement in GREENKEEPER INTERNATIONAL?

Call Bill Lynch on 091 413 7218, Carol Dutton on 0207 570117 or BIGGA HQ on 03473 581/2