



a wealth of experience

Kerran Daly is the course manager at Salisbury and South Wilts GC., as well as being one of the select handful who has achieved Master Greenkeeper status. He's a Scot by birth and breeding but with the unusual distinction of having only ever worked on golf courses in the south of England – rare indeed!

Always an active member of BIGGA, Kerran has held various positions within the committee structure, including chairmanship of the Sussex section. More recently he has been elected as the regional board representative for the South Coast section, expressing his main interest as that of advancing greenkeeper education. On that front, Kerran will address the Harrogate audience on the subject of **Computers in golf course management**, with a vow that he will refrain from mentioning *Poa annua*, *Pennecross*, 'The Way Forward', *Fusarium*, Take all patch or any other such taxing subjects, this for a full thirty minutes!



John Millen is the envy of many of his colleagues, a course manager who has achieved a lifelong ambition, that of designing and constructing a golf course from scratch. His course, however, is not one of the umpteen million pound wonders that swallow profit and bruise credibility, rather it is an essentially practical play-every-day layout that will

take heavy traffic, despite its clay based soil. This has been achieved at a cost of just £700,000 and from the very beginning has shown a healthy profit and attracted great acclaim – creditable indeed.

John practices what he preaches and will pose for discussion the premise that **Golf – 365 days a year!** is no pipe dream, rather an eminently achievable target for those who seek to provide year round play on a full course at reasonable cost, coupled with true, firm greens and mud free fairways.



George Barr has much to be proud of, managing as he does the delightful Ham Manor course, undoubtedly one of Harry Colt's finest. At the back of George's mind, however, there had long been a nagging feeling that the eighteenth green at 'The Ham' had somehow not survived in quite the same way as Harry's seventeen other gems, often playing in an uncharacteristic manner. With unbounded enthusiasm and a modicum of guidance from the experts, George photographed the green, took meticulous measurements of every contour and idiosyncrasy and then proceeded to lift the turf and rebuild the entire green to USGA specifications. His talk, **The layman's view on building a USGA spec green** will make fascinating lis-

tening, with the ghost of Harry Colt, I fancy, nodding approval.



Martin Jones started in greenkeeping as a result of summer work whilst studying maths and engineering. During a period spent on the Southend Parks Department course, he decided that his future lay in golf course management. Positions at Saffron Waldon GC and Tadmerton Heath GC followed and he is currently responsible for growing in the prestigious Rees Jones designed Oxfordshire course near Thame.

His paper, **Setting up an American style development in Britain**, will highlight the differences between managing old and new courses and outline the techniques used during the establishment of an American style course.



Jane Ryan is secretary of the BIGGA Sheffield section and the glamorous half of Yorkshire's only husband and wife greenkeeping team, working alongside husband Paul at Abbeydale GC. She is rare in many respects in being not only a player of great merit, having competed at national level against the likes of Laura Davis and Alison Nicholas, but also a qualified greenkeeper with over seventeen years solid

experience and, above all, being foremost amongst the most dedicated of those whose cause it is to further the proud profession of greenkeeping. Speaking for the first time to a nationally assembled group, Jane's subject is one dear to our hearts – **Hold your head up high** – a *cri de coeur* that should not be ignored.



Bob Lupton worked at the STRI for four years before becoming a head greenkeeper, at the tender age of 19, at Baildon GC. After six years he moved to a second head greenkeeping post, this time at West Bradford GC, and eight years later moved to his current job, that of course manager at Cleckheaton, where he has been in charge for some five years. Bob is a high profile BIGGA personality – a lifelong member, currently the Northern region administrator, a committee member of the Northern section and a former chairman, secretary and treasurer. In addition he has also worked on the Turfgrass Advisory Committee and the Askham Bryan College Liaison Committee.

There can be none in the profession who doubt the value of aeration, though his subject for discussion, **Aeration and the golf club member**, will no doubt open up a whole new vista on the thorny problem of keeping the customers satisfied by keeping them informed.



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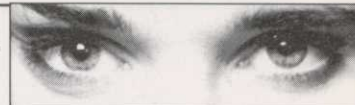
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Guide to exhibitors

Who to look out for...



ADAS - Stand No. A2

Wrest Park, Silsoe, Bedford MK45 4HS
Tel: 0525-860077 Fax: 0525-861813
Contact: A Redrup

The ADAS exhibit will highlight a comprehensive range of consultancy services to enable golf and other sports clubs to maintain and improve current facilities so that usage can be increased and deterioration of playing conditions avoided. ADAS consultancy services are completely independent and objective. Our highly professional team of specialists includes architects, civil and structural engineers, drainage and irrigation engineers, meteorologists, agronomists, ecologists, woodland experts and business advisers. All services are supported by in-house laboratories able to undertake tasks such as pest and disease identification or soil, material and water analysis. We use the latest techniques and equipment such as aerial photography and computerisation.

AGRILAND LTD - Stand No. B4

Blue Roof Farm, Throop Road, Bournemouth, Dorset BH8 0DW
Tel: 0202-532291 Fax: 0202-535224
Contact: L Linehan/T Le Mesurier

Agriland's amenity range is getting well established north of Watford, so here we are in Harrogate for the first time. Our show features Agrimaster, Agricrop, Ferrogreen, Classic Liquid Fertilisers, Multi-Purpose Wetter and Seaweed meal soil conditioner - plus a brand new product never seen in public before. Friends and spies are welcome on stand B4.

AITKENS SPORTSTURF LTD

- Stand No. A46

Unit 18 Moor Lane Trading Estate, Sherburn-in-Elmet, North Yorks LS25 6DX
Tel: 0977-681155 Fax: 0977-684636
Contact: Peter Fell

Suppliers of fertilisers, pesticides, grass seeds, top-dressings, sands, line marking machines and material. Sports equipment, ground equipment tools to the sports turf industry and amenity market in England and Scotland.

ALLEN POWER EQUIPMENT LTD

- Stand No. A28

The Broadway, Didcot, Oxon OX11 8ES
Tel: 0235-813936 Fax: 0235-811491
Contact: Lance Bassett

Allen Power Equipment will be exhibiting the Allen National 68 Triple Mower, a machine operated by hundreds of golf clubs throughout the UK. Plus the Reciprocator and Reciprocating Edger, two machines for cutting and edging in complete safety to bystanders, the operator and the machine. The Reciprocators do away with the principle of high speed blades, and will even cut under water. Also on display will be the Allen Walkover range of sprayers and the Allen Mustang All Terrain Mower, a 42" cut machine that can be used to cut in the most inaccessible areas including steep slopes.

ALLETT MOWERS - Stand No. B42A

60 Burkitt Road, Earlstrees Industrial Estate, Corby, Northants NN17 2DT
Tel: 0536-68950 Fax: 0536-201856

◆ *The Icemen cometh...* News has just reached us that a ten man greenkeeper delegation from the Golf Union of Iceland will be attending the BTME, specifically to see the great progress that has been achieved in machinery and golf course maintenance equipment. Even more encouraging, they plan to attend many of the BIGGA educational workshops and seminars, returning home to put into practice the new techniques and ideas that will come from such exposure.

In a letter to BIGGA HQ, we learned that Iceland has some 40 golf courses, cared for in the main by men who have little or no formal greenkeeper training. Climatic conditions mean that golfers can play only during the summer months, and they are plagued with the well known difficulties of *Poa annua*, moss and other undesirable turf invaders. This is a situation that the GUI plans to tackle and it is encouraging to learn that there are plans afoot also to form an Icelandic Greenkeepers Association, with the GUI seeking guidance from our own Association.

Two Icelandic greenkeepers are currently undergoing formal training, one at Elmwood College in Scotland, the other in Canada. It is from these humble beginnings that fine associations are formed and we are delighted to welcome them to our shores. Lest you think that Iceland is backward in golfing terms, we are informed that Iceland's golfers are the current Nordic Champions, having beaten Sweden, Denmark, Finland and Norway in 1992, under the expert coaching of ex-Ryder Cup player, John Garner.

Contact: David Allett

On display on the Allett Mowers stand will be three machines specifically designed for greenkeepers. The Allett Conqueror is a ride on triple mower for use on tees and surrounds. The machine benefits from hydrostatic transmission and is therefore very manoeuvrable. Unique for a machine in this price range, the Conqueror has individual clutches for all 3 cutting units giving a choice of cutting widths of 78", 57" or 36". The machine is powered by an 11hp electric start command engine with a pressure lubricated system for prolonged use on banks. Also on display will be two pedestrian greens machines. The Tournament incorporates a power driven spiral brush fitted between front roller and cylinder which brushes the turf, lifting any lateral grass, for a much better quality of cut and at the same time it brushes the front roller to keep it clean and so maintain a consistent height of cut. The Shaver is a similar machine but with an optional static brush. Both machines give 180 cuts per yard and a finish which is unequalled.

AMENITY POWER (GRASSBLADES PUBLISHING) - Stand No. B41

Baranite House, 13 Whitehorse Street,

Baldock, Herts SG7 6QB

Tel: 0462-892608 Fax: 0462-490066

Contact: Roland Taylor

Amenity Power is a monthly machinery magazine for everybody involved in the grass machinery and outdoor power equipment industry. For greenkeepers, course managers, club secretaries and green committee members, the magazine provides comprehensive information on grass cutting equipment plus all other machinery used in the maintenance of a course. The information carried in Amenity Power throughout the year is of considerable benefit when those important buying decisions have to be made. Regular monthly features on new products keep our readers abreast of the latest developments, whilst informative articles of a practical nature are designed to help all those who use equipment. Buying, selling or looking for machinery? Amenity Power's classified section is the answer. To make sure you personally receive a regular copy, visit us on Stand B41 where we will be delighted to meet you.

ASKHAM BRYAN COLLEGE

- Stand No. C27

Askham Bryan, York, North Yorks YO2 3PR
Tel: 0904-702121 Fax: 0904-702629

Contact: Nick Bisset

Askham Bryan College is the centre approved by the Greenkeepers Training Committee for the North East and East Midlands areas for all levels. A series of courses have been developed in consultation with the County Golf Unions and Greenkeepers Association in the region. The courses are therefore designed to fit career training at all levels from new entrants to aspiring managers. The courses are offered on a "block release" basis, with accommodation if required. Each course consists of a series of one week blocks spread over the year. Short courses on specific topics can be arranged as required, the college also offers full time and part time course in Agriculture, Horticulture, Gamekeeping, Floristry, Business and Finance, Equestrian Studies and Forestry.

ATTERTON & ELLIS - Stand No. A8

Iron Works, Hamley Road, Haverhill, Suffolk CB9 8QH

Tel: 0440-702312 Fax: 0440-712138

Contact: David Smith

For over 100 years, Atterton & Ellis have led the field with their innovative range of grinding machines. Their market leading EXPRESS DUAL, offering accurate grinding of cylinders, both in-situ and with the cylinder removed, has become the standard for precision grinders today. The 'Professional' model allows an even greater range of cutting units to be sharpened in-situ. Bottom blades get the same precision treatment from the Atterton ANGLEMASTER, a heavy duty bottom blade grinder that features power traverse. Both will be shown at Harrogate - both are chosen by many of the leading golf courses in the UK - both carry the Atterton hallmark of quality, reliability and a personal back-up service that has kept them ahead for over a century.

BAILEYS OF NORFOLK - Stand No. A35

Brick Kiln Road, Hevingham, Norwich,

Who to look out for...



Norfolk NR10 5NL
Tel: 060-548 607 Fax: 060-548 607
Contact: Alan Bailey

Olympian Range of root zone mixes and top dressings. Tested and approved by the STRI, Baileys have a string of testimonials from head greenkeepers and course managers, praising the fertility and consistent growing profile of grasses where they have used Olympian products. Samples of the range and friendly professional advice will be available at our stand. We have millions of cubic feet of rich Black Norfolk Fen Soil – the essential proven ingredient of the Olympian range – sufficient to guarantee customers with the finest quality mixes and dressings for at least two decades.

BARENBRUG UK LTD – Stand No. A44

PO Box 2, Rougham Industrial Estate, Bury St Edmunds, Suffolk IP30 9NW
Tel: 0359-70766 Fax: 0359-71-21
Contact: Michel Mulder

Both British and overseas visitors to the Barenbrug stand at BTME will feel at home as the products they'll find are widely known and used throughout the European Community. To satisfy the entire needs of the golfing greenkeeper, Barenbrug will be displaying many of the highly rated grass seed varieties carefully bred for applications as diverse as the smooth, close mown surface of a green to the high wear resistance and rapid self repairing properties demanded on a golf tee. Amongst the high quality varieties the greenkeeper will be able to examine are: BARCROWN – an exceptional new slender creeping red fescue, BARDOT – a highly acclaimed brown-top bent and BARUBA – an excellent new chewing fescue. These varieties are constituents of mixtures marketed by Barenbrug and widely used both in the UK and across Europe.

BELL IRRIGATION – Stand No. A12B

Everton, Doncaster DN10 5DR
Tel: 0777-817410
Contact: Mr or Mrs Bell

BETTER METHODS-EUROPE

– Stand No. A37

Brantwood House, Kimberley Road, Parkstone, Poole, Dorset BH14 8SQ
Tel: 0202-740142 Fax: 0202-722300
Contact: Richard Horner

Several new items from Better MethodS will be exhibited in Harrogate for the first time. These include a new club cleaner and tools for soil sampling and core removal. Also on display will be a selection of our popular turf care tools and golf course accessories. These will include some large capacity, heavy duty golf ball washers, solid resin tee markers that do not chip or break, plus golf hole cups, cup pullers and setters. The official USGA Stimpmeter, which is becoming increasingly popular with greenkeepers as a reference tool for regulating green speeds is also featured. Call at our stand to see all these items and more and collect our latest catalogue.

BEV GOLF EQUIPMENT – Stand No. B36

Graiglwyd Road, Penmaenmawr, Gwynedd LL34 6EP

Tel: 0492-622309 Fax: 0492-623969

Contact: Brian Evans

To get "something for nothing" these days is just about impossible except when dealing with BEV, the refurbishment specialists. BEV offer to golf clubs throughout the UK, tee markers and all other "on course" equipment, completely "free of charge". This prestigious equipment, is manufactured and supplied by BEV to many courses, both municipal and private with the cost being nil. The benefits to the club are obvious. This year a new range of goods go on display at Harrogate but it will all remain completely "free of charge". Clubs are advised to put in orders for this free equipment quickly as 1993 will be BEV's busiest year so far. "It's all free with BEV."

BLAZON EUROPE – Stand No. B23

24 Badgers Court, Langdon Hills, Basildon, Essex SS16 6AU
Tel: 0268-413798 Fax: 0268-416434
Contact: Richard Fry

Blazon spray pattern indicator is the only non staining colourant for use on turf and non crop vegetation. When added to the spray solution of pesticides, liquid fertilisers, wetting agents and other sprayable turf maintenance products Blazon eliminates spray overlap and excessive use of pesticides, prevents mis-application and will identify at a glance blocked or faulty spray nozzles. Visitors to the Blazon Europe stand will be able to discuss at first hand how to substantially reduce chemical costs, enter a draw to win a free official BIGGA on-course work hat and learn of the new Blazon developments for 1993.

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BILL LYNCH

On Stand C15

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BRACKENHURST COLLEGE

– Stand No. C24

Southwell, Notts NG25 0QF
Tel: 0636-812252 Fax: 0636-815404
Contact: B W Osborne

National Certificate in Horticulture, Greenkeeping and Sportsturf Management – this is a one year full-time course for students wishing to specialise in the Sportsturf industry, the course is highly practical in nature and the theory lessons relate very much to these practical techniques. Also included is tuition in management skills and information technology.

- BTEC 1st Certificate – a one year full-time introductory course into the Horticultural industry for the school leaver, covering a broad based skills learning area and more special horticultural skills modules.

- National Vocational Qualifications – Levels 1 to 4 – Brackenhurst College offers all available options in these industry based horticultural qualifications and is presently working with the greenkeeping industry introducing them into the workplace. Bespoke courses for industry – available at all times of the year from one element of a NVQ qualification through FEPA training, to a

complete skills or amenity management package. Brackenhurst College also offers courses in agriculture, agricultural supply merchandising, food technology engineering, agricultural machinery, floristry and equestrian skills.

BRITISH AND INTERNATIONAL GOLF GREENKEEPERS ASSOCIATION

– Stand No. C15

Aldwark Manor, Aldwark, Alne, York, North Yorkshire YO6 2NF

Tel: 03473-581/2 Fax: 03473-8864

Contacts: Neil Thomas, David Golding, Debbie Savage, Samantha Flint, Sue Gudgeon, Emma Duggleby; *Greenkeeper International*: Bill Lynch, Carol Dutton, David White

BIGGA welcomes all visitors to Harrogate once again. The Association is delighted to be organising the event which, in its fifth year, shows every indication of developing into the largest indoor Exhibition and Educational Seminar Programme throughout Europe. At the BIGGA stand you will be able to obtain all current BIGGA literature and be updated on developments within the Association. Details of membership of the Association will be available and for those so wishing there will be the opportunity to complete applications for membership whilst visiting the stand. Visitors should particularly note details of the Master Greenkeeper Certificate. The award of this certificate will indicate that recipients have achieved the highest standard of excellence within the profession of greenkeeping. Please ensure that you take a copy of the programme for the National Education Conference to be held at the University of Keele from 26-28 March, 1993. An eminent panel of speakers has been assembled with a wealth of greenkeeping knowledge and experience and delegates will greatly benefit by attending at this major three day educational event. The full range of BIGGA merchandise will be on sale and also details of the TRIMS Computer Software Package will be available – fast becoming a vital management aid for the progressive course manager. Please take a copy of 'Greenkeeper International' – essential reading for greenkeepers, golf clubs and the industry.

The Association's staff look forward to meeting you on the Stand, where much lively and informed discussion can be assured.

BRITISH AND INTERNATIONAL GOLF GREENKEEPERS ASSOCIATION

– NORTHERN REGION – Stand No. C29

Northern Region Regional Administrator: Bob Lupton, 23 Hinchcliffe Avenue, Baildon, Shipley, West Yorkshire

Tel: 0274-590463

The six Northern Region Section Secretaries will be available throughout the exhibition to deal with members enquiries relating to membership, section events etc.

BRITISH SEED HOUSES LTD

– Stand No. A20

Bewsey Industrial Estate, Pitt Street, Warrington, Cheshire WA5 5LE

Tel: 0925-54411 Fax: 0925-416676

Contact: Jonathan Franks

Who to look out for...



British Seed Houses Ltd have been privileged to supply all the grass seed for several major golf course projects during the past twelve months, including the new Oxfordshire Golf Club, designed by Reece Jones where Creeping Bents were sown extensively through the course. The company have also supplied all the seed for the Bowood House Golf Club in Wiltshire and Brocket Hall in Hertfordshire which were opened within twelve months of seeding where mixtures containing FRIDA Chewings Fescue gave excellent establishment. The company will be launching four new grasses next season, METEOR Turf Type Perennial Ryegrass, OLIVIA Chewings Fescue, JASPER Strong Creeping Red Fescue and PINTOR Hard Fescue all of which have been well rated by the Sports Turf Research Institute.

CB DESIGNS INTERNATIONAL LTD

- Stand No. B8

33 Station Road, Rickmansworth, Herts WD3 1QP

Tel: 0923-897160 Fax: 0923-710344

Contact: Christopher Boxall

CB Designs International specialise in the production of high quality tee signs which are custom made to the club's specific requirements. Products are manufactured in a variety of hard wearing materials including granite, slate, cast polymer,

bronze and aluminium. Custom made tee signs are either sold directly to clubs in the normal manner or provided free of charge with the inclusion of a sponsor's plaque. The type of sign and fixings still remains the club's choice even when provided at no charge. A "unique" all new tee marker is also being launched at the exhibition.

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CMW EQUIPMENT CO - Stand No. A40

3 Priors Way, Coggeshall Industrial Park, Colne Road, Coggeshall, Essex CO6 1PW

Tel/Fax: 0376-562569

Contact: Mike Moss

CMW will be exhibiting a wide range of on course equipment and accessories. New this year will be a display of custom made signs. CMW now have the technology to produce signs to customers' own specifications, incorporating logos and graphics, at very competitive prices. Last year the easicut holecutter was introduced and has been very successful. During the year the reinforced

blades have been updated with added strength which should be of particular interest to greenkeepers with hole cutting problems. CMW will again be producing tee shirts and baseball caps to visitors' own designs. Bring your own logo or design to stand A40. That's where it will all be happening.

CANNINGTON COLLEGE - Stand No. C5

Nr. Bridgwater, Somerset TA5 2LS

Tel: 0278-652226 Fax: 0278-652479

Contact: Kristine Bater

Cannington College is the south west regional centre of excellence for greenkeeper training and the two golf courses, the pitch and putt and the international nine hole, offer unrivalled opportunities for developing these skills to the highest level. The college offers an HND in Golf Greenkeeping with European Studies (three year sandwich) National Diploma in Golf Greenkeeping and Sports Turf Management (both full-time and part-time study options) and City & Guilds Phase II and III in Golf Greenkeeping.

JOHN CHAPLIN (MACHINERY) LTD

- Stand No. C18/19

Roseville Road, Leeds LS8 5DT

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Contact: Michael Chaplin



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1. I am **not** in a Golf Club Pension Scheme. Please send me details of **BIGGA Pension Plans for Greenkeepers**
2. I **am** in a Golf Club/Employers' Pension Scheme. Please send me details of how a **BIGGA Pension** will boost my final pension benefits at retirement
3. I will **soon be/am** in the process of buying a house. Please send me details of the **BIGGA Mortgage Service**
4. I **already** pay for a mortgage on my house, but I wish to know if better mortgage arrangements are available to me
5. I have '**frozen**' pension benefits relating to previous employment and I wish to know whether this money can be invested elsewhere for a better return
6. I am interested in finding out more about **BIGGA Short-Term Endowment Savings Plans**
7. I have a number of existing financial arrangements (pensions, endowments, savings plans, life assurances) but I wish to know if they still remain in my best interest or whether alternatives would now be more suitable

Tick appropriate box(es)

Name Date of Birth

Golf Club and Job Title

Home Address

Post Code

Tel. No. (Work) (Home)

GI 1 93

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Howard Evans Financial Services is a Special Financial Adviser to BIGGA and an Appointed Representative of Standard Life, a member of LAUTRO for life assurance, pensions and unit trust business only.

AD REF 29



New products are to the fore from Yorkshire's longest established specialist distributor of professional ground maintenance machinery. The all new GMV grounds maintenance vehicle equipped with three way tipping body and integrated hydraulic drive system makes this the only "on course" maintenance system with the best quality operator comfort in the game. Top dressers, sprayers and aeration systems are available for use with this prime mover. In addition the range of new NCT cutting systems can be seen on the Baroness gang mowers, pedestrian greens mowers and the renowned Saxon triples, all of which are known for quality, reliability and low maintenance costs.

CLAYMORE GRASS MACHINERY

- Stand No. B25

Waterloo Industrial Estate, Waterloo Road, Bidford-on-Avon, Warwickshire B50 4JH
Tel: 0789-490177 Fax: 0789-490170
Contact: Nick Miles

Claymore will be exhibiting products from all three ranges distributed by them. With walk behind cylinder mowers and gang mowers manufactured by Greens, hopefully to include a new, more advanced mower for golf greens. There will also be a selection of products from Bolens including, mulching mowers, chipper/ shredders and the revolutionary chipper/vacs, new for this year and of course, ride on hydraulic cylinder mowers will be represented by Sabo Roberine, one of the leading and upcoming manufacturers in their field. Also from Sabo Roberine, there will be news of a new product specifically designed for the golf course market.

D & E TURF MAINTENANCE LTD

- Stand No. A11

St John's Schoolhouse, Central Parade, Shildon, Co Durham D14 1DL
Tel: 0388-608620

Contact: David Stephenson

Hollow coring of fairways, football and rugby pitches for thatch removal and material replacement has for many years been desirable but impractical as heavy duty coring and core harvesting machinery has not been available. To overcome this D&E Turf Maintenance have launched a contractor service of hollow coring with the TORO Fairway Aerator and core harvesting with the TRILO Vacuum Sweeper. This new service supplements the existing hire fleet of The Shelton Sand Groover a vastly underrated machine for linking surface water problems to the existing drainage systems, TORO Hydrojet 3000, 2.5m and 1.5m Verti-Drains. Also the TORO Greens Aerator which is now available with a core pulverisation facility, this has proved very popular with our Local Authority customers coring and pulverising bowling greens. First to introduce the TORO Hydrojet 3000 in the UK, the innovative nature of this well proven machine, now in its third season with ourselves, has become widely recognised and accepted, with both Rangers Football Club Ibrox Park and St. Andrews Golf Club Fife purchasing their own machines, two very diverse applications. We are now introducing BS5750 part 2 into our company although not widely recognised within the golf

clubs it is essential to give quality assurance to all our customers in our specialised field of heavy duty aeration equipment.

DONATH SEEDS - Stand No. B9

Priory Industrial Estate, Tetbury, Gloucs GL8 8HZ

Tel: 0666-502834 Fax: 0666-502401

Contact: Chris Hale

This year we will be introducing our new wild-flower mixtures for conservation areas on golf courses and DANILLO the leading new amenity perennial ryegrass which will be available in our fairway mixture. We will be happy to help you with any queries you may have concerning hydroseeding on golf courses.

◆ *The Swedish Invasion...* With more than 700 members, the Swedish Greenkeepers Association is second only to BIGGA as the biggest greenkeepers association in Europe. No BTME would be complete without a mini invasion from our Swedish cousins, this year witnessing a bigger than ever contingent making the crossing, including every single member of the eight strong Green Section regional agronomist squad, specialists who visit every Swedish golf course at least once each year. BIGGA is certainly living up to its international reputation and we are thrilled to welcome again those ever popular Swedish invaders.

ELMWOOD COLLEGE - Stand No. C26

Carslogie Road, Cupar, Fife KY15 4JB
Tel: 0334-52781 Fax: 0334-56795

Contact: Carol Borthwith

At Elmwood we offer a wide range of courses for all greenkeeping staff from youth training to course managers. Choose from:

- NVQ/SVQ Level I course for greenkeepers (incorporating the new greenkeepers training manual)
- Block Release and Full Time National Certificate in Greenkeeping
- Distance Learning National Certificate in Supervisory Studies
- Distance Learning or Full Time or Day Release in our new Higher National Certificate in Golf Course Management
- Plus many more including a range a short courses

Flexibility is a key word in our education system. Come and see Mike Taylor and Carol Borthwith on Stand C26 to work out your training programme.

ENGLISH GOLF UNION - Stand No. C3B

1-3 Upper King Street, Leicester LE1 6XF
Tel: 0533-553042 Fax: 0533-471322

Contact: Neil Hayward

The English Golf Union are the governing body for mens amateur golf and are responsible for all aspects of the game in England. These include tournaments, membership, handicapping, rules,

golf development and administration. The Golf Development Department through their network of County Union Field Officers are available to advise and assist potential developers and to give guidance to local planning authorities on golf course development. The department have compiled the most comprehensive report on planning applications and are able to provide detailed information on all the various facets of the demand for golf.

HOWARD EVANS FINANCIAL SERVICES LTD

- Stand No. C2

13 The Rainbow Business Centre, Phoenix Way, Swansea Enterprise Park, Morriston, Swansea SA7 9EH

Tel: 0792-791179 Fax: 0792-797748

Contact: Howard Evans

Howard Evans Financial Services was set up on 1st November 1990, specifically to offer financial advice to all BIGGA members on pensions, mortgages and other related financial topics. As you probably know, Howard Evans has been offering financial advice to the BIGGA membership since August 1989 but the initiative has proved so successful that Howard has reorganised his activities to give even more time to answering the financial questions posed by BIGGA members. Howard Evans Financial Services is an Appointed Representative of Standard Life, possibly the UK's most respected investment, pensions and life assurance office and certainly the European Community's largest mutual life assurance company. Howard Evans Financial Services offers all BIGGA members free advice on the full range of financial topics, but retains a primary interest in ensuring that all members are making adequate contributions to an appropriate Pension Plan. In the last 18 months many greenkeepers have started contributing to a BIGGA Personal Pension Plan. Some are making contributions entirely on their own whilst others are having contributions made on their behalf by their Golf Club. Either way, we all know sensible financial planning for the future makes sense.

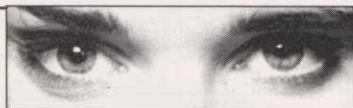
FARMURA LTD - Stand No. A38

Stone Hill, Egerton, Ashford, Kent TN27 9DU
Tel: 0233-76 241/581 Fax: 0233-76419

Contact: Mr J Harmer

Farmura Environmental Products are continuing to set the pace for innovative new turf products for the 1990s. At Harrogate, Farmura will display their reformulated Farmura Green and Porthcawl liquid organic fertilisers. On display for the first time will be Flo-Gro Super Concentrates packed in 10 litre containers with two and a half times the concentration of conventional liquids. They are a major step forward, being easier to transport, store and handle and using less packaging. The revolutionary Turf Iron already supplied to top clubs in the UK and abroad will be highlighted. With its ability to speed-up greens, reduce stress and restore surfaces following maintenance the Turf Iron is well set to become a "tool of the trade". With the winner of a trip to the GCSAA Show resulting from the Blazon Better Way to Spray campaign being announced, plus a major new launch, the Farmura stand will be an essential visit.

Who to look out for...



FENCHURCH NORTHERN - Stand No. C2
Bramley Business Centre, 533 Stanningley
Road, Leeds LS13 4DA
Tel: 0532-558400 Fax: 0532-570310
Contact: Andrew Lawrence

Fenchurch Northern act as Insurance Brokers to BIGGA and its members in respect of the insurance covers provided within the membership package. We also offer our professional services on any other insurance requirement, specifically to BIGGA members for personal insurances such as motor and household. The Fenchurch Group are national and international Insurance Brokers and, in addition to our expertise in arranging scheme and personal line insurances, are renowned for our expertise in arranging corporate commercial insurance for all areas of industry and commerce. Exhibitors wishing to discuss any insurance matters would be welcome at the Fenchurch Northern stand and should contact Andrew Lawrence.

FISONS PLC - Stand No. B3
Horticulture Division, Paper Mill Lane, Bramford, Ipswich, Suffolk IP8 4BZ
Tel: 0473-830492 Fax: 0473-830386
Contact: Gill Craig-Jarrold
Come to the Fisons stand for details of the Top-

master Turf Dressing range - new for 1993. The range comprises four new formulations TD1 to TD4, which promote healthy root development, and good colour in fine and sports turf. TD1 and TD2, rigorously tested by independent laboratories both in the UK and the United States, conform to the USGA specification. Information on Greenmaster and Sportsmaster will also be available together with our range of liquid turf fertilisers, chemicals and wetting agent. Examples of the new products and literature are available. Ask at stand B3 for details.

Come and meet
Greenkeeper International editor

DAVID WHITE
On Stand C15
BTME - THE PLACE TO BE SEEN!



FRASER GROWN LAWN PROFESSIONAL
- Stand No. B42B

Woodside Farm, Sandy Lane, High Kinnerton,
Chester CH4 9BS
Tel: 0244-660901 Fax: 0244-660468
Contact: Fred Trim
Fraser Grown Lawn Professional has a reputation built on quality, reliability and value for money,

which has led to us becoming a major supplier of turf. We have invested in the latest machinery available to produce, maintain and harvest the turf to the highest quality. Delivery is made by our own fleet of vehicles with crane off loading facilities or rear mounted fork lift for specific drops anywhere on site, which cuts down on time and labour for you. Dealing with a family run company like Frasers, means that our customers are always assured of personal service established 20 years.

GANNON UK LTD - Stand No. C9

Welbourn, Lincolnshire LN5 0QL
Tel: 0400-72475 Fax: 0400-72303
Contact: Derek Overton

Gannon will be exhibiting the Aera-Vator, a new concept in turf cultivation. The advantages are as follows:

- A. Superior penetration and aeration with less subsoil compaction than other aerators weighing twice as much.
- B. The burrowing motion produces a larger diameter hole with soft side walls for better absorption of air, water and nutrients.
- C. (No cores to clean up) Soil pushed out and around the hole is evenly spread by mowing.
- D. An excellent renovation tool for overseeding or laying turf.

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Three balanced formulations including NPK
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Low nitrogen, high iron (7.2%) for rapid 'green
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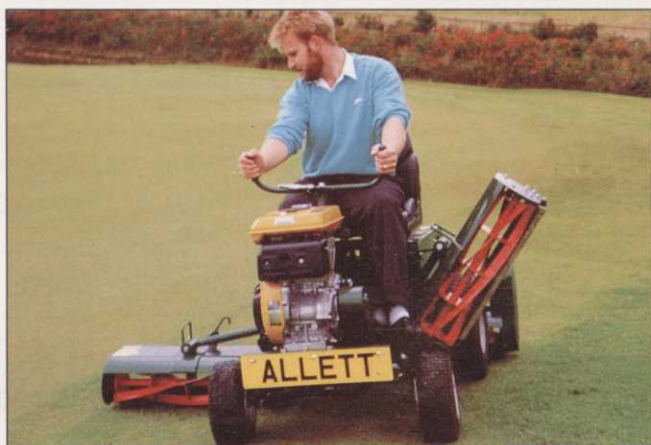
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Stand B7 at
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For leaflets/demonstration contact:

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Fax: 0536 201856

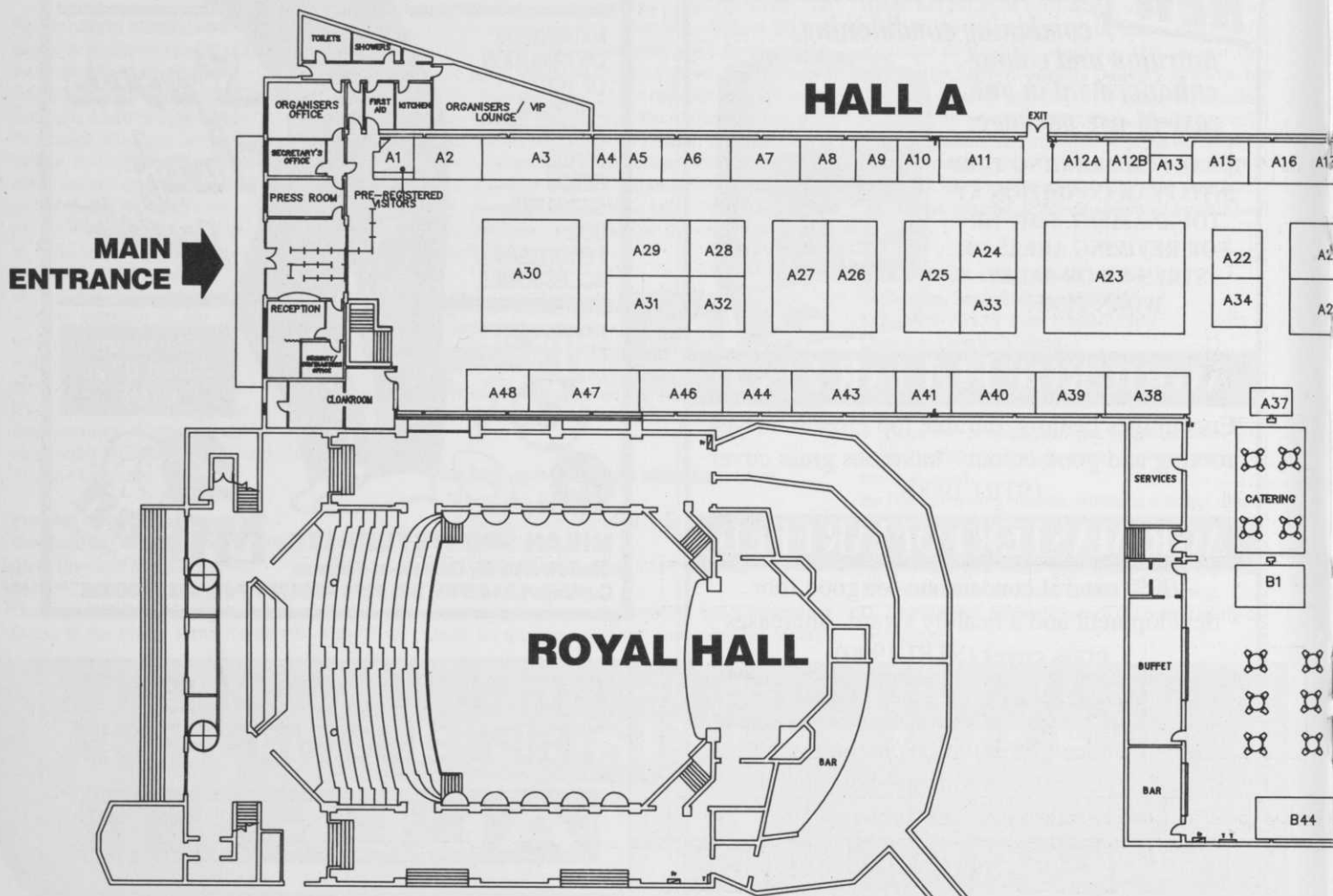
See us on Stand B42A at BTME

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BTME Exhibition plan

BIGGA Turf Management
Exhibition and Seminar
Programme 1993



Exhibitors by stand reference

HALL A

A1.....BIGGA PRE-REGISTRATION DESK
A2.....ADAS
A3.....I/C DISTRIBUTORS
A4.....HOLE-IN-WHITE (EUROPE)
A5.....SUPATURF PRODUCTS LTD
A6.....STA-BRITE SUPPLIES LTD
A7.....RHONE-POULENC ENVIRONMENTAL PRODUCTS
A8.....ATTERTON & ELLIS
A9.....SPORTS GROUND IRRIGATION
A10.....OTTERBINE AERATORS
A11.....D&E TURF MAINTENANCE LTD
A12A.....JOHN MCLAUCHLAN HORTICULTURE
A12B.....BELL TURF & IRRIGATION SERVICES
A13.....PROFESSIONAL SPORTSTURF DESIGN
.....ASSOCIATES
A15.....LANCASHIRE COLLEGE
A18.....MOORE UNI-DRILL
A20.....BRITISH SEED HOUSES LTD
A21A.....UNITED AGRI
A21B.....KUBOTA (UK) LTD
A22.....MODUS T LTD
A23.....LELY (UK) LTD
A24.....VITAX
A25.....HUXLEYS GRASS MACHINERY
A26.....MITCHELL INDUSTRIES GROUP
A27.....ROLAWN (TURF GROWERS) LTD

A28.....ALLEN POWER EQUIPMENT LTD
A29.....NETLON
A30.....RANSOMES SIMS & JEFFERIES
A32.....SUPREME MOWING
A33.....TURF MANAGEMENT
A34.....INTURF LTD
A35.....BAILEYS OF NORFOLK
A36.....WIEDENMANN (UK) LTD
A37.....BETTER METHODS-EUROPE
A38.....FARMURA LTD
A39.....RUFFORD TOPDRESS SUPPLIES LTD
A40.....CMW EQUIPMENT CO
A41.....MULTI-CORE AERATORS LTD
A43.....RIGBY TAYLOR LTD
A44.....BARENBRUG UK LTD
A46.....AITKENS SPORTSTURF LTD
A47.....HARDI LTD
A48.....GRACE SIERRA UK

HALL B

B1.....SISIS EQUIPMENT (MACCLESFIELD) LTD
B2.....TACIT
B3.....FISON PLC
B4.....AGRILAND LTD
B5.....LINDUM SEEDED TURF
B6.....GROUNDSMAN INDUSTRIES

B7.....MIKAN SPORTSTURF LTD
B8.....CB DESIGNS INTERNATIONAL LTD
B9.....DONATH SEEDS
B20.....T & G TURF IRRIGATION SERVICES
.....WATERMATION SPRINKLER & CONTROLS LTD
B21.....ICI PROFESSIONAL PRODUCTS
B22.....ISEKI UK LTD
B23.....BLAZON EUROPE
B24.....H PATTISSON & CO LTD
B25.....CLAYMORE GRASS MACHINERY
B26.....PRO-TEE PRODUCTS
B35.....MARTIN BROTHERS
B36.....BEV GOLF EQUIPMENT