

Some of the products on show  
at BTME 2014



## ETESIA BACK AT BTME

Etesia returns to BTME in January to give greenkeepers and turf managers a chance to see an exciting range of new products.

The Etesia team will be out in force on stand A53, showcasing its range of environmentally friendly professional products including an electric ride-on mower, the ETMower robot mower and a range of Duocut pedestrian mowers along with Pellenc's lithium-ion battery powered chainsaws, polesaws, hedge trimmers, blowers, brushcutters and pruning shears.

New for 2014 is the Pellenc Excelcion 2000 cow-handle brushcutter. The Excelcion 2000 prevents almost 98% of the direct emissions of a petrol engine. As with all other Pellenc products, the Excelcion 2000 uses the ultra-high capacity technology of the Pellenc lithium battery and guarantees non-polluting, odourless operation with quick start-up and up to 4.5hrs of continuous operation.

Pellenc is the only professional tool manufacturer to offer a whole range of tools that operate with ultra-high capacity multipurpose batteries.

Also new for 2014 is a range of Duocut pedestrian mowers. The PKCTM 46cm and LKCGM 53cm models are available with mulching inserts ensuring that users can use one machine for a multitude of different tasks – cut and collect, cut and drop or mulch.

The PKCTM model is a single speed machine equipped with a 6HP Kawasaki KAI-FS181 engine and comes complete with a long range fuel tank making it ideal for mobile grass cutting teams who require a machine to last all day without re-fuelling, whilst the LKCGM model is equipped with a 6HP Kawasaki KAI-FS180 engine and has three speeds – 2.7, 3.5 and 4.5km/h.

Supplied with a 50 litre grass box, the PKCTM has seven cutting height settings, which are quickly adjustable from 28-85mm and Xenoy reinforced cutting deck. The LKCGM model has an 80 litre grass box with cutting height adjustment 25-85mm and an aluminium cutting deck.



## JOHNSONS BRING BRAZIL TO HARROGATE

DLF Johnsons Sports Seed will bring a Brazilian feel to BTME 2014. Based on the successful playing surfaces of the last World Cup in South Africa 2010, seed from the DLF Group has again been chosen for all World Cup stadiums and training pitches for Brazil 2014. To celebrate, the company has instigated a Europe-wide competition to win tickets to see the tournament in action.

The new 4turf™ cultivar in the chosen mixture has been trialled in the UK at the STRI and the final seed mixture thoroughly tested in Brazil by both international advisors & local sports grass specialists. Football pitches in Brazil are generally Bermuda grass based, but due to the winter dormancy of Bermuda grass the pitches need to be reinforced with temperate sports turfgrass to provide the perfect playing surface. To meet this requirement, the pitches have been overseeded with DLF's top performing Perennial ryegrasses including 4turf™, a new and innovative turfgrass from the R&D stable of DLF-TRIFOLIUM.

4turf™ will be widely available in the spring of 2014. It will be included in several new mixtures for the professional market unveiled at the show by Johnsons Sports Seed. Details of the World Cup competition, linked to 4turf™, and how to enter will be colourfully available on stand A20.

4turf™ is a new turf type of tetraploid Perennial ryegrass that has a double set of chromosomes. 4turf™ cultivars have larger seeds and have been bred for improved stress tolerance.

Find out more at BTME 2014.



**RT**  
rigby taylor



Problems, Problems,  
Problems?



**STAND C62**

**Answers, Answers,  
Answers!**

## NEW CAMPEYS IMANTS AT BTME

Being small doesn't necessarily mean less effective. What the new Imants Mini Rotoknife from Campeys lacks in stature it makes up for in speed and performance.

What you get is a multi-purpose linear, disc-aerator that will relieve surface compaction, improve aeration, reduce thatch build-up and remove surface water, in a single pass.

This amazing little machine packs a real punch as it moves quickly across the surface.

Whether towed or mounted, it applies itself to combatting areas of general wear and tear, or areas that need help recovering from excessive use.

A disc rotor with three settings gives flexibility in working depth and linear spacing, allowing deep-slitting to a depth of 100mm, or shallow slitting at 50mm spacing. It is ideal on warm or cool season grasses.

The Imants Mini-Rotoknife is a versatile, effective aerating machine that may be small but can still 'cut it' with the big boys!

Come see for yourself on Stand B58.

Also, a presentation by David Harrison, Campeys' Export Sales Manager will be held on Tuesday 21 January at 1.45pm entitled 'A Revolution in Renovation'.

30 years ago, stadium and grounds managers largely followed the path set by golf greenkeepers in renovating their pitches, often copying their methods and buying up their old, used machinery!

With increased demand from a global TV audience to produce quality pitches at the top grounds and stadiums, often in a hostile environment for grass, today's groundsman are looking to innovative methods and machinery to carry out their maintenance and renovation.

This seminar will look at the renovation done on some of the world's best pitches and how some of these practices are now being adopted by golf greenkeepers.

Anyone with a professional interest in maintaining and renovating sports turf pitches will benefit from attending this event in the Queen's Suite.



## DENNIS AND SISIS AT BTME 2014



Dennis and SISIS will be on stand A5 at BTME with a continuation of the successful product launches from IOG SALTEX earlier this year. The joint stand will feature a range of products that have been engineered to provide turf professionals with machines that really perform.

On the stand will be the new SISIS Rotorake 600HD pedestrian scarifier and redesigned SISIS TM1000 tractor mounted scarifier which now features five quick release interchangeable reels to aid the removal and control of thatch and help reduce standing surface

water by improving water infiltration.

Completing the SISIS line-up will be the Autoslit pedestrian deep slitter, which is ideal for use on fine or outfield turf.

From Dennis, there will be the Razor Ultra 560 mower which has been developed specifically for golf greens and tees, cricket pitches and bowling greens.

The machine has a 560mm (22") cutting width and incorporates many key features including an 11 bladed cutting cylinder, ultra short wheelbase for undulating surfaces, tungsten tipped groomer, compact handle design

for extra manoeuvrability, click height adjusters and stub free transport wheels for easy transport from site to site.

Finally, the most popular Dennis machine - the FT interchangeable cassette mower will also be on display.

The range gives operators maximum versatility with options to fit 11 different heads including scarifiers, verticutters, brushes, spikers and slitters as well as 5 or 10 blade cutter cassettes with 30 seconds changeover of cassettes. Models are available as 17" (43cm), 20" (51cm) and 24" (61cm) widths.

**RT**  
rigby taylor



What's new?  
What's innovative?



**STAND C62**  
See for yourself!

## INNOVATION FROM THE GRASS GROUP

The Grass Group always aims to bring new products and ideas to the market.

For BTME 2014 it will be the way to buy quality tines; a new advanced 26" pedestrian mower and a lower maintenance rotary mower.

[www.tines-shop.co.uk](http://www.tines-shop.co.uk) is an online shop offering a comprehensive range of competitively priced replacement Tines and Bedknives manufactured to the highest quality.

The Grass Group has established an exclusive partnership for the UK and Europe with US manufacturer Ceres Turf Inc.

Manufactured from 41/40 superior steel in a one piece solid construction method that exceed the norm.

CTI's solid rod construction enables longer life with optimum wear and are considered to be 'best-in-class' to provide significant operational performance with



value for money.

Visitors to the website will see a selection of the most popular Tines and Bedknives suitable for a range of OEMs.

To complement the established ATT INFiNiSystems' 22" pedestrian mower The Grass Group will be showing its new bigger brother the 26" version.

The product will be kept under wraps until it is introduced at BTME 2014 - come and see us on Stand A35.

# TILLERS TURF CELEBRATES 25TH BIRTHDAY AT BTME



Tillers Turf is celebrating 25 years in business in January by sharing its success with visitors to BTME. The company will be giving away a bottle of champagne every 25 minutes during the show via a prize draw on their stand-A51.

In addition there will be a competition to win a pair of tickets to The Open at Royal Liverpool Golf Club, to include full corporate hospitality.

Managing Director Tim Fell said: "Golf has been a major part of our business since we began growing turf back in 1989, and BTME has played a crucial role in promoting our products. One of the most striking changes over that period is the

degree of professionalism in greenkeeping. BIGGA have played a major part in this development, and we're delighted to be able to celebrate with them."

Golf courses in England, Scotland and Wales are the most important market for Tillers Turf. With a wide range of different mixtures of grasses the company can provide turf for all areas of the golf course.

One recent innovation involves growing turf for bunker retvetting using a bespoke soil including a high percentage of silt, which sets like a brick in the bunker wall.

Adam Pounds, Sales and Marketing Manager, puts the company's success down to consistent quality and service.

He said: "We always try to go the extra mile for our customers, who are at the heart of our business".

Export of the Company's turf to Europe is continuing to grow with sales to Norway, Holland, Belgium, Luxembourg, Switzerland, France and Ireland.

The latest product to come onto the market is Tillers Wildflower turf which includes up to 30 native species of wildflowers and grasses.

Although primarily for green roofs and landscaping Tillers Wildflower turf is increasingly being used for creating biodiversity and interest on featured areas of golf courses.

## GAMBETTI LAUNCH NEW SPRAYER AT BTME

Gambetti Sprayers are launching their latest dedicated sprayer at BTME.

This new unit meets all the demands of the modern golf course and delivers the latest technology that professional superintendents and greenkeepers are looking for.

We needed a machine that can deliver large volume, cover large areas and have a low ground pressure footprint, so it can be used in all areas. The Pro Dedicated certainly achieves this and more.

The machine has four independent wishbone suspension units which deliver

the best terrain handling ability giving the operator and machine a comfortable drive. Four wheel drive is also a standard feature.

The sprayer tank has an 1100l capacity and features a dry tank gauge, so the operator can see the tank content with ease. There is a high quality agitation system which ensures a uniformed distribution of product throughout the tank.

The Pro Dedicated 1000 is available with 2 boom options. Standard is the electric folding GF aluminium ground following boom.

This boom follows the exact

contours of the terrain put in front of it.

A chemical induction hopper is also a standard feature. Using a chemical induction hopper is the only way of ensuring the chemical is put into the tank and mixed properly so there are no concentrated pockets within the sprayer tank.

A high pressure container washer is also standard within the chemical induction hopper. This feature means that if you triple rinse your used containers, they are no longer categorized as hazardous waste.

Electric controls and

automatic rate control are also a standard feature. Our rate controller is the AMC Bravo 180s. This rate controller is by far the simplest to use and is one of the most accurate on the market.

Gambetti are also offering a full range of GPS guidance systems and now, the latest SELETRON rate controller with GPS guidance built into it.

This system turns off every individual nozzle when it passes over an area that is already sprayed, and turns it back on again when over an untreated surface. Come and see us on Stand A61!





## THE STIG RETURNS TO BTME WITH COMPLETE WEED CONTROL

BTME marks the return of 'The Stig Driving Challenge' on the Complete Weed Control stand, where visitors can also see the range of weed and ice control services that the company offer.

Visitors to Stand C48 will be invited to set a 'hot lap' on the Top Gear track with everyone's times going up on the Leaderboard. The CWC Stig will set the 'to beat time' each morning with prizes being offered for the fastest time set from each day.

Following the successful launch of the Weed-IT machine at IOG SALTEX earlier this year, which sees the machine being available to purchase in the UK for the first time, CWC will be looking to appoint suitable dealers in order to create a network that can provide regional back-up and support for both the Weed-IT machine and the chosen carrier vehicle.

Following the show, on-site demonstrations will be available as well as bespoke builds for task specific machinery.

"We feel that it is now time for the weed spraying industry in the UK to step up to the plate and face its collective responsibilities to protect the

environment in which we operate," says Ian Graham, CWC's Managing Director.

"Making the technology available to everyone removes the excuse for the blanket spraying of huge areas of hard surfaces.

"With the changes in the label for glyphosate, access to this state-of-the-art machinery has never been required more."

Also on show will be the company's baseguard product. Baseguard allows water and nutrients through its porous structure to the roots below, negating the issues associated with compaction.

Tree wells are often choked with leaves, cigarette ends and other debris, especially when fitted with iron grilles. baseguard, however, fills these voids and can be installed in conjunction with grilles when the tree is planted, or as a retrofit.

In recent months the baseguard system has been used for much larger applications than simply tree surrounds, with access roads to sports pitches at Premier League training grounds as well as footpaths and play areas at schools being just some of its uses.

**RT**  
rigby taylor



Why will competitors flock to our stand?



**STAND C62**

**Has the answer!**

# BLEC TO LAUNCH NEW MACHINES AT HARROGATE



BLEC GLOBAL will use BTME to launch new products for the golf and sportsturf industry on stand A39.

These include a revolutionary new tractor-mounted golf green disc overseeder with 25.4mm (one inch) spacing between the discs - the closest spacing of any disc seeder produced by BLEC.

And BLEC has also built a new two-wheel tractor with a power transmission

unit that will operate many machines, including their own Power Box Rakes.

The tractor will be available with a Honda or Yamaha engine, diesel or petrol options - and with drive to the front and rear drums.

Also at BTME will be the BLEC Laser Grader - a popular machine with golf course contractors for levelling and rebuilding tees.

Another universally successful machine

on show will be the Multivator - which decompacts and recycles rootzone material in one pass.

BLEC managing director Gary Mumby said: "BTME is a very important show for us where we get the chance to start the year by showing our innovations for golf and sportsturf professionals.

"It is a great place to catch up with customers and old friends and we look forward to seeing them on the stand."

## MANSFIELD SAND DEBUT AT BTME 2014

Mansfield Sand Company Ltd will showcase their range of Sports Sands and Landscaping products at stand B31 in Hall B at BTME alongside Lincolnshire-based turf supplier, County Turf Ltd.

Privately owned Mansfield Sand supplies rootzone materials, top dressing and bunker sand to over 400 golf courses across the UK, including the home of the English Senior Open, Rockcliffe Hall, and Lee Westwood-endorsed Close House.

The company also supplies pitch materials to a very high percentage of the professional

football and rugby clubs throughout the UK as well as councils, schools, universities and private sports facilities.

Mansfield Sand has supplied sand based products from its base in North Nottinghamshire for over 150 years and was recently granted planning permission to develop a new quarry in the local area, securing the future of the company. All landscaping products developed by the Mansfield Sand are based on blends of various grades of silica sand and PAS100 accredited green compost.

Mansfield Sand and County Turf have enjoyed a successful

business relationship for many years and recently worked together to renovate the Leeds Carnegie pitch at Headingley Stadium and the Ullevi Stadium pitch in Gothenburg, Sweden.

"This is Mansfield Sand's first time at BTME and we are very proud to be exhibiting our range of top class products alongside County Turf", explained Sharon Morris, Mansfield Sand's Golf Sales Manager. "Two years ago we granted County Turf exclusivity to produce custom grown Fibresand and Fibrelastic Turf and it has proved to be an extremely successful partnership.

"The exchange of technical expertise coupled with the dedication to deliver the very best sports and landscaping surfaces has been of great benefit to both companies and the customers we supply".

Andy Fraser, Managing Director of County Turf agreed: "Both Mansfield Sand and County Turf pride ourselves on the quality of our products and our ability to satisfy the many requirements of landscaping contractors, sportsfield specifiers and users alike.

"Our collaboration on projects such as the Headingley Stadium is testament to this."





## CLEARWATER IS THE STAR

ClearWater, the UK's No. 1 WTL approved Washpad Water Recycling System designed specifically for use on turf maintenance machinery, will be the star on the Highspeed Group stand C15 at BTME.

Over 200 of these much acclaimed systems have been supplied to golf courses and others in the turf management sector and recently the company secured its first order from the USA, supplying a system to East Lake golf course in Atlanta. Further success has come recently in France too with an order in the Provence. The system, manufactured to EN858 standard, has also been featured at the German Greenkeeper Association (GVD) conference and exhibition in Hannover.

ClearWater, developed by Highspeed Group Ltd and manufactured in the UK, being an officially approved water saving technology, qualifies for 100% 1st year capital allowances under the ECA (Enhanced Capital Allowance) scheme. This means that companies investing in the system, can write off 100% of the cost of installing ClearWater system against taxable profits; a good incentive to choose ClearWater.

ClearWater's main aims are simple; Prevent pollution and save water! It is the most unobtrusive system on the market and in a class of its own. Safely below ground and featuring simple yet effective engineering, the system has proved to be a winner.



## NEW JOHN DEERE MODELS AT BTME

New machines from John Deere's comprehensive golf and turf maintenance product range will be featured at BTME 2014 on Stand M30.

These include the new X950R commercial rear discharge/rear collect diesel lawn tractor – a first for the company – and the latest heavy-duty 4x4 Gator utility vehicle, the fast and powerful XUV 825i petrol engine model.

The basic 24hp X950R will be available in four different configurations, with a choice of 122 or 137cm (48 or 54in) rotary mower decks and either a 550-litre (low dump) or 670-litre (high dump) materials collection system.

Additional user-friendly features include a unique single multi-function hydraulic lever for operating the mower deck, collector and front mounted implements, and a separate hydraulic pump for lifting and emptying the collector quickly at low engine rpm.

More power, speed and acceleration are provided by the new 50hp XUV

825i Gator utility vehicle, which has a top speed of 44mph and offers smoother, automotive-style performance. Power steering with an anti-kickback feature is standard.

The 825i features a fully locking four-wheel drive system and fully independent double wishbone suspension, with up to 267mm (10.5in) of ground clearance.

The large, one-piece cargo box provides a load capacity of 454kg, while towing capacity is 680kg and overall payload capacity is 635kg.

Also making its UK show debut at Harrogate is the new XUV 855D S4 Gator utility vehicle which combines versatile off-road performance, work capability and comfort for up to four people.

It is powered by the proven 25hp three-cylinder liquid-cooled diesel engine featured on the current 855D model; the olive & black liveried S4 also has a top speed of 32mph, and comes with power steering as standard.

The turf industry's biggest choice of hybrid electric walk-behind and ride-on cylinder mowers is represented by the 2500E greens mower and 8000E lightweight fairway mower, equipped with innovative Quick Adjust cutting units featuring the SpeedLink system for extremely quick height-of-cut adjustment. John Deere's hybrid electric mower technology was the first to be made commercially available on the amenity market, in 2005.

These machines will line up alongside other pedestrian and ride-on cylinder and rotary mowers, Gator utility vehicles, compact tractors and quality parts. In addition, John Deere Financial's latest interest-free finance programmes mean golf and bowls clubs can still order a new machine until the end of February 2014, with the first of two annual payments at zero per cent interest due in March 2014, based on 60 per cent of the recommended retail price.